

AIRFINANCE DEALS DATABASE

# Orders and deliveries report

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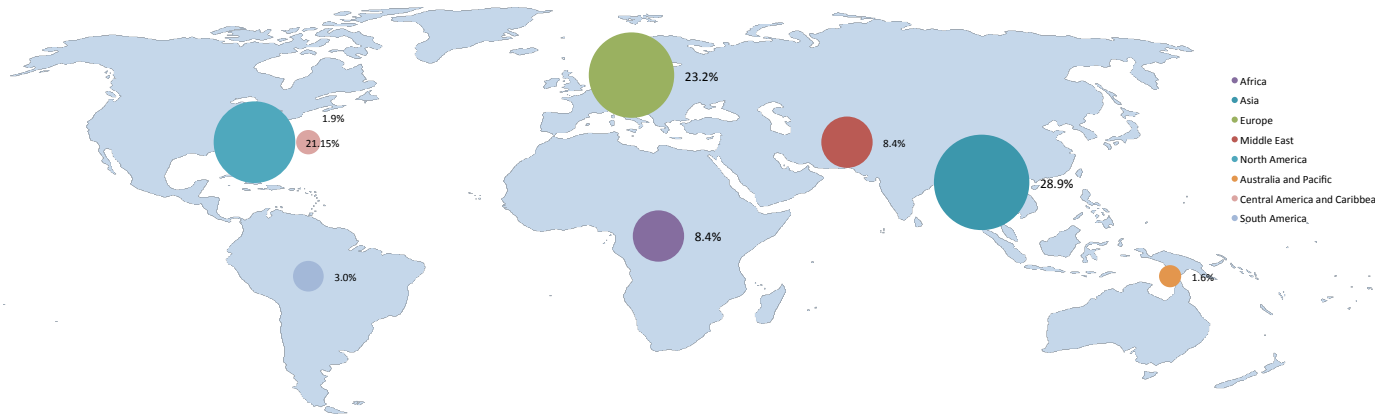
Q1 2016

[www.airfinancejournal.com/dealsdatabase](http://www.airfinancejournal.com/dealsdatabase)

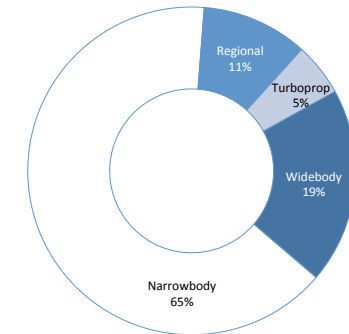


BACKLOG OVERVIEW

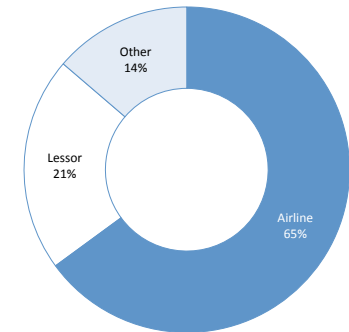
WORLD BACKLOG DISTRIBUTION



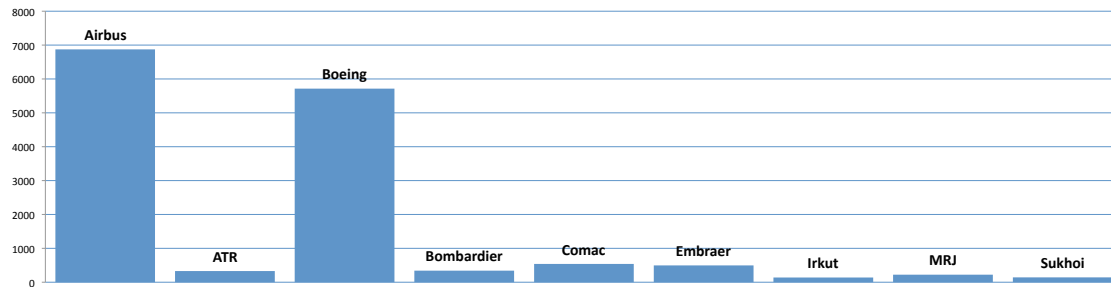
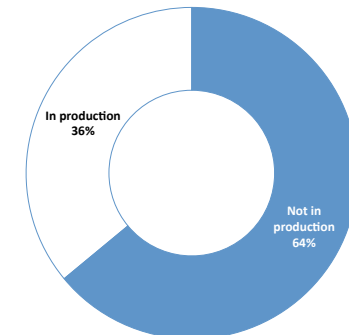
BY ASSET CLASS



BY CUSTOMER PROFILE



BY PROGRAMME STATUS



BACKLOG BY REGION AND MANUFACTURER

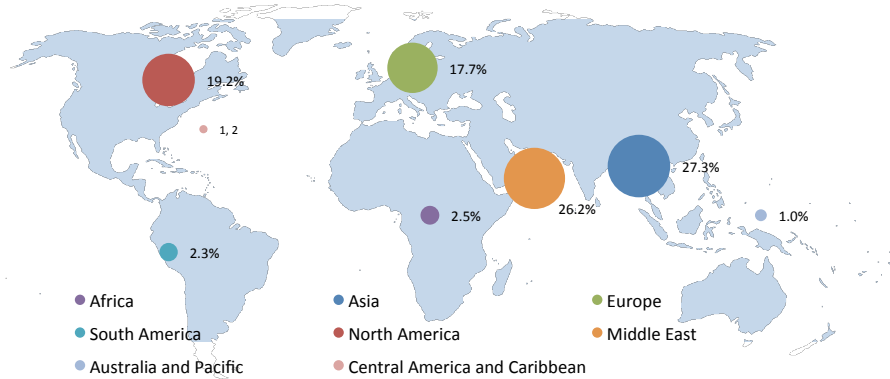
	Airbus		ATR		Boeing		Bombardier		Comac		Embraer		Irkut		MRJ		Sukhoi		Total	
Africa	54	0.8%	6	1.8%	70	1.2%	4	1.2%	3	0.6%	0	0.0%	6	4.3%	0	0.0%	0	0.0%	143	1.0%
Asia	2225	32.4%	104	31.5%	1220	21.4%	29	8.5%	511	94.8%	102	20.5%	10	7.2%	53	23.8%	23	15.9%	4277	28.9%
Europe	1737	25.3%	77	23.3%	1104	19.3%	193	56.8%	0	0.0%	86	17.3%	123	88.5%	0	0.0%	108	74.5%	3428	23.2%
Middle East	560	8.2%	77	23.3%	553	9.7%	44	12.9%	0	0.0%	3	0.6%	0	0.0%	0	0.0%	0	0.0%	1237	8.4%
North America	1070	15.6%	15	4.5%	1512	26.5%	68	20.0%	25	4.6%	264	53.1%	0	0.0%	170	76.2%	6	4.1%	3130	21.2%
Australia and Pacific	122	1.8%	28	8.5%	80	1.4%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	230	1.6%
Central America and Caribbean	129	1.9%	6	1.8%	136	2.4%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	8	5.5%	279	1.9%
South America	292	4.2%	7	2.1%	113	2.0%	0	0.0%	0	0.0%	30	6.0%	0	0.0%	0	0.0%	0	0.0%	442	3.0%
Undisclosed	682	9.9%	10	3.0%	925	16.2%	2	0.6%	0	0.0%	12	2.4%	0	0.0%	0	0.0%	0	0.0%	1631	11.0%
<b>Total</b>	<b>6871</b>	<b>46.4%</b>	<b>330</b>	<b>2.2%</b>	<b>5713</b>	<b>38.6%</b>	<b>340</b>	<b>2.3%</b>	<b>539</b>	<b>3.6%</b>	<b>497</b>	<b>3.4%</b>	<b>139</b>	<b>0.9%</b>	<b>223</b>	<b>1.5%</b>	<b>145</b>	<b>1.0%</b>	<b>14797</b>	<b>100.0%</b>

