

AIRFINANCE DEALS DATABASE

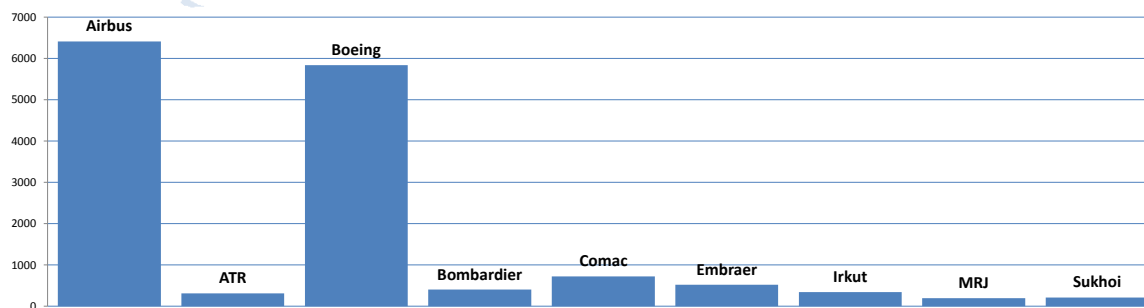
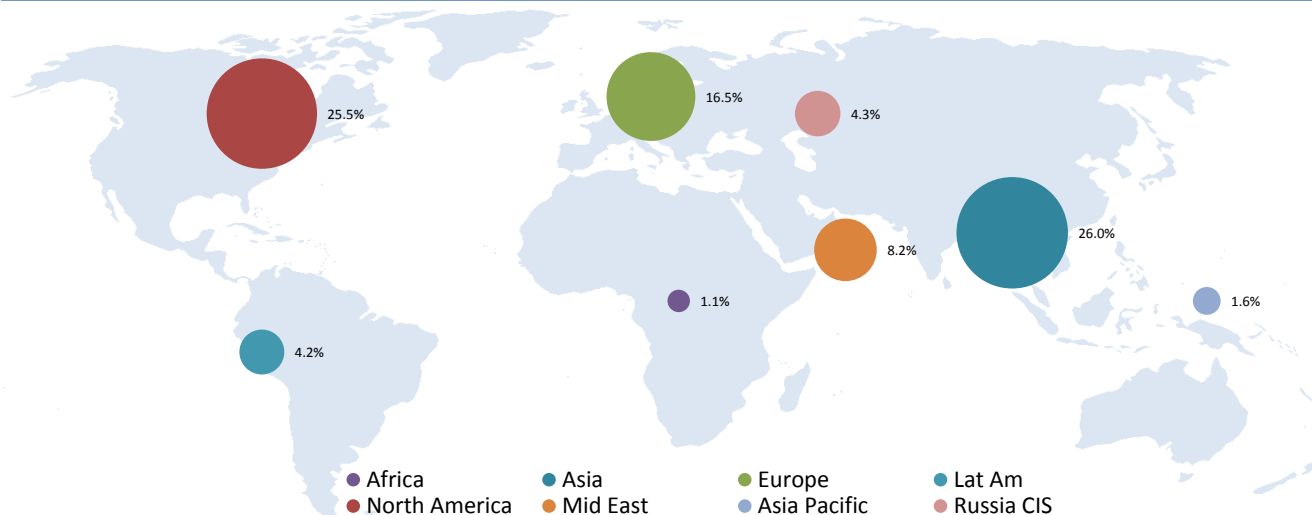
Orders and deliveries report

Q4 2014

www.airfinancejournal.com/dealsdatabase

BACKLOG OVERVIEW

WORLD BACKLOG DISTRIBUTION



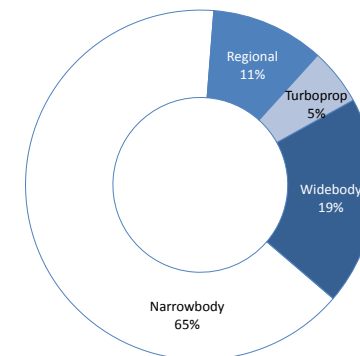
ORDERS BY REGION AND MANUFACTURER

	Airbus		ATR		Boeing		Bombardier		Comac		Embraer		Irkut		MRJ		Sukhoi		Total	
Africa	71	1.1%	8	2.6%	74	1.3%	6	1.5%	3	0.4%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	154	1.1%
Asia	1949	30.4%	78	24.9%	890	15.2%	35	8.7%	695	96.1%	80	15.3%	71	20.8%	21	11.0%	61	28.6%	3802	26.0%
Asia Pacific	135	2.1%	5	1.6%	61	1.0%	40	9.9%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	236	1.6%
Europe	1227	19.1%	72	23.0%	997	17.1%	121	30.0%	0	0.0%	59	11.3%	0	0.0%	0	0.0%	10	4.7%	2414	16.5%
Latin America	377	5.9%	22	7.0%	224	3.8%	0	0.0%	0	0.0%	7	1.3%	0	0.0%	0	0.0%	9	4.2%	617	4.2%
Middle East	559	8.7%	16	5.1%	583	10.0%	50	12.4%	0	0.0%	7	1.3%	0	0.0%	0	0.0%	0	0.0%	1199	8.2%
North America	1368	21.3%	21	6.7%	1687	28.9%	91	22.6%	25	3.5%	354	67.7%	0	0.0%	170	89.0%	36	16.9%	3731	25.5%
Russia CIS	94	1.5%	5	1.6%	143	2.4%	32	7.9%	0	0.0%	2	0.4%	266	77.8%	0	0.0%	97	45.5%	634	4.3%
Not Disclosed	630	9.8%	86	27.5%	1179	20.2%	28	6.9%	0	0.0%	14	2.7%	5	1.5%	0	0.0%	0	0.0%	1856	12.7%
Total	6410	43.8%	313	2.1%	5838	39.9%	403	2.8%	723	4.9%	523	3.6%	342	2.3%	191	1.3%	213	1.5%	14643	

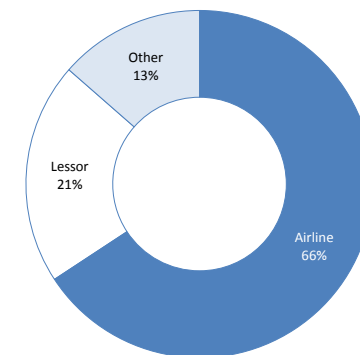
ORDERS BACKLOG BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Airline	4560	71.1%	129	41.2%	3712	63.6%	246	61.0%	395	54.6%	434	83.0%	31	9.1%	191	100.0%	135	63.4%	9833	65.7%
Lessor	1216	19.0%	99	31.6%	881	15.1%	125	31.0%	315	43.6%	75	14.3%	306	89.5%	0	0.0%	78	36.6%	3095	20.7%
Other	634	9.9%	85	27.2%	1245	21.3%	32	7.9%	13	1.8%	14	2.7%	5	1.5%	0	0.0%	0	0.0%	2028	13.6%

