

AIRFINANCE DEALS DATABASE

# Orders and deliveries report

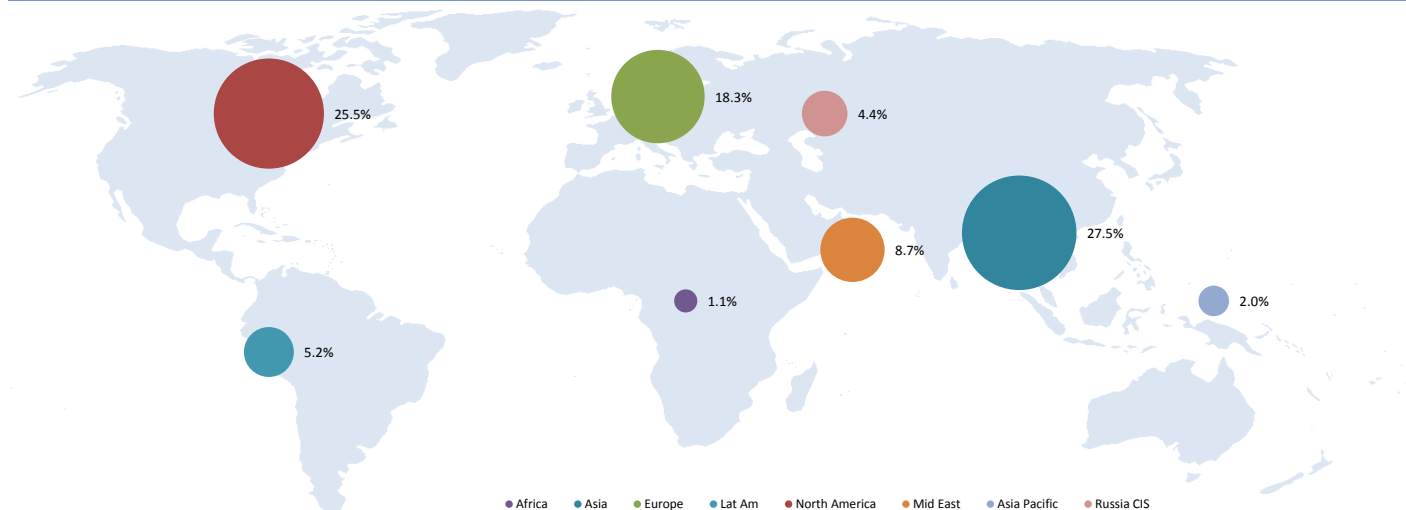
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Q1 2014

[www.airfinancejournal.com/dealsdatabase](http://www.airfinancejournal.com/dealsdatabase)

## BACKLOG OVERVIEW

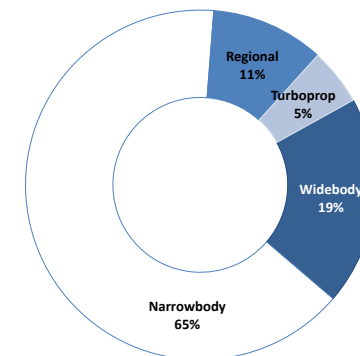
### WORLD BACKLOG DISTRIBUTION



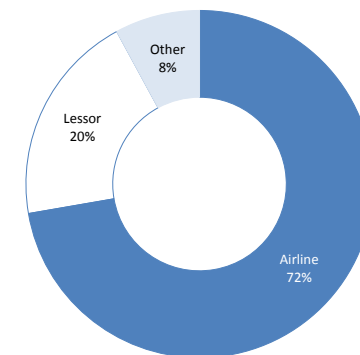
ORDERS BY REGION AND MANUFACTURER		Airbus		ATR		Boeing		Bombardier		COMAC		Embraer		Irkut		MRJ		Sukhoi		Total		
Africa	72	1.3%	9	3.4%	62	1.2%	9	2.6%	0	0.0%	1	0.2%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	144	1.1%
Asia	1747	31.6%	61	22.8%	882	17.1%	22	6.3%	684	96.5%	57	12.3%	71	25.7%	15	9.1%	63	28.4%	3541	27.5%		
Asia Pacific	179	3.2%	8	3.0%	72	1.4%	1	0.3%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	252	2.0%		
Europe	1161	21.0%	72	27.0%	1018	19.8%	121	34.7%	0	0.0%	45	9.7%	0	0.0%	0	0.0%	10	4.5%	2355	18.3%		
Latin America	371	6.7%	34	12.7%	244	4.7%	0	0.0%	0	0.0%	13	2.8%	0	0.0%	0	0.0%	44	19.8%	672	5.2%		
Middle East	650	11.8%	22	8.2%	411	8.0%	47	13.5%	0	0.0%	7	1.5%	0	0.0%	0	0.0%	0	0.0%	1115	8.7%		
North America	1062	19.2%	12	4.5%	1596	31.0%	108	30.9%	25	3.5%	331	71.3%	0	0.0%	150	90.9%	6	2.7%	3278	25.5%		
Russia CIS	78	1.4%	8	3.0%	151	2.9%	32	9.2%	0	0.0%	2	0.4%	200	72.5%	0	0.0%	99	44.6%	562	4.4%		
Not Disclosed	201	3.6%	41	15.4%	718	13.9%	9	2.6%	0	0.0%	8	1.7%	5	1.8%	0	0.0%	0	0.0%	941	7.3%		
<b>Total</b>	<b>5521</b>	<b>42.9%</b>	<b>267</b>	<b>2.1%</b>	<b>5154</b>	<b>40.1%</b>	<b>349</b>	<b>2.7%</b>	<b>709</b>	<b>5.5%</b>	<b>464</b>	<b>3.6%</b>	<b>276</b>	<b>2.1%</b>	<b>165</b>	<b>1.3%</b>	<b>222</b>	<b>1.7%</b>	<b>12860</b>			

ORDERS BACKLOG BY CUSTOMER PROFILE		Airbus		ATR		Boeing		Bombardier		COMAC		Embraer		Irkut		MRJ		Sukhoi		Total	
Airline	4397	79.6%	126	47.2%	3631	70.5%	250	71.6%	385	54.3%	376	81.0%	15	5.4%	165	100.0%	143	64.4%	9488	72.3%	
Lessor	923	16.7%	100	37.5%	762	14.8%	86	24.6%	315	44.4%	79	17.0%	256	92.8%	0	0.0%	79	35.6%	2600	19.8%	
Other	201	3.6%	41	15.4%	761	14.8%	13	3.7%	9	1.3%	9	1.9%	5	1.8%	0	0.0%	0	0.0%	1039	7.9%	