BACKLOG BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Airline	4514	65.7%	186	66.0%	3773	66.0%	235	69.1%	201	37.3%	377	75.9%	16	11.5%	223	100.0%	53	36.6%	9578	64.7%
Lessor	1382	20.1%	82	29.1%	939	16.4%	101	29.7%	335	62.2%	107	21.5%	123	88.5%	0	0.0%	78	53.8%	3147	21.3%
Other	975	14.2%	14	5.0%	1001	17.5%	4	1.2%	3	0.6%	13	2.6%	0	0.0%	0	0.0%	14	9.7%	2024	13.7%

## BACKLOG OVERVIEW-WIDEBODY AIRCRAFT

### WORLD BACKLOG DISTRIBUTION



### MARKET SHARE BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	41	3.4%	22	1.6%	63	2.5%
Asia	418	34.4%	280	20.9%	698	27.3%
Europe	236	19.4%	212	15.9%	452	17.7%
Middle East	260	21.4%	409	30.6%	669	26.2%
North America	202	16.6%	290	21.7%	492	19.2%
Australia and Pacific	8	0.7%	17	1.3%	25	1.0%
Central America and Caribbean	6	0.5%	6	0.4%	12	0.5%
South America	38	3.1%	22	1.6%	60	2.3%
Undisclosed	6	0.5%	79	5.9%	85	3.3%
<b>Total</b>	<b>1215</b>	<b>47.5%</b>	<b>1337</b>	<b>52.3%</b>	<b>2556</b>	<b>100.0%</b>

ORDERS BY CUSTOMER PROFILE						
Airline	No	%	No	%	No	%
Airline	987	81.2%	1079	80.7%	2066	80.8%
Lessor	189	15.6%	158	11.8%	349	13.7%
Other	39	3.2%	100	7.5%	141	5.5%

### BACKLOG BY REGION AND MANUFACTURER

	IN PRODUCTION				NOT IN PRODUCTION			
	No		%		No		%	
	Airbus	Boeing	Airbus	Boeing	Airbus	Boeing	Airbus	Boeing
Africa	41	22	4.9%	2.5%	0	0	0.0%	0.0%
Asia	277	188	33.2%	21.4%	141	92	36.1%	20.0%
Europe	181	174	21.7%	19.8%	55	38	14.1%	8.3%
Middle East	201	144	24.1%	16.4%	59	265	15.1%	57.7%
North America	91	236	10.9%	26.9%	111	54	28.4%	11.8%
Australia and Pacific	8	17	1.0%	1.9%	0	0	0.0%	0.0%
Central America and Caribbean	3	6	0.4%	0.7%	3	0	0.8%	0.0%
South America	26	22	3.1%	2.5%	12	0	3.1%	0.0%
Undisclosed	6	69	0.7%	7.9%	10	10	2.6%	2.2%
<b>Total</b>	<b>834</b>	<b>878</b>	<b>48.7%</b>	<b>51.3%</b>	<b>391</b>	<b>459</b>	<b>46.0%</b>	<b>54.0%</b>

ORDERS BY CUSTOMER PROFILE						
Airline	No	No	%	%	No	%
Airline	666	670	79.9%	76.3%	321	409
Lessor	129	118	15.5%	13.4%	60	40
Other	39	90	4.7%	10.3%	0	10

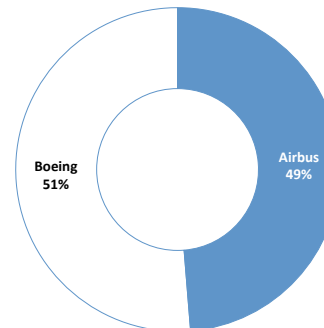
### BACKLOG, WIDEBODY AIRCRAFT

AIRBUS			BOEING		
	Orders			Orders	
1 QATAR AIRWAYS	76			EMIRATES	186
2 AIRASIA X	76			ETIHAD AIRWAYS	91
3 SINGAPORE AIRLINES	70			FEDEX	88
4 ETIHAD AIRWAYS	66			QATAR AIRWAYS	70
5 EMIRATES	65			ALL NIPPON AIRWAYS	63
6 DELTA	54			AIR LEASE CORPORATION	52
7 AIR LEASE CORPORATION	52			AERCAP	39
8 CATHAY PACIFIC AIRWAYS	46			UNITED AIRLINES	31
9 UNITED AIRLINES	35			SINGAPORE AIRLINES	30
10 ASIANA	32			KOREAN AIR	28
11 JAPAN AIRLINES	31			AMERICAN AIRLINES	27
12 CASC	30			BRITISH AIRWAYS	26
13 CIT AEROSPACE	28			EVA AIR	26
14 AIR FRANCE	27			AIR FRANCE	25
15 LUFTHANSA	25			AEROFLOT	24

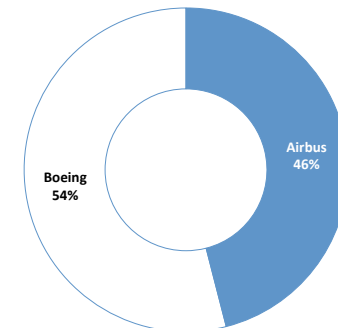
### BACKLOG, AIRCRAFT IN PRODUCTION

AIRBUS			BOEING		
	Orders			Orders	
1 SINGAPORE AIRLINES	70			FEDEX	88
2 EMIRATES	65			ALL NIPPON AIRWAYS	40
3 ETIHAD AIRWAYS	44			AERCAP	39
4 QATAR AIRWAYS	39			EMIRATES	36
5 CASC	30			ETIHAD AIRWAYS	36
6 DELTA	29			KOREAN AIR	28
7 AIR FRANCE	27			AMERICAN AIRLINES	27
8 IBERIA	25			AEROFLOT	24
9 HONG KONG AIRLINES	25			AIR LEASE CORPORATION	22
10 LUFTHANSA	25			AIR CHINA	21
11 AIR LEASE CORPORATION	22			AIR EUROPA	21
12 AMERICAN AIRLINES	22			AIR CANADA	20
13 IAFC	20			JAPAN AIRLINES	19
14 AMEDEO	20			AIR FRANCE	19
15 CATHAY PACIFIC AIRWAYS	20			NORWEGIAN AIR SHUTTLE	19

### AIRCRAFT IN PRODUCTION

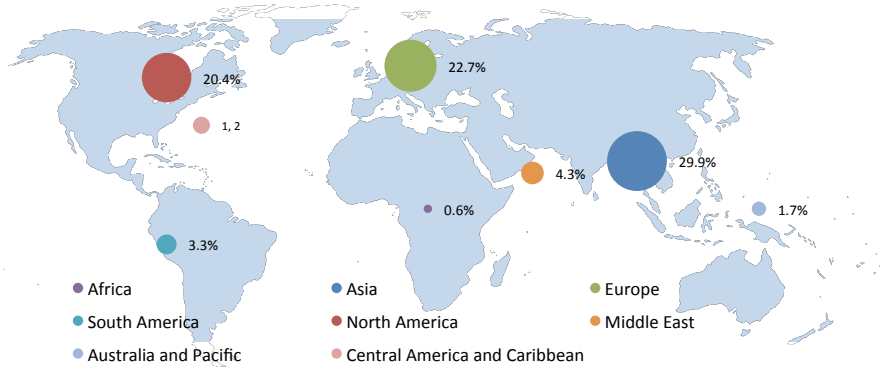


### AIRCRAFT NOT IN PRODUCTION



## BACKLOG OVERVIEW-NARROWBODY AIRCRAFT

### WORLD BACKLOG DISTRIBUTION



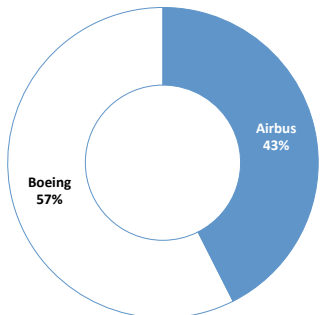
### MARKET SHARE BY MANUFACTURER

	Airbus		Boeing		Comac		Irkut		TOTAL	
	No	%	No	%	No	%	No	%	No	%
Africa	6	0.1%	48	1.1%	0	0.0%	6	4.3%	60	0.6%
Asia	1793	32.9%	940	21.5%	345	94.5%	10	7.2%	3088	29.9%
Europe	1328	24.3%	892	20.4%	0	0.0%	123	88.5%	2343	22.7%
Middle East	297	5.4%	144	3.3%	0	0.0%	0	0.0%	441	4.3%
North America	868	15.9%	1222	27.9%	20	5.5%	0	0.0%	2110	20.4%
Australia and Pacific	114	2.1%	63	1.4%	0	0.0%	0	0.0%	177	1.7%
Central America and Caribbean	121	2.2%	130	3.0%	0	0.0%	0	0.0%	251	2.4%
South America	251	4.6%	91	2.1%	0	0.0%	0	0.0%	342	3.3%
Undisclosed	676	12.4%	846	19.3%	0	0.0%	0	0.0%	1522	14.7%
<b>Total</b>	<b>5454</b>	<b>52.8%</b>	<b>4376</b>	<b>42.3%</b>	<b>365</b>	<b>3.5%</b>	<b>139</b>	<b>1.3%</b>	<b>10334</b>	<b>100.0%</b>