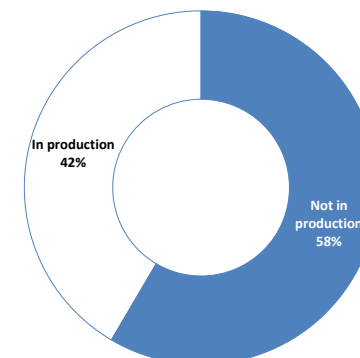
BY ASSET CLASS



BY CUSTOMER PROFILE

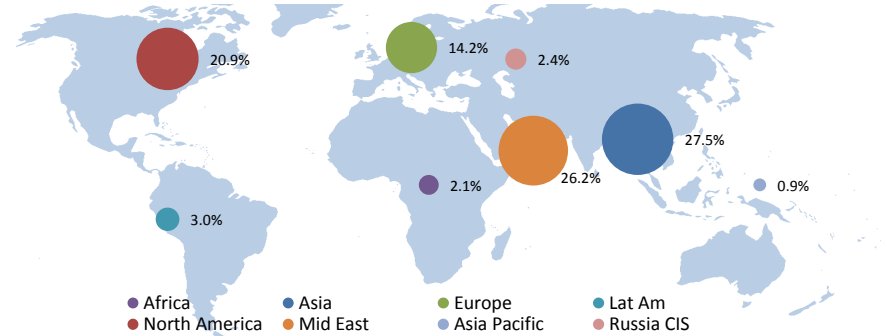


BY PROGRAMME STATUS



BACKLOG OVERVIEW-WIDEBODY AIRCRAFT

WORLD BACKLOG DISTRIBUTION



MARKET SHARE BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	40	3.1%	18	1.2%	58	2.1%
Asia	439	34.4%	321	21.5%	760	27.5%
Asia Pacific	8	0.6%	17	1.1%	25	0.9%
Europe	219	17.2%	173	11.6%	392	14.2%
Lat Am	47	3.7%	36	2.4%	83	3.0%
Mid East	287	22.5%	436	29.2%	723	26.2%
North America	210	16.5%	368	24.7%	578	20.9%
Russia CIS	26	2.0%	41	2.7%	67	2.4%
Not Disclosed	0	0.0%	82	5.5%	76	2.8%
Total	1276	46.2%	1492	54.0%	2762	

ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	TOTAL
Airline	1127	1212	2339
Lessor	145	184	329
Other	0	96	94

ORDERS BY REGION AND MANUFACTURER

	IN PRODUCTION				NOT IN PRODUCTION			
	No		%		No		%	
Africa	36	18	3.9%	1.7%	4	0	1.1%	0.0%
Asia	323	250	35.3%	23.3%	116	71	32.1%	17.0%
Asia Pacific	8	17	0.9%	1.6%	0	0	0.0%	0.0%
Europe	184	141	20.1%	13.1%	35	32	9.7%	7.7%
Lat Am	44	36	4.8%	3.4%	3	0	0.8%	0.0%
Mid East	218	181	23.8%	16.9%	69	255	19.1%	61.0%
North America	94	308	10.3%	28.7%	116	60	32.1%	14.4%
Russia CIS	8	41	0.9%	3.8%	18	0	5.0%	0.0%
Not Disclosed	0	82	0.0%	7.6%	0	0	0.0%	0.0%
Total	915	1074	46.0%	54.0%	361	418	3.8%	2.2%

ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Airbus	Boeing	Airbus	Boeing
Airline	809	834	88.4%	77.7%	318	378
Lessor	102	144	11.1%	13.4%	43	40
Other	4	96	0.4%	8.9%	0	0

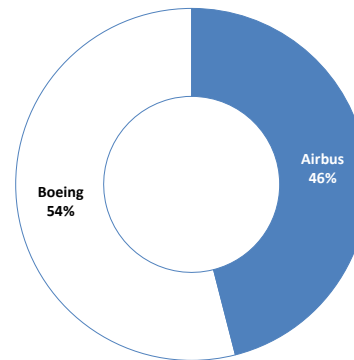
TOP ORDERS. WIDEBODY AIRCRAFT

AIRBUS		BOEING	
	Orders		Orders
1 AirAsia X	100	Emirates	199
2 Qatar Airways	88	Ethiad Airways	96
3 Emirates	83	All Nippon Airways	75
4 Singapore Airlines	75	Qatar Airways	66
5 Ethiad Airways	72	Air Lease Corporation (ALC)	61
6 Delta Air Lines	60	ILFC	59
7 Cathay Pacific	49	FedEx	52
8 CIT	35	United Airlines	51
9 United Airlines	35	American Airlines	46
10 Asiana Airlines	34	British Airways	34
11 JAL	31	Korean Air	34
12 Lufthansa	27	Singapore Airlines	34
13 TAM Linhas Aéreas	27	Air Canada	33
14 Air France-KLM Group	25	Cathay Pacific	28
15 Air Lease Corporation (ALC)	23	Aeroflot	28

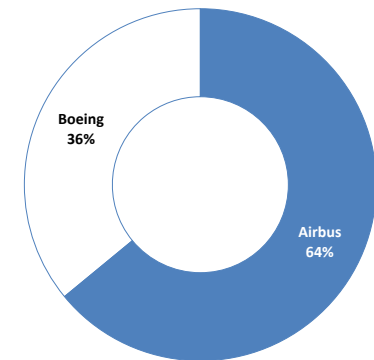
TOP ORDERS. AIRCRAFT IN PRODUCTION

AIRBUS		BOEING	
	Orders		Orders
1 Emirates	83	ILFC	59
2 Singapore Airlines	75	All Nippon Airways	55
3 Qatar Airways	51	FedEx	52
4 Ethiad Airways	50	Emirates	49
5 AirAsia X	45	American Airlines	46
6 Delta Air Lines	35	Ethiad Airways	41
7 Lufthansa	27	Korean Air	34
8 TAM Linhas Aéreas	27	Air Canada	33
9 Air France-KLM Group	25	United Airlines	31
10 Cathay Pacific	23	Air Lease Corporation (ALC)	31
11 CIT	20	Aeroflot	28
12 Amedeo	20	JAL	27
13 Finnair	19	Air France-KLM Group	25
14 Air Lease Corporation (ALC)	18	British Airways	22
15 JAL	18	Scot	20

AIRCRAFT IN PRODUCTION

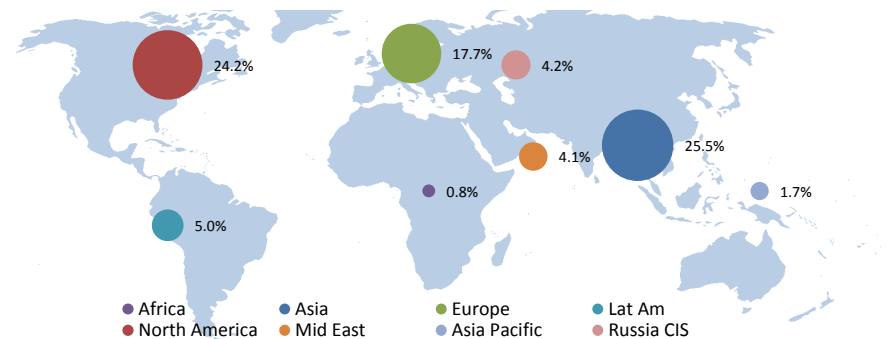


AIRCRAFT NOT IN PRODUCTION



BACKLOG OVERVIEW-NARROWBODY AIRCRAFT

WORLD BACKLOG DISTRIBUTION



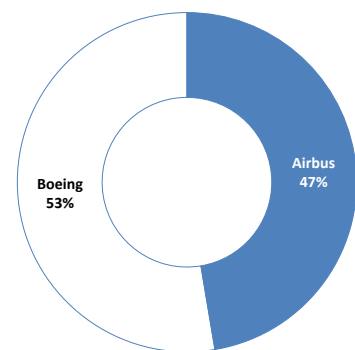
MARKET SHARE BY MANUFACTURER

	Airbus		Boeing		Comac		Irkut		TOTAL	
	No	%	No	%	No	%	No	%	No	%
Africa	31	0.6%	56	1.3%	0	0.0%	0	0.0%	87	0.8%
Asia	1510	29.4%	569	13.1%	480	96.0%	71	20.8%	2630	25.5%
Asia Pacific	127	2.5%	44	1.0%	0	0.0%	0	0.0%	171	1.7%
Europe	1008	19.6%	824	19.0%	0	0.0%	0	0.0%	1832	17.7%
Lat Am	330	6.4%	188	4.3%	0	0.0%	0	0.0%	518	5.0%
Mid East	272	5.3%	147	3.4%	0	0.0%	0	0.0%	419	4.1%
North America	1158	22.5%	1319	30.3%	20	4.0%	0	0.0%	2497	24.2%
Russia CIS	68	1.3%	102	2.3%	0	0.0%	266	77.8%	436	4.2%
Not Disclosed	636	12.4%	1097	25.2%	0	0.0%	5	1.5%	1738	16.8%
Total	5140	49.8%	4346	42.1%	500	4.8%	342	3.3%	10328	