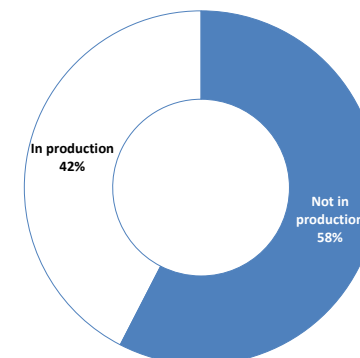
### BY ASSET CLASS



### BY CUSTOMER PROFILE

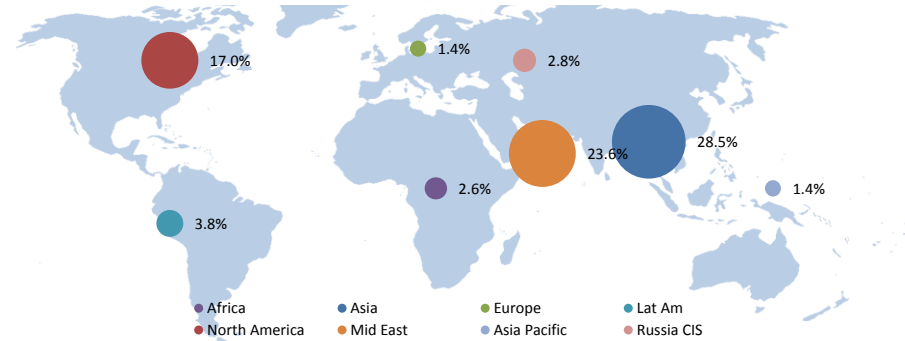


### BY PROGRAMME STATUS



## BACKLOG OVERVIEW-WIDEBODY AIRCRAFT

### WORLD BACKLOG DISTRIBUTION



### MARKET SHARE BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	36	2.8%	33	2.4%	69	2.6%
Asia	406	31.9%	346	25.4%	752	28.5%
Asia Pacific	15	1.2%	21	1.5%	36	1.4%
Europe	221	17.3%	245	18.0%	466	17.7%
Lat Am	53	4.2%	47	3.5%	100	3.8%
Mid East	375	29.4%	247	18.2%	622	23.6%
North America	126	9.9%	323	23.8%	449	17.0%
Russia CIS	26	2.0%	39	2.9%	65	2.5%
Not Disclosed	16	1.3%	59	4.3%	75	2.8%
<b>Total</b>	<b>1274</b>	<b>48.4%</b>	<b>1360</b>	<b>51.6%</b>	<b>2634</b>	

### ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	TOTAL
Airline	1131	1111	2242
Lessor	127	176	303
Other	16	73	89

### ORDERS BY REGION AND MANUFACTURER

	IN PRODUCTION				NOT IN PRODUCTION			
	No		%		No		%	
Africa	8	26	1.7%	3.4%	28	7	3.4%	1.2%
Asia	162	192	35.1%	25.1%	244	154	30.0%	25.9%
Asia Pacific	15	11	3.2%	1.4%	0	10	0.0%	1.7%
Europe	86	105	18.6%	13.7%	135	140	16.6%	23.5%
Lat Am	13	37	2.8%	4.8%	40	10	4.9%	1.7%
Mid East	131	141	28.4%	18.4%	244	106	30.0%	17.8%
North America	28	171	6.1%	22.4%	98	152	12.1%	25.5%
Russia CIS	4	39	0.9%	5.1%	22	0	2.7%	0.0%
Not Disclosed	15	43	3.2%	5.6%	1	16	0.1%	2.7%
<b>Total</b>	<b>462</b>	<b>765</b>	<b>37.7%</b>	<b>62.3%</b>	<b>812</b>	<b>595</b>	<b>3.8%</b>	<b>2.2%</b>

### ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Airbus	Boeing	Airbus	Boeing
Airline	394	633	85.3%	82.7%	737	478
Lessor	53	75	11.5%	9.8%	74	101
Other	15	57	3.2%	7.5%	1	16

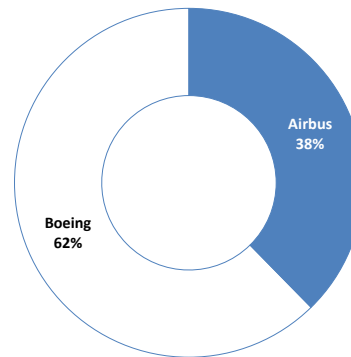
### TOP ORDERS. WIDEBODY AIRCRAFT

AIRBUS		BOEING	
Rank	Orders	Rank	Orders
1	Emirates 163	1	Etihad Airways 97
2	Qatar Airways 95	2	ILFC 65
3	Singapore Airlines 75	3	Air Lease Corporation 60
4	Etihad Airways 75	4	Emirates 58
5	Cathay Pacific 53	5	United Airlines 55
6	Airasia X 49	6	FedEx 53
7	Asiana Airlines 36	7	American Airlines 51
8	United Airlines 35	8	All Nippon Airways 42
9	JAL 31	9	British Airways 38
10	Lufthansa 28	10	Air Canada 37
11	TAM 27	11	Cathay Pacific 37
12	Air France-KLM Group 25	12	Singapore Airlines 35
13	British Airways 25	13	Korean Air 34
14	US Airways 24	14	Aeroflot 31
15	Air Lease Corporation 24	15	JAL 30

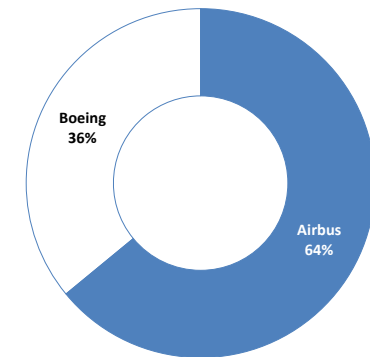
### TOP ORDERS. AIRCRAFT IN PRODUCTION

AIRBUS		BOEING	
Rank	Orders	Rank	Orders
1	Emirates 93	1	Emirates 58
2	Airasia X 39	2	FedEx 53
3	Amedeo 20	3	Aeroflot 31
4	Garuda Indonesia 17	4	Korean Air 24
5	Turkish Airlines 16	5	Qatar Airways 24
6	Qatar Airways 15	6	ILFC 24
7	Kingfisher Airlines 15	7	American Airlines 21
8	China Eastern Airlines 14	8	Turkish Airlines 20
9	Intrepid Aviation Group 13	9	Delta Air Lines 18
10	Etihad Airways 13	10	Air India 17
11	China Southern Airlines 12	11	Lan Airlines 17
12	Delta Air Lines 10	12	Cathay Pacific 16
13	Air China 10	13	Gulf Air 16
14	Hainan Airlines 9	14	Air Lease Corporation 15
15	Synergy Aerospace 9	15	Air Berlin 15