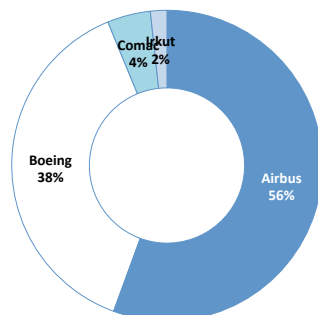
### ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Comac	Irkut	TOTAL					
Airline	3527	64.7%	2694	61.6%	95	26.0%	16	11.5%	6332	61.3%
Lessor	1193	21.9%	781	17.8%	270	74.0%	123	88.5%	2367	22.9%
Other	734	13.5%	901	20.6%	0	0.0%	0	0.0%	1635	15.8%

### AIRCRAFT IN PRODUCTION



### AIRCRAFT NOT IN PRODUCTION



### BACKLOG BY MANUFACTURER. NARROWBODY AIRCRAFT

	AIRBUS	Orders	BOEING	Orders	COMAC	Orders	IRKUT	Orders
1	INDIGO	426	Southwest Airlines	256	ICBC LEASING	55	AVIACAPITAL SERVICE	50
2	AIRASIA	306	Ryanair	254	CHINA CONSTRUCTIO	50	VEB LEASING	45
3	LION AIR Indonesia	216	Lion Air	245	AGRICULTURAL BANK	45	ILYUSHIN FINANCE CO	28
4	AERCAP	200	American Airlines	142	BOCOM LEASING	30	IRAERO	10
5	EASYJET	174	Air Lease Corporation	138	JOY AIR	20	CAIRO AVIATION	6
6	WIZZ AIR	144	Norwegian Air Shuttle	136	INDUSTRIAL BANK FIN	20		
7	AIR LEASE CORPORATI	143	GECAS	128	HEBEI AIRLINES	20		
8	AMERICAN AIRLINES	138	United Airlines	111	HAINAN AIRLINES	20		
9	AVIANCA	138	BOC Aviation	97	GECAS	20		
10	LUFTHANSA	125	Turkish Airlines	95	SICHUAN AIRLINES	20		
11	GECAS	120	SMBC Aviation Capital	90	CHINA AIRCRAFT LEAS	20		
12	SMBC AVIATION CAPI	115	flydubai	86	BOC AVIATION	20		
13	BOC AVIATION	114	AerCap	85	CDB LEASING	10		
14	CHINA AIRCRAFT LEAS	105	GOL Transportes Aere	73	AIR CHINA	5		
15	TURKISH AIRLINES	100	Aviation Capital Group	72	CHINA EASTERN	5		

### BACKLOG. AIRCRAFT IN PRODUCTION

	AIRBUS	Orders	BOEING	Orders
1	KINGFISHER	67	SOUTHWEST AIRLINES	281
2	BOC AVIATION	50	LION AIR Indonesia	240
3	EASYJET	44	RYANAIR	223
4	DELTA	42	UNITED AIRLINES	140
5	AMERICAN AIRLINES	38	AMERICAN AIRLINES	134
6	WIZZ AIR	34	AIR LEASE CORPORATION	130
7	LION AIR Indonesia	33	NORWEGIAN AIR SHUTTLE	127
8	CHINA AIRCRAFT LEASING COMPANY	31	GECAS	120
9	SPIRIT AIRLINES	31	BOC AVIATION	102
10	IAFC	30	AERCAP	100
11	AEROSPACE INTERNATIONAL GROUP	27	SMBC AVIATION CAPITAL	92
12	LUFTHANSA	27	TURKISH AIRLINES	86
13	S7 AIRLINES	23	FLYDUBAI	86
14	VIETJETAIR	23	JET AIRWAYS	75
15	FLYNAS	20	GOL TRANSPORTES AEREOS	71

### BACKLOG BY REGION AND MANUFACTURER

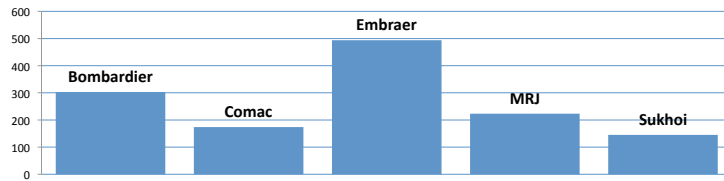
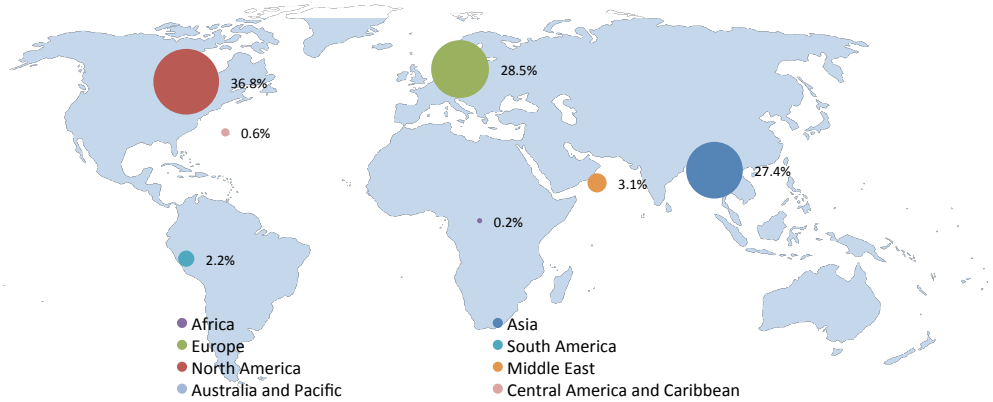
	IN PRODUCTION				NOT IN PRODUCTION			
	No		%		No		%	
	Airbus	Boeing	Airbus	Boeing	Airbus	Boeing	Comac	Irkut
Africa	6	20	0.6%	1.6%	0	28	0	6
Asia	278	367	29.4%	28.7%	1515	573	345	10
Europe	191	281	20.2%	22.0%	1137	611	0	123
Middle East	64	29	6.8%	2.3%	233	115	0	0
North America	182	348	19.2%	27.2%	686	874	20	0
Australia and Pacific	2	19	0.2%	1.5%	112	44	0	0
Central America and Caribbean	11	9	1.2%	0.7%	110	121	0	0
South America	16	22	1.7%	1.7%	235	69	0	0
Undisclosed	196	183	20.7%	14.3%	480	663	0	0
<b>Total</b>	<b>946</b>	<b>1278</b>	<b>42.5%</b>	<b>57.5%</b>	<b>4508</b>	<b>3098</b>	<b>365</b>	<b>139</b>
			<b>55.6%</b>	<b>38.2%</b>			<b>4.5%</b>	<b>1.7%</b>

### ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Comac	Irkut	TOTAL
Airline	527	849	95	16	3000
Lessor	210	191	270	123	983
Other	209	238	0	0	525