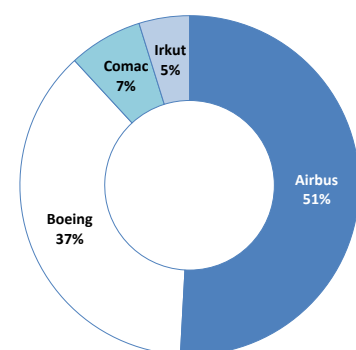
ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Comac	Irkut	TOTAL
Airline	3433 66.8%	2500 57.5%	240 48.0%	31 9.1%	6204 60.1%
Lessor	1071 20.8%	697 16.0%	260 52.0%	306 89.5%	2334 22.6%
Other	636 12.4%	1149 26.4%	0 0.0%	5 1.5%	1790 17.3%

AIRCRAFT IN PRODUCTION



AIRCRAFT NOT IN PRODUCTION



TOP ORDERS BY MANUFACTURER. NARROWBODY AIRCRAFT

	AIRBUS	Orders	BOEING	Orders	COMAC	Orders	IRKUT	Orders
1	AirAsia	318	Ryanair	275	Henan Airlines	100	Avia Capital Services	85
2	Lion Air	228	Lion Air	275	CCB Financial Leasing	50	Rostekhnologii	50
3	ILFC	214	Southwest Airlines	275	ICBC Leasing	45	Ilyushin Finance	50
4	American Airlines	201	American Airlines	160	ABC Financial Leasing	45	Crecom Burj Resources	50
5	IndiGo	180	Air Lease Corporation (/	151	BOCOMM Leasing	30	VEB Leasing	30
6	Easyjet	168	Norwegian	146	GECAS	20	Air Excellence Aviation	21
7	Lufthansa	144	GECAS	135	Air China	20	Sberbank Leasing	20
8	CALC (China Aircraft Le	124	United Airlines	134	BOC Aviation	20	Nordwind Airlines	5
9	SMBC Aviation Capital	123	flydubai	94	CALC (China Aircraft Le	20		
10	Air Lease Corporation (/	118	SMBC Aviation Capital	92	China Southern Airlines	20		
11	Qantas	104	Turkish Airlines	90	Sichuan Airlines	20		
12	BOC Aviation	104	WestJet	83	Hainan Airlines	20		
13	JetBlue	103	GOL	81	Hebei Airlines	20		
14	Spirit Airlines	101	BOC Aviation	79	Industrial Bank Financia	20		
15	Norwegian	100	Alaska Airlines	73	China Eastern	20		

TOP ORDERS. AIRCRAFT IN PRODUCTION

	AIRBUS	Orders	BOEING	Orders
1	American Airlines	71	Ryanair	275
2	Easyjet	68	Lion Air	275
3	BOC Aviation	60	Southwest Airlines	275
4	Wizz Air	57	American Airlines	160
5	Lion Air	54	Air Lease Corporation (ALC)	151
6	Spirit Airlines	51	Norwegian	146
7	CALC (China Aircraft Leasing Company)	50	GECAS	135
8	Delta Air Lines	45	United Airlines	134
9	Lufthansa	44	flydubai	94
10	Kingfisher Red	43	SMBC Aviation Capital	92
11	ICBC Leasing	37	Turkish Airlines	90
12	JetBlue	33	WestJet	83
13	TAM Linhas Aéreas	32	GOL	81
14	Vueling	28	BOC Aviation	79
15	Philippine Airlines	28	Alaska Airlines	73

ORDERS BY REGION AND MANUFACTURER

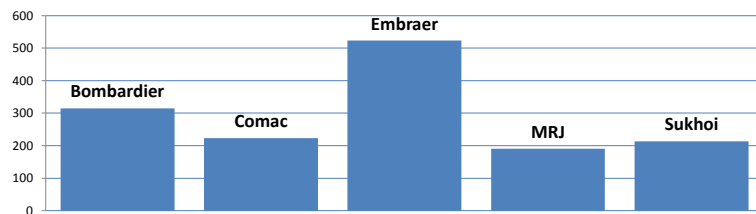
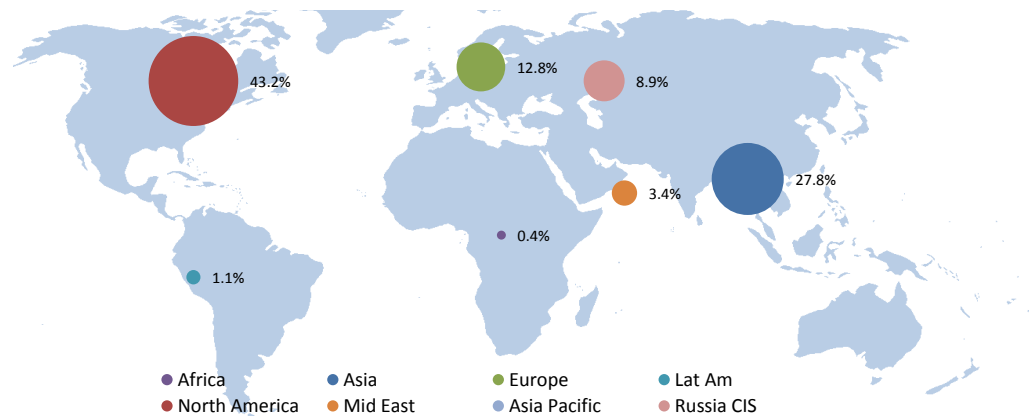
	IN PRODUCTION				NOT IN PRODUCTION			
	No	Boeing	Airbus	(%)	No	Boeing	Comac	Irkut
Africa	28	28	1.8%	1.6%	3	28	0	0
Asia	403	181	26.4%	10.7%	1107	388	480	71
Asia Pacific	15	21	1.0%	1.2%	112	23	0	0
Europe	309	335	20.2%	19.7%	699	489	0	0
Lat Am	85	68	5.6%	4.0%	245	120	0	0
Mid East	58	52	3.8%	3.1%	214	95	0	0
North America	332	562	21.7%	33.1%	826	757	20	0
Russia CIS	60	102	3.9%	6.0%	8	0	0	266
Not Disclosed	237	348	15.5%	20.5%	399	749	0	5
Total	1527	1697	47.4%	52.6%	3613	2649	500	342

ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Comac	Irkut	TOTAL
Airline	1022 66.9%	1059 62.4%	2411 48.0%	31 9.1%	2411 66.7%
Lessor	268 17.6%	238 14.0%	803 17.3%	260 89.5%	268 22.2%
Other	237 15.5%	400 23.6%	399 11.0%	749 28.3%	237 11.0%

BACKLOG OVERVIEW - REGIONAL AIRCRAFT

WORLD BACKLOG DISTRIBUTION



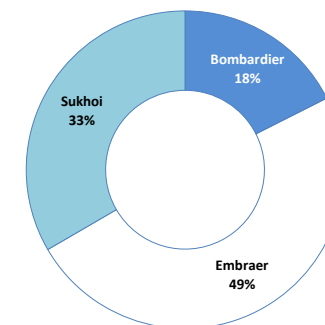
AIRCRAFT ORDERS BY REGION AND MANUFACTURER

	Bombardier		Comac		Embraer		MRJ		Sukhoi		TOTAL	
	No	%	No	%	No	%	No	%	No	%	Total	%
Africa	3	1.0%	3	1.3%	0	0.0%	0	0.0%	0	0.0%	6	0.4%
Asia	31	9.8%	215	96.4%	80	15.3%	21	11.0%	61	28.6%	408	27.8%
Asia Pacific	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Europe	118	37.5%	0	0.0%	59	11.3%	0	0.0%	10	4.7%	187	12.8%
Lat Am	0	0.0%	0	0.0%	7	1.3%	0	0.0%	9	4.2%	16	1.1%
Mid East	43	13.7%	0	0.0%	7	1.3%	0	0.0%	0	0.0%	50	3.4%
North America	68	21.6%	5	2.2%	354	67.7%	170	89.0%	36	16.9%	633	43.2%
Russia CIS	32	10.2%	0	0.0%	2	0.4%	0	0.0%	97	45.5%	131	8.9%
Not Disclosed	20	6.3%	0	0.0%	14	2.7%	0	0.0%	0	0.0%	34	2.3%
Total	315	21.5%	223	15.2%	523	35.7%	191	13.0%	213	14.5%	1465	