### AIRCRAFT IN PRODUCTION

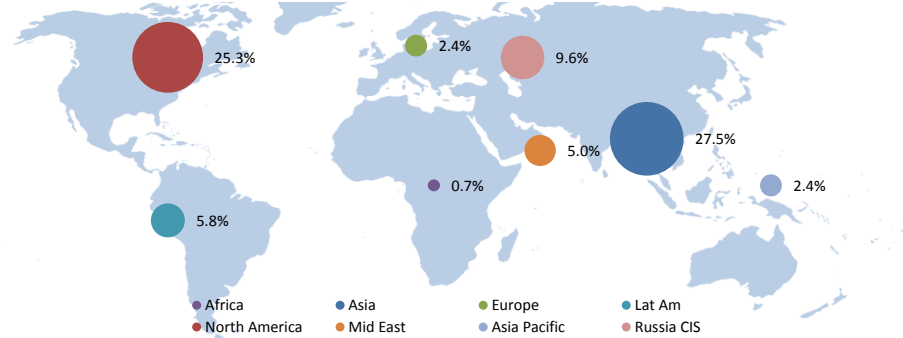


### AIRCRAFT NOT IN PRODUCTION



## BACKLOG OVERVIEW-NARROWBODY AIRCRAFT

### WORLD BACKLOG DISTRIBUTION



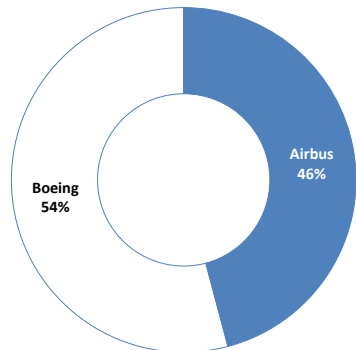
### MARKET SHARE BY MANUFACTURER

	Airbus		Boeing		Comac		Irkut		TOTAL	
	No	%	No	%	No	%	No	%	No	%
Africa	36	0.8%	29	0.8%	0	0.0%	0	0.0%	65	0.7%
Asia	1341	31.6%	536	14.1%	480	96.0%	71	25.7%	2428	27.5%
Asia Pacific	164	3.9%	51	1.3%	0	0.0%	0	0.0%	215	2.4%
Europe	940	22.1%	773	20.4%	0	0.0%	0	0.0%	1713	19.4%
Lat Am	318	7.5%	197	5.2%	0	0.0%	0	0.0%	515	5.8%
Mid East	275	6.5%	164	4.3%	0	0.0%	0	0.0%	439	5.0%
North America	936	22.0%	1273	33.6%	20	4.0%	0	0.0%	2229	25.3%
Russia CIS	52	1.2%	112	3.0%	0	0.0%	200	72.5%	364	4.1%
Not Disclosed	185	4.4%	659	17.4%	0	0.0%	5	1.8%	849	9.6%
<b>Total</b>	<b>4247</b>	<b>48.2%</b>	<b>3794</b>	<b>43.0%</b>	<b>500</b>	<b>5.7%</b>	<b>276</b>	<b>3.1%</b>	<b>8817</b>	

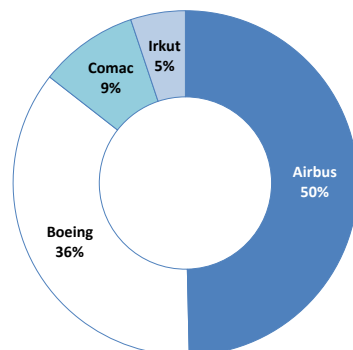
### ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Comac	Irkut	TOTAL					
Airline	3266	76.9%	2520	66.4%	240	48.0%	15	5.4%	6041	68.5%
Lessor	796	18.7%	586	15.4%	260	52.0%	256	92.8%	1898	21.5%
Other	185	4.4%	688	18.1%	0	0.0%	5	1.8%	878	10.0%

### AIRCRAFT IN PRODUCTION



### AIRCRAFT NOT IN PRODUCTION



### TOP ORDERS BY MANUFACTURER. NARROWBODY AIRCRAFT

	AIRBUS	Orders	BOEING	Orders	COMAC	Orders	IRKUT	Orders
1	AirAsia	334	Southwest Airlines	306	Henan Airlines	100	Avia Capital Services	85
2	Lion Air	234	Lion Air	299	CCB Financial Leasing	50	Ilyushin finance	50
3	Indigo	187	Ryanair	175	ICBC Leasing	45	Crecom	50
4	ILFC	165	American Airlines	175	ABC Financial Leasing	45	VEB Leasing	30
5	Easyjet	147	United Airlines	153	BOCOMM Leasing	30	Air Excellence	21
6	Lufthansa	140	Norwegian	152	GECAS	20	Sberbank Leasing	20
7	American Airlines	132	GECAS	151	Air China	20	IrAero	10
8	JetBlue	111	Air Lease Corporatio	140	BOC Aviation	20	Nordwind Airlines	5
9	Spirit Airlines	110	flydubai	101	CALC (China Aircraft	20		
10	Qantas	107	Westjet	90	China Southern Airlin	20		
11	Norwegian	100	GOL	84	Sichuan Airlines	20		
12	GECAS	89	Delta Air Lines	82	Hainan Airlines	20		
13	Turkish Airlines	89	Turkish Airlines	81	Hebei Airlines	20		
14	Alafco	85	Aviation Capital Grov	81	Industrial Bank Finar	20		
15	BOC Aviation	80	TUI Travel PLC	66	China Eastern Airline	20		

### TOP ORDERS. AIRCRAFT IN PRODUCTION

	AIRBUS	Orders	BOEING	Orders
1	AirAsia	70	Southwest Airlines	306
2	Wizz Air	69	Lion Air	299
3	Lion Air	60	Ryanair	175
4	Spirit Airlines	60	American Airlines	175
5	ICBC Leasing	53	United Airlines	153
6	JetBlue	51	Norwegian	152
7	Easyjet	47	GECAS	151
8	Kingfisher Red	43	Air Lease Corporation	140
9	BOC Aviation	43	flydubai	101
10	Latam	41	Westjet	90
11	Lufthansa	40	GOL	84
12	Philippine Airlines	36	Delta Air Lines	82
13	CALC (China Aircraft Leasing Company)	33	Turkish Airlines	81
14	TAM	33	Aviation Capital Group	81
15	Mandala Airlines	0	TUI Travel PLC	66

