HAIL 2016 | ABS | 06-16 | \$325m | 1x737-700 + 8x737-800 + 1xA319 + 7xA320 + 2xA321

Dublin-based lessor Aergen has closed its \$325 million debut asset-backed securities (ABS) deal.

The transaction is split between three classes of notes: a \$247 million A tranche, a \$47 million B tranche and a \$31 million C tranche. The A tranche has an initial loan-to-value (LTV) of 63.7%, the B tranche has an initial LTV of 75.9% and the C tranche has an initial LTV of 83.9%. Weighted Average Remaining Lease Term 3.3 years. Weighted Average Age of Initial Aircraft 12.7 years

The interest rates of the notes are 4.703% for the A tranche, 6.413% for the B tranche and 10.278% for the C tranche.

All three tranches mature in July 2041. The deal was issued by a special-purpose vehicle (SPV) called Harbour Aircraft Investments.

The deal is backed by 19 in-production narrowbody aircraft with a weighted average age of approximately 12.7 years.

Kroll Bond Rating Agency has rated the notes A, BBB, and B, respectively. S&P has also rated the notes A, BBB and B.

Deutsche Bank is the sole structuring agent and lead left arranger.

Maples Fiduciary Services is the managing agent, Wells Fargo Bank is the trustee and DVB Bank is the liquidity facility provider.

Transaction Overview

Structure

Product category: Financing
Product type: DCM
Structure ABS

Sub Structure Secured notes **Use of proceeds** Aircraft Purchase

Transaction Categories

Regions:

Europe | Ireland |

Tagged as:

<u>Secured</u>

Debt Capital Markets

<u>G8</u> |

Debt

Series A Loans (USD 247.00m) 01 Jul 2016

 Type:
 Debt

 S&P:
 A

 Tenor:
 17 Years

 Amount:
 USD 247.00m

 LTV:
 63.7000

 Maturity Date:
 01 Jul 2033

 Duration:
 17 Years

MIRFINANCE GLOBAL

Tranche Pricings

Coupon Type Fixed Rate **Basis Points** N/A - 475 bps

Coupon % 4.75

Period 01 Jul 2016 > 01 Jul 2033 (17 Years)

Series B Loans (USD 47.00m) 01 Jul 2016

Type: Debt

S&P: BBB

Tenor: 17 Years

Amount: USD 47.00m

LTV: 75.9000

Maturity Date: 01 Jul 2033

Duration: 17 Years

Tranche Pricings

Coupon Type Fixed Rate **Basis Points** N/A - 641 bps

Coupon % 6.41

Period 01 Jul 2016 > 01 Jul 2033 (17 Years)

Series C Loans (USD 31.00m) 01 Jul 2016

 Type:
 Debt

 S&P:
 B

 Tenor:
 9 Years

 Amount:
 USD 31.00m

 LTV:
 83.8800

 Maturity Date:
 01 Jul 2025

 Duration:
 9 Years

Tranche Pricings

Coupon Type Fixed Rate **Basis Points** N/A - 1,028 bps

Coupon % 10.28

Period 01 Jul 2016 > 01 Jul 2025 (9 Years)

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Transaction Roles

Borrower/Issuer

Company Name	Role	Client
AerGen	Borrower/Issuer	

Banks

Company Name	Role	Client
Deutsche Bank	Structuring agent	
Deutsche Bank	Overall Arranger	
Deutsche Bank	Debt Arranger	
Goldman Sachs	Bookrunner	
DVB Bank	Bookrunner	
Deutsche Bank	Bookrunner	

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Goldman Sachs	Overall Arranger	
Goldman Sachs	Debt Arranger	
Wells Fargo	Security Agent	

Lessor

Company Name	Role	Client
AerGen	Manager/Servicer	

Lawyers

Company Name	Role	Client
Hogan Lovells	Advisor	
Hughes Hubbard & Reed	Advisor	
Clifford Chance	Advisor	
Vedder Price	Advisor	
Norton Rose Fulbright	Arranger	
Bird & Bird	Advisor	
Pillsbury	Advisor	

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Transaction Timeline

- 1			
ı	01/07/2016	Financial close	Financial close

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MSN	Quantity	/ Model	BodyType	Manufacturer
MSN 12	34 1	737-700	Narrowbody	Boeing
MSN 12	34 8	737-800	Narrowbody	Boeing
MSN 12	34 1	A319	Narrowbody	Airbus
MSN 12	34 7	A320	Narrowbody	Airbus
MSN 12	34 2	A321	Narrowbody	Airbus

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Coverage

Aergen to refinance HAIL 2016 with new ABS

DVB hires new SVP

Hong Kong 2016: Another lessor to bring ABS transaction in market

Lessor brings ABS to market

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