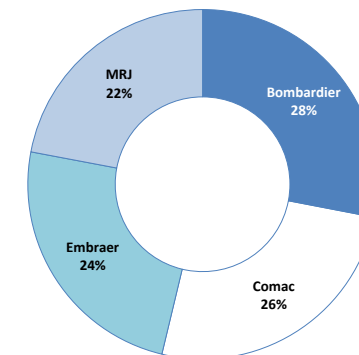
ORDERS BY CUSTOMER PROFILE

	Bombardier	Comac	Embraer	MRJ	Sukhoi	Total						
Airline	210	66.7%	155	69.5%	434	83.0%	191	100.0%	135	63.4%	1125	76.8%
Lessor	121	38.4%	55	24.7%	75	14.3%	0	0.0%	78	36.6%	329	22.5%
Other	24	7.6%	13	5.8%	14	2.7%	0	0.0%	0	0.0%	51	3.5%

AIRCRAFT IN PRODUCTION



AIRCRAFT NOT IN PRODUCTION

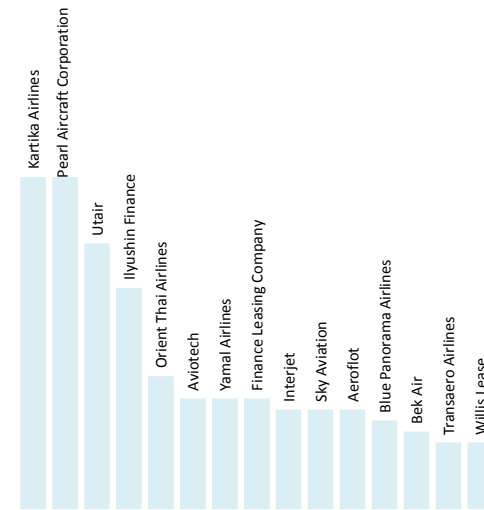
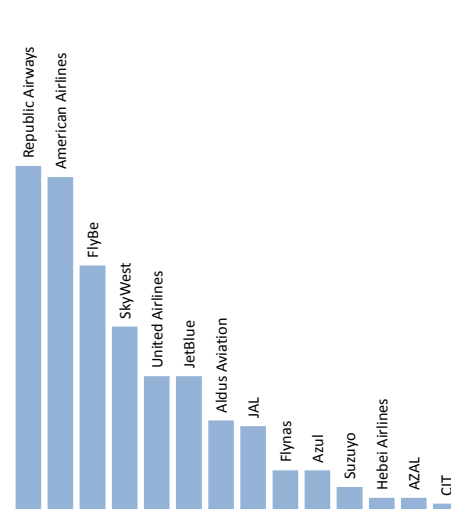
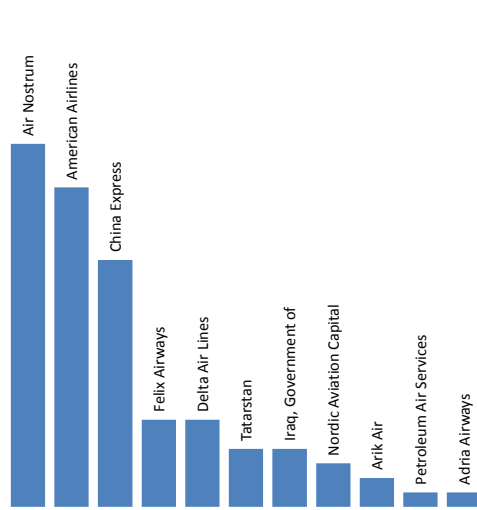


IN PRODUCTION									
Bombardier		Embraer		Sukhoi		TOTAL			
No	%	No	%	No	%	Total	%		
3	2.7%	0	0.0%	0	0.0%	3	0.5%		
21	18.8%	20	6.4%	61	28.6%	102	16.0%		
0	0.0%	0	0.0%	0	0.0%	0	0.0%		
30	26.8%	59	18.8%	10	4.7%	99	15.5%		
0	0.0%	7	2.2%	9	4.2%	16	2.5%		
10	8.9%	7	2.2%	0	0.0%	17	2.7%		
28	25.0%	204	65.2%	36	16.9%	268	42.0%		
0	0.0%	2	0.6%	97	45.5%	34	5.3%		
20	17.9%	14	4.5%	0	0.0%	99	15.5%		
112	17.6%	313	49.1%	213	33.4%	638			
85	75.9%	284	90.7%	135	63.4%	504	79.0%		
3	2.7%	15	4.8%	78	36.6%	96	15.0%		
24	21.4%	14	4.5%	0	0.0%	38	6.0%		

BACKLOG OVERVIEW-REGIONAL AIRCRAFT

TOP ORDERS BY MANUFACTURER. REGIONAL AIRCRAFT

Bombardier			Comac			Embraer			MRJ			Sukhoi		
		Orders			Orders			Orders			Orders			Orders
1	Republic Airways	40	Joy Air	50	SkyWest	133	SkyWest	100	Kartika Airlines	30				
2	Macquarie AirFinance	40	Merpati Nusantara Airlines	40	Republic Airways	62	Trans States Airlines	50	Pearl Aircraft Corporation	30				
3	Ilyushin Finance	32	Shanghai Financial Leasing	30	American Airlines	60	Eastern Air Lines	20	Utair	24				
4	Deutsche Lufthansa	30	Chengdu Airlines	30	ILFC	50	All Nippon Airways	15	Ilyushin Finance	20				
5	Air Nostrum	25	Shenzhen Financial Leasing	20	Air Costa	50	Air Mandalay	6	Orient Thai Airlines	12				
6	American Airlines	22	Shandong Airlines	10	FlyBe	44			Aviotech	10				
7	Lease Corporation Internationa	20	Hebei Airlines	10	JetBlue	24			Yamal Airlines	10				
8	China Express	17	Merkukh Enterprises	9	United Airlines	24			Finance Leasing Company	10				
9	Al Qahtani Aviation Company	16	Xiamen Airlines	6	Aldus Aviation	16			Interjet	9				
10	AirBaltic	13	Shanghai Airlines	5	JAL	15			Sky Aviation	9				
11	Gulf Air	10	GECAS	5	ICBC Leasing	10			Aeroflot	9				
12	Odyssey Airlines	10	YanShang Corporation	1	Azul	7			Blue Panorama Airlines	8				
13	Korean Air	10			Flynas	7			Bek Air	7				
14	Braathens Leasing	10			Suzuyo	4			Transaero Airlines	6				
15	Felix Airways	6			Hebei Airlines	2			Willis Lease	6				

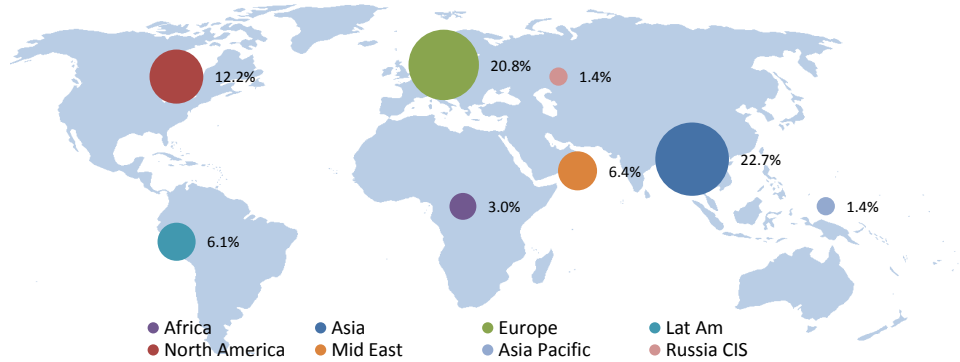


TOP ORDERS BY MANUFACTURER. REGIONAL AIRCRAFT (IN PRODUCTION)