### ORDERS BY REGION AND MANUFACTURER

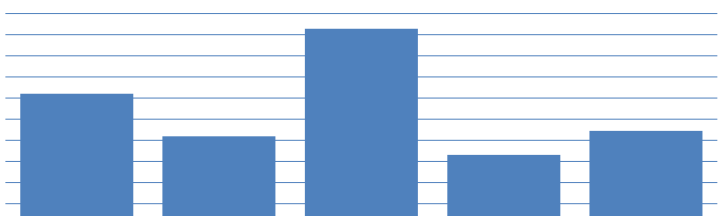
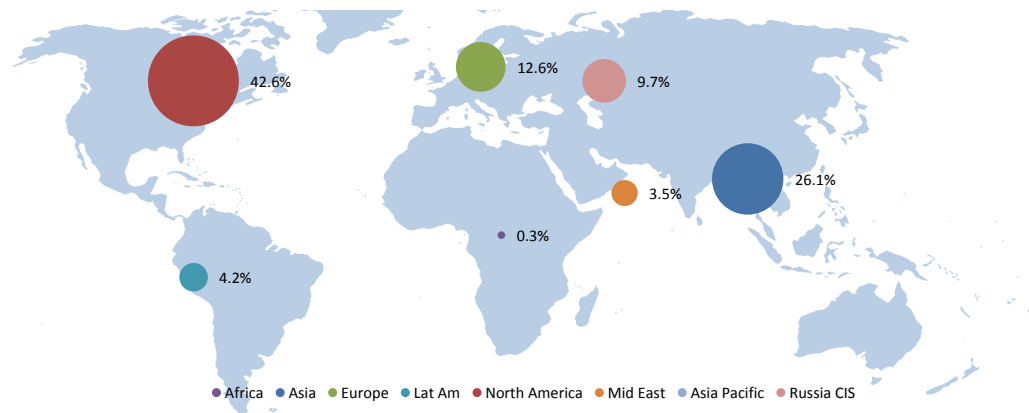
	IN PRODUCTION				NOT IN PRODUCTION							
	No		%		No		%		No		%	
Africa	33	21	2.1%	1.1%	3	8	0	0	0.1%	0.4%	0.0%	0.0%
Asia	500	262	31.6%	14.0%	841	274	480	71	31.5%	14.2%	96.0%	25.7%
Asia Pacific	76	28	4.8%	1.5%	88	23	0	0	3.3%	1.2%	0.0%	0.0%
Europe	344	430	21.8%	23.1%	596	343	0	0	22.3%	17.8%	0.0%	0.0%
Lat Am	133	77	8.4%	4.1%	185	120	0	0	6.9%	6.2%	0.0%	0.0%
Mid East	65	69	4.1%	3.7%	210	95	0	0	7.9%	4.9%	0.0%	0.0%
North America	280	625	17.7%	33.5%	656	648	20	0	24.6%	33.6%	4.0%	0.0%
Russia CIS	44	112	2.8%	6.0%	8	0	0	200	0.3%	0.0%	0.0%	72.5%
Not Disclosed	105	241	6.6%	12.9%	80	418	0	5	3.0%	21.7%	0.0%	1.8%
<b>Total</b>	<b>1580</b>	<b>1865</b>	<b>45.9%</b>	<b>54.1%</b>	<b>2667</b>	<b>1929</b>	<b>500</b>	<b>276</b>	<b>49.6%</b>	<b>35.9%</b>	<b>9.3%</b>	<b>5.1%</b>

### ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Comac	Irkut	TOTAL							
Airline	1181	1313	74.7%	70.4%	2085	1207	240	15	78.2%	62.6%	48.0%	5.4%
Lessor	294	282	18.6%	15.1%	502	304	260	256	18.8%	15.8%	52.0%	92.8%
Other	105	270	6.6%	14.5%	80	418	0	5	3.0%	21.7%	0.0%	1.8%

## BACKLOG OVERVIEW - REGIONAL AIRCRAFT

### WORLD BACKLOG DISTRIBUTION



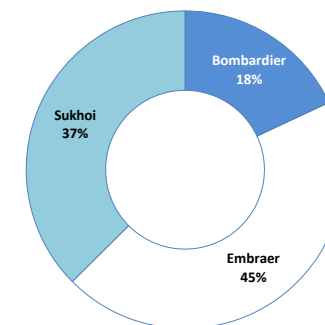
AIRCRAFT ORDERS BY REGION AND MANUFACTURER

	TOTAL										Total	
	Bombardier		Comac		Embraer		MRJ		Sukhoi			
	No	%	No	%	No	%	No	%	No	%		
Africa	3	1.0%	0	0.0%	1	0.2%	0	0.0%	0	0.0%	4	0.3%
Asia	18	5.8%	204	97.6%	57	12.3%	15	9.1%	63	28.4%	357	26.1%
Asia Pacific	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Europe	118	38.1%	0	0.0%	45	9.7%	0	0.0%	10	4.5%	173	12.6%
Lat Am	0	0.0%	0	0.0%	13	2.8%	0	0.0%	44	19.8%	57	4.2%
Mid East	41	13.2%	0	0.0%	7	1.5%	0	0.0%	0	0.0%	48	3.5%
North America	91	29.4%	5	2.4%	331	71.3%	150	90.9%	6	2.7%	583	42.6%
Russia CIS	32	10.3%	0	0.0%	2	0.4%	0	0.0%	99	44.6%	133	9.7%
Not Disclosed	7	2.3%	0	0.0%	8	1.7%	0	0.0%	0	0.0%	15	1.1%
<b>Total</b>	<b>310</b>	<b>22.6%</b>	<b>209</b>	<b>15.3%</b>	<b>464</b>	<b>33.9%</b>	<b>165</b>	<b>12.0%</b>	<b>222</b>	<b>16.2%</b>	<b>1370</b>	

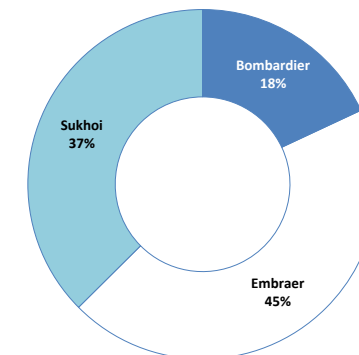
  

ORDERS BY CUSTOMER PROFILE												
Airline	217	70.0%	145	69.4%	376	81.0%	165	100.0%	143	64.4%	1046	76.4%
Lessor	82	26.5%	55	26.3%	79	17.0%	0	0.0%	79	35.6%	295	21.5%
Other	11	3.5%	9	4.3%	9	1.9%	0	0.0%	0	0.0%	29	2.1%

### AIRCRAFT IN PRODUCTION



### AIRCRAFT NOT IN PRODUCTION



IN PRODUCTION										
Bombardier		Embraer		Sukhoi		Total				
No	%	No	%	No	%	No	%			
3	2.8%	1	0.4%	0	0.0%	4	0.7%			
8	7.5%	7	2.7%	63	28.4%	78	13.2%			
0	0.0%	0	0.0%	0	0.0%	0	0.0%			
33	30.8%	45	17.0%	10	4.5%	88	14.8%			
0	0.0%	13	4.9%	44	19.8%	57	9.6%			
10	9.3%	7	2.7%	0	0.0%	17	2.9%			
51	47.7%	181	68.6%	6	2.7%	238	40.1%			
0	0.0%	2	0.8%	99	44.6%	101	17.7%			
2	1.9%	8	3.0%	0	0.0%	10	1.7%			
<b>107</b>	<b>18%</b>	<b>264</b>	<b>45%</b>	<b>222</b>	<b>37%</b>	<b>593</b>				