### BACKLOG OVERVIEW - REGIONAL AIRCRAFT

#### WORLD BACKLOG DISTRIBUTION



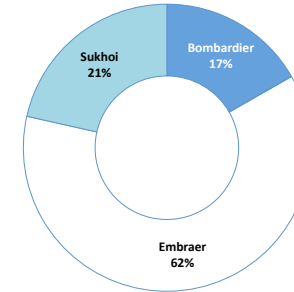
#### BACKLOG BY REGION AND MANUFACTURER

	TOTAL											
	Bombardier		Comac		Embraer		MRJ		Sukhoi		Total	
	No	%	No	%	No	%	No	%	No	%	No	%
Africa	0	0.0%	3	1.7%	0	0.0%	0	0.0%	0	0.0%	3	0.2%
Asia	26	8.6%	166	95.4%	99	20.0%	53	23.8%	23	15.9%	367	27.4%
Europe	188	62.0%	0	0.0%	86	17.4%	0	0.0%	108	74.5%	382	28.5%
Middle East	39	12.9%	0	0.0%	3	0.6%	0	0.0%	0	0.0%	42	3.1%
North America	48	15.8%	5	2.9%	264	53.4%	170	76.2%	6	4.1%	493	36.8%
Australia and Pacific	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Central America and Caribbean	0	0.0%	0	0.0%	0	0.0%	0	0.0%	8	5.5%	8	0.6%
South America	0	0.0%	0	0.0%	30	6.1%	0	0.0%	0	0.0%	30	2.2%
Undisclosed	2	0.7%	0	0.0%	12	2.4%	0	0.0%	0	0.0%	14	1.0%
<b>Total</b>	<b>303</b>	<b>22.6%</b>	<b>174</b>	<b>13.0%</b>	<b>494</b>	<b>36.9%</b>	<b>223</b>	<b>16.7%</b>	<b>145</b>	<b>10.8%</b>	<b>1339</b>	<b>100.0%</b>

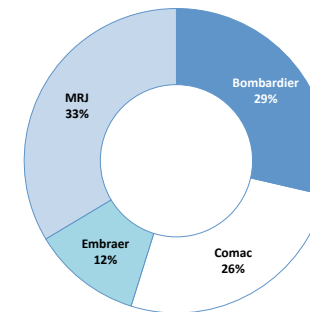
  

ORDERS BY CUSTOMER PROFILE												
Airline	206	68.0%	106	60.9%	374	75.7%	223	100.0%	53	36.6%	962	71.8%
Lessor	93	30.7%	65	37.4%	107	21.7%	0	0.0%	78	53.8%	343	25.6%
Other	4	1.3%	3	1.7%	13	2.6%	0	0.0%	14	9.7%	34	2.5%

#### AIRCRAFT IN PRODUCTION



#### AIRCRAFT NOT IN PRODUCTION



IN PRODUCTION									
Bombardier		Embraer		Sukhoi		Total			
No	%	No	%	No	%	No	%		
0	0.0%	0	0.0%	0	0.0%	0	0.0%		
16	14.2%	62	14.9%	23	15.9%	101	15.0%		
71	62.8%	61	14.6%	108	74.5%	240	35.6%		
16	14.2%	3	0.7%	0	0.0%	19	2.8%		
8	7.1%	249	59.7%	6	4.1%	263	39.0%		
0	0.0%	0	0.0%	0	0.0%	0	0.0%		
0	0.0%	0	0.0%	8	5.5%	8	1.2%		
0	0.0%	30	7.2%	0	0.0%	30	4.4%		
2	1.8%	12	2.9%	0	0.0%	14	2.1%		
<b>113</b>	<b>16.7%</b>	<b>417</b>	<b>61.8%</b>	<b>145</b>	<b>21.5%</b>	<b>675</b>	<b>100.0%</b>		

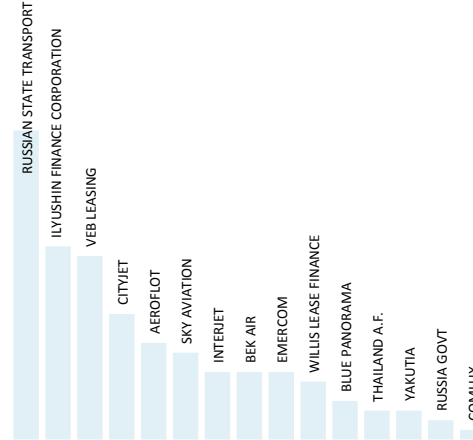
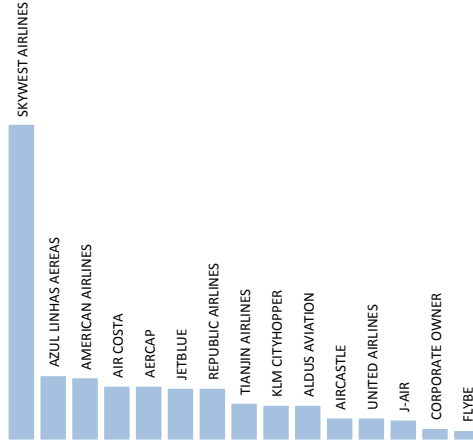
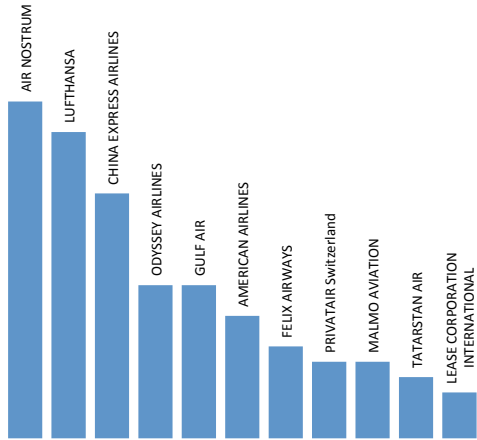
  

107	94.7%	347	83.2%	53	36.6%	507	75.1%
4	3.5%	57	13.7%	78	53.8%	139	20.6%
2	1.8%	13	3.1%	14	9.7%	29	4.3%

## BACKLOG OVERVIEW-REGIONAL AIRCRAFT

### BACKLOG BY MANUFACTURER. REGIONAL AIRCRAFT

Bombardier Backlog		Comac Backlog		Embraer Backlog		MRJ Backlog		Sukhoi Backlog		
1	REPUBLIC AIRLINES	40	HENAN AIRLINES	50	SKYWEST AIRLINES	149	SKYWEST AIRLINES	100	RUSSIAN STATE TRANSPORT	32
2	MACQUARIE AIRFINANCE	40	ICBC LEASING	40	AIR COSTA	50	TRANS STATES	50	ILYUSHIN FINANCE CORPORATIOI	20
3	ILYUSHIN FINANCE CORPORATIOI	32	CHENGDU AIRLINES	29	AERCAP	50	JAPAN AIRLINES	32	VEB LEASING	19
4	LUFTHANSA	30	SHENZHEN FINANCIAL LEASING	20	AZUL LINHAS AEREAS	30	EASTERN AIR LINES	20	CITYJET	13
5	AIR NOSTRUM	22	SHANDONG AIRLINES	10	AMERICAN AIRLINES	29	AIR MANDALAY	6	AEROFLOT	10
6	LEASE CORPORATION INTERNATI	20	HEBEI AIRLINES	10	AIRCASTLE	25			SKY AVIATION	9
7	SAUDIGULF	16	SHANGHAI AIRLINES	5	JETBLUE	24			INTERJET	7
8	CHINA EXPRESS AIRLINES	16	GECAS	5	REPUBLIC AIRLINES	24			BEK AIR	7
9	AIR BALTIC	13	CONGO BRAZAVILLE	3	TIANJIN AIRLINES	19			EMERCOM	7
10	GULF AIR	10	MYANMAR AIRWAYS INT	2	CORPORATE OWNER	5			WILLIS LEASE FINANCE	6
11	KOREAN AIR	10							BLUE PANORAMA	4
12	MALMO AVIATION	10							KAZAKHSTAN GOVT	1
13	ODYSSEY AIRLINES	10								
14	AMERICAN AIRLINES	8								
15	FELIX AIRWAYS	6								

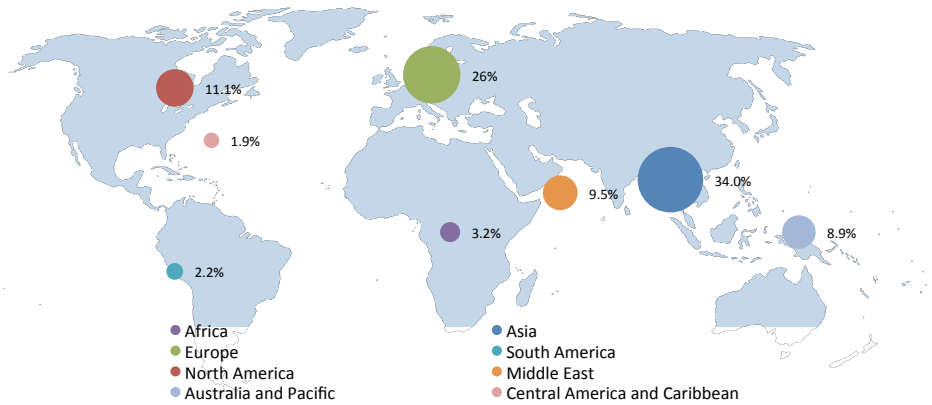


### BACKLOG BY MANUFACTURER. REGIONAL AIRCRAFT (IN PRODUCTION)

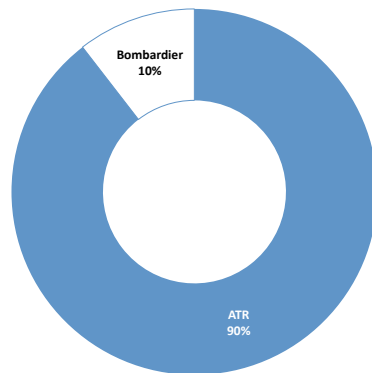
Bombardier Backlog		Embraer Backlog		Sukhoi Backlog		
1	AIR NOSTRUM	22	SKYWEST AIRLINES	149	RUSSIAN STATE TRANSPORT	32
2	LUFTHANSA	20	AZUL LINHAS AEREAS	30	ILYUSHIN FINANCE CORPORATION	20
3	CHINA EXPRESS AIRLINES	16	AMERICAN AIRLINES	29	VEB LEASING	19
4	ODYSSEY AIRLINES	10	AIR COSTA	25	CITYJET	13
5	GULF AIR	10	AERCAP	25	AEROFLOT	10
6	AMERICAN AIRLINES	8	JETBLUE	24	SKY AVIATION	9
7	FELIX AIRWAYS	6	REPUBLIC AIRLINES	24	INTERJET	7
8	PRIVATAIR Switzerland	5	TIANJIN AIRLINES	17	BEK AIR	7
9	MALMO AVIATION	5	KLM CITYHOPPER	16	EMERCOM	7
10	TATARSTAN AIR	4	ALDUS AVIATION	16	WILLIS LEASE FINANCE	6
11	LEASE CORPORATION INTERNATIONAL	3	AIRCASTLE	10	BLUE PANORAMA	4
12	FALCO	1	UNITED AIRLINES	10	THAILAND A.F.	3
13	ADRIA	1	J-AIR	9	YAKUTIA	3
14			CORPORATE OWNER	5	RUSSIA GOVT	2
15			FLYBE	4	COMLUX	1

### BACKLOG OVERVIEW-TURBOPROP MARKET

#### WORLD BACKLOG DISTRIBUTION



#### AIRCRAFT IN PRODUCTION

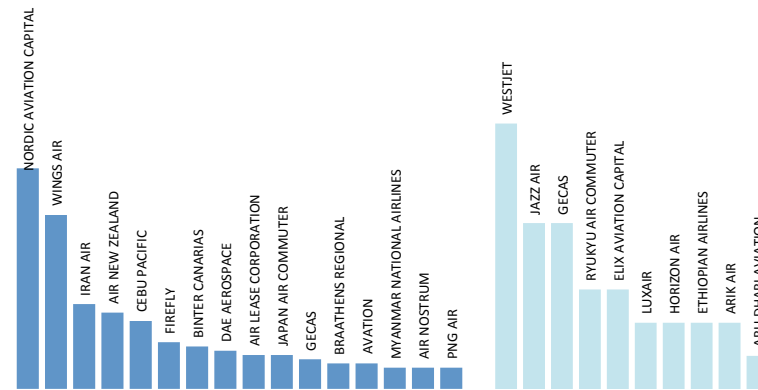


#### MARKET SHARE BY MANUFACTURER

	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	6	2.1%	4	12.1%	10	3.2%
Asia	104	36.9%	3	9.1%	107	34.0%
Europe	77	27.3%	5	15.2%	82	26.0%
Middle East	29	10.3%	1	3.0%	30	9.5%
North America	15	5.3%	20	60.6%	35	11.1%
Australia and Pacific	28	9.9%	0	0.0%	28	8.9%
Central America and Caribbean	6	2.1%	0	0.0%	6	1.9%
South America	7	2.5%	0	0.0%	7	2.2%
Undisclosed	10	3.5%	0	0.0%	10	3.2%
<b>Total</b>	<b>282</b>	<b>89.5%</b>	<b>33</b>	<b>10.5%</b>	<b>315</b>	<b>100.0%</b>

#### BACKLOG BY CUSTOMER PROFILE

	ATR	Bombardier	TOTAL
Airline	186	25	211
Lessor	82	8	90
Other	14	0	14

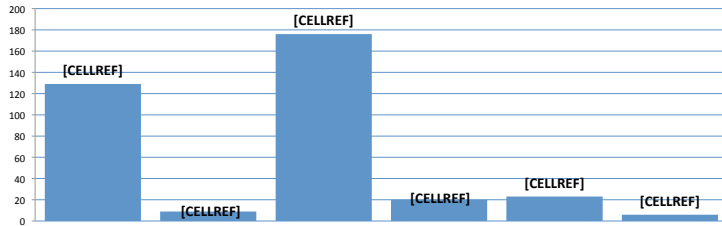
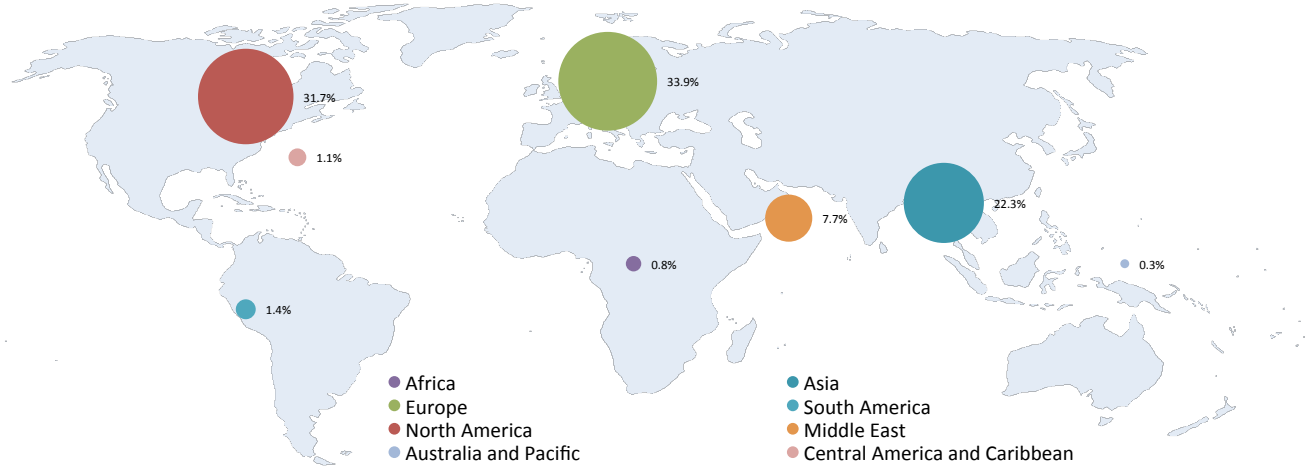


#### BACKLOG, TURBOPROP AIRCRAFT

ATR		Bombardier	
Rank	Orders	Rank	Orders
1	NORDIC AVIATION CAPITAL	1	WESTJET
2	WINGS AIR	2	JAZZ AIR
3	IRAN AIR	3	GECAS
4	AIR NEW ZEALAND	4	RYUKYU AIR COMMUTER
5	CEBU PACIFIC	5	ELIX AVIATION CAPITAL
6	FIREFLY	6	LUXAIR
7	BINTER CANARIAS	7	HORIZON AIR
8	DAE AEROSPACE	8	ETHIOPIAN AIRLINES
9	AIR LEASE CORPORATION	9	ARIK AIR
10	JAPAN AIR COMMUTER	10	ABU DHABI AVIATION
11	GECAS		
12	BRAATHENS REGIONAL		
13	AVATION		
14	MYANMAR NATIONAL AIRLINES		
15	AIR NOSTRUM		
16	PNG AIR		

DELIVERIES OVERVIEW

GEOGRAPHIC DISTRIBUTION



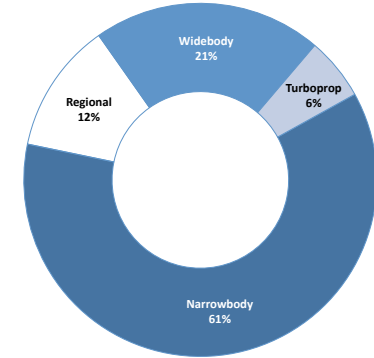
DELIVERIES BY REGION AND MANUFACTURER

	Airbus		ATR		Boeing		Bombardier		Embraer		Sukhoi		Total	
	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Africa	2	1.6%	0	0.0%	1	0.6%	0	0.0%	0	0.0%	0	0.0%	3	0.8%
Asia	42	32.6%	3	33.3%	30	17.0%	3	15.0%	3	13.0%	0	0.0%	81	22.3%
Europe	50	38.8%	1	11.1%	64	36.4%	5	25.0%	1	4.3%	2	33.3%	123	33.9%
Middle East	9	7.0%	3	33.3%	16	9.1%	0	0.0%	0	0.0%	0	0.0%	28	7.7%
North America	23	17.8%	0	0.0%	63	35.8%	12	60.0%	16	69.6%	1	16.7%	115	31.7%
Australia and Pacific	0	0.0%	1	11.1%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	0.3%
Central America and Caribbean	0	0.0%	1	100.0%	0	0.0%	0	0.0%	0	0.0%	3	50.0%	4	1.1%
South America	3	2.3%	0	0.0%	2	1.1%	0	0.0%	0	0.0%	0	0.0%	5	1.4%
Undisclosed	0	0.0%	0	0.0%	0	0.0%	0	0.0%	3	13.0%	0	0.0%	3	0.8%
<b>Total</b>	<b>129</b>	<b>35.5%</b>	<b>9</b>	<b>2.5%</b>	<b>176</b>	<b>48.5%</b>	<b>20</b>	<b>5.5%</b>	<b>23</b>	<b>6.3%</b>	<b>6</b>	<b>1.7%</b>	<b>363</b>	<b>100.0%</b>

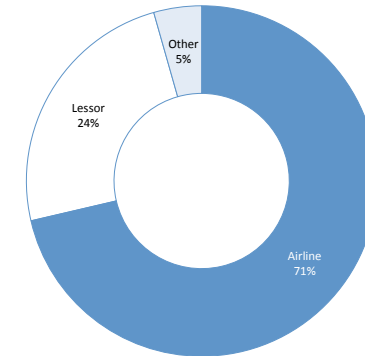
DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%	No	%
Airline	85	65.9%	5	55.6%	131	74.4%	17	85.0%	19	82.6%	2	33.3%
Lessor	40	31.0%	4	44.4%	39	22.2%	3	15.0%	1	4.3%	1	16.7%
Other	4	3.1%	0	0.0%	6	3.4%	0	0.0%	3	13.0%	3	50.0%

BY ASSET CLASS



BY CUSTOMER PROFILE



298 (81.2%) DELIVERIES IN CAPE TOWN COUNTRIES



153 (41.7%) DELIVERIES IN G8 COUNTRIES



50 (13.6%) DELIVERIES IN BRICS COUNTRIES





## DELIVERIES OVERVIEW-WIDEBODY AIRCRAFT

50 (64.9%) DELIVERIES IN CAPE TOWN COUNTRIES



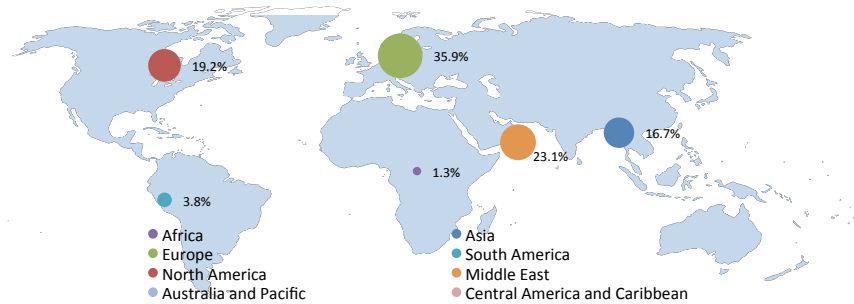
28 (36.4%) DELIVERIES IN G8 COUNTRIES



4 (5.2%) DELIVERIES IN BRICS COUNTRIES



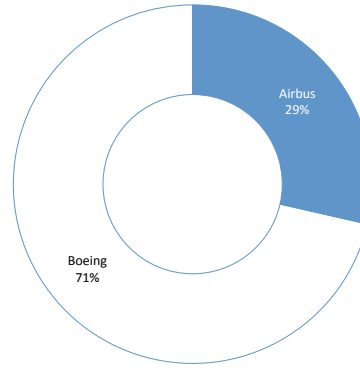
### GEOGRAPHIC DISTRIBUTION



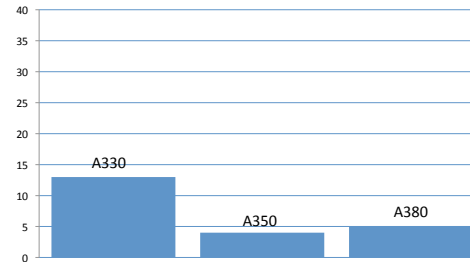
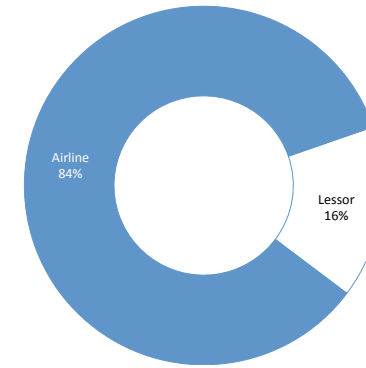
	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	0	0.0%	1	1.8%	1	1.3%
Asia	4	18.2%	9	16.1%	13	16.7%
Europe	11	50.0%	17	30.4%	28	35.9%
Middle East	5	22.2%	13	23.2%	18	23.1%
North America	1	4.5%	14	25.0%	15	19.2%
Australia and Pacific	0	0.0%	0	0.0%	0	0.0%
Central America and Caribbean	0	0.0%	0	0.0%	0	0.0%
South America	1	4.5%	2	3.6%	3	3.8%
Undisclosed	0	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>22</b>	<b>28.2%</b>	<b>56</b>	<b>71.8%</b>	<b>78</b>	<b>100%</b>

DELIVERIES BY CUSTOMER PROFILE						
Airline	18	81.8%	47	83.9%	65	83.3%
Lessor	4	18.2%	8	14.3%	12	15.4%
Other	0	0.0%	0	0.0%	0	0.0%

### BREAKDOWN BY MANUFACTURER



### BREAKDOWN BY CUSTOMER TYPE

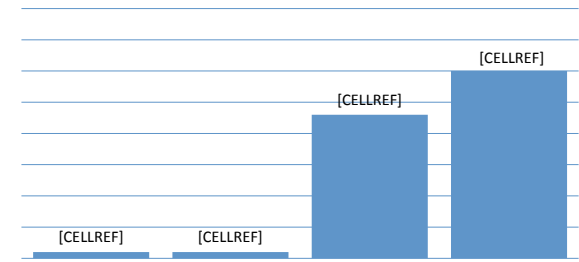


### AVERAGE PRODUCTION RATES

	Airbus					
	A330		A350		A380	
	No	%	No	%	No	%
Average (PM)	4.3		1.3		1.7	
Jan	4	30.8%	0	0.0%	1	20.0%
Feb	4	30.8%	1	25.0%	2	40.0%
Mar	5	38.5%	3	75.0%	2	40.0%
<b>Total</b>	<b>13</b>	<b>59.1%</b>	<b>4</b>	<b>18.2%</b>	<b>5</b>	<b>22.7%</b>

### DELIVERIES BY CUSTOMER PROFILE

Airline	10	76.9%	4	100.0%	4	80.0%
Lessor	3	23.1%	0	0.0%	1	20.0%
Other	0	0.0%	0	0.0%	0	0.0%



	Boeing							
	747		767		777		787	
	No	%	No	%	No	%	No	%
Average (PM)	0.3		0.3		7.7		10.0	
1	100%	0	0.0%	6	26.1%	7	23.3%	
0	0%	1	100.0%	5	21.7%	10	33.3%	
0	0%	0	0.0%	12	52.2%	13	43.3%	
<b>1</b>	<b>1.8%</b>	<b>1</b>	<b>1.8%</b>	<b>23</b>	<b>41.8%</b>	<b>30</b>	<b>54.5%</b>	

Airline	1	100%	1	100.0%	21	91.3%	24	80.0%
Lessor	0	0%	0	0.0%	2	8.7%	6	20.0%
Other	0	0%	0	0.0%	0	0.0%	0	0.0%

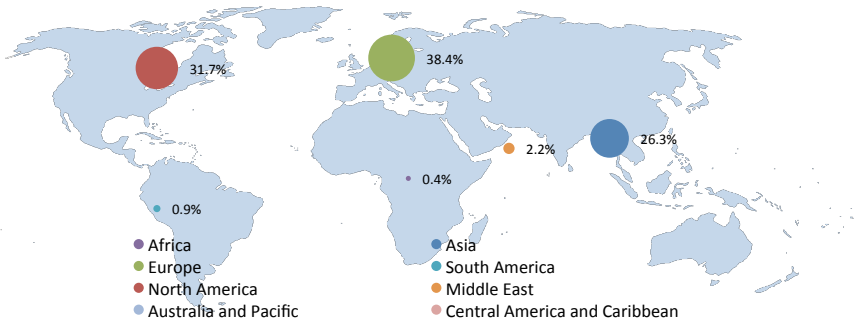
## DELIVERIES OVERVIEW-NARROWBODY AIRCRAFT

201 (89.3%) DELIVERIES IN CAPE TOWN COUNTRIES

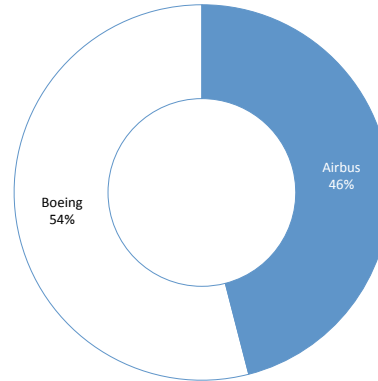
91 (40.4%) DELIVERIES IN G8 COUNTRIES

43 (19.1%) DELIVERIES IN BRICS COUNTRIES

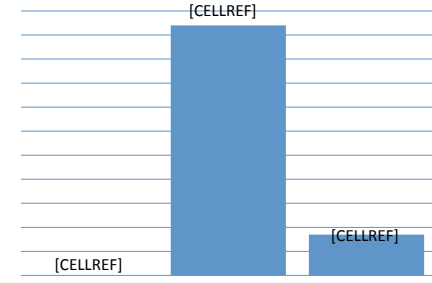
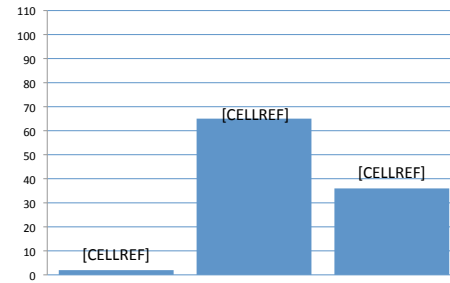
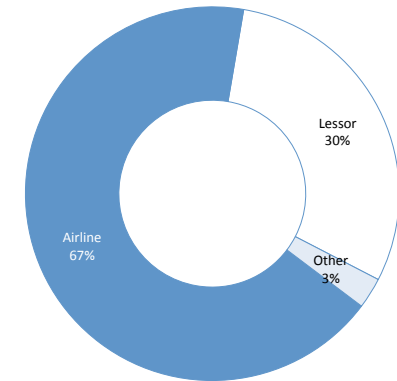
### GEOGRAPHIC DISTRIBUTION



### BREAKDOWN BY MANUFACTURER



### BREAKDOWN BY CUSTOMER TYPE



### AIRCRAFT DELIVERIES BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	0	0.0%	1	0.8%	1	0.4%
Asia	38	36.9%	21	17.4%	59	26.3%
Europe	39	37.9%	47	38.8%	86	38.4%
Middle East	2	1.9%	3	2.5%	5	2.2%
North America	22	21.4%	49	40.5%	71	31.7%
Australia and Pacific	0	0.0%	0	0.0%	0	0.0%
Central America and Caribbean	0	0.0%	0	0.0%	0	0.0%
South America	2	1.9%	0	0.0%	2	0.9%
Undisclosed	0	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>103</b>	<b>46.0%</b>	<b>121</b>	<b>54.0%</b>	<b>224</b>	<b>100.0%</b>

### DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	67	65.0%	84	69.4%	151	67.4%
Lessor	36	35.0%	31	25.6%	67	29.9%
Other	0	0.0%	6	5.0%	6	2.7%

### AVERAGE PRODUCTION RATES

	Airbus					
	A319		A320		A321	
	No	%	No	%	No	%
Average (PM)	0.7		22	12.0		
Jan	0	0.0%	11	64.7%	6	16.7%
Feb	1	2.6%	25	64.1%	13	36.1%
Mar	1	2.1%	29	61.7%	17	47.2%
Total	2	1.9%	65	63.1%	36	35.0%

### DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	2	100.0%	37	56.9%	28	78%
Lessor	0	0.0%	28	43.1%	8	22%
Other	0	0.0%	0	0.0%	0	0%

	Boeing					
	737-700		737-800		737-900	
	No	%	No	%	No	%
Average (PM)	0.0		34.7	5.7		
Jan	0	0.0%	31	29.8%	4	23.5%
Feb	0	0.0%	33	31.7%	7	41.2%
Mar	0	0.0%	40	38.5%	6	35.3%
Total	0	0.0%	104	86.0%	17	14.0%

	No	%	No	%	No	%
Airline	0	0.0%	67	64.4%	17	100.0%
Lessor	0	0.0%	31	29.8%	0	0.0%
Other	0	0.0%	6	5.8%	0	0.0%

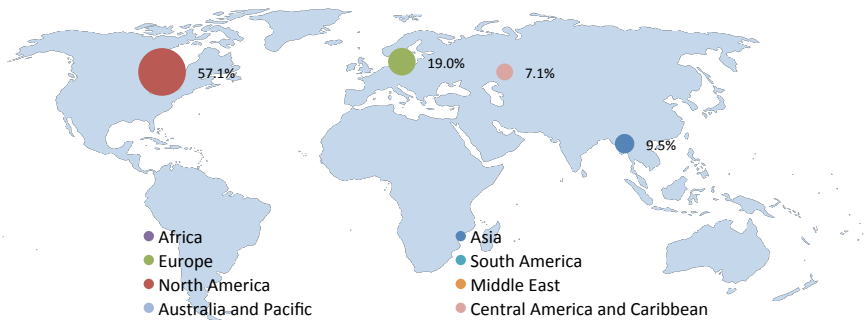
## DELIVERIES OVERVIEW-REGIONAL AIRCRAFT

33 (75.0%) DELIVERIES IN CAPE TOWN COUNTRIES

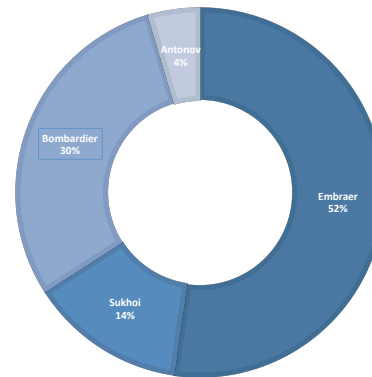
28 (63.6%) DELIVERIES IN G8 COUNTRIES

3 (6.8%) DELIVERIES IN BRICS COUNTRIES

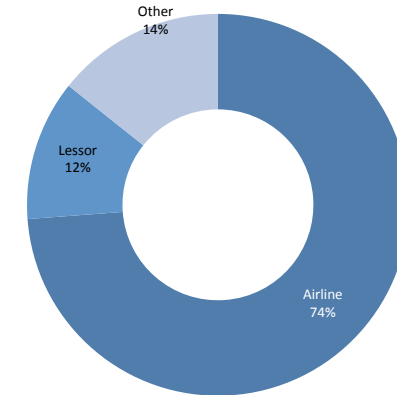
### GEOGRAPHIC DISTRIBUTION



### BREAKDOWN BY MANUFACTURER



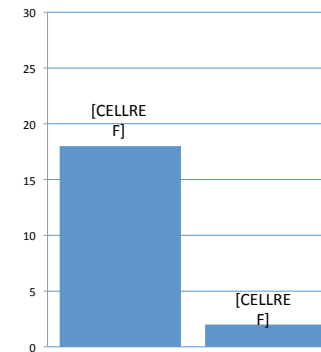
### BREAKDOWN BY CUSTOMER TYPE



	Bombardier		Embraer		Sukhoi		TOTAL	
	No	%	No	%	No	%	No	%
Africa	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Asia	1	7.7%	3	13.0%	0	0.0%	4	9.5%
Europe	5	38.5%	1	4.3%	2	33.3%	8	19.0%
Middle East	0	0.0%	0	0.0%	0	0.0%	0	0.0%
North America	7	53.8%	16	69.6%	1	16.7%	24	57.1%
Australia and Pacific	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Central America and Caribbean	0	0.0%	0	0.0%	3	50.0%	3	7.1%
South America	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Undisclosed	0	0.0%	3	13.0%	0	0.0%	3	7.1%
<b>Total</b>	<b>13</b>	<b>31.0%</b>	<b>23</b>	<b>54.8%</b>	<b>6</b>	<b>14.3%</b>	<b>42</b>	<b>100.0%</b>

DELIVERIES BY CUSTOMER PROFILE								
Airline	10	76.9%	19	82.6%	2	33.3%	31	73.8%
Lessor	3	23.1%	1	4.3%	1	16.7%	5	11.9%
Other	0	0.0%	3	13.0%	3	50.0%	6	14.3%



### AVERAGE PRODUCTION RATES

	Embraer			
	E170s		E190s	
	No	%	No	%
Total	18	78.3%	2	8.7%

### DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%
Airline	18	100.0%	1	50.0%
Lessor	0	0.0%	0	0.0%
Other	0	0.0%	1	50.0%

### DELIVERIES BY CUSTOMER PROFILE

	Bombardier					
	CRJ700s		CRJ900s		CRJ1000s	
	No	%	No	%	No	%
Total	0	0.0%	11	84.6%	0	0.0%

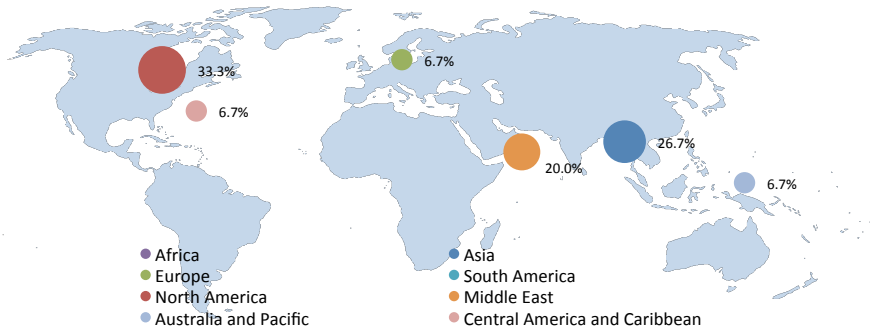
## DELIVERIES OVERVIEW-TURBOPROP AIRCRAFT

14 (66.7%) DELIVERIES IN CAPE TOWN COUNTRIES

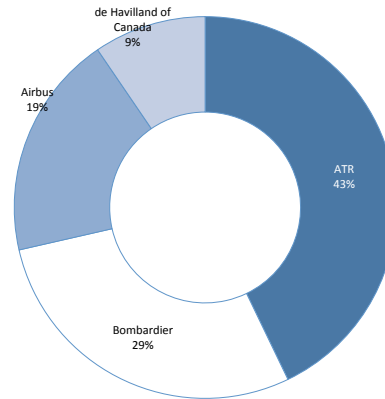
6 (28.6%) DELIVERIES IN G8 COUNTRIES

0 (.0%) DELIVERIES IN BRICS COUNTRIES

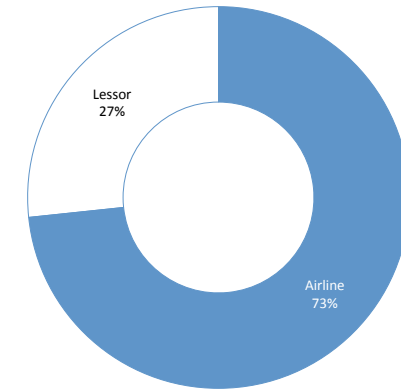
### GEOGRAPHIC DISTRIBUTION



### BREAKDOWN BY MANUFACTURER



### BREAKDOWN BY CUSTOMER TYPE



### AIRCRAFT DELIVERIES BY MANUFACTURER

	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	0	0.0%	0	0.0%	0	0.0%
Asia	3	33.3%	1	16.7%	4	26.7%
Europe	1	11.1%	0	0.0%	1	6.7%
Middle East	3	33.3%	0	0.0%	3	20.0%
North America	0	0.0%	5	83.3%	5	33.3%
Australia and Pacific	1	11.1%	0	0.0%	1	6.7%
Central America and Caribbean	1	11.1%	0	0.0%	1	6.7%
South America	0	0.0%	0	0.0%	0	0.0%
Undisclosed	0	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>9</b>	<b>60.0%</b>	<b>6</b>	<b>40.0%</b>	<b>15</b>	<b>100.0%</b>

### DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	5	55.6%	6	100.0%	11	73.3%
Lessor	4	44.4%	0	0.0%	4	26.7%
Other	0	0.0%	0	0.0%	0	0.0%

### AVERAGE PRODUCTION RATES

	ATR				Bombardier Q400s	
	ATR42s		ATR72s		No	%
	No	%	No	%		
<b>Total</b>	<b>0</b>	<b>0.0%</b>	<b>9</b>	<b>100.0%</b>	<b>6</b>	<b>100.0%</b>
<b>DELIVERIES BY CUSTOMER PROFILE</b>						
Airline	0	0.0%	5	55.6%	6	100.0%
Lessor	0	0.0%	4	44.4%	0	0.0%
Other	0	0.0%	0	0.0%	0	0.0%



# Airfinance

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