Bombardier			Embraer			Sukhoi		
		Orders			Orders			Orders
1	Air Nostrum	25	Republic Airways	62	Kartika Airlines	30		
2	American Airlines	22	American Airlines	60	Pearl Aircraft Corporation	30		
3	China Express	17	FlyBe	44	Utair	24		
4	Felix Airways	6	SkyWest	33	Ilyushin Finance	20		
5	Delta Air Lines	6	United Airlines	24	Orient Thai Airlines	12		
6	Tatarstan	4	JetBlue	24	Aviotech	10		
7	Iraq, Government of	4	Aldus Aviation	16	Yamal Airlines	10		
8	Nordic Aviation Capital	3	JAL	15	Finance Leasing Company	10		
9	Arik Air	2	Flynas	7	Interjet	9		
10	Petroleum Air Services	1	Azul	7	Sky Aviation	9		
11	Adria Airways	1	Suzuyo	4	Aeroflot	9		
12			Hebei Airlines	2	Blue Panorama Airlines	8		
13			AZAL	2	Bek Air	7		
14			CIT	1	Transaero Airlines	6		
15					Willis Lease	6		

BACKLOG OVERVIEW-TURBOPROP MARKET

WORLD BACKLOG DISTRIBUTION



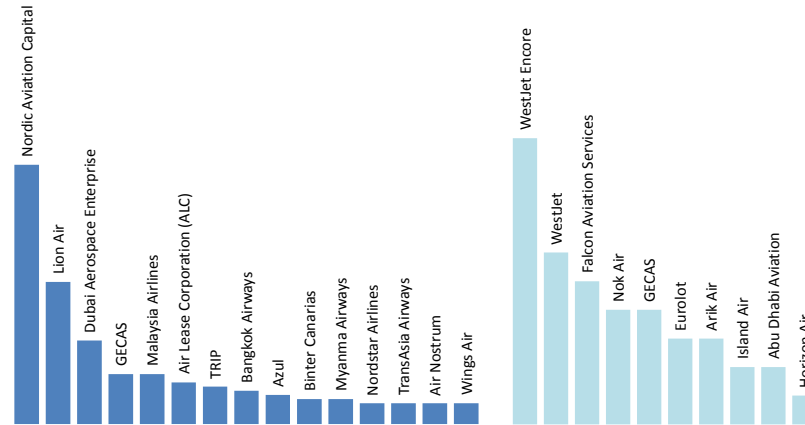
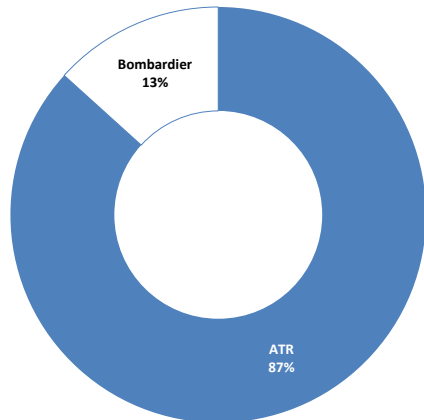
MARKET SHARE BY MANUFACTURER

	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	8	2.6%	3	6.3%	11	3.0%
Asia	78	24.9%	4	8.3%	82	22.7%
Asia Pacific	5	1.6%	0	0.0%	5	1.4%
Europe	72	23.0%	3	6.3%	75	20.8%
Lat Am	22	7.0%	0	0.0%	22	6.1%
Mid East	16	5.1%	7	14.6%	23	6.4%
North America	21	6.7%	23	47.9%	44	12.2%
Russia CIS	86	27.5%	0	0.0%	5	1.4%
Not Disclosed	5	1.6%	8	16.7%	94	26.0%
Total	313	86.7%	48	13.3%	361	

ORDERS BY CUSTOMER PROFILE

	ATR	Bombardier	TOTAL
Airline	129	36	165
Lessor	99	4	103
Other	85	8	93

AIRCRAFT IN PRODUCTION

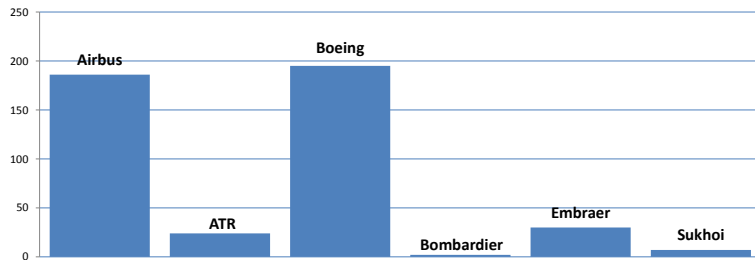
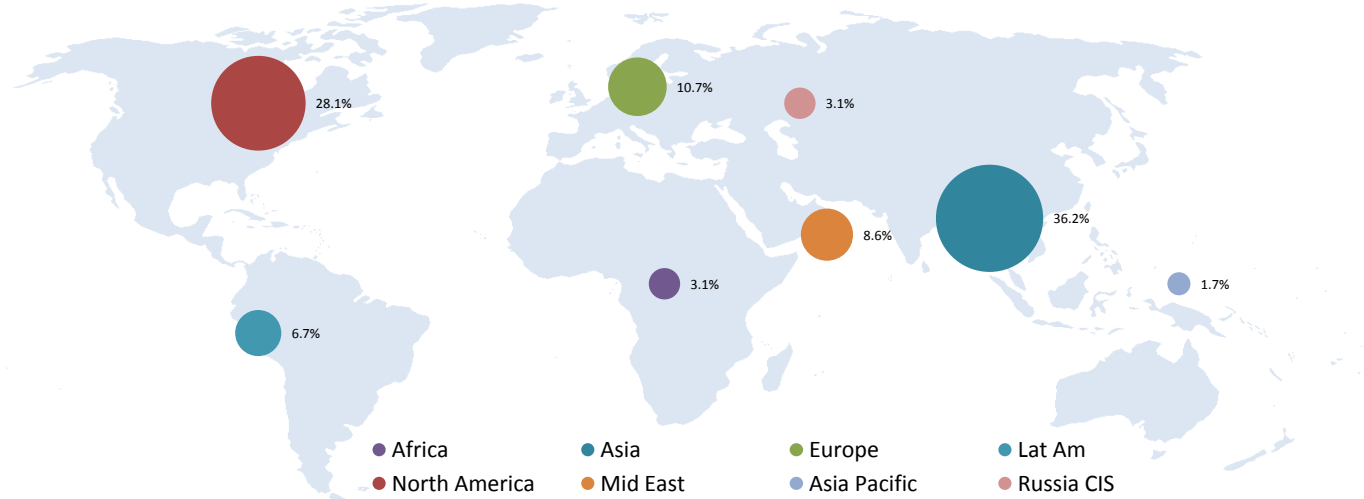


TOP ORDERS. TURBOPROP AIRCRAFT

Rank	Manufacturer	Orders	Rank	Manufacturer	Orders
1	Nordic Aviation Capital	62	1	WestJet Encore	10
2	Lion Air	34	2	WestJet	6
3	Dubai Aerospace Enterprise	20	3	Falcon Aviation Services	5
4	GECAS	12	4	Nok Air	4
5	Malaysia Airlines	12	5	GECAS	4
6	Air Lease Corporation (ALC)	10	6	Eurolot	3
7	TRIP	9	7	Arik Air	3
8	Bangkok Airways	8	8	Island Air	2
9	Azul	7	9	Abu Dhabi Aviation	2
10	Binter Canarias	6	10	Horizon Air	1
11	Myanma Airways	6			
12	Nordstar Airlines	5			
13	TransAsia Airways	5			
14	Air Nostrum	5			
15	Wings Air	5			