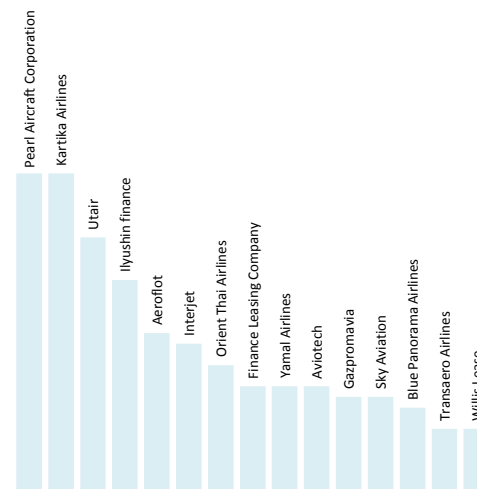
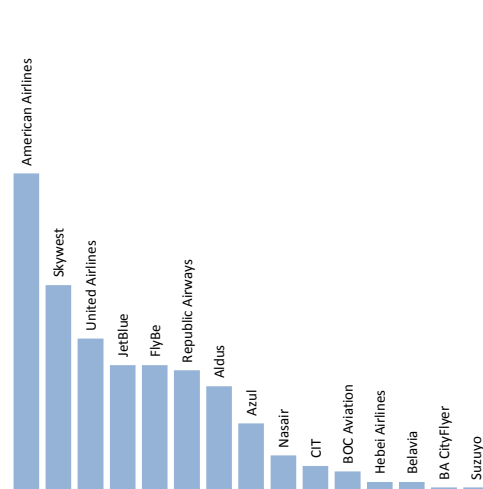
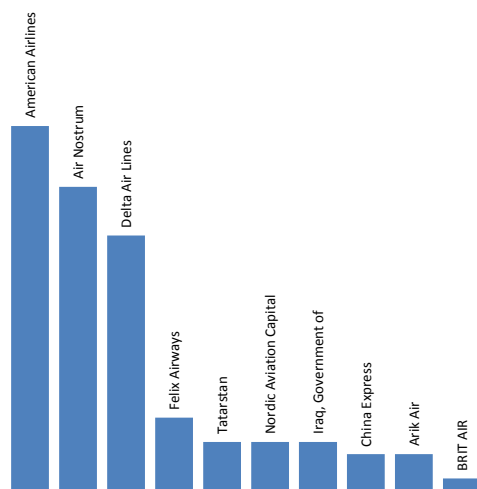
  

97	90.7%	226	85.6%	143	64.4%	466	78.6%
4	3.7%	29	11.0%	79	35.6%	112	18.9%
6	5.6%	9	3.4%	0	0.0%	15	2.5%

## BACKLOG OVERVIEW-REGIONAL AIRCRAFT

TOP ORDERS BY MANUFACTURER. REGIONAL AIRCRAFT

Bombardier			Comac			Embraer			MRJ			Sukhoi		
		Orders			Orders			Orders			Orders			Orders
1	Republic Airways	40	Joy Air		50	Skywest		139	Skywest		100	Pearl Aircraft Corporation		30
2	Ilyushin finance	32	Merpati Nusantara Airlines		40	American Airlines		60	Trans States Holdings		50	Kartika Airlines		30
3	Deutsche Lufthansa	30	Shanghai Financial Leasing		30	Air Costa		50	All Nippon Airways		15	Utair		24
4	American Airlines	30	Chengdu Airlines		30	ILFC		50				Ilyushin finance		20
5	Air Nostrum	25	Shenzhen Financial Leasing		20	United Airlines		29				Aeroflot		15
6	Delta Air Lines	21	Shandong Airlines		10	FlyBe		24				Interjet		14
7	Lease Corporation Internationa	20	Merkukh Enterprises		9	JetBlue		24				Orient Thai Airlines		12
8	Al Qahtani Aviation Company	16	Xiamen Airlines		6	Republic Airways		23				Finance Leasing Company		10
9	Odyssey Airlines	10	Shanghai Airlines		5	Aldus		20				Yamal Airlines		10
10	AirBaltic	10	GECAS		5	Azul		13				Aviotech		10
11	Korean Air	10	Myanma Airways		2	undisclosed		8				Gazpromavia		9
12	Gulf Air	10	Lao Airlines		2	Nasair		7				Sky Aviation		9
13	Braathens Aviation/Malmö	10				CIT		5				Blue Panorama Airlines		8
14	Felix Airways	6				BOC Aviation		4				Transaero Airlines		6
15	PrivatAir	5				Belavia		2				Willis Lease		6

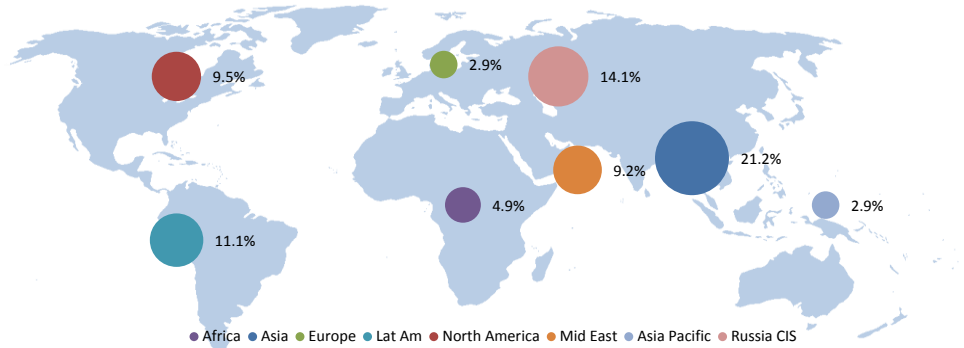


TOP ORDERS BY MANUFACTURER. REGIONAL AIRCRAFT

Bombardier			Embraer			Sukhoi		
		Orders			Orders			Orders
1	American Airlines	30	American Airlines		60	Pearl Aircraft Corporation		30
2	Air Nostrum	25	Skywest		39	Kartika Airlines		30
3	Delta Air Lines	21	United Airlines		29	Utair		24
4	Felix Airways	6	JetBlue		24	Ilyushin finance		20
5	Tatarstan	4	FlyBe		24	Aeroflot		15
6	Nordic Aviation Capital	4	Republic Airways		23	Interjet		14
7	Iraq, Government of	4	Aldus		20	Orient Thai Airlines		12
8	China Express	3	Azul		13	Finance Leasing Company		10
9	Arik Air	3	Nasair		7	Yamal Airlines		10
10	BRIT AIR	1	CIT		5	Aviotech		10
11			BOC Aviation		4	Gazpromavia		9
12			Hebei Airlines		2	Sky Aviation		9
13			Belavia		2	Blue Panorama Airlines		8
14			BA CityFlyer		1	Transaero Airlines		6
15			Suzuyo		1	Willis Lease		6

