

AIRFINANCE DEALS DATABASE

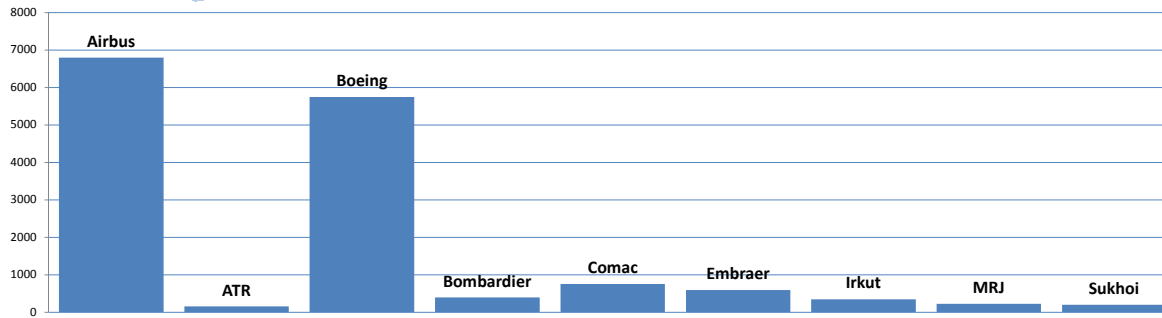
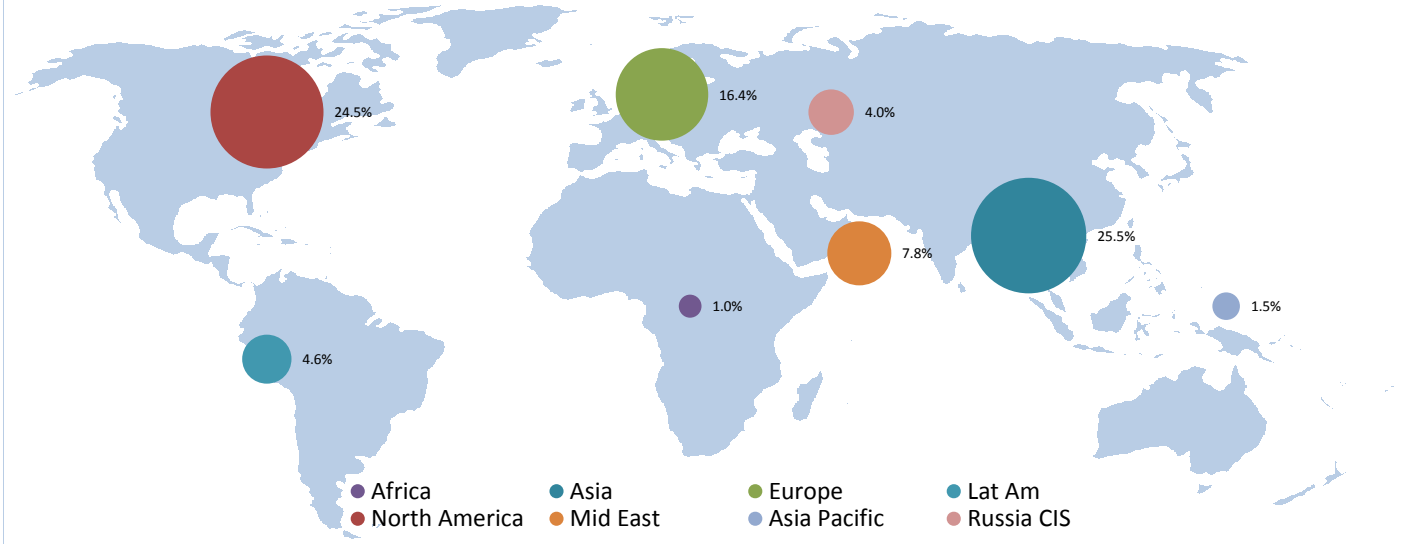
Orders and deliveries report

Q3 2015

www.airfinancejournal.com/dealsdatabase

BACKLOG OVERVIEW

WORLD BACKLOG DISTRIBUTION



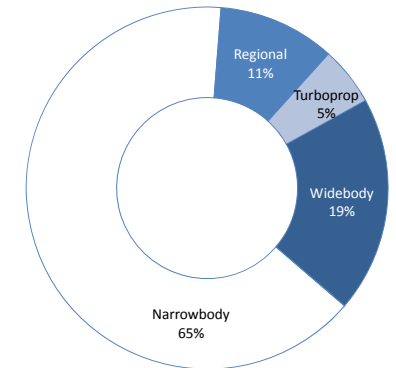
ORDERS BY REGION AND MANUFACTURER

	Airbus		ATR		Boeing		Bombardier		Comac		Embraer		Irkut		MRJ		Sukhoi		Total	
	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Africa	65	1.0%	11	7.4%	66	1.1%	7	1.8%	3	0.4%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	152	1.0%
Asia	2058	30.3%	24	16.2%	747	13.0%	19	4.8%	725	96.3%	108	18.5%	71	20.8%	53	23.8%	61	31.8%	3866	25.5%
Asia Pacific	128	1.9%	0	0.0%	55	1.0%	40	10.2%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	223	1.5%
Europe	1263	18.6%	39	26.4%	995	17.3%	120	30.5%	0	0.0%	67	11.5%	0	0.0%	0	0.0%	10	5.2%	2494	16.4%
Latin America	447	6.6%	0	0.0%	212	3.7%	0	0.0%	0	0.0%	34	5.8%	0	0.0%	0	0.0%	9	4.7%	702	4.6%
Middle East	572	8.4%	14	9.5%	559	9.7%	46	11.7%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1191	7.8%
North America	1423	20.9%	0	0.0%	1601	27.9%	102	25.9%	25	3.3%	360	61.5%	0	0.0%	170	76.2%	36	18.8%	3717	24.5%
Russia CIS	94	1.4%	5	3.4%	130	2.3%	32	8.1%	0	0.0%	2	0.3%	266	77.8%	0	0.0%	76	39.6%	605	4.0%
Not Disclosed	745	11.0%	55	37.2%	1375	24.0%	28	7.1%	0	0.0%	14	2.4%	5	1.5%	0	0.0%	0	0.0%	2222	14.6%
Total	6795	44.8%	148	1.0%	5740	37.8%	394	2.6%	753	5.0%	585	3.9%	342	2.3%	223	1.5%	192	1.3%	15172	

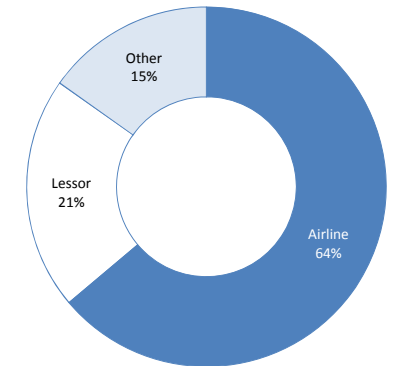
ORDERS BACKLOG BY CUSTOMER PROFILE

	No		%		No		%		No		%		No		%		No		%	
Airline	4741	69.8%	44	31.9%	3405	59.3%	255	64.7%	395	52.5%	472	80.7%	31	9.1%	223	100.0%	115	59.9%	9681	63.9%
Lessor	1305	19.2%	40	29.0%	897	15.6%	107	27.2%	345	45.8%	99	16.9%	306	89.5%	0	0.0%	77	40.1%	3176	20.9%
Other	749	11.0%	54	39.1%	1438	25.1%	32	8.1%	13	1.7%	14	2.4%	5	1.5%	0	0.0%	0	0.0%	2305	15.2%

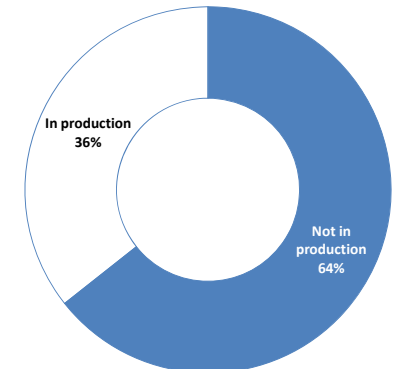
BY ASSET CLASS



BY CUSTOMER PROFILE

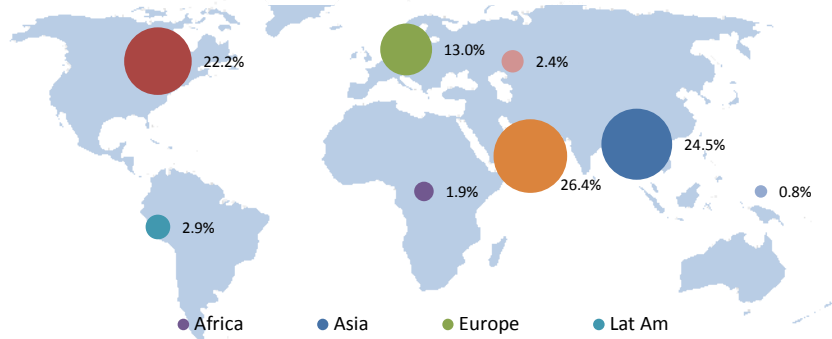


BY PROGRAMME STATUS



BACKLOG OVERVIEW-WIDEBODY AIRCRAFT

WORLD BACKLOG DISTRIBUTION



MARKET SHARE BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	36	2.8%	15	1.0%	51	1.9%
Asia	410	32.2%	258	17.8%	668	24.5%
Asia Pacific	8	0.6%	13	0.9%	21	0.8%
Europe	214	16.8%	140	9.7%	354	13.0%
Lat Am	48	3.8%	32	2.2%	80	2.9%
Mid East	286	22.4%	432	29.9%	718	26.4%
North America	228	17.9%	376	26.0%	604	22.2%
Russia CIS	26	2.0%	40	2.8%	66	2.4%
Not Disclosed	19	1.5%	141	9.7%	160	5.9%
Total	1275	46.8%	1447	53.2%	2722	

ORDERS BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	1072	84.1%	1128	78.0%	2200	80.8%
Lessor	180	14.1%	164	11.3%	344	12.6%
Other	23	1.8%	155	10.7%	178	6.5%

ORDERS BY REGION AND MANUFACTURER

	IN PRODUCTION						NOT IN PRODUCTION					
	No		%		No		%		No		%	
	Airbus	Boeing	Airbus	Boeing	Airbus	Boeing	Airbus	Boeing	Airbus	Boeing		
Africa	32	15	3.6%	1.5%	4	0	1.0%	0.0%				
Asia	294	184	32.8%	18.3%	116	74	29.3%	16.8%				
Asia Pacific	8	13	0.9%	1.3%	0	0	0.0%	0.0%				
Europe	179	108	20.0%	10.7%	35	32	8.8%	7.3%				
Lat Am	45	32	5.0%	3.2%	3	0	0.8%	0.0%				
Mid East	217	167	24.2%	16.6%	69	265	17.4%	60.1%				
North America	87	316	9.7%	31.4%	141	60	35.6%	13.6%				
Russia CIS	8	40	0.9%	4.0%	18	0	4.5%	0.0%				
Not Disclosed	25	131	2.8%	13.0%	10	10	2.5%	2.3%				
Total	895	1006	47.1%	52.9%	396	441	3.8%	2.2%				

ORDERS BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	754	73.7%	318	39.1%	1072	80.3%
Lessor	112	12.4%	68	4.0%	180	17.2%
Other	29	3.2%	10	1.0%	23	2.3%

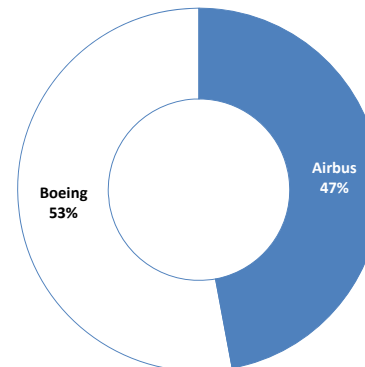
TOP ORDERS. WIDEBODY AIRCRAFT

AIRBUS			BOEING		
Rank	Customer	Orders	Rank	Customer	Orders
1	AirAsia X	97	1	Emirates	197
2	Qatar Airways	83	2	Etihad Airways	92
3	Singapore Airlines	75	3	FedEx	84
4	Emirates	73	4	Qatar Airways	73
5	Etihad Airways	69	5	All Nippon Airways	67
6	Delta Air Lines	57	6	ILFC	59
7	Air Lease Corporation (ALC)	50	7	Air Lease Corporation (ALC)	55
8	Cathay Pacific	46	8	United Airlines	53
9	United Airlines	35	9	American Airlines	34
10	Asiana Airlines	32	10	British Airways	33
11	JAL	31	11	Korean Air	31
12	CIT	31	12	Singapore Airlines	31
13	Iberia	27	13	Air Canada	29
14	TAM Linhas Aéreas	27	14	Aeroflot	25
15	Air France-KLM Group	25	15	Air France-KLM Group	25

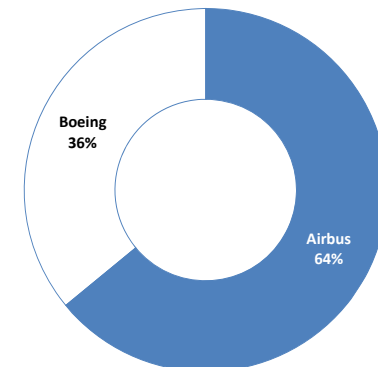
TOP ORDERS. AIRCRAFT IN PRODUCTION

AIRBUS			BOEING		
Rank	Customer	Orders	Rank	Customer	Orders
1	Singapore Airlines	75	1	FedEx	84
2	Emirates	73	2	ILFC	59
3	Etihad Airways	47	3	Emirates	47
4	Qatar Airways	46	4	All Nippon Airways	44
5	AirAsia X	42	5	Etihad Airways	37
6	Delta Air Lines	32	6	American Airlines	34
7	TAM Linhas Aéreas	27	7	United Airlines	33
8	Iberia	27	8	Korean Air	31
9	Air France-KLM Group	25	9	Air Canada	29
10	Lufthansa	25	10	Air Lease Corporation (ALC)	25
11	International Airfinance Corporation	22	11	Air France-KLM Group	25
12	Amedeo	20	12	Aeroflot	25
13	Cathay Pacific	20	13	JAL	22
14	Air Lease Corporation (ALC)	20	14	British Airways	21
15	Finnair	19	15	Delta Air Lines	18

AIRCRAFT IN PRODUCTION

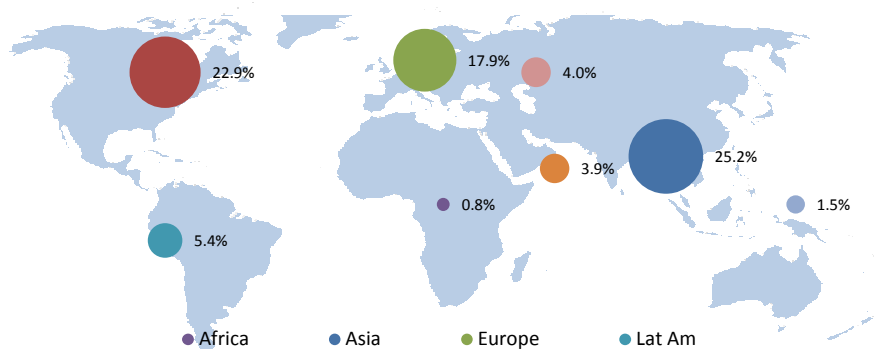


AIRCRAFT NOT IN PRODUCTION



BACKLOG OVERVIEW-NARROWBODY AIRCRAFT

WORLD BACKLOG DISTRIBUTION



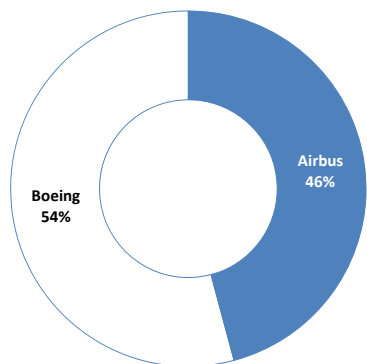
MARKET SHARE BY MANUFACTURER

	Airbus		Boeing		Comac		Irkut		TOTAL	
	No	%	No	%	No	%	No	%	No	%
Africa	29	0.5%	51	1.2%	0	0.0%	0	0.0%	80	0.8%
Asia	1648	29.9%	489	11.4%	480	96.0%	71	20.8%	2688	25.2%
Asia Pacific	120	2.2%	42	1.0%	0	0.0%	0	0.0%	162	1.5%
Europe	1049	19.0%	855	19.9%	0	0.0%	0	0.0%	1904	17.9%
Lat Am	399	7.2%	180	4.2%	0	0.0%	0	0.0%	579	5.4%
Mid East	286	5.2%	127	3.0%	0	0.0%	0	0.0%	413	3.9%
North America	1195	21.6%	1225	28.5%	20	4.0%	0	0.0%	2440	22.9%
Russia CIS	68	1.2%	90	2.1%	0	0.0%	266	77.8%	424	4.0%
Not Disclosed	726	13.2%	1234	28.7%	0	0.0%	5	1.5%	1965	18.4%
Total	5520	51.8%	4293	40.3%	500	4.7%	342	3.2%	10655	

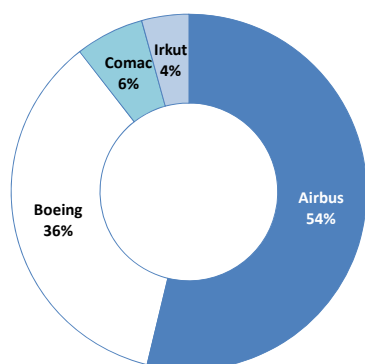
ORDERS BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%
Airline	3669	66.5%	2277	53.0%	240	48.0%	31	9.1%	6217	58.3%
Lessor	1125	20.4%	733	17.1%	260	52.0%	306	89.5%	2424	22.7%
Other	726	13.2%	1283	29.9%	0	0.0%	5	1.5%	2014	18.9%

AIRCRAFT IN PRODUCTION



AIRCRAFT NOT IN PRODUCTION



TOP ORDERS BY MANUFACTURER. NARROWBODY AIRCRAFT

	AIRBUS	Orders	BOEING	Orders	COMAC	Orders	IRKUT	Orders
1	IndiGo	430	Southwest Airlines	262	Henan Airlines	100	Avia Capital Services	85
2	AirAsia	310	Ryanair	260	CCB Financial Leasing	50	Rostekhnologii	50
3	Lion Air	223	Lion Air	252	ICBC Leasing	45	Ilyushin Finance	50
4	ILFC	214	American Airlines	147	ABC Financial Leasing	45	Crecom Burj Resources	50
5	American Airlines	182	Norwegian	137	BOCOMM Leasing	30	VEB Leasing	30
6	Easyjet	150	Air Lease Corporation (A	133	GECAS	20	Air Excellence Aviation	21
7	Wizz Air	148	GECAS	131	Air China	20	Sberbank Leasing	20
8	Avianca	144	United Airlines	113	BOC Aviation	20	Nordwind Airlines	5
9	Air Lease Corporation (A	142	SMBC Aviation Capital	93	CALC (China Aircraft Lea	20		
10	Lufthansa	137	AerCap	91	China Southern Airlines	20		
11	GECAS	129	flydubai	86	Sichuan Airlines	20		
12	SMBC Aviation Capital	116	Turkish Airlines	85	Hainan Airlines	20		
13	CALC (China Aircraft Lea	113	GOL	77	Hebei Airlines	20		
14	Qantas	104	BOC Aviation	77	Industrial Bank Financial	20		
15	Norwegian	100	WestJet	77	China Eastern	20		

TOP ORDERS. AIRCRAFT IN PRODUCTION

	AIRBUS	Orders	BOEING	Orders
1	American Airlines	52	Southwest Airlines	262
2	Easyjet	50	Ryanair	260
3	BOC Aviation	48	Lion Air	252
4	Delta Air Lines	45	American Airlines	147
5	Kingfisher Red	43	Norwegian	137
6	Lion Air	40	Air Lease Corporation (ALC)	133
7	Spirit Airlines	40	GECAS	131
8	CALC (China Aircraft Leasing Company)	39	United Airlines	113
9	Wizz Air	38	SMBC Aviation Capital	93
10	Lufthansa	36	AerCap	91
11	TAM Linhas Aéreas	32	flydubai	86
12	International Airfinance Corporation	30	Turkish Airlines	85
13	Aerospace International Group	27	GOL	77
14	JetBlue	25	BOC Aviation	77
15	Kingfisher Airlines	24	WestJet	77

ORDERS BY REGION AND MANUFACTURER

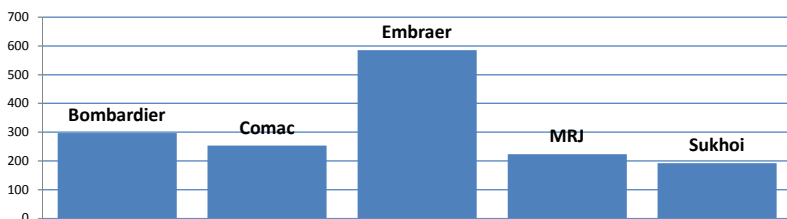
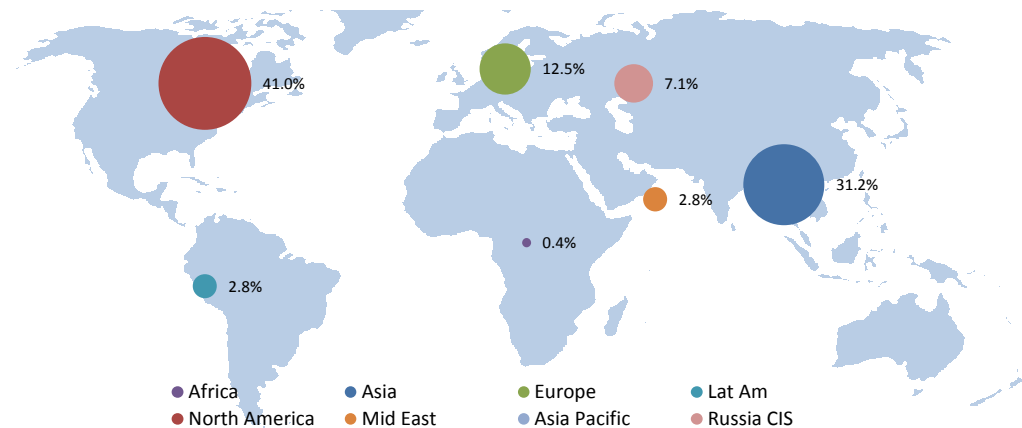
	IN PRODUCTION				NOT IN PRODUCTION							
	No	%		No	%							
Africa	26	23	2.1%	1.6%	3	28	0	0	0.1%	1.0%	0.0%	0.0%
Asia	256	65	21.0%	4.5%	1392	424	480	71	32.4%	14.9%	96.0%	20.8%
Asia Pacific	8	19	0.7%	1.3%	112	23	0	0	2.6%	0.8%	0.0%	0.0%
Europe	214	256	17.6%	17.8%	835	599	0	0	19.4%	21.0%	0.0%	0.0%
Lat Am	54	60	4.4%	4.2%	345	120	0	0	8.0%	4.2%	0.0%	0.0%
Mid East	72	32	5.9%	2.2%	214	95	0	0	5.0%	3.3%	0.0%	0.0%
North America	279	468	22.9%	32.5%	916	757	20	0	21.3%	26.5%	4.0%	0.0%
Russia CIS	60	90	4.9%	6.3%	8	0	0	266	0.2%	0.0%	0.0%	77.8%
Not Disclosed	249	425	20.4%	29.6%	477	809	0	5	11.1%	28.3%	0.0%	1.5%
Total	1218	1438	45.9%	54.1%	4302	2855	500	342	53.8%	35.7%	6.3%	4.3%

ORDERS BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%		
Airline	737	800	60.5%	55.6%	2932	1477	240	31	68.2%	51.7%	48.0%	9.1%
Lessor	232	164	19.0%	11.4%	893	569	260	306	20.8%	19.9%	52.0%	89.5%
Other	249	474	20.4%	33.0%	477	809	0	5	11.1%	28.3%	0.0%	1.5%

BACKLOG OVERVIEW - REGIONAL AIRCRAFT

WORLD BACKLOG DISTRIBUTION



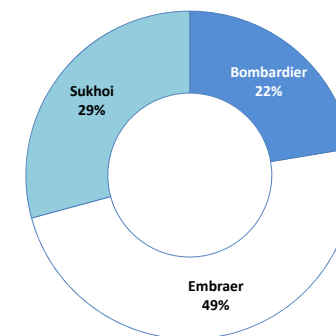
AIRCRAFT ORDERS BY REGION AND MANUFACTURER

	TOTAL										Total	
	Bombardier		Comac		Embraer		MRJ		Sukhoi		No	%
	No	%	No	%	No	%	No	%	No	%		
Africa	3	1.0%	3	1.2%	0	0.0%	0	0.0%	0	0.0%	6	0.4%
Asia	17	5.7%	245	96.8%	108	18.5%	53	23.8%	61	31.8%	484	31.2%
Asia Pacific	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Europe	117	39.4%	0	0.0%	67	11.5%	0	0.0%	10	5.2%	194	12.5%
Lat Am	0	0.0%	0	0.0%	34	5.8%	0	0.0%	9	4.7%	43	2.8%
Mid East	43	14.5%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	43	2.8%
North America	64	21.5%	5	2.0%	360	61.5%	170	76.2%	36	18.8%	635	41.0%
Russia CIS	32	10.8%	0	0.0%	2	0.3%	0	0.0%	76	39.6%	110	7.1%
Not Disclosed	21	7.1%	0	0.0%	14	2.4%	0	0.0%	0	0.0%	35	2.3%
Total	297	19.2%	253	16.3%	585	37.7%	223	14.4%	192	12.4%	1550	

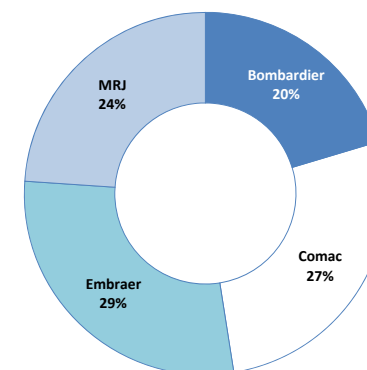
ORDERS BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%	No	%
Airline	205	69.0%	155	61.3%	472	80.7%	223	100.0%	115	59.9%	1170	75.5%
Lessor	107	36.0%	85	33.6%	99	16.9%	0	0.0%	77	40.1%	368	23.7%
Other	25	8.4%	13	5.1%	14	2.4%	0	0.0%	0	0.0%	52	3.4%

AIRCRAFT IN PRODUCTION



AIRCRAFT NOT IN PRODUCTION

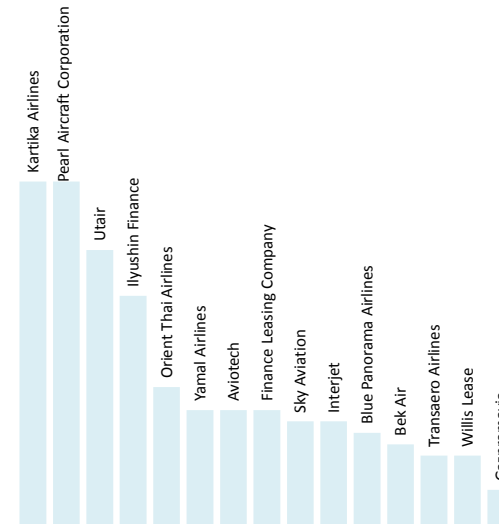
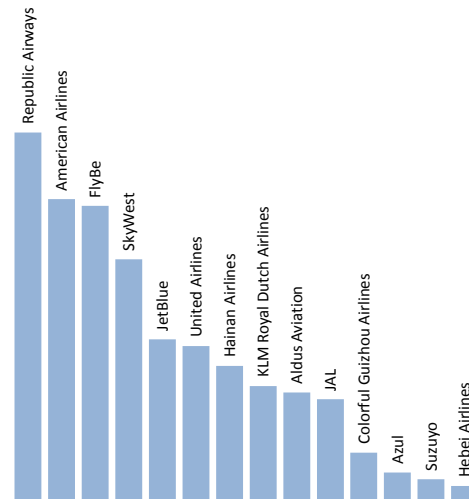
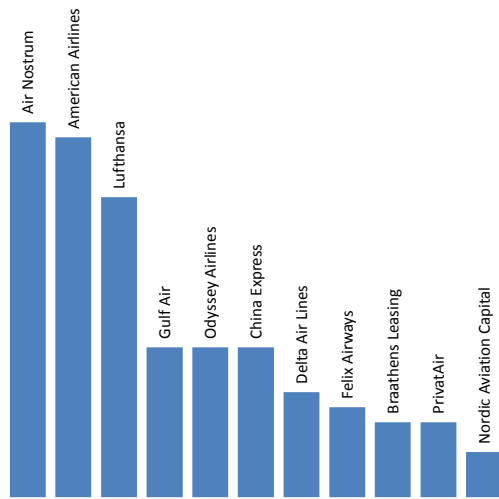


IN PRODUCTION										Total	
Bombardier		Embraer		Sukhoi		No	%	No	%	No	%
No	%	No	%	No	%						
3	2.0%	0	0.0%	0	0.0%	6	0.4%	3	0.5%		
7	4.8%	46	14.5%	61	31.8%	114	17.4%				
0	0.0%	0	0.0%	0	0.0%	0	0.0%				
72	49.0%	67	21.1%	10	5.2%	149	22.7%				
0	0.0%	4	1.3%	9	4.7%	13	2.0%				
20	13.6%	0	0.0%	0	0.0%	20	3.0%				
24	16.3%	185	58.2%	36	18.8%	245	37.3%				
0	0.0%	2	0.6%	76	39.6%	35	5.3%				
21	14.3%	14	4.4%	0	0.0%	78	11.9%				
147	22.4%	318	48.4%	192	29.2%	657					

BACKLOG OVERVIEW-REGIONAL AIRCRAFT

TOP ORDERS BY MANUFACTURER. REGIONAL AIRCRAFT

Bombardier Orders		Comac Orders		Embraer Orders		MRJ Orders		Sukhoi Orders		
1	Republic Airways	40	Joy Air	50	SkyWest	136	SkyWest	100	Kartika Airlines	30
2	Macquarie AirFinance	40	Merpati Nusantara Airlines	40	Republic Airways	55	Trans States Airlines	50	Pearl Aircraft Corporation	30
3	Ilyushin Finance	32	Shanghai Financial Leasing	30	ILFC	50	JAL	32	Utair	24
4	Lufthansa	30	ICBC Leasing	30	Air Costa	50	Eastern Air Lines	20	Ilyushin Finance	20
5	Air Nostrum	25	Chengdu Airlines	30	American Airlines	45	Air Mandalay	6	Orient Thai Airlines	12
6	American Airlines	24	Shenzhen Financial Leasing	20	FlyBe	44			Yamal Airlines	10
7	Lease Corporation International	20	Hebei Airlines	10	Azul	34			Aviotech	10
8	Al Qahtani Aviation Company	16	Shandong Airlines	10	Aircastle	25			Finance Leasing Company	10
9	AirBaltic	13	Merkukh Enterprises	9	JetBlue	24			Sky Aviation	9
10	Braathens Leasing	10	Xiamen Airlines	6	United Airlines	23			Interjet	9
11	China Express	10	Shanghai Airlines	5	Hainan Airlines	22			Blue Panorama Airlines	8
12	Gulf Air	10	Myanma Airways	2	KLM Royal Dutch Airlines	17			Bek Air	7
13	Korean Air	10			Aldus Aviation	16			Transaero Airlines	6
14	Odyssey Airlines	10			JAL	15			Willis Lease	6
15	Delta Air Lines	7			ICBC Leasing	10			Gazpromavia	3

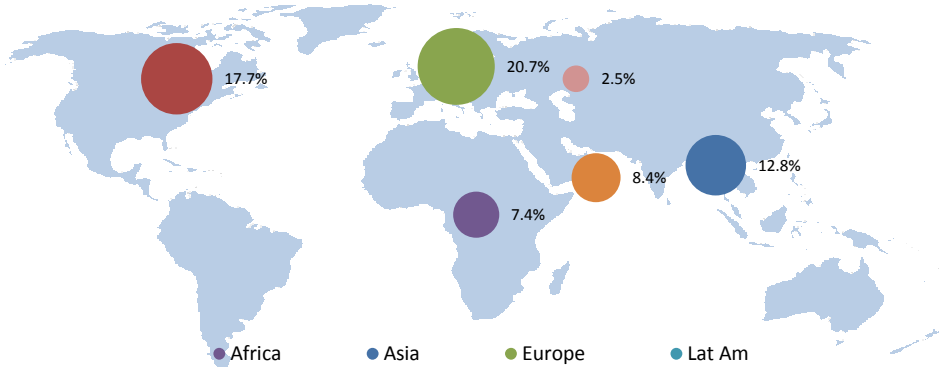


TOP ORDERS BY MANUFACTURER. REGIONAL AIRCRAFT (IN PRODUCTION)

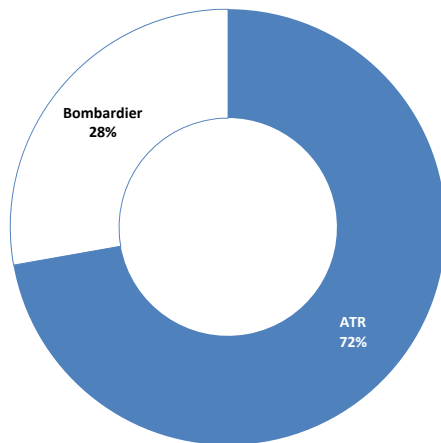
Bombardier Orders		Embraer Orders		Sukhoi Orders		
1	Air Nostrum	25	Republic Airways	55	Kartika Airlines	30
2	American Airlines	24	American Airlines	45	Pearl Aircraft Corporation	30
3	Lufthansa	20	FlyBe	44	Utair	24
4	Gulf Air	10	SkyWest	36	Ilyushin Finance	20
5	Odyssey Airlines	10	JetBlue	24	Orient Thai Airlines	12
6	China Express	10	United Airlines	23	Yamal Airlines	10
7	Delta Air Lines	7	Hainan Airlines	20	Aviotech	10
8	Felix Airways	6	KLM Royal Dutch Airlines	17	Finance Leasing Company	10
9	Braathens Leasing	5	Aldus Aviation	16	Sky Aviation	9
10	PrivatAir	5	JAL	15	Interjet	9
11	Nordic Aviation Capital	3	Colorful Guizhou Airlines	7	Blue Panorama Airlines	8
12			Azul	4	Bek Air	7
13			Suzuyo	3	Transaero Airlines	6
14			Hebei Airlines	2	Willis Lease	6
15					Gazpromavia	3

BACKLOG OVERVIEW-TURBOPROP MARKET

WORLD BACKLOG DISTRIBUTION



AIRCRAFT IN PRODUCTION

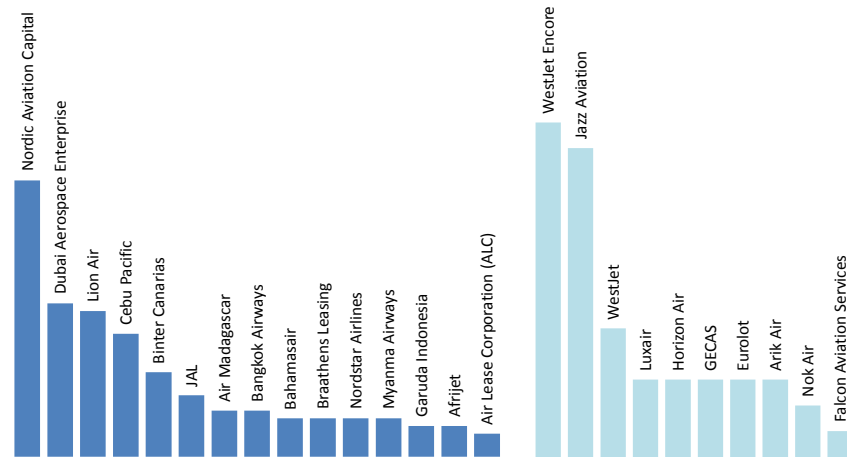


MARKET SHARE BY MANUFACTURER

	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	11	7.4%	4	7.0%	15	7.4%
Asia	24	16.2%	2	3.5%	26	12.8%
Asia Pacific	0	0.0%	0	0.0%	0	0.0%
Europe	39	26.4%	3	5.3%	42	20.7%
Lat Am	0	0.0%	0	0.0%	0	0.0%
Mid East	14	9.5%	3	5.3%	17	8.4%
North America	0	0.0%	38	66.7%	36	17.7%
Russia CIS	5	3.4%	0	0.0%	5	2.5%
Not Disclosed	55	37.2%	7	12.3%	62	30.5%
Total	148	72.9%	57	28.1%	203	

ORDERS BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	44	29.7%	50	87.7%	94	46.3%
Lessor	40	27.0%	0	0.0%	40	19.7%
Other	54	36.5%	7	12.3%	61	30.0%

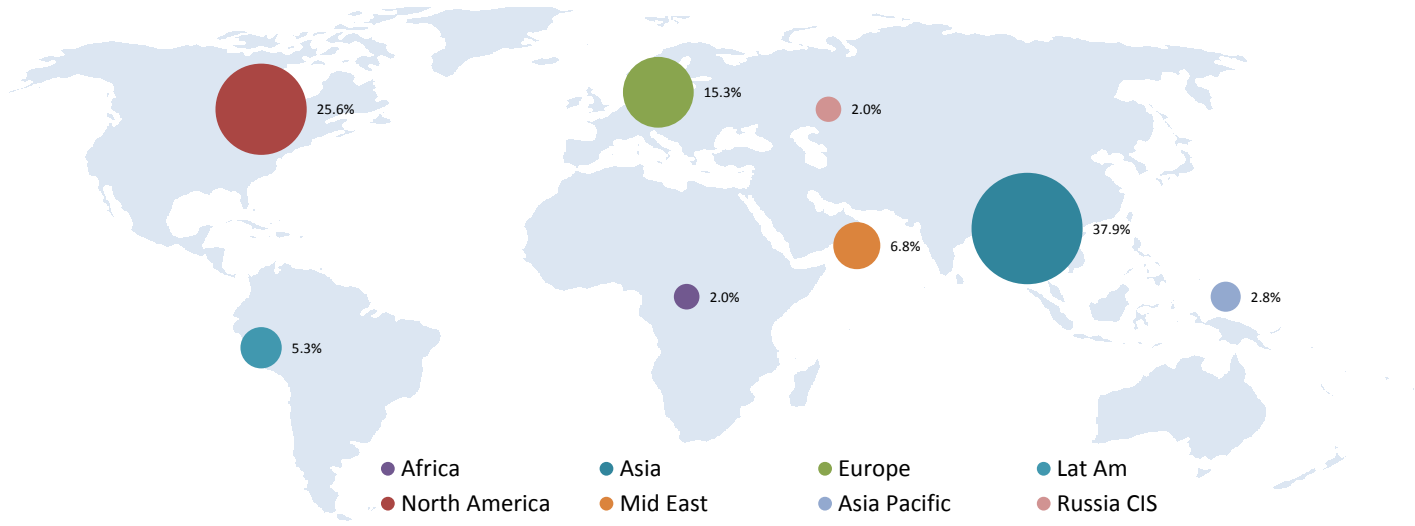


TOP ORDERS. TURBOPROP AIRCRAFT

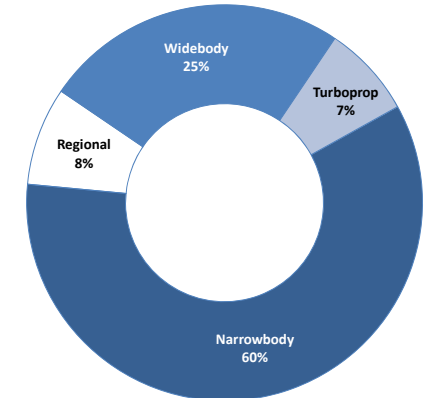
ATR		Bombardier	
Rank	Orders	Rank	Orders
1	Nordic Aviation Capital 36	1	WestJet Encore 13
2	Dubai Aerospace Enterprise 20	2	Jazz Aviation 12
3	Lion Air 19	3	WestJet 5
4	Cebu Pacific 16	4	Luxair 3
5	Binter Canarias 11	5	Horizon Air 3
6	JAL 8	6	GECAS 3
7	Air Madagascar 6	7	Eurolot 3
8	Bangkok Airways 6	8	Arik Air 3
9	Bahamasair 5	9	Nok Air 2
10	Braathens Leasing 5	10	Falcon Aviation Services 1
11	Nordstar Airlines 5		
12	Myanma Airways 5		
13	Garuda Indonesia 4		
14	Afrijet 4		
15	Air Lease Corporation (ALC) 3		

DELIVERIES OVERVIEW

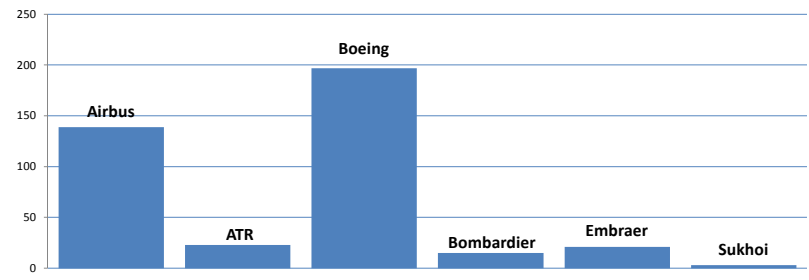
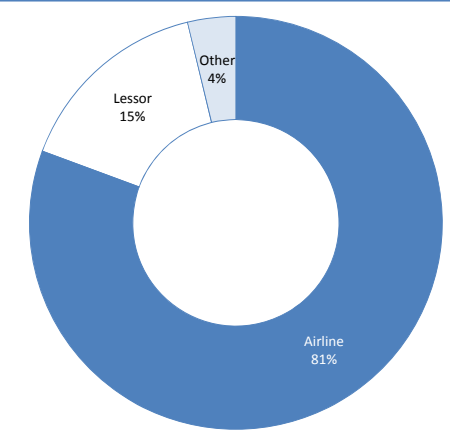
GEOGRAPHIC DISTRIBUTION



BY ASSET CLASS



BY CUSTOMER PROFILE



DELIVERIES BY REGION AND MANUFACTURER														
	Airbus		ATR		Boeing		Bombardier		Embraer		Sukhoi		Total	
Africa	2	1.4%	2	8.7%	4	2.0%	0	0.0%	0	0.0%	0	0.0%	8	2.0%
Asia	58	41.7%	10	43.5%	79	40.1%	4	26.7%	0	0.0%	0	0.0%	151	37.9%
Asia Pacific	3	2.2%	1	4.3%	7	3.6%	0	0.0%	0	0.0%	0	0.0%	11	2.8%
Europe	23	16.5%	7	30.4%	31	15.7%	0	0.0%	0	0.0%	0	0.0%	61	15.3%
Latin America	16	11.5%	0	0.0%	4	2.0%	0	0.0%	1	4.8%	0	0.0%	21	5.3%
Middle East	13	9.4%	2	8.7%	10	5.1%	2	13.3%	0	0.0%	0	0.0%	27	6.8%
North America	21	15.1%	1	0.0%	51	25.9%	9	60.0%	20	95.2%	0	0.0%	102	25.6%
Russia CIS	0	0.0%	0	0.0%	5	2.5%	0	0.0%	0	0.0%	3	100.0%	8	2.0%
Not Disclosed	3	2.2%	0	0.0%	6	3.0%	0	0.0%	0	0.0%	0	0.0%	9	2.3%
Total	139	34.9%	23	5.8%	197	49.5%	15	3.8%	21	5.3%	3	0.8%	398	

DELIVERIES BY CUSTOMER PROFILE														
	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Airline	112	80.6%	12	52.2%	160	81.2%	14	93.3%	21	100.0%	2	0.0%	321	80.7%
Lessor	24	17.3%	11	47.8%	25	12.7%	1	6.7%	0	0.0%	1	0.0%	62	15.6%
Other	3	2.2%	0	0.0%	12	6.1%	0	0.0%	0	0.0%	0	0.0%	15	3.8%

331 (83.2%) DELIVERIES IN CAPE TOWN COUNTRIES



121 (30.4%) DELIVERIES IN G8 COUNTRIES



98 (24.6%) DELIVERIES IN BRICS COUNTRIES



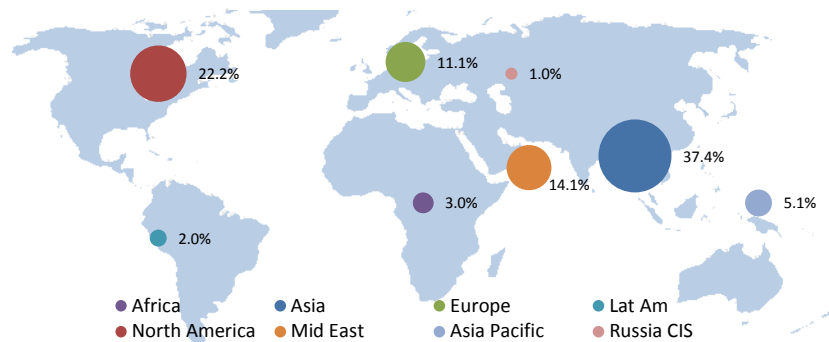
DELIVERIES OVERVIEW-WIDEBODY AIRCRAFT

67 (67.7%) DELIVERIES IN CAPE TOWN COUNTRIES

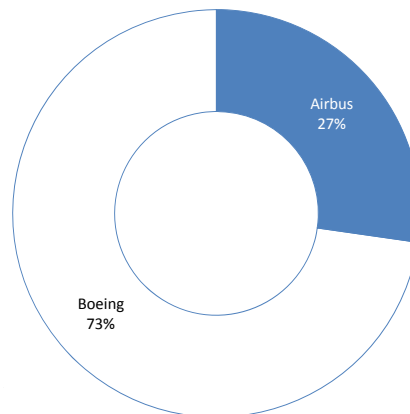
28 (28.3%) DELIVERIES IN G8 COUNTRIES

14 (14.1%) DELIVERIES IN BRICS COUNTRIES

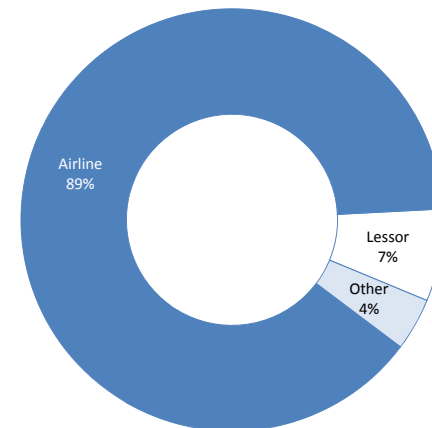
GEOGRAPHIC DISTRIBUTION



BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE

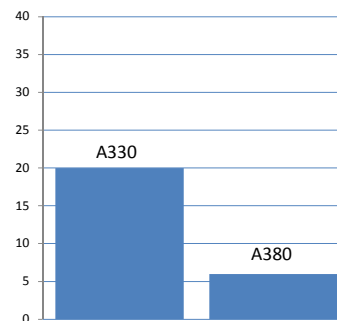


AIRCRAFT DELIVERIES BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	2	7.4%	1	1.4%	3	3.0%
Asia	10	37.0%	27	37.5%	37	37.4%
Asia Pacific	0	0.0%	5	6.9%	5	5.1%
Europe	3	11.1%	8	11.1%	11	11.1%
Lat Am	0	0.0%	2	2.8%	2	2.0%
Mid East	7	25.9%	7	9.7%	14	14.1%
North America	3	11.1%	19	26.4%	22	22.2%
Russia CIS	0	0.0%	1	1.4%	1	1.0%
Not Disclosed	2	7.4%	2	2.8%	4	4.0%
Total	27	27.3%	72	72.7%	99	

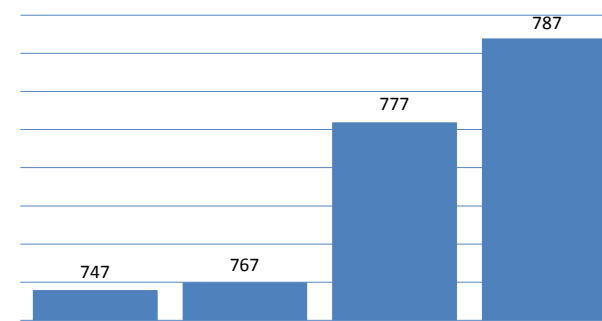
DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	22	81.5%	66	91.7%	88	88.9%
Lessor	3	11.1%	4	5.6%	7	7.1%
Other	2	7.4%	2	2.8%	4	4.0%



AVERAGE PRODUCTION RATES

	Airbus			
	A330		A380	
	No	%	No	%
Average (PM)	6.7		2.0	
Jul	2	50.0%	2	50.0%
Aug	10	83.3%	2	16.7%
Sep	8	72.7%	2	18.2%
Total	20	74.1%	6	22.2%



DELIVERIES BY CUSTOMER PROFILE

	Airbus				Boeing							
	A330		A380		747		767		777		787	
	No	%	No	%	No	%	No	%	No	%	No	%
Average (PM)	6.7		2.0		1.3		1.7		8.7		12.3	
Jul	2	50.0%	2	50.0%	0	0%	2	40.0%	7	26.9%	12	32.4%
Aug	10	83.3%	2	16.7%	2	50%	1	20.0%	8	30.8%	14	37.8%
Sep	8	72.7%	2	18.2%	2	50%	2	40.0%	11	42.3%	11	29.7%
Total	20	74.1%	6	22.2%	4	6%	5	7%	26	36%	37	51%

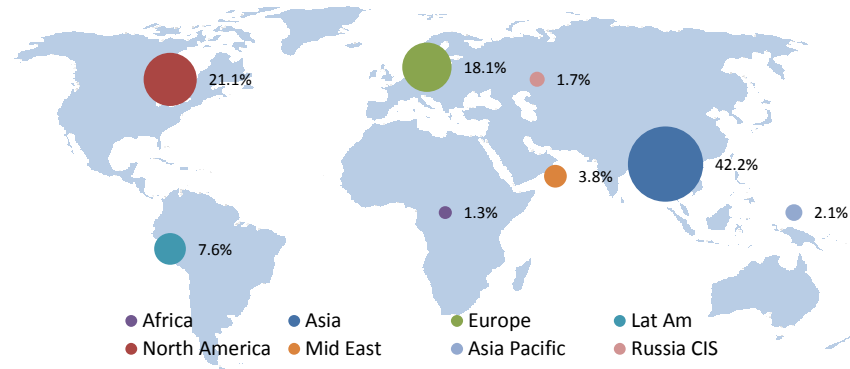
DELIVERIES OVERVIEW-NARROWBODY AIRCRAFT

210 (88.6%) DELIVERIES IN CAPE TOWN COUNTRIES

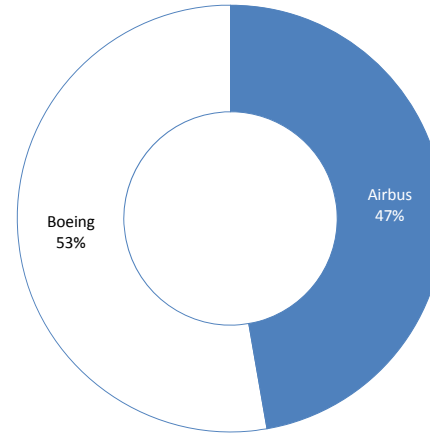
58 (24.5%) DELIVERIES IN G8 COUNTRIES

78 (32.9%) DELIVERIES IN BRICS COUNTRIES

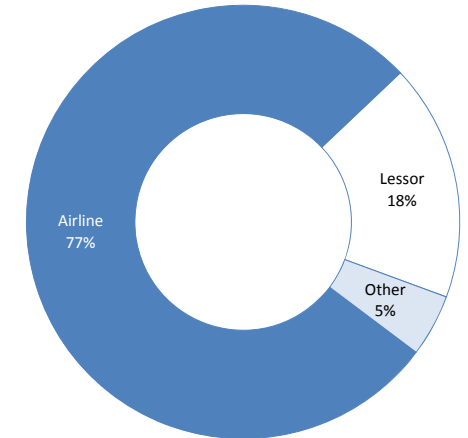
GEOGRAPHIC DISTRIBUTION



BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE

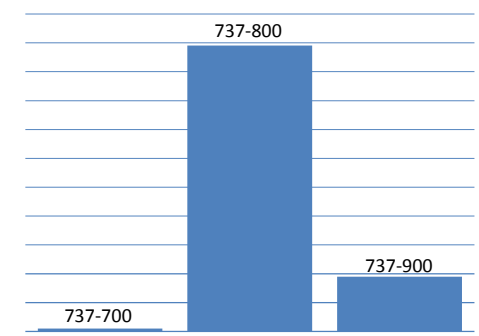
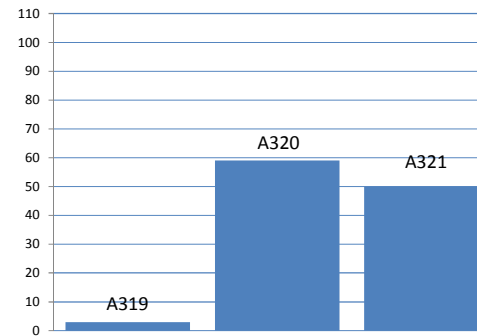


AIRCRAFT DELIVERIES BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	0	0.0%	3	2.4%	3	1.3%
Asia	48	42.9%	52	41.6%	100	42.2%
Asia Pacific	3	2.7%	2	1.6%	5	2.1%
Europe	20	17.9%	23	18.4%	43	18.1%
Lat Am	16	14.3%	2	1.6%	18	7.6%
Mid East	6	5.4%	3	2.4%	9	3.8%
North America	18	16.1%	32	25.6%	50	21.1%
Russia CIS	0	0.0%	4	3.2%	4	1.7%
Not Disclosed	1	0.9%	4	3.2%	5	2.1%
Total	112	47.3%	125	52.7%	237	

DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	90	80.4%	94	75.2%	184	77.6%
Lessor	21	18.8%	21	16.8%	42	17.7%
Other	1	0.9%	10	8.0%	11	4.6%



AVERAGE PRODUCTION RATES

	Airbus					
	A319		A320		A321	
	No	%	No	%	No	%
Average (PM)	1.0		20		16.7	
Jul	2	4.5%	22	50.0%	20	40.0%
Aug	0	0.0%	15	46.9%	17	34.0%
Sep	1	2.8%	22	61.1%	13	26.0%
Total	3	2.7%	59	52.7%	50	44.6%

	Boeing					
	737-700		737-800		737-900	
	No	%	No	%	No	%
Average (PM)	0.3		33.0		6.3	
0	0	0.0%	28	28.3%	7	36.8%
1	1	100.0%	29	29.3%	7	36.8%
0	0	0.0%	42	42.4%	5	26.3%
Total	1	0.8%	99	79.2%	19	15.2%

DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	3	100.0%	45	76.3%	42	84%
Lessor	0	0.0%	13	22.0%	8	16%
Other	0	0.0%	1	1.7%	0	0%

DELIVERIES OVERVIEW-REGIONAL AIRCRAFT

32 (100.0%) DELIVERIES IN CAPE TOWN COUNTRIES



29 (90.6%) DELIVERIES IN G8 COUNTRIES



6 (18.8%) DELIVERIES IN BRICS COUNTRIES



GEOGRAPHIC DISTRIBUTION



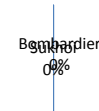
AIRCRAFT DELIVERIES BY MANUFACTURER

	Bombardier		Embraer		Sukhoi		TOTAL	
	No	%	No	%	No	%	No	%
Africa	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Asia	2	25.0%	0	0.0%	0	0.0%	2	6.3%
Asia Pacific	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Europe	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Lat Am	0	0.0%	1	4.8%	0	0.0%	1	3.1%
Mid East	6	75.0%	20	95.2%	0	0.0%	26	81.3%
North America	0	0.0%	0	0.0%	3	100.0%	3	9.4%
Russia CIS	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Not Disclosed	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Total	8	25.0%	21	65.6%	3	9.4%	32	

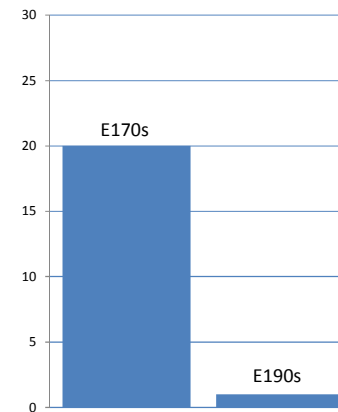
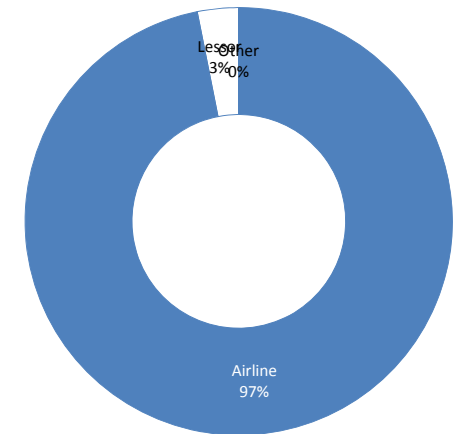
DELIVERIES BY CUSTOMER PROFILE

	Bombardier	Embraer	Sukhoi				
Airline	8	21	2	66.7%	31	96.9%	
Lessor	0	0	1	33.3%	1	3.1%	
Other	0	0	0	0.0%	0	0.0%	

BREAKDOWN BY MANUFACTURER

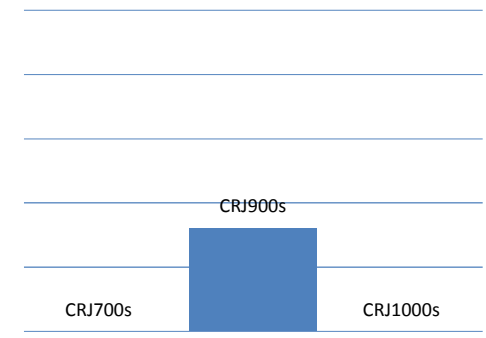


BREAKDOWN BY CUSTOMER TYPE



AVERAGE PRODUCTION RATES

	Embraer			
	E170s		E190s	
	No	%	No	%
Total	20	95.2%	1	4.8%



	Bombardier					
	CRJ700s		CRJ900s		CRJ1000s	
	No	%	No	%	No	%
Total	0	0.0%	8	100.0%	0	0.0%

DELIVERIES BY CUSTOMER PROFILE

	Bombardier	Embraer	Sukhoi				
Airline	0	20	1	100.0%	21	65.6%	
Lessor	0	0	0	0.0%	0	0.0%	
Other	0	0	0	0.0%	0	0.0%	

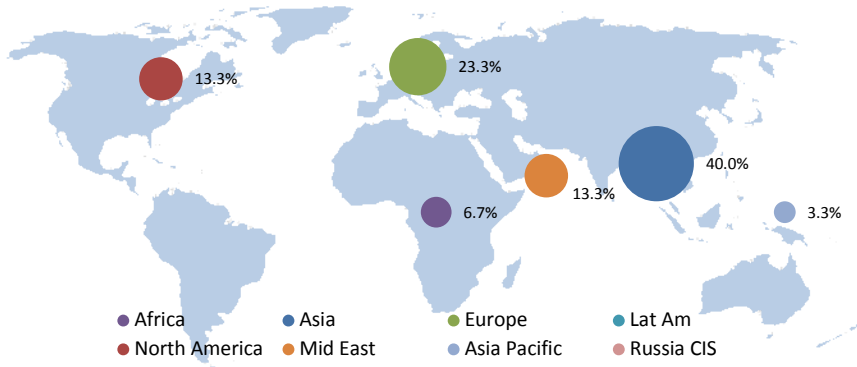
DELIVERIES OVERVIEW-TURBOPROP AIRCRAFT

22 (73.3%) DELIVERIES IN CAPE TOWN COUNTRIES

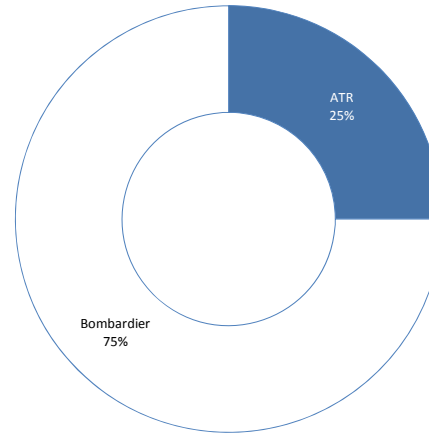
6 (20.0%) DELIVERIES IN G8 COUNTRIES

0 (.0%) DELIVERIES IN BRICS COUNTRIES

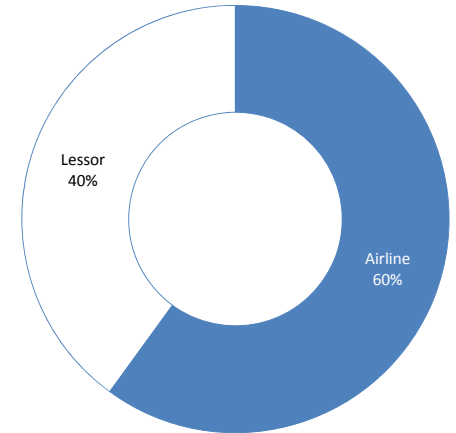
GEOGRAPHIC DISTRIBUTION



BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE

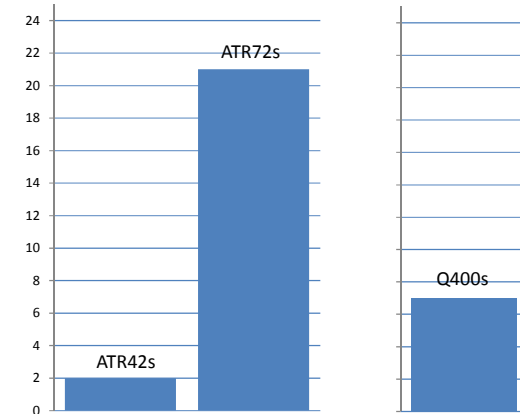


AIRCRAFT DELIVERIES BY MANUFACTURER

	ATR			Bombardier			TOTAL	
	No	%		No	%		No	%
Africa	2	8.7%		0	0.0%	2	6.7%	
Asia	10	43.5%		2	28.6%	12	40.0%	
Asia Pacific	1	4.3%		0	0.0%	1	3.3%	
Europe	7	30.4%		0	0.0%	7	23.3%	
Lat Am	0	0.0%		0	0.0%	0	0.0%	
Mid East	2	8.7%		2	28.6%	4	13.3%	
North America	1	4.3%		3	42.9%	4	13.3%	
Russia CIS	0	0.0%		0	0.0%	0	0.0%	
Not Disclosed	0	0.0%		0	0.0%	0	0.0%	
Total	23	76.7%		7	23.3%	30		

DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	12	52.2%	6	85.7%	18	60.0%
Lessor	11	47.8%	1	14.3%	12	40.0%
Other	0	0.0%	0	0.0%	0	0.0%



AVERAGE PRODUCTION RATES

	ATR				Bombardier	
	ATR42s		ATR72s		Q400s	
	No	%	No	%	No	%
Total	2	8.7%	21	91.3%	7	100.0%

DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	1	0.0%	11	52.4%	6	85.7%
Lessor	1	0.0%	10	47.6%	1	14.3%
Other	0	0.0%	0	0.0%	0	0.0%



Airfinance

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