DELIVERIES OVERVIEW

GEOGRAPHIC DISTRIBUTION



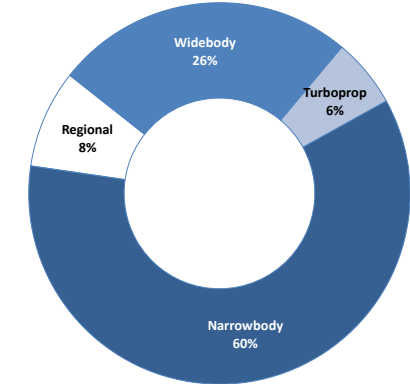
DELIVERIES BY REGION AND MANUFACTURER

	Airbus		ATR		Boeing		Bombardier		Embraer		Sukhoi		Total	
	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Africa	5	2.7%	2	8.3%	6	3.1%	2	100.0%	0	0.0%	0	0.0%	13	3.1%
Asia	81	43.5%	10	41.7%	71	36.4%	0	0.0%	0	0.0%	0	0.0%	152	36.2%
Asia Pacific	4	2.2%	1	4.2%	3	1.5%	0	0.0%	0	0.0%	0	0.0%	7	1.7%
Europe	24	12.9%	3	12.5%	17	8.7%	0	0.0%	4	13.3%	0	0.0%	45	10.7%
Latin America	14	7.5%	2	8.3%	8	4.1%	0	0.0%	3	10.0%	3	42.9%	28	6.7%
Middle East	16	8.6%	4	16.7%	20	10.3%	0	0.0%	0	0.0%	0	0.0%	36	8.6%
North America	36	19.4%	0	0.0%	59	30.3%	0	0.0%	23	76.7%	0	0.0%	118	28.1%
Russia CIS	4	2.2%	0	0.0%	5	2.6%	0	0.0%	0	0.0%	4	57.1%	13	3.1%
Not Disclosed	2	1.1%	2	8.3%	6	3.1%	0	0.0%	0	0.0%	0	0.0%	8	1.9%
Total	186	44.3%	24	5.7%	195	46.4%	2	0.5%	30	7.1%	7	1.7%	420	

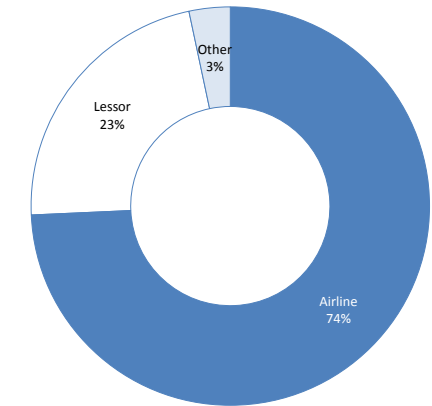
DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%	No	%		
Airline	132	71.0%	13	54.2%	146	74.9%	2	100.0%	25	83.3%	7	0.0%	312	74.3%
Lessor	52	28.0%	8	33.3%	37	19.0%	0	0.0%	5	16.7%	0	0.0%	94	22.4%
Other	2	1.1%	3	12.5%	12	6.2%	0	0.0%	0	0.0%	0	0.0%	14	3.3%

BY ASSET CLASS



BY CUSTOMER PROFILE



360 (81.1%) DELIVERIES IN CAPE TOWN COUNTRIES

144 (32.4%) DELIVERIES IN G8 COUNTRIES

109 (24.5%) DELIVERIES IN BRICS COUNTRIES

DELIVERIES OVERVIEW-WIDEBODY AIRCRAFT

72 (63.7%) DELIVERIES IN CAPE TOWN COUNTRIES



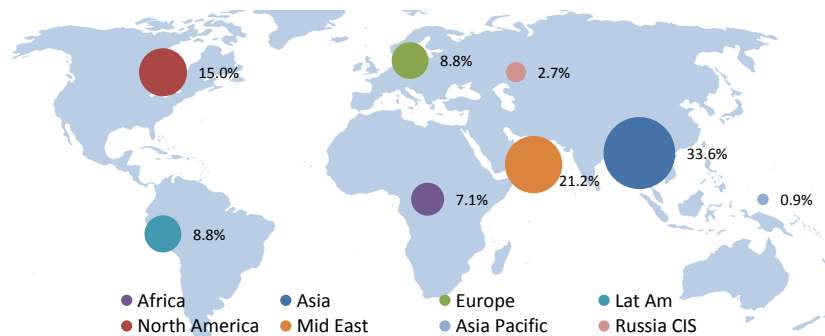
29 (25.7%) DELIVERIES IN G8 COUNTRIES



20 (17.7%) DELIVERIES IN BRICS COUNTRIES



GEOGRAPHIC DISTRIBUTION



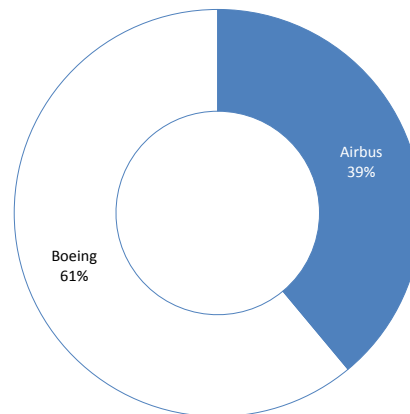
AIRCRAFT DELIVERIES BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	3	6.8%	5	7.2%	8	7.1%
Asia	17	38.6%	21	30.4%	38	33.6%
Asia Pacific	0	0.0%	1	1.4%	1	0.9%
Europe	3	6.8%	7	10.1%	10	8.8%
Lat Am	4	9.1%	6	8.7%	10	8.8%
Mid East	13	29.5%	11	15.9%	24	21.2%
North America	4	9.1%	13	18.8%	17	15.0%
Russia CIS	0	0.0%	3	4.3%	3	2.7%
Not Disclosed	0	0.0%	2	2.9%	2	1.8%
Total	44	38.9%	69	61.1%	113	

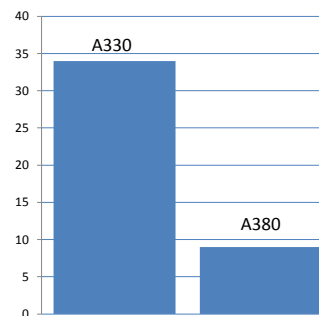
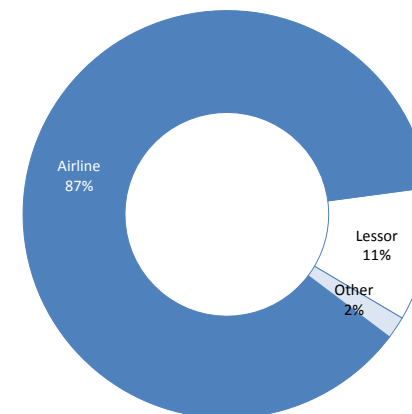
ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Total
Airline	40	59	99
Lessor	4	8	12
Other	0	2	2

BREAKDOWN BY MANUFACTURER

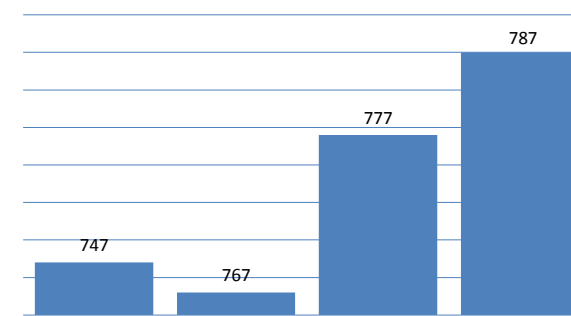


BREAKDOWN BY CUSTOMER TYPE



AVERAGE PRODUCTION RATES

	Airbus			
	A330		A380	
	No	%	No	%
Average (PM)	11.3		3.0	
Oct	7	87.5%	1	12.5%
Nov	12	80.0%	3	20.0%
Dec	15	71.4%	5	23.8%
Total	34	77.3%	9	20.5%