## BACKLOG OVERVIEW-TURBOPROP MARKET

### WORLD BACKLOG DISTRIBUTION



### MARKET SHARE BY MANUFACTURER

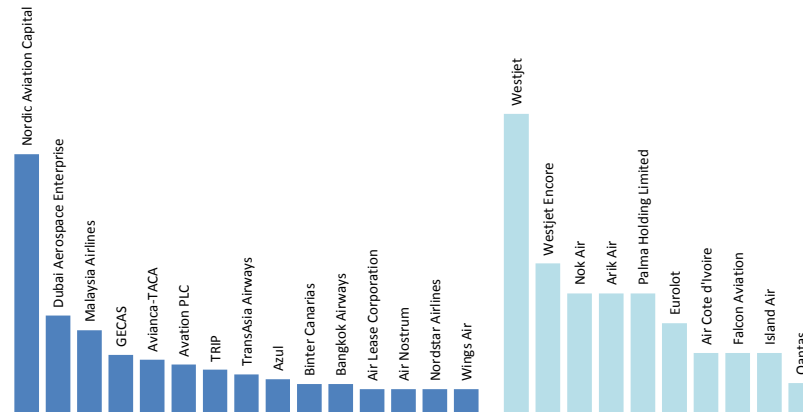
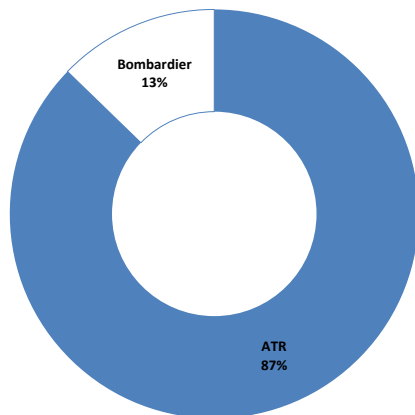
	ATR*		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	9	3.4%	6	15.4%	15	4.9%
Asia	61	22.8%	4	10.3%	65	21.2%
Asia Pacific	8	3.0%	1	2.6%	9	2.9%
Europe	72	27.0%	3	7.7%	75	24.5%
Lat Am	34	12.7%	0	0.0%	34	11.1%
Mid East	22	8.2%	6	15.4%	28	9.2%
North America	12	4.5%	17	43.6%	29	9.5%
Russia CIS	41	15.4%	0	0.0%	8	2.6%
Not Disclosed	8	3.0%	2	5.1%	43	14.1%
<b>Total</b>	<b>267</b>	<b>87.3%</b>	<b>39</b>	<b>12.7%</b>	<b>306</b>	

### ORDERS BY CUSTOMER PROFILE

Airline	126	47.2%	33	84.6%	159	52.0%
Lessor	100	37.5%	4	10.3%	104	34.0%
Other	41	15.4%	2	5.1%	43	14.1%

\*There were 15 not considered cancellations during 2013

### AIRCRAFT IN PRODUCTION

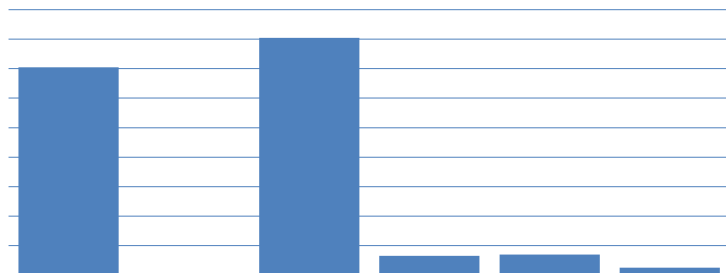
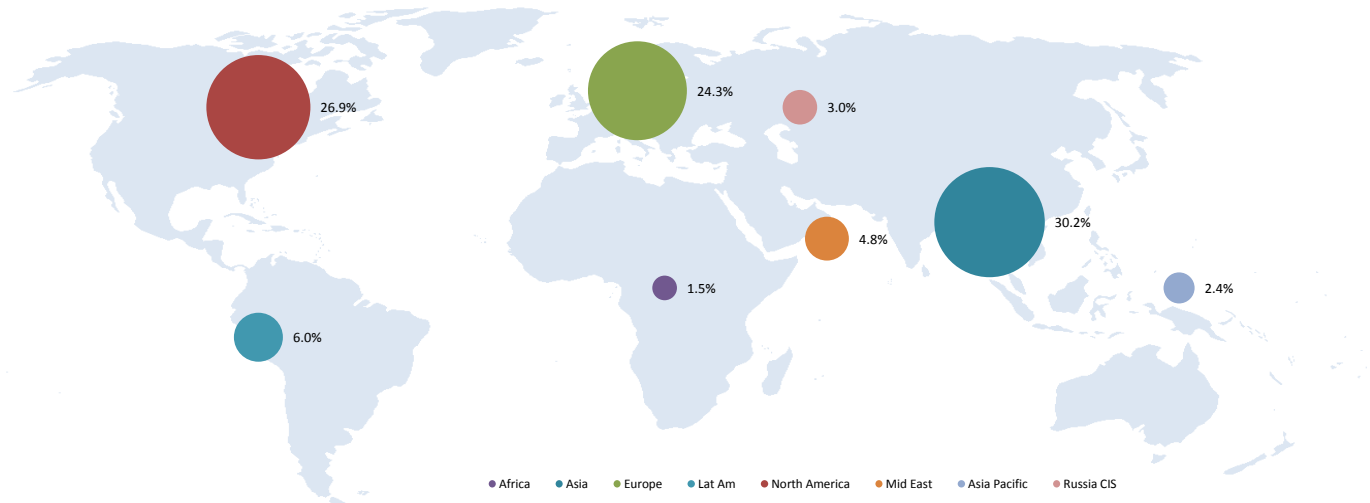


### TOP ORDERS, TURBOPROP AIRCRAFT

ATR		Bombardier	
Rank	Orders	Rank	Orders
1	Nordic Aviation Capital 53	1	Westjet 10
2	Dubai Aerospace Enterprise 20	2	Westjet Encore 5
3	Malaysia Airlines 17	3	Nok Air 4
4	GECAS 12	4	Arik Air 4
5	Avianca-TACA 11	5	Palma Holding Limited 4
6	Avation PLC 10	6	Eurolot 3
7	TRIP 9	7	Air Cote d'Ivoire 2
8	TransAsia Airways 8	8	Falcon Aviation 2
9	Azul 7	9	Island Air 2
10	Binter Canarias 6	10	Qantas 1
11	Bangkok Airways 6		
12	Air Lease Corporation 5		
13	Air Nostrum 5		
14	Nordstar Airlines 5		
15	Wings Air 5		

## DELIVERIES OVERVIEW

### GEOGRAPHIC DISTRIBUTION



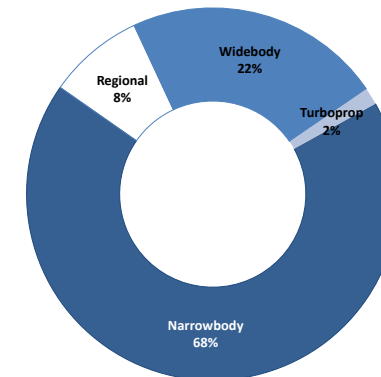
### DELIVERIES BY REGION AND MANUFACTURER

	Airbus		ATR		Boeing		Bombardier		Embraer		Sukhoi		Total	
	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Africa	2	1.4%	0	0.0%	2	1.2%	1	7.7%	0	0.0%	0	0.0%	5	1.5%
Asia	43	30.5%	1	100.0%	52	32.3%	1	7.7%	5	35.7%	0	0.0%	101	30.2%
Asia Pacific	8	5.7%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	8	2.4%
Europe	41	29.1%	0	0.0%	37	23.0%	2	15.4%	1	7.1%	0	0.0%	81	24.3%
Latin America	10	7.1%	0	0.0%	7	4.3%	0	0.0%	1	7.1%	2	40.0%	20	6.0%
Middle East	7	5.0%	0	0.0%	9	5.6%	0	0.0%	0	0.0%	0	0.0%	16	4.8%
North America	26	18.4%	0	0.0%	48	29.8%	9	69.2%	7	50.0%	0	0.0%	90	26.9%
Russia CIS	2	1.4%	0	0.0%	5	3.1%	0	0.0%	0	0.0%	3	60.0%	10	3.0%
Not Disclosed	2	1.4%	0	0.0%	1	0.6%	0	0.0%	0	0.0%	0	0.0%	3	0.9%
<b>Total</b>	<b>141</b>	<b>42.2%</b>	<b>1</b>	<b>0.3%</b>	<b>161</b>	<b>48.2%</b>	<b>13</b>	<b>3.9%</b>	<b>14</b>	<b>4.2%</b>	<b>5</b>	<b>1.5%</b>	<b>334</b>	

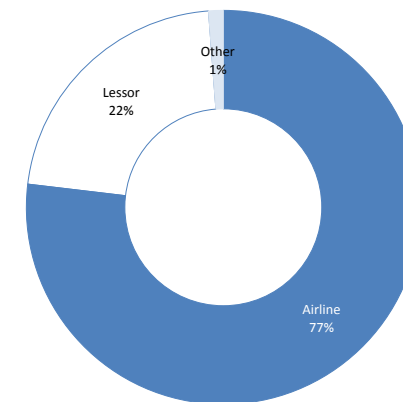
### DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%	No	%		
Airline	101	71.6%	1	100.0%	130	80.7%	12	92.3%	9	64.3%	4	80.0%	256	76.6%
Lessor	38	27.0%	0	0.0%	29	18.0%	1	7.7%	5	35.7%	0	0.0%	73	21.9%
Other	2	1.4%	0	0.0%	2	1.2%	0	0.0%	0	0.0%	0	0.0%	4	1.2%

### BY ASSET CLASS



### BY CUSTOMER PROFILE



286 (85.4 %) DELIVERIES IN CAPE TOWN COUNTRIES



133 (39.7 %) DELIVERIES IN G8 COUNTRIES



74 (22.1 %) DELIVERIES IN BRICS COUNTRIES





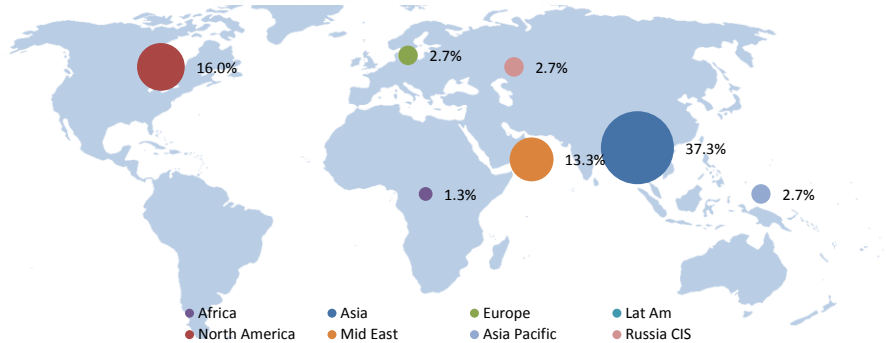
## DELIVERIES OVERVIEW-WIDEBODY AIRCRAFT

52 (69.3 %) DELIVERIES IN CAPE TOWN COUNTRIES

31 (41.3 %) DELIVERIES IN G8 COUNTRIES

14 (18.7 %) DELIVERIES IN BRICS COUNTRIES

### GEOGRAPHIC DISTRIBUTION



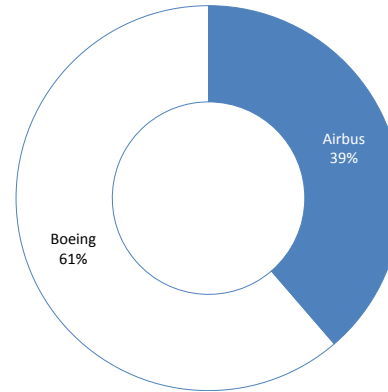
### AIRCRAFT DELIVERIES BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	0	0.0%	1	2.2%	1	1.3%
Asia	7	24.1%	21	45.7%	28	37.3%
Asia Pacific	2	6.9%	0	0.0%	2	2.7%
Europe	11	37.9%	6	13.0%	17	22.7%
Lat Am	0	0.0%	0	0.0%	0	0.0%
Mid East	4	13.8%	6	13.0%	10	13.3%
North America	4	13.8%	8	17.4%	12	16.0%
Russia CIS	0	0.0%	3	6.5%	3	4.0%
Not Disclosed	1	3.4%	1	2.2%	2	2.7%
<b>Total</b>	<b>29</b>	<b>38.7%</b>	<b>46</b>	<b>61.3%</b>	<b>75</b>	

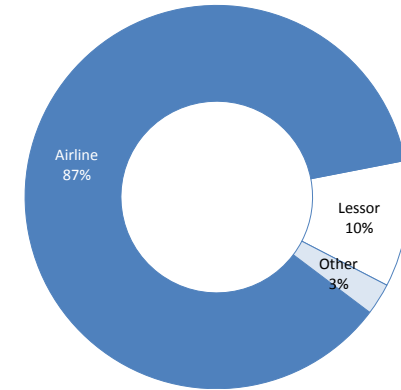
### ORDERS BY CUSTOMER PROFILE

Airline	24	82.8%	41	89.1%	65	86.7%
Lessor	4	13.8%	4	8.7%	8	10.7%
Other	1	3.4%	1	2.2%	2	2.7%

### BREAKDOWN BY MANUFACTURER



### BREAKDOWN BY CUSTOMER TYPE



### AVERAGE PRODUCTION RATES

	Airbus				Boeing							
	A330		A380		747		767		777		787	
	No	%	No	%	No	%	No	%	No	%	No	%
<b>Average (PM)</b>	<b>7.7</b>		<b>2.0</b>		<b>1.3</b>		<b>0.0</b>		<b>8.0</b>		<b>6.0</b>	
Jan	8	88.9%	1	11.1%	0	0%	0	0.0%	6	25.0%	4	22.2%
Feb	6	85.7%	1	14.3%	2	50%	0	0.0%	8	33.3%	4	22.2%
Mar	9	69.2%	4	30.8%	2	50%	0	0.0%	10	41.7%	10	55.6%
<b>Total</b>	<b>23</b>	<b>79.3%</b>	<b>6</b>	<b>20.7%</b>	<b>4</b>	<b>9%</b>	<b>0</b>	<b>0.0%</b>	<b>24</b>	<b>32.0%</b>	<b>18</b>	<b>24.0%</b>

### ORDERS BY CUSTOMER PROFILE

Airline	18	78.3%	6	100.0%	4	100%	0	0.0%	23	95.8%	14	77.8%
Lessor	4	17.4%	0	0.0%	0	0%	0	0.0%	1	4.2%	3	16.7%
Other	1	4.3%	0	0.0%	0	0%	0	0.0%	0	0.0%	1	5.6%

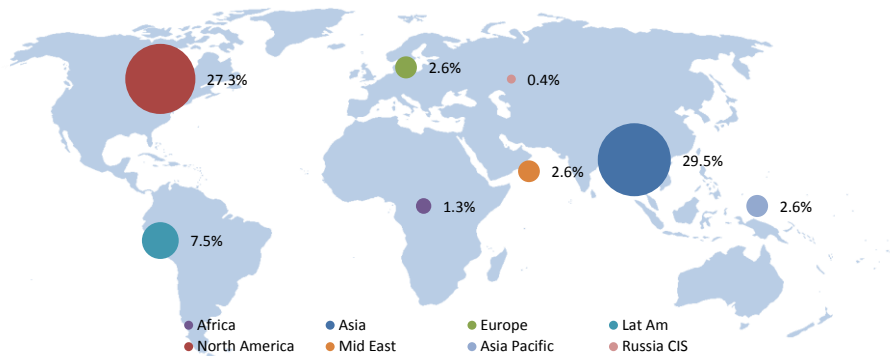
## DELIVERIES OVERVIEW-NARROWBODY AIRCRAFT

203 (89.4 %) DELIVERIES IN CAPE TOWN COUNTRIES

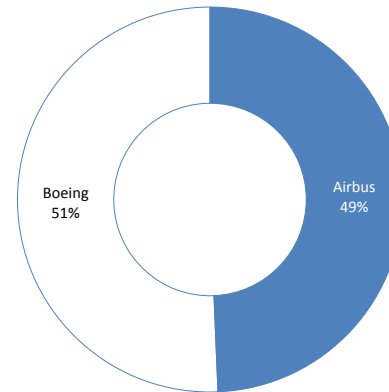
82 (36.1 %) DELIVERIES IN G8 COUNTRIES

55 (24.2 %) DELIVERIES IN BRICS COUNTRIES

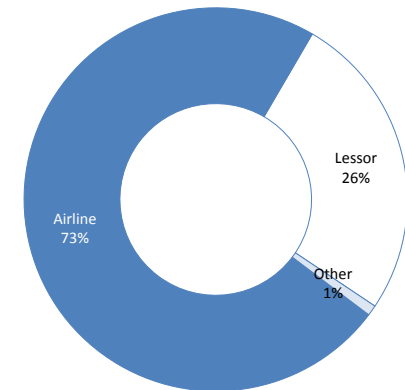
### GEOGRAPHIC DISTRIBUTION



### BREAKDOWN BY MANUFACTURER



### BREAKDOWN BY CUSTOMER TYPE



AIRCRAFT DELIVERIES BY MANUFACTURER						
	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	2	1.8%	1	0.9%	3	1.3%
Asia	36	32.1%	31	27.0%	67	29.5%
Asia Pacific	6	5.4%	0	0.0%	6	2.6%
Europe	30	26.8%	31	27.0%	61	26.9%
Lat Am	10	8.9%	7	6.1%	17	7.5%
Mid East	3	2.7%	3	2.6%	6	2.6%
North America	22	19.6%	40	34.8%	62	27.3%
Russia CIS	2	1.8%	2	1.7%	4	1.8%
Not Disclosed	1	0.9%	0	0.0%	1	0.4%
<b>Total</b>	<b>112</b>		<b>115</b>		<b>227</b>	

ORDERS BY CUSTOMER PROFILE						
	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Airline	77	68.8%	89	77.4%	166	73.1%
Lessor	34	30.4%	25	21.7%	59	26.0%
Other	1	0.9%	1	0.9%	2	0.9%

### AVERAGE PRODUCTION RATES

	Airbus						Boeing					
	A319		A320		A321		737-700		737-800		737-900	
	No	%	No	%	No	%	No	%	No	%	No	%
<b>Average (PM)</b>	2.0		25.0		10.3		0.3		29.3		7.7	
Jan	3	10.0%	21	70.0%	6	19.4%	0	0.0%	29	33.0%	5	21.7%
Feb	3	8.1%	22	59.5%	12	38.7%	1	100.0%	27	30.7%	7	30.4%
Mar	0	0.0%	32	71.1%	13	41.9%	0	0.0%	32	36.4%	11	47.8%
<b>Total</b>	<b>6</b>	<b>5.4%</b>	<b>75</b>	<b>67.0%</b>	<b>31</b>	<b>27.7%</b>	<b>1</b>	<b>0.9%</b>	<b>88</b>	<b>76.5%</b>	<b>23</b>	<b>20.0%</b>

ORDERS BY CUSTOMER PROFILE												
	Airbus		Boeing		TOTAL		Airbus		Boeing		TOTAL	
	No	%	No	%	No	%	No	%	No	%	No	%
Airline	5	83.3%	49	65.3%	23	74%	1	100.0%	62	70.5%	23	100.0%
Lessor	0	0.0%	26	34.7%	8	26%	0	0.0%	25	28.4%	0	0.0%
Other	1	16.7%	0	0.0%	0	0%	0	0.0%	1	1.1%	0	0.0%

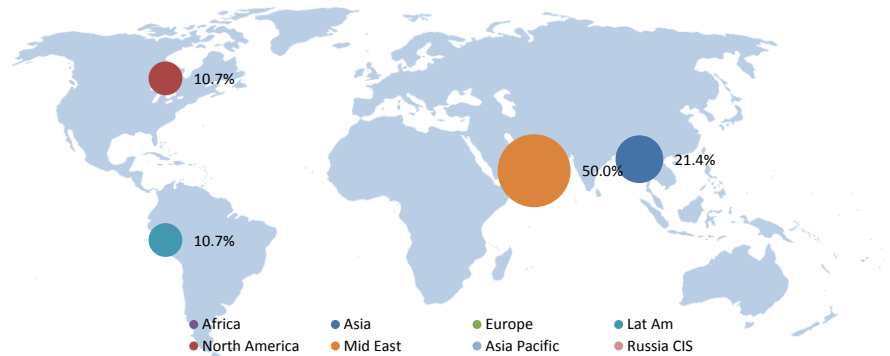
## DELIVERIES OVERVIEW-REGIONAL AIRCRAFT

27 (96.4 %) DELIVERIES IN CAPE TOWN COUNTRIES

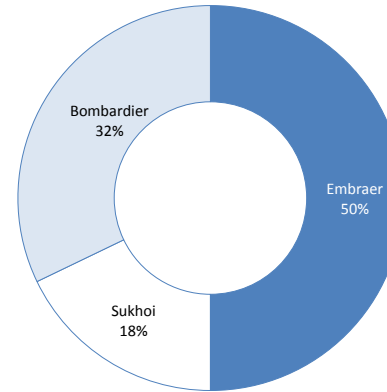
18 (64.3 %) DELIVERIES IN G8 COUNTRIES

5 (17.9 %) DELIVERIES IN BRICS COUNTRIES

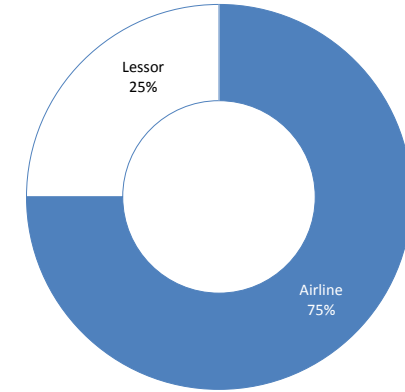
### GEOGRAPHIC DISTRIBUTