

**Airfinance Deals Database**

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# Orders and deliveries report

# Q2 2017



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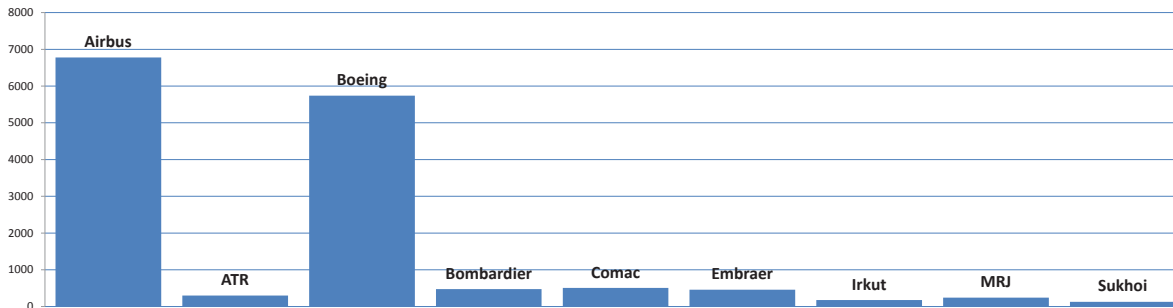
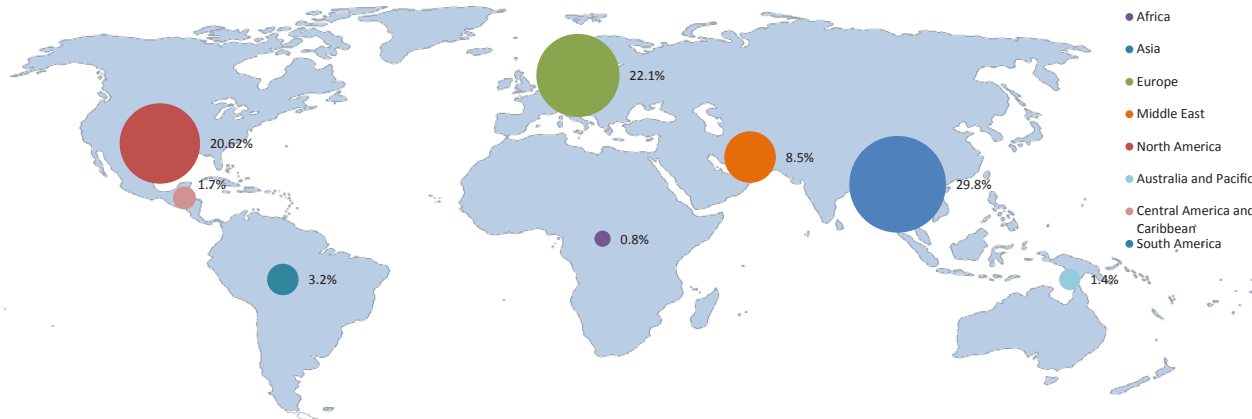


**AIRFINANCE  
JOURNAL**

## Backlog Overview

## Manufacturers Report

### WORLD BACKLOG DISTRIBUTION



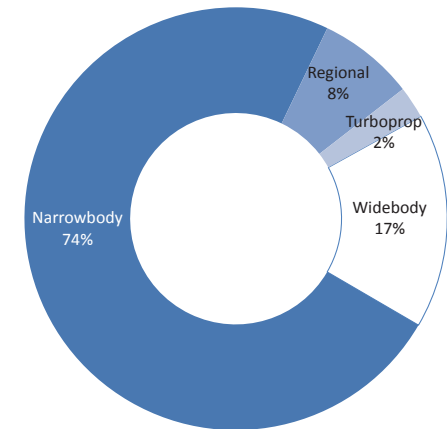
### BACKLOG BY REGION AND MANUFACTURER

	Airbus		ATR		Boeing		Bombardier		Comac		Embraer		Irkut		MRJ		Sukhoi		Total	
Africa	51	0.8%	8	2.7%	50	0.9%	12	2.5%	3	0.6%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	124	0.8%
Asia	2117	31.2%	144	48.2%	1387	24.2%	70	14.7%	500	98.4%	98	21.5%	20	11.4%	53	21.8%	21	16.4%	4410	29.8%
Europe	1587	23.4%	58	19.4%	1098	19.1%	176	37.1%	0	0.0%	94	20.6%	155	88.6%	0	0.0%	96	75.0%	3264	22.1%
Middle East	649	9.6%	19	6.4%	539	9.4%	44	9.3%	0	0.0%	2	0.4%	0	0.0%	0	0.0%	0	0.0%	1253	8.5%
North America	1099	16.2%	17	5.7%	1357	23.6%	170	35.8%	5	1.0%	208	45.6%	0	0.0%	190	78.2%	6	4.7%	3052	20.6%
Australia and Pacific	120	1.8%	23	7.7%	71	1.2%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	214	1.4%
Central America and Caribbean	113	1.7%	5	1.7%	125	2.2%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	5	3.9%	248	1.7%
South America	321	4.7%	18	6.0%	98	1.7%	0	0.0%	0	0.0%	31	6.8%	0	0.0%	0	0.0%	0	0.0%	468	3.2%
Undisclosed	720	10.6%	7	2.3%	1013	17.7%	3	0.6%	0	0.0%	23	5.0%	0	0.0%	0	0.0%	0	0.0%	1766	11.9%
<b>Total</b>	<b>6777</b>	<b>45.8%</b>	<b>299</b>	<b>2.0%</b>	<b>5738</b>	<b>38.8%</b>	<b>475</b>	<b>3.2%</b>	<b>508</b>	<b>3.4%</b>	<b>456</b>	<b>3.1%</b>	<b>175</b>	<b>1.2%</b>	<b>243</b>	<b>1.6%</b>	<b>128</b>	<b>0.9%</b>	<b>14799</b>	<b>100.0%</b>

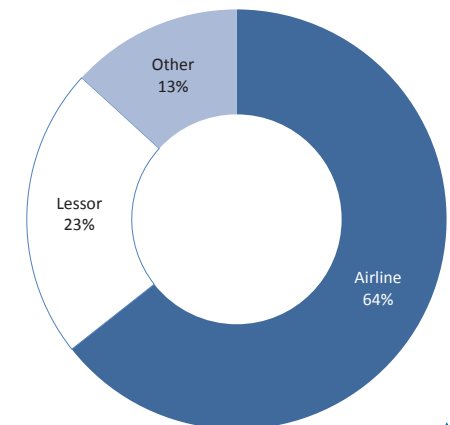
### BACKLOG BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Airline	4535	66.9%	228	76.3%	3597	62.7%	373	78.5%	170	33.5%	320	70.2%	30	17.1%	223	91.8%	51	39.8%	9527	64.4%
Lessor	1443	21.3%	63	21.1%	1060	18.5%	95	20.0%	310	61.0%	113	24.8%	145	82.9%	20	8.2%	68	53.1%	3317	22.4%
Other	799	11.8%	8	2.7%	1081	18.8%	7	1.5%	28	5.5%	23	5.0%	0	0.0%	0	0.0%	9	7.0%	1955	13.2%