	Boeing							
	747		767		777		787	
	No	%	No	%	No	%	No	%
Average (PM)	2.3		1.0		8.0		11.7	
Oct	2	29%	1	33.3%	9	37.5%	11	31.4%
Nov	1	14%	1	33.3%	6	25.0%	7	20.0%
Dec	4	57%	1	33.3%	9	37.5%	17	48.6%
Total	7	10%	3	42.9%	24	342.9%	35	500.0%

ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Total
Airline	30	9	39
Lessor	4	0	4
Other	0	0	0

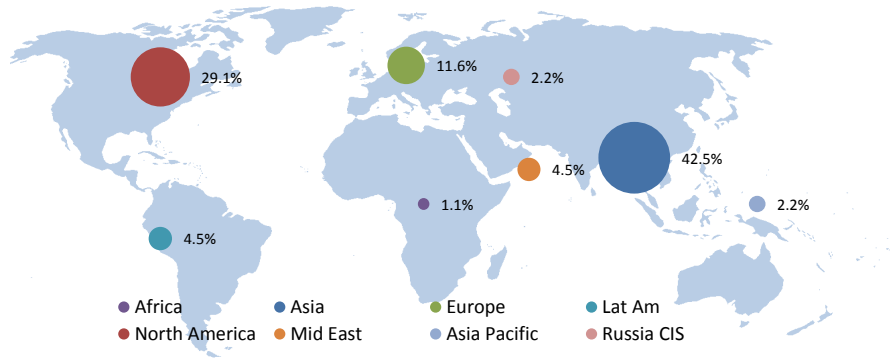
DELIVERIES OVERVIEW-NARROWBODY AIRCRAFT

236 (88.1%) DELIVERIES IN CAPE TOWN COUNTRIES

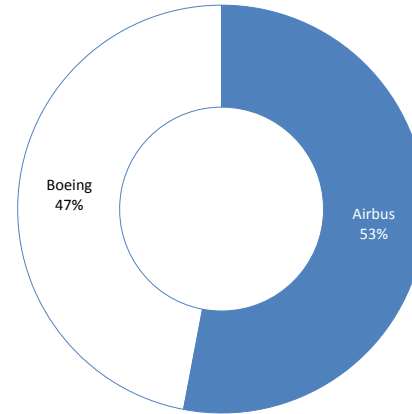
88 (32.8%) DELIVERIES IN G8 COUNTRIES

81 (30.2%) DELIVERIES IN BRICS COUNTRIES

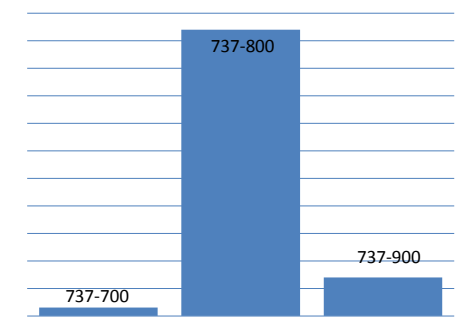
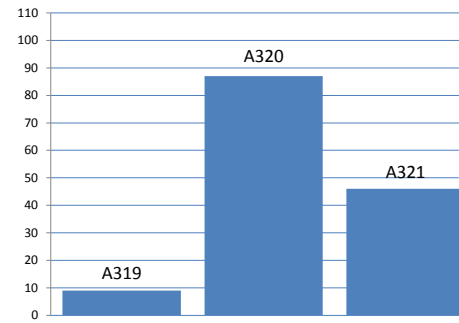
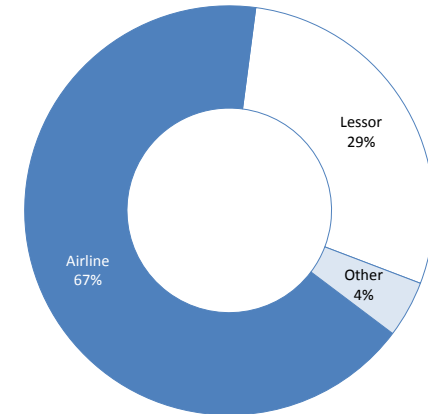
GEOGRAPHIC DISTRIBUTION



BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE



AIRCRAFT DELIVERIES BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	2	1.4%	1	0.8%	3	1.1%
Asia	64	45.1%	50	39.7%	114	42.5%
Asia Pacific	4	2.8%	2	1.6%	6	2.2%
Europe	21	14.8%	10	7.9%	31	11.6%
Lat Am	10	7.0%	2	1.6%	12	4.5%
Mid East	3	2.1%	9	7.1%	12	4.5%
North America	32	22.5%	46	36.5%	78	29.1%
Russia CIS	4	2.8%	2	1.6%	6	2.2%
Not Disclosed	2	1.4%	4	3.2%	6	2.2%
Total	142	53.0%	126	47.0%	268	

ORDERS BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	92	64.8%	87	69.0%	179	66.8%
Lessor	48	33.8%	29	23.0%	77	28.7%
Other	2	1.4%	10	7.9%	12	4.5%

AVERAGE PRODUCTION RATES

	Airbus					
	A319		A320		A321	
	No	%	No	%	No	%
Average (PM)	3		29		15	
Oct	2	4.8%	25	59.5%	15	32.6%
Nov	2	4.3%	31	67.4%	13	28.3%
Dec	5	9.3%	31	57.4%	18	39.1%
Total	9	6.3%	87	61.3%	46	32.4%

ORDERS BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	5	55.6%	59	67.8%	28	61%
Lessor	4	44.4%	26	29.9%	18	39%
Other	0	0.0%	2	2.3%	0	0%

	Boeing					
	737-700		737-800		737-900	
	No	%	No	%	No	%
Average (PM)	3		35		5	
1	1	33.3%	31	29.8%	5	35.7%
2	2	66.7%	34	32.7%	4	28.6%
0	0	0.0%	39	37.5%	5	35.7%
Total	3	2.4%	104	82.5%	14	11.1%

	No	%	No	%	No	%
Airline	2	66.7%	71	68.3%	14	100.0%
Lessor	0	0.0%	29	27.9%	0	0.0%
Other	1	33.3%	4	3.8%	0	0.0%

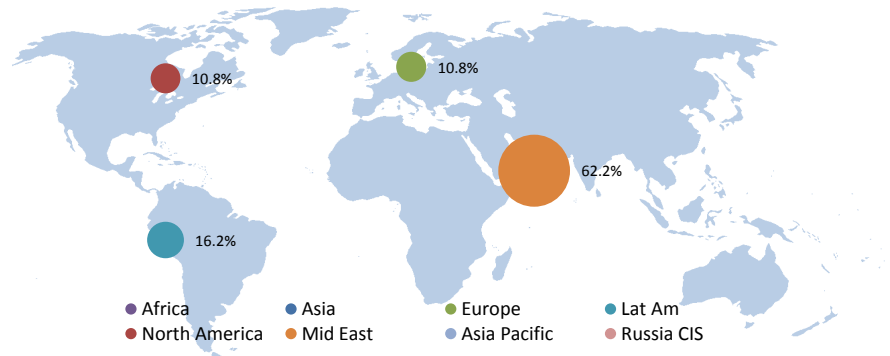
DELIVERIES OVERVIEW-REGIONAL AIRCRAFT

37 (100.0%) DELIVERIES IN CAPE TOWN COUNTRIES

27 (73.0%) DELIVERIES IN G8 COUNTRIES

7 (18.9%) DELIVERIES IN BRICS COUNTRIES

GEOGRAPHIC DISTRIBUTION



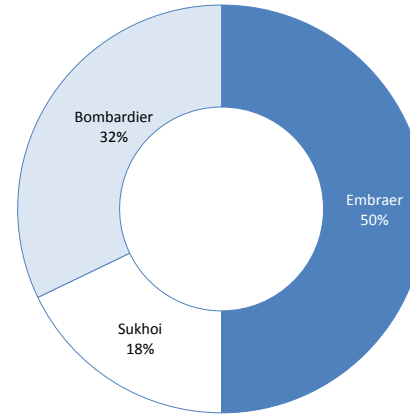
AIRCRAFT DELIVERIES BY MANUFACTURER

	Bombardier		Embraer		Sukhoi		TOTAL	
	No	%	No	%	No	%	No	%
Africa	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Asia	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Asia Pacific	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Europe	0	0.0%	4	13.3%	0	0.0%	4	10.8%
Lat Am	0	0.0%	3	10.0%	3	42.9%	6	16.2%
Mid East	0	0.0%	23	76.7%	0	0.0%	23	62.2%
North America	0	0.0%	0	0.0%	4	57.1%	4	10.8%
Russia CIS	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Not Disclosed	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	0	0.0%	30	81.1%	7	18.9%	37	

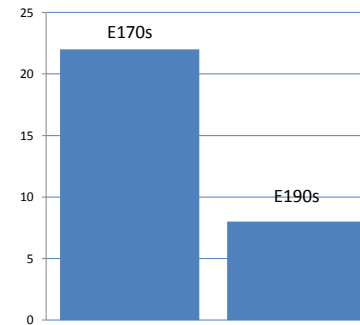
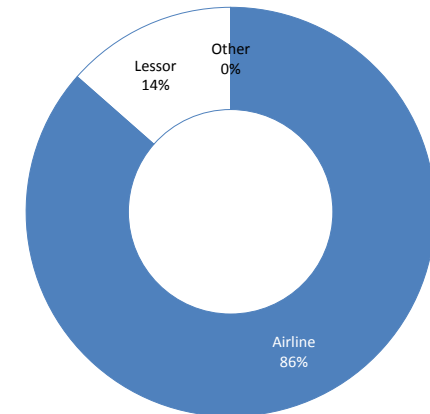
ORDERS BY CUSTOMER PROFILE

Airline	0	0.0%	25	83.3%	7	100.0%	32	86.5%
Lessor	0	0.0%	5	16.7%	0	0.0%	5	13.5%
Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%

BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE



AVERAGE PRODUCTION RATES

	Embraer			
	E170s		E190s	
	No	%	No	%
Total	22	73.3%	8	26.7%

ORDERS BY CUSTOMER PROFILE

Airline	22	100.0%	3	37.5%
Lessor	0	0.0%	5	62.5%
Other	0	0.0%	0	0.0%

CRJ700s CRJ900s CRJ1000s

	Bombardier					
	CRJ700s		CRJ900s		CRJ1000s	
	No	%	No	%	No	%
Total	0	0.0%	0	0.0%	0	0.0%

Airline	0	0.0%	0	0.0%	0	0.0%
Lessor	0	0.0%	0	0.0%	0	0.0%
Other	0	0.0%	0	0.0%	0	0.0%

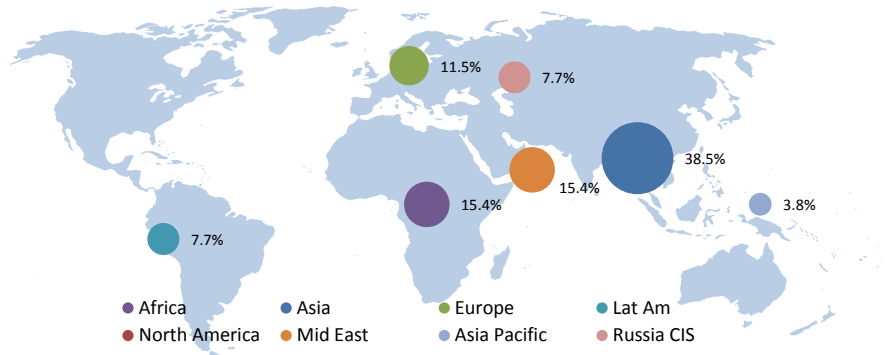
DELIVERIES OVERVIEW-TURBOPROP AIRCRAFT

15 (57.7%) DELIVERIES IN CAPE TOWN COUNTRIES

0 (.0%) DELIVERIES IN G8 COUNTRIES

1 (3.8%) DELIVERIES IN BRICS COUNTRIES

GEOGRAPHIC DISTRIBUTION



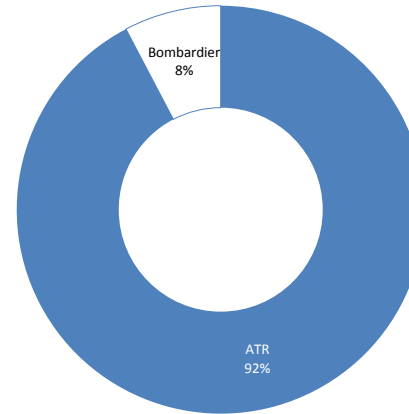
AIRCRAFT DELIVERIES BY MANUFACTURER

	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	2	8.3%	2	100.0%	4	15.4%
Asia	10	41.7%	0	0.0%	10	38.5%
Asia Pacific	1	4.2%	0	0.0%	1	3.8%
Europe	3	12.5%	0	0.0%	3	11.5%
Lat Am	2	8.3%	0	0.0%	2	7.7%
Mid East	4	16.7%	0	0.0%	4	15.4%
North America	0	0.0%	0	0.0%	0	0.0%
Russia CIS	0	0.0%	0	0.0%	0	0.0%
Not Disclosed	2	8.3%	0	0.0%	2	7.7%
Total	24	92.3%	2	7.7%	26	

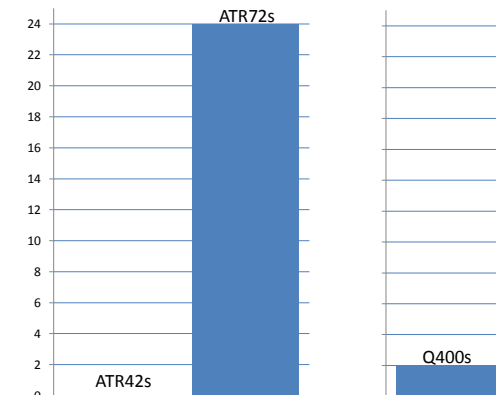
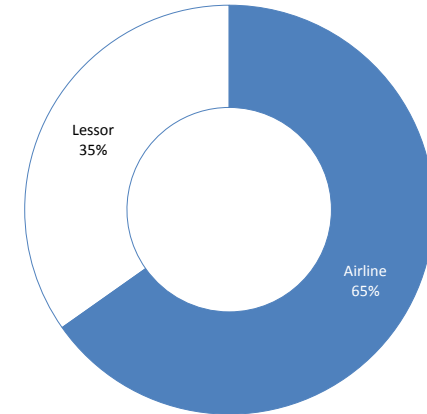
ORDERS BY CUSTOMER PROFILE

	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Airline	13	54.2%	2	100.0%	15	57.7%
Lessor	8	33.3%	0	0.0%	8	30.8%
Other	3	12.5%	0	0.0%	3	11.5%

BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE



AVERAGE PRODUCTION RATES

	ATR				Bombardier	
	ATR42s		ATR72s		Q400s	
	No	%	No	%	No	%
Total	0	0.0%	24	100.0%	2	100.0%

ORDERS BY CUSTOMER PROFILE

	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Airline	0	0.0%	13	54.2%	2	100.0%
Lessor	0	0.0%	8	33.3%	0	0.0%
Other	0	0.0%	3	12.5%	0	0.0%



Airfinance

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