### BY ASSET CLASS



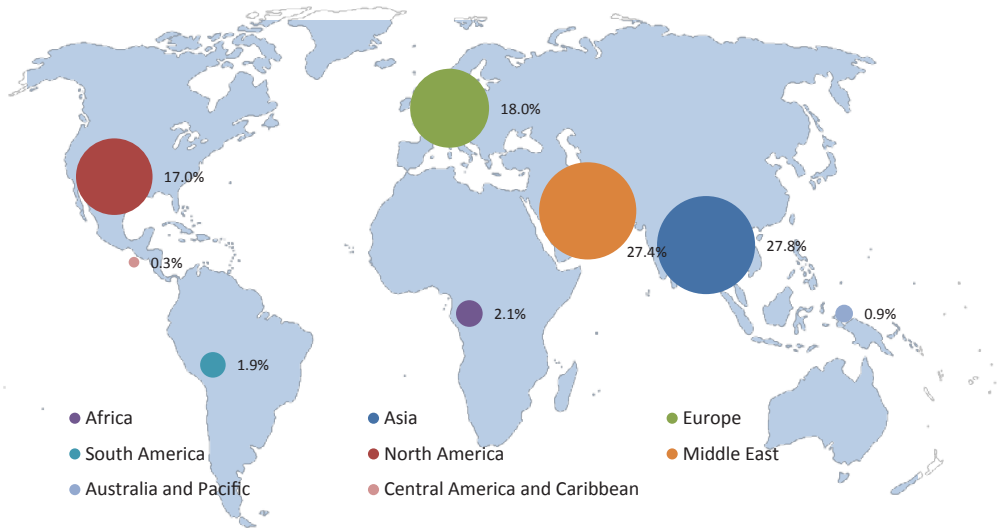
### BY CUSTOMER PROFILE



## Backlog Overview – Widebody Aircraft

## Manufacturers Report

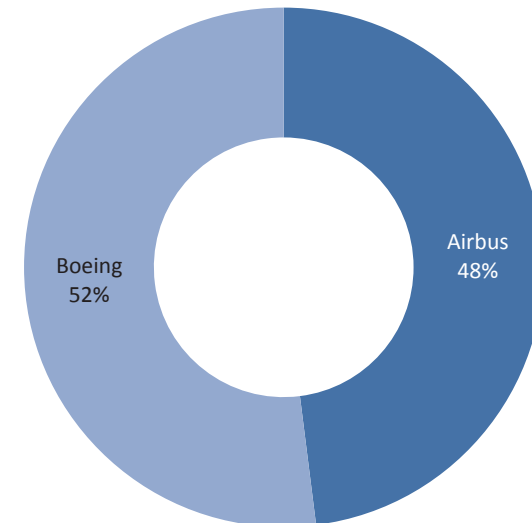
### WORLD BACKLOG DISTRIBUTION



### BACKLOG, WIDEBODY AIRCRAFT

AIRBUS			BOEING		
Rank	Customer	Orders	Rank	Customer	Orders
1	AIRASIA X	76	1	EMIRATES	168
2	ETIHAD AIRWAYS	62	2	QATAR AIRWAYS	104
2	QATAR AIRWAYS	62	3	ETIHAD AIRWAYS	83
3	SINGAPORE AIRLINES	57	4	FEDEX	75
4	AIR LEASE CORPORATION	54	5	SINGAPORE AIRLINES	68
5	IRAN AIR	52	6	AERCAP	61
6	DELTA	50	7	ALL NIPPON AIRWAYS	50
7	EMIRATES	47	8	AIR LEASE CORPORATION	43
8	AVOLON	40	9	BDS USAF TANKER	38
9	CHINA EASTERN	35	10	EVA AIR	25
10	UNITED AIRLINES	35	11	AIR FRANCE	24
11	HONG KONG AIRLINES	34	12	AEROFLOT	22
12	CATHAY PACIFIC AIRWAYS	32	12	UNITED AIRLINES	22
13	JAPAN AIRLINES	31	13	CATHAY PACIFIC AIRWAYS	21
14	ASIANA	29	14	LUFTHANSA	20
15	AIR FRANCE	28	15	AVOLON	19
			15	NORWEGIAN	19

### MARKET SHARE BY MANUFACTURER



### MARKET SHARE BY MANUFACTURER

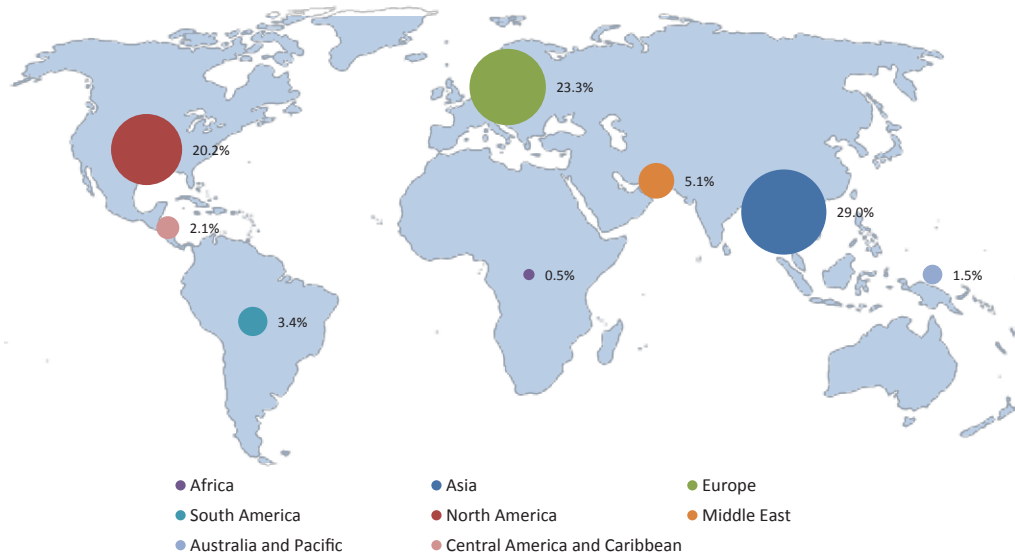
	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	40	3.4%	10	0.8%	50	2.1%
Asia	412	35.2%	266	21.0%	678	27.8%
Europe	229	19.6%	210	16.6%	439	18.0%
Middle East	260	22.2%	406	32.1%	666	27.4%
North America	168	14.4%	245	19.4%	413	17.0%
Australia and Pacific	8	0.7%	14	1.1%	22	0.9%
Central America and Caribbean	6	0.5%	2	0.2%	8	0.3%
South America	31	2.7%	15	1.2%	46	1.9%
Undisclosed	15	1.3%	98	7.7%	113	4.6%
<b>Total</b>	<b>1169</b>	<b>48.0%</b>	<b>1266</b>	<b>52.0%</b>	<b>2435</b>	<b>100.0%</b>
ORDERS BY CUSTOMER PROFILE						
Airline	964	82.5%	956	75.5%	1920	78.9%
Lessor	160	13.7%	158	12.5%	318	13.1%
Other	45	3.8%	152	12.0%	197	8.1%



## Backlog Overview – Narrowbody Aircraft

## Manufacturers Report

### WORLD BACKLOG DISTRIBUTION



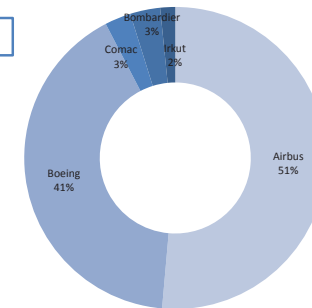
### MARKET SHARE BY MANUFACTURER

	Airbus		Boeing		Comac		Bombardier		Irkut		TOTAL	
	No	%	No	%	No	%	No	%	No	%	No	%
Africa	11	0.9%	40	0.9%	0	0.0%	4	0.0%	0	0.0%	55	0.5%
Asia	1705	30.4%	1121	25.1%	305	100.0%	10	2.8%	20	11.4%	3161	29.0%
Europe	1358	24.2%	888	19.9%	0	0.0%	144	41.0%	155	88.6%	2545	23.3%
Middle East	389	6.9%	133	3.0%	0	0.0%	33	9.4%	0	0.0%	555	5.1%
North America	931	16.6%	1112	24.9%	0	0.0%	160	45.6%	0	0.0%	2203	20.2%
Australia and Pacific	112	2.0%	57	1.3%	0	0.0%	0	0.0%	0	0.0%	169	1.5%
Central America and Caribbean	107	1.9%	123	2.8%	0	0.0%	0	0.0%	0	0.0%	230	2.1%
South America	290	5.2%	83	1.9%	0	0.0%	0	0.0%	0	0.0%	373	3.4%
Undisclosed	705	12.6%	915	20.5%	0	0.0%	0	0.0%	0	0.0%	1620	14.8%
<b>Total</b>	<b>5608</b>	<b>51.4%</b>	<b>4472</b>	<b>41.0%</b>	<b>305</b>	<b>2.8%</b>	<b>351</b>	<b>3.2%</b>	<b>175</b>	<b>1.6%</b>	<b>10911</b>	<b>100.0%</b>

ORDERS BY CUSTOMER PROFILE												
Airline	3571	63.7%	2641	59.1%	65	21.3%	267	76.1%	30	17.1%	6574	60.3%
Lessor	1283	22.9%	902	20.2%	235	77.0%	80	22.8%	145	82.9%	2645	24.2%
Other	754	13.4%	929	20.8%	5	1.6%	4	1.1%	0	0.0%	1692	15.5%

### MARKET SHARE BY MANUFACTURER



### BACKLOG BY MANUFACTURER. NARROWBODY AIRCRAFT

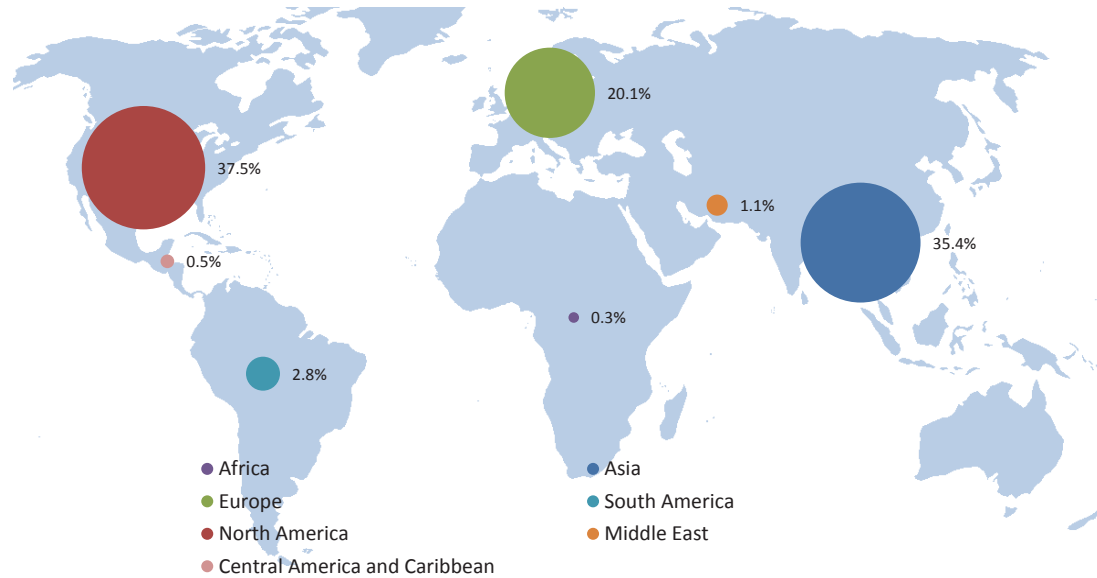
AIRBUS		BOEING		COMAC		BOMBARDIER		IRKUT	
Orders	Orders	Orders	Orders	Orders	Orders	Orders	Orders	Orders	Orders
1 INDIGO	408	1 SOUTHWEST AIRLINES	239	1 CHINA CONSTRUCTION BANK	50	1 DELTA	75	1 AVIACAPITAL SERVICE	85
2 AIRASIA	400	2 LION AIR	203	2 AGRICULTURAL BANK OF CHINA	45	2 AIR CANADA	45	2 ILYUSHIN FINANCE CORPORATION	40
3 GECAS	209	3 GECAS	176	3 ICBC LEASING	42	3 REPUBLIC AIRLINES	40	3 VEB LEASING	20
4 AERCAP	189	4 RYANAIR	175	4 BOCOM LEASING	30	3 MACQUARIE AIRFINANCE	40	4 UTAIR	10
5 LION AIR	184	5 UNITED AIRLINES	163	5 SICHUAN AIRLINES	20	4 LUFTHANSA	22	4 RED WINGS	10
6 EASYJET	147	6 SPICEJET	142	5 HAINAN AIRLINES	20	5 ILYUSHIN FINANCE CORPORATION	20	4 IRAERO	10
7 AIR LEASE CORPORATION	146	7 AIR LEASE CORPORATION	118	5 CHINA AIRCRAFT LEASING COMPANY	20	5 LEASE CORPORATION INTERNATIONAL	20		
8 GOAIR	139	8 NORWEGIAN	110	5 BOC AVIATION	20	6 AIR BALTIC	17		
9 AVIANCA	137	8 AMERICAN AIRLINES	110	6 CITIC GROUP	18	7 SAUDIGULF	16		
9 AVOLON	137	9 VIETJETAIR	100	7 CITY AIRWAYS	10	8 BRAATHENS REGIONAL	10		
10 WIZZ AIR	130	9 AERCAP	100	7 CDB LEASING	10	8 GULF AIR	10		
11 SMBC AVIATION CAPITAL	110	10 BOC AVIATION	95	8 SPDB FINANCIAL LEASING	5	8 KOREAN AIR	10		
12 JETBLUE	105	11 SMBC AVIATION CAPITAL	93	8 CHINA SOUTHERN	5	8 ODYSSEY AIRLINES	10		
12 AMERICAN AIRLINES	105	12 AVIATION CAPITAL GROUP	80	8 CHINA EASTERN	5	9 PRIVATAIR Switzerland	5		
13 DELTA	100	13 FLYDUBAI	75	8 AIR CHINA	5	9 IRAQI AIRWAYS	5		
14 QANTAS	99	13 TURKISH AIRLINES	75	8 AIR CHINA	5	10 AIR TANZANIA	2		
15 NORWEGIAN	97	13 JET AIRWAYS	75						
		14 TUI TRAVEL	70						
		15 GOL TRANSPORTES AEREOS	69						



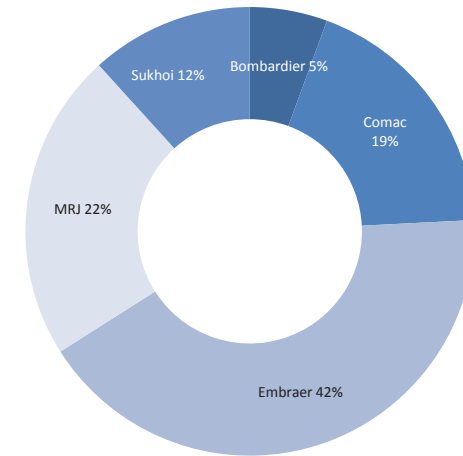
## Backlog Overview – Regional Jet Aircraft

## Manufacturers Report

### WORLD BACKLOG DISTRIBUTION



### BACKLOG BY MANUFACTURER

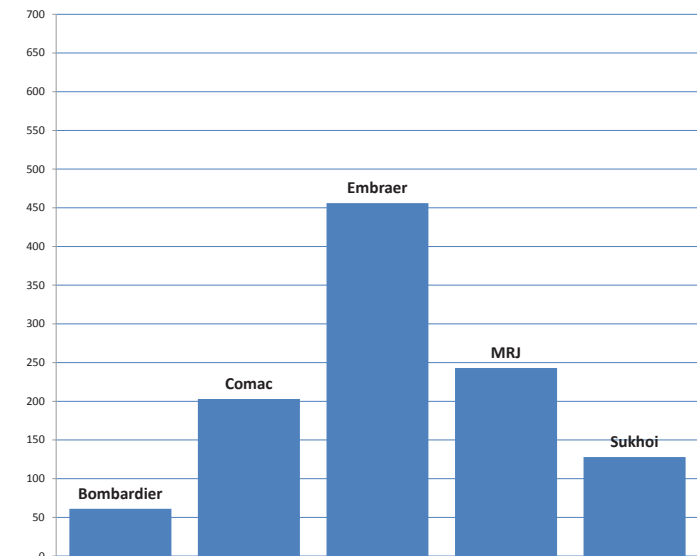


### BACKLOG BY REGION AND MANUFACTURER

	TOTAL										Total	
	Bombardier		Comac		Embraer		MRJ		Sukhoi		No	%
	No	%	No	%	No	%	No	%	No	%		
Africa	0	0.0%	3	1.5%	0	0.0%	0	0.0%	0	0.0%	3	0.3%
Asia	19	31.1%	195	96.1%	98	21.5%	53	21.8%	21	16.4%	386	35.4%
Europe	29	47.5%	0	0.0%	94	20.6%	0	0.0%	96	75.0%	219	20.1%
Middle East	10	16.4%	0	0.0%	2	0.4%	0	0.0%	0	0.0%	12	1.1%
North America	0	0.0%	5	2.5%	208	45.6%	190	78.2%	6	4.7%	409	37.5%
Australia and Pacific	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Central America and Caribbean	0	0.0%	0	0.0%	0	0.0%	0	0.0%	5	3.9%	5	0.5%
South America	0	0.0%	0	0.0%	31	6.8%	0	0.0%	0	0.0%	31	2.8%
Undisclosed	3	4.9%	0	0.0%	23	5.0%	0	0.0%	0	0.0%	26	2.4%
<b>Total</b>	<b>61</b>	<b>5.6%</b>	<b>203</b>	<b>18.6%</b>	<b>456</b>	<b>41.8%</b>	<b>243</b>	<b>22.3%</b>	<b>128</b>	<b>11.7%</b>	<b>1091</b>	<b>100.0%</b>

### ORDERS BY CUSTOMER PROFILE

	Bombardier	Comac	Embraer	MRJ	Sukhoi	Total
Airline	47	105	320	223	51	746
Lessor	11	75	113	20	68	287
Other	3	23	23	0	9	58

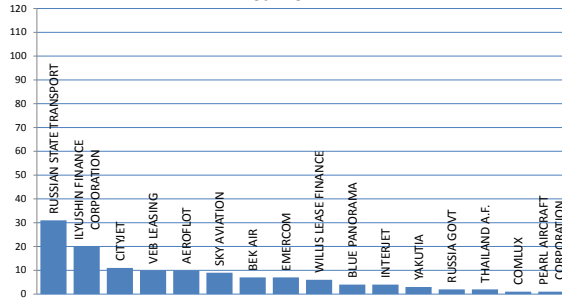


## Backlog Overview – Regional Jet Aircraft

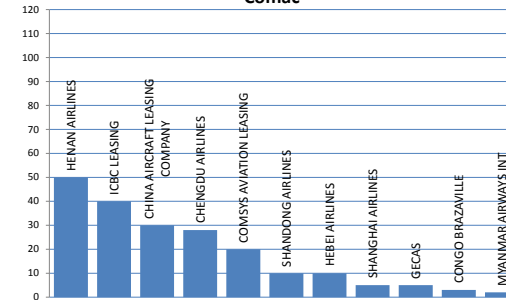
## Manufacturers Report

BACKLOG BY MANUFACTURER, REGIONAL AIRCRAFT														
Bombardier			Comac			Embraer			MRJ			Sukhoi		
	Backlog			Backlog		Backlog		Backlog		Backlog		Backlog		Backlog
1	AIR NOSTRUM	14	1	HENAN AIRLINES	50	1	SKYWEST AIRLINES	106	1	SKYWEST AIRLINES	100	1	RUSSIAN STATE TRANSPORT	31
2	CIB LEASING	10	2	ICBC LEASING	40	2	AIR COSTA	52	2	TRANS STATES	50	2	ILYUSHIN FINANCE CORPORATION	20
3	CITYJET	9	3	CHINA AIRCRAFT LEASING COMPANY	30	3	AERCAP	50	3	JAPAN AIRLINES	32	3	CITYJET	11
3	CHINA EXPRESS AIRLINES	9	4	CHENGDU AIRLINES	28	4	HORIZON AIR	30	4	EASTERN AIR LINES	20	4	VEB LEASING	10
4	FELIX AIRWAYS	6	5	COMSYS AVIATION LEASING	20	4	AZUL LINHAS AEREAS	30	4	AEROLEASE AVIATION	20	4	AEROFLOT	10
5	TATARSTAN AIR	4	6	SHANDONG AIRLINES	10	5	AIRCASTLE	25	5	ALL NIPPON AIRWAYS	15	5	SKY AVIATION	9
6	ADRIA	1	6	HEBEI AIRLINES	10	6	JETBLUE	24	6	AIR MANDALAY	6	6	BEK AIR	7
			7	SHANGHAI AIRLINES	5	6	NORDIC AVIATION CAPITAL	24				6	EMERCOM	7
			7	GECAS	5	7	UNITED AIRLINES	12				7	WILLIS LEASE FINANCE	6
			8	CONGO BRAZAVILLE	3	8	TIANJIN AIRLINES	11				8	BLUE PANORAMA	4
			9	MYANMAR AIRWAYS INT	2	8	AMERICAN AIRLINES	11				8	INTERJET	4
						8	KLM CITYHOPPER	11				9	YAKUTIA	3
						9	ICBC LEASING	10				10	RUSSIA GOVT	2
						10	J-AIR	9				10	THAILAND A.F.	2
						11	CORPORATE OWNER	6				11	COMLUX	1
						12	KALSTAR	5				11	PEARL AIRCRAFT CORPORATION	1
						13	FLYBE	4						
						13	MINSHENG FINANCIAL LEASING	4						

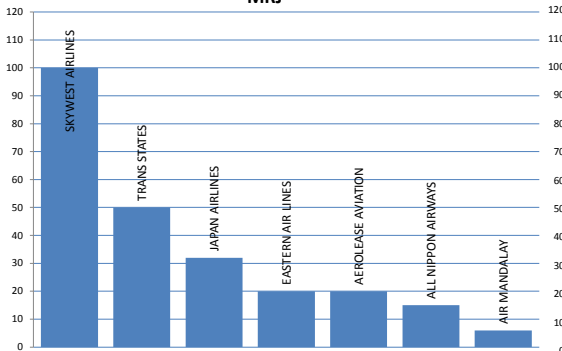
Sukhoi



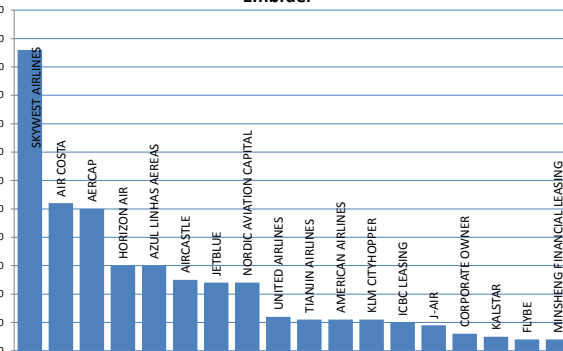
Comac



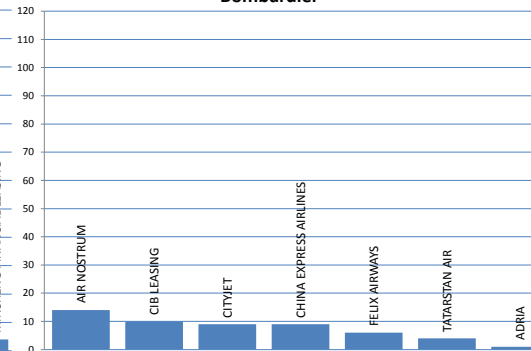
MRJ



Embraer



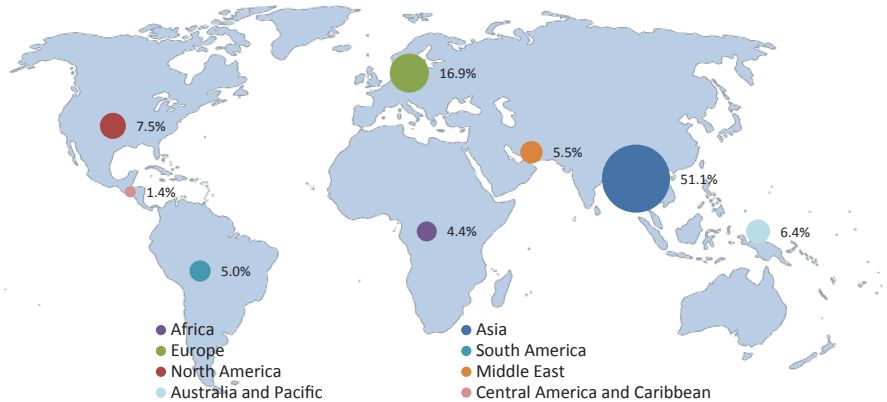
Bombardier



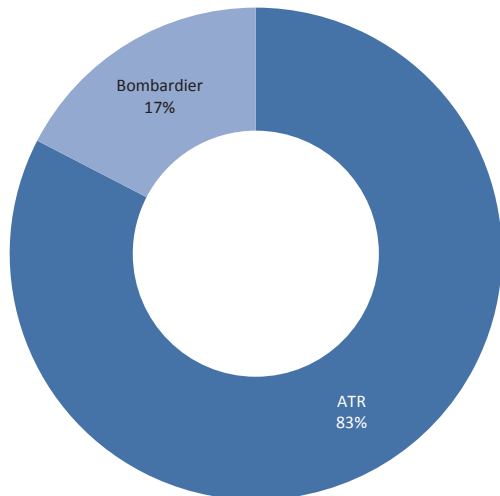
## Backlog Overview – Turboprop Market

## Manufacturers Report

### WORLD BACKLOG DISTRIBUTION



### MARKET SHARE BY MANUFACTURER

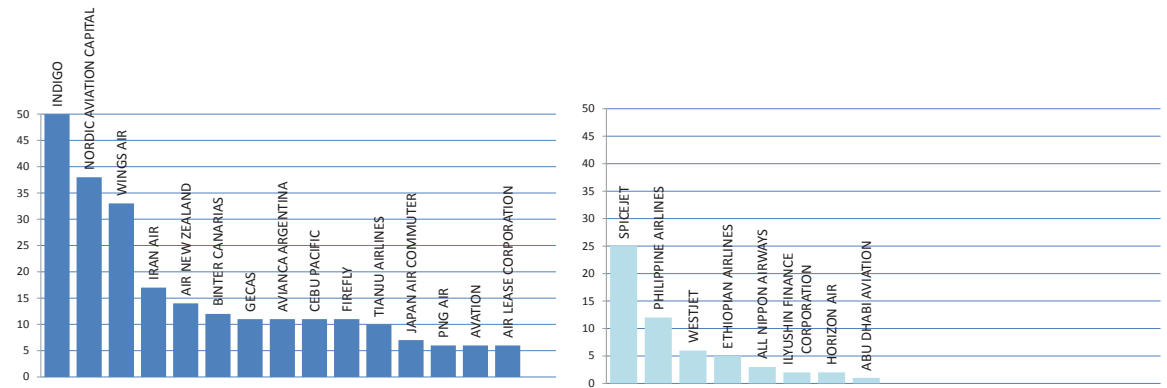


### MARKET SHARE BY MANUFACTURER

	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	8	2.7%	8	12.7%	16	4.4%
Asia	144	48.2%	41	65.1%	185	51.1%
Europe	58	19.4%	3	4.8%	61	16.9%
Middle East	19	6.4%	1	1.6%	20	5.5%
North America	17	5.7%	10	15.9%	27	7.5%
Australia and Pacific	23	7.7%	0	0.0%	23	6.4%
Central America and Caribbean	5	1.7%	0	0.0%	5	1.4%
South America	18	6.0%	0	0.0%	18	5.0%
Undisclosed	7	2.3%	0	0.0%	7	1.9%
<b>Total</b>	<b>299</b>	<b>82.6%</b>	<b>63</b>	<b>17.4%</b>	<b>362</b>	<b>100.0%</b>

### BACKLOG BY CUSTOMER PROFILE

	ATR	Bombardier	TOTAL
Airline	228	59	287
Lessor	63	4	67
Other	8	0	8



### BACKLOG, TURBOPROP AIRCRAFT

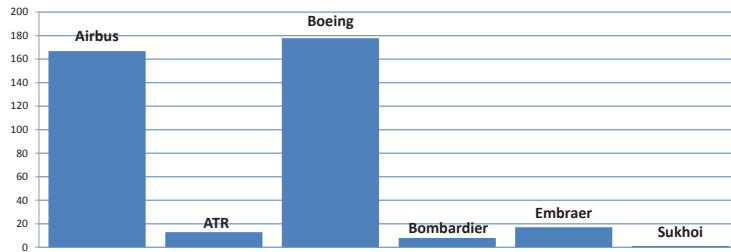
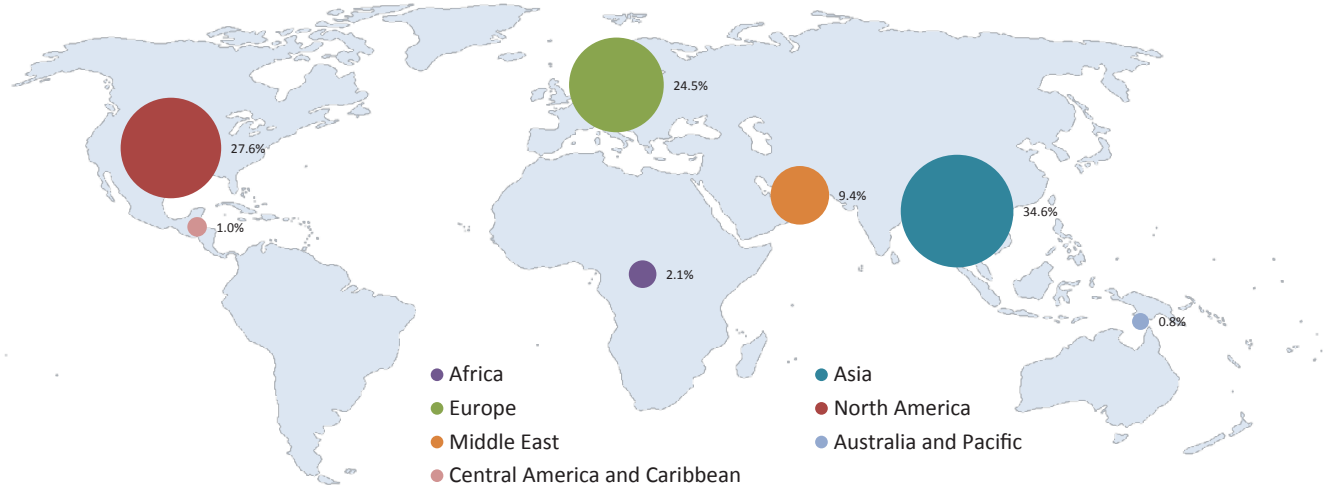
ATR	Orders	Bombardier	Orders
1 INDIGO	50	1 SPICEJET	25
2 NORDIC AVIATION CAPITAL	38	2 PHILIPPINE AIRLINES	12
3 WINGS AIR	33	3 WESTJET	6
4 IRAN AIR	17	4 ETHIOPIAN AIRLINES	5
5 AIR NEW ZEALAND	14	5 ALL NIPPON AIRWAYS	3
6 BINTER CANARIAS	12	6 ILYUSHIN FINANCE CORPORATION	2
7 GECAS	11	6 HORIZON AIR	2
7 AVIANCA ARGENTINA	11	7 ABU DHABI AVIATION	1
7 CEBU PACIFIC	11		
7 FIREFLY	11		
8 TIANJU AIRLINES	10		
9 JAPAN AIR COMMUTER	7		
10 PNG AIR	6		
10 AVATION	6		
10 AIR LEASE CORPORATION	6		



## Deliveries Overview

## Manufacturers Report

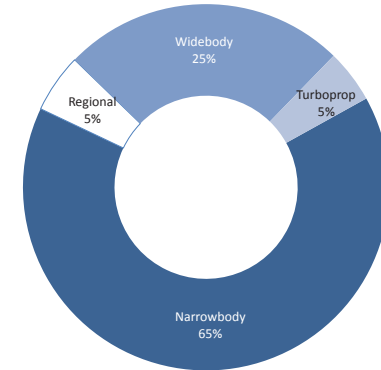
### GEOGRAPHIC DISTRIBUTION



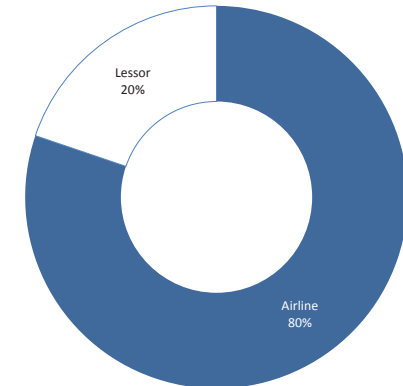
Region	Airbus		ATR		Boeing		Bombardier		Embraer		Sukhoi		Total	
	No	%	No	%	No	%	No	%	No	%	No	%		
Africa	3	1.8%	0	0.0%	5	2.8%	0	0.0%	0	0.0%	0	0.0%	8	2.1%
Asia	74	44.3%	3	23.1%	55	30.9%	0	0.0%	1	5.9%	0	0.0%	133	34.6%
Europe	35	21.0%	1	7.7%	51	28.7%	5	62.5%	1	5.9%	1	100.0%	94	24.5%
Middle East	17	10.2%	5	38.5%	14	7.9%	0	0.0%	0	0.0%	0	0.0%	36	9.4%
North America	37	22.2%	0	0.0%	51	28.7%	3	37.5%	15	88.2%	0	0.0%	106	27.6%
Australia and Pacific	0	0.0%	2	15.4%	1	0.6%	0	0.0%	0	0.0%	0	0.0%	3	0.8%
Central America and Carib	1	0.6%	2	0.0%	1	0.6%	0	0.0%	0	0.0%	0	0.0%	4	1.0%
South America	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Undisclosed	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>167</b>	<b>43.5%</b>	<b>13</b>	<b>3.4%</b>	<b>178</b>	<b>46.4%</b>	<b>8</b>	<b>2.1%</b>	<b>17</b>	<b>4.4%</b>	<b>1</b>	<b>0.3%</b>	<b>384</b>	<b>100.0%</b>

Customer Profile	Airbus		ATR		Boeing		Bombardier		Embraer		Sukhoi	
	No	%	No	%	No	%	No	%	No	%	No	%
Airline	122	73.1%	10	76.9%	152	85.4%	6	75.0%	17	100.0%	1	100.0%
Lessor	45	26.9%	3	23.1%	26	14.6%	2	25.0%	0	0.0%	0	0.0%
Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%

### BY ASSET CLASS



### BY CUSTOMER PROFILE



**320 (83.3%) DELIVERIES IN CAPE TOWN COUNTRIES**



**133 (34.6%) DELIVERIES IN G8 COUNTRIES**



**71 (18.5%) DELIVERIES IN BRICS COUNTRIES**





## Deliveries Overview – Widebody Aircraft

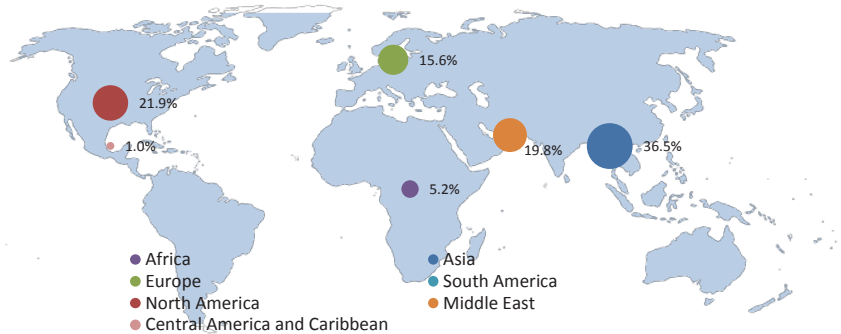
## Manufacturers Report

78 (81.3%) DELIVERIES IN CAPE TOWN COUNTRIES

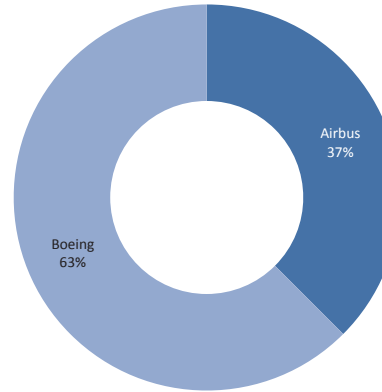
26 (27.1%) DELIVERIES IN G8 COUNTRIES

15 (15.6%) DELIVERIES IN BRICS COUNTRIES

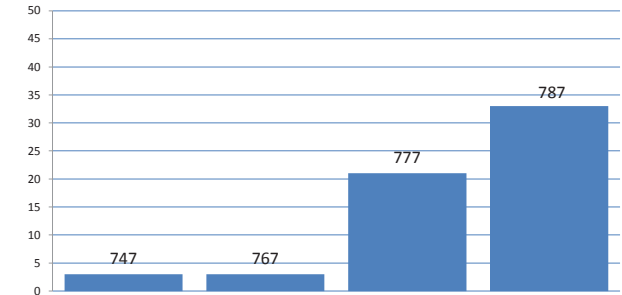
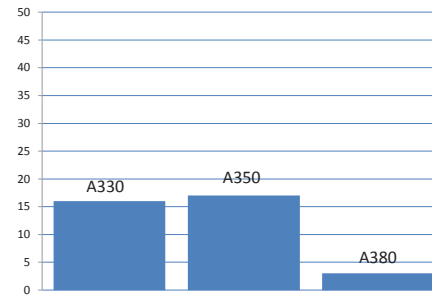
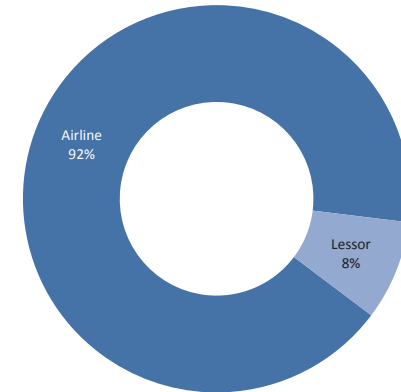
### GEOGRAPHIC DISTRIBUTION



### BREAKDOWN BY MANUFACTURER



### BREAKDOWN BY CUSTOMER TYPE



### AIRCRAFT DELIVERIES BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	3	8.3%	2	3.3%	5	5.2%
Asia	20	55.6%	15	25.0%	35	36.5%
Europe	6	16.7%	9	15.0%	15	15.6%
Middle East	6	16.7%	13	21.7%	19	19.8%
North America	1	2.8%	20	33.3%	21	21.9%
Australia and Pacific	0	0.0%	0	0.0%	0	0.0%
Central America and Carib	0	0.0%	1	1.7%	1	1.0%
South America	0	0.0%	0	0.0%	0	0.0%
Undisclosed	0	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>36</b>	<b>37.5%</b>	<b>60</b>	<b>62.5%</b>	<b>96</b>	<b>100%</b>

### AVERAGE PRODUCTION RATES

	Airbus					
	A330		A350		A380	
	No	%	No	%	No	%
Average (PM)	5.3		5.7		1.0	
Apr	6	60.0%	4	40.0%	0	0.0%
May	5	38.5%	5	38.5%	3	23.1%
Jun	5	38.5%	8	61.5%	0	0.0%
<b>Total</b>	<b>16</b>	<b>44.4%</b>	<b>17</b>	<b>47.2%</b>	<b>3</b>	<b>8.3%</b>

### AVERAGE PRODUCTION RATES

	Boeing							
	747		767		777		787	
	No	%	No	%	No	%	No	%
Average (PM)	1.0		1.0		7.0		11.0	
2	2	14.3%	0	0.0%	3	21.4%	9	64.3%
1	1	5.0%	1	5.0%	6	30.0%	12	60.0%
3	0	0.0%	2	7.7%	12	46.2%	12	46.2%
<b>Total</b>	<b>3</b>	<b>5.0%</b>	<b>3</b>	<b>5.0%</b>	<b>21</b>	<b>35.0%</b>	<b>33</b>	<b>55.0%</b>

### DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	33	91.7%	55	91.7%	88	91.7%
Lessor	3	8.3%	5	8.3%	8	8.3%
Other	0	0.0%	0	0.0%	0	0.0%

### DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	13	81.3%	17	100.0%	3	100.0%
Lessor	3	18.8%	0	0.0%	0	0.0%
Other	0	0.0%	0	0.0%	0	0.0%

	No	%	No	%	No	%	No	%
Airline	3	100%	3	100.0%	19	90.5%	30	90.9%
Lessor	0	0.0%	0	0.0%	2	9.5%	3	9.1%
Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%



## Deliveries Overview – Narrowbody Aircraft

214 (85.6%) DELIVERIES IN CAPE TOWN COUNTRIES



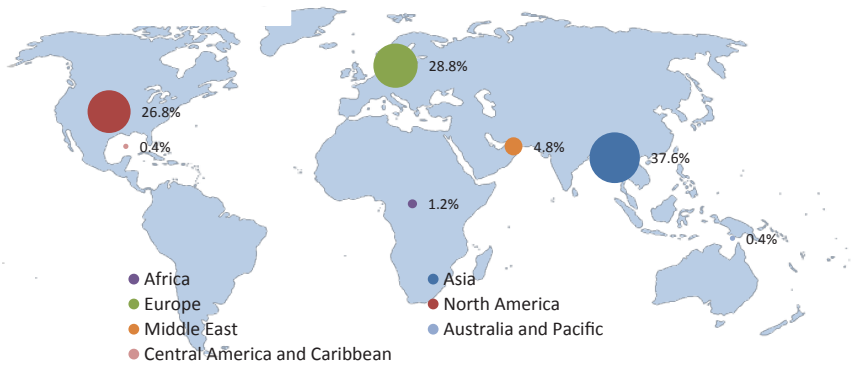
89 (35.6%) DELIVERIES IN G8 COUNTRIES



55 (22.0%) DELIVERIES IN BRICS COUNTRIES



### GEOGRAPHIC DISTRIBUTION



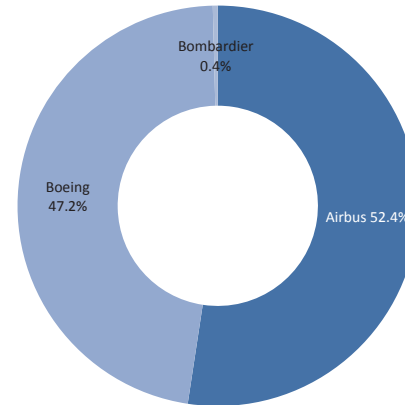
### AIRCRAFT DELIVERIES BY MANUFACTURER

	Airbus		Bombardier		Boeing		TOTAL	
	No	%	No	%	No	%	No	%
Africa	0	0.0%	0	0.0%	3	2.5%	3	1.2%
Asia	54	41.2%	0	0.0%	40	33.9%	94	37.6%
Europe	29	22.1%	1	100.0%	42	35.6%	72	28.8%
Middle East	11	8.4%	0	0.0%	1	0.8%	12	4.8%
North America	36	27.5%	0	0.0%	31	26.3%	67	26.8%
Australia and Pacific	0	0.0%	0	0.0%	1	0.8%	1	0.4%
Central America and Caribbean	1	0.8%	0	0.0%	0	0.0%	1	0.4%
South America	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Undisclosed	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>131</b>	<b>52.4%</b>	<b>1</b>	<b>0.4%</b>	<b>118</b>	<b>47.2%</b>	<b>250</b>	<b>100.0%</b>

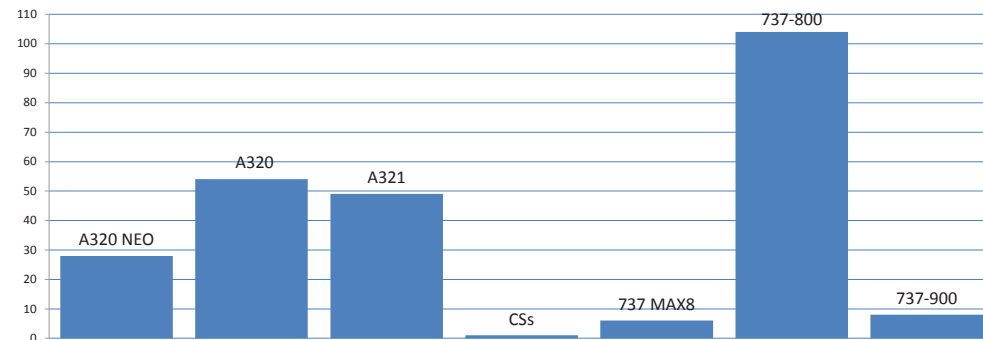
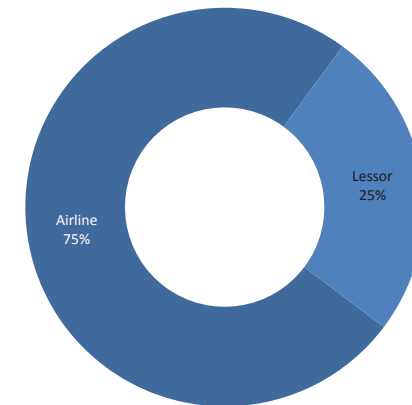
### DELIVERIES BY CUSTOMER PROFILE

Airline	89	67.9%	1	100.0%	97	82.2%	187	74.8%
Lessor	42	32.1%	0	0.0%	21	17.8%	63	25.2%
Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%

### BREAKDOWN BY MANUFACTURER



### BREAKDOWN BY CUSTOMER TYPE



### AVERAGE PRODUCTION RATES

	Airbus		Bombardier		Boeing									
	A320 NEO	A320	A321	CSs	737 MAX8	737-800	737-900							
Average (PM)	No	%	No	%	No	%	No	%						
Apr	9	25.0%	15	41.7%	12	33.3%	0	0.0%	3	8.1%				
May	11	23.9%	17	37.0%	18	39.1%	1	100.0%	2	5.7%				
Jun	8	16.3%	22	44.9%	19	38.8%	0	0.0%	4	8.7%				
<b>Total</b>	<b>28</b>	<b>21.4%</b>	<b>54</b>	<b>41.2%</b>	<b>49</b>	<b>37.4%</b>	<b>1</b>	<b>100.0%</b>	<b>6</b>	<b>5.1%</b>	<b>104</b>	<b>88.1%</b>	<b>8</b>	<b>6.8%</b>

### DELIVERIES BY CUSTOMER PROFILE

Airline	15	53.6%	39	72.2%	35	71%	1	100.0%	6	100.0%	83	79.8%	8	100.0%
Lessor	13	46.4%	15	27.8%	14	29%	0	0.0%	0	0.0%	21	20.2%	0	0.0%
Other	0	0.0%	0	0.0%	0	0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%



## Deliveries Overview – Regional Jet Aircraft

20 (95.2%) DELIVERIES IN CAPE TOWN COUNTRIES



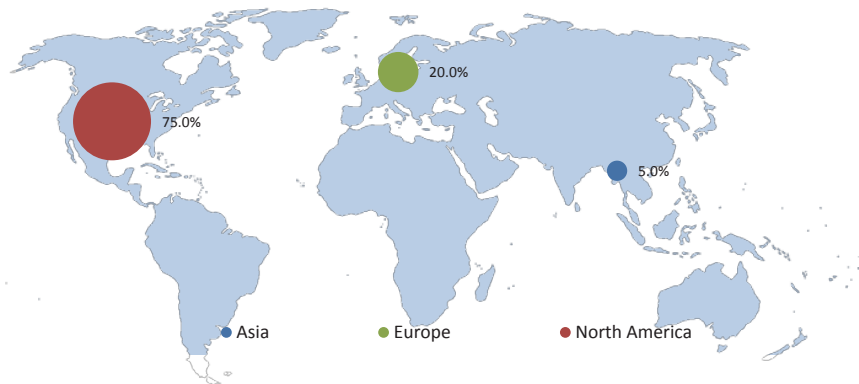
16 (76.2%) DELIVERIES IN G8 COUNTRIES



1 (4.8%) DELIVERIES IN BRICS COUNTRIES



### GEOGRAPHIC DISTRIBUTION

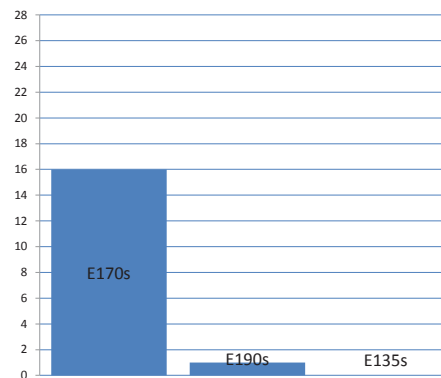
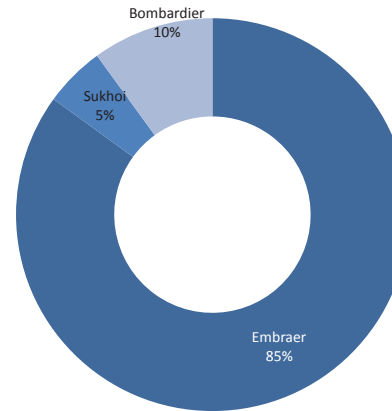


	Bombardier		Embraer		Sukhoi		TOTAL	
	No	%	No	%	No	%	No	%
Africa	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Asia	0	0.0%	1	5.9%	0	0.0%	1	5.0%
Europe	2	100.0%	1	5.9%	1	100.0%	4	20.0%
Middle East	0	0.0%	0	0.0%	0	0.0%	0	0.0%
North America	0	0.0%	15	88.2%	0	0.0%	15	75.0%
Australia and Pacific	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Central America and Caribbean	0	0.0%	0	0.0%	0	0.0%	0	0.0%
South America	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Undisclosed	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>2</b>	<b>10.0%</b>	<b>17</b>	<b>85.0%</b>	<b>1</b>	<b>5.0%</b>	<b>20</b>	<b>100.0%</b>

DELIVERIES BY CUSTOMER PROFILE								
	No	%	No	%	No	%	No	%
Airline	2	100.0%	17	100.0%	1	100.0%	20	100.0%
Lessor	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%

### BREAKDOWN BY MANUFACTURER



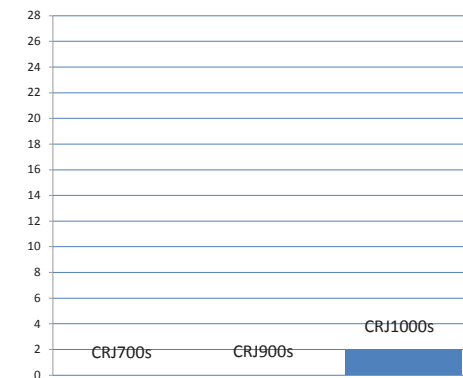
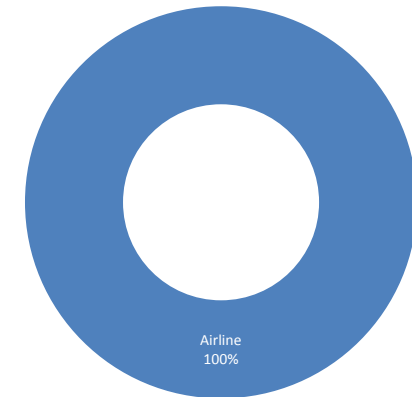
### AVERAGE PRODUCTION RATES

	Embraer					
	E135		E170s		E190s	
	No	%	No	%	No	%
Average	0.0		5.3		0.3	
Apr	0	0.0%	4	100.0%	0	0.0%
May	0	0.0%	10	90.9%	1	9.1%
Jun	0	0.0%	2	100.0%	0	0.0%
<b>Total</b>	<b>0</b>	<b>0.0%</b>	<b>16</b>	<b>94.1%</b>	<b>1</b>	<b>5.9%</b>

DELIVERIES BY CUSTOMER PROFILE								
	No	%	No	%	No	%	No	%
Airline	0	0.0%	16	100.0%	1	100.0%	0	0.0%
Lessor	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%

### BREAKDOWN BY CUSTOMER TYPE



### AVERAGE PRODUCTION RATES

	Bombardier					
	CRJ700s		CRJ900s		CRJ1000s	
	No	%	No	%	No	%
Average	0.0		0.0		0.7	
Apr	0	0.0%	0	0.0%	0	0.0%
May	0	0.0%	0	0.0%	1	100.0%
Jun	0	0.0%	0	0.0%	1	100.0%
<b>Total</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>	<b>2</b>	<b>100.0%</b>

DELIVERIES BY CUSTOMER PROFILE								
	No	%	No	%	No	%	No	%
Airline	0	0.0%	0	0.0%	2	100.0%	0	0.0%
Lessor	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%



## Deliveries Overview – Turboprop Aircraft

## Manufacturers Report

8 (44.4%) DELIVERIES IN CAPE TOWN COUNTRIES



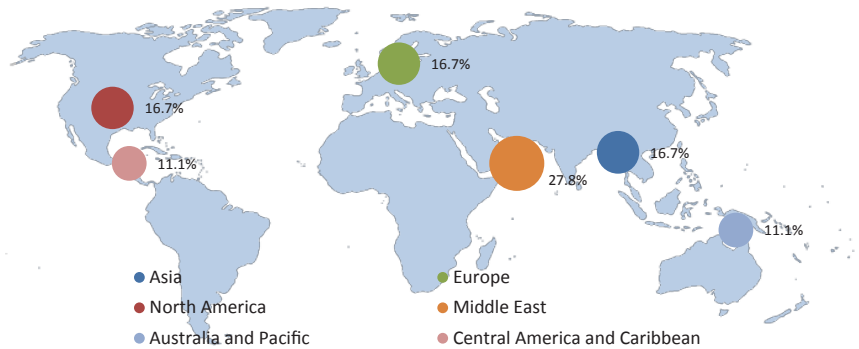
3 (16.7%) DELIVERIES IN G8 COUNTRIES



0 (.0%) DELIVERIES IN BRICS COUNTRIES



### GEOGRAPHIC DISTRIBUTION

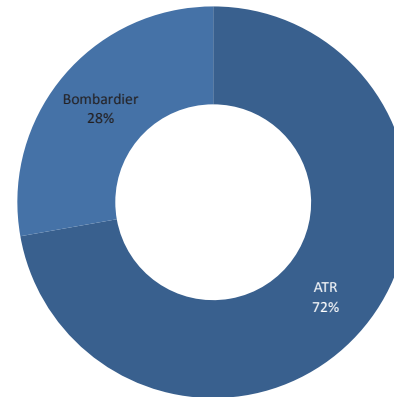


AIRCRAFT DELIVERIES BY MANUFACTURER						
	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	0	0.0%	0	0.0%	0	0.0%
Asia	3	23.1%	0	0.0%	3	16.7%
Europe	1	7.7%	2	40.0%	3	16.7%
Middle East	5	38.5%	0	0.0%	5	27.8%
North America	0	0.0%	3	60.0%	3	16.7%
Australia and Pacific	2	15.4%	0	0.0%	2	11.1%
Central America and Caribbean	2	15.4%	0	0.0%	2	11.1%
South America	0	0.0%	0	0.0%	0	0.0%
Undisclosed	0	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>13</b>	<b>72.2%</b>	<b>5</b>	<b>27.8%</b>	<b>18</b>	<b>100.0%</b>

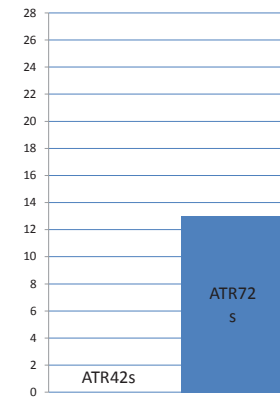
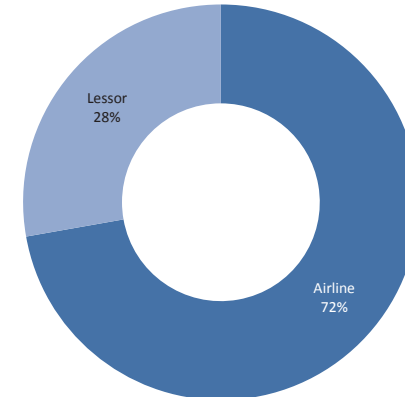
  

DELIVERIES BY CUSTOMER PROFILE						
	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Airline	10	76.9%	3	60.0%	13	72.2%
Lessor	3	23.1%	2	40.0%	5	27.8%
Other	0	0.0%	0	0.0%	0	0.0%

### BREAKDOWN BY MANUFACTURER



### BREAKDOWN BY CUSTOMER TYPE



### AVERAGE PRODUCTION RATES

	ATR			
	ATR42s		ATR72s	
	No	%	No	%
Average PM	0.0		4.3	
Apr	0	0.0%	3	100.0%
May	0	0.0%	6	100.0%
Jun	0	0.0%	4	100.0%
<b>Total</b>	<b>0</b>	<b>0.0%</b>	<b>13</b>	<b>100.0%</b>

### DELIVERIES BY CUSTOMER PROFILE

Airline	0	0.0%	10	76.9%
Lessor	0	0.0%	3	23.1%
Other	0	0.0%	0	0.0%

Bombardier Q400s		
No	%	
1.7		
3	100.0%	
2	100.0%	
0	0.0%	
<b>5</b>	<b>100.0%</b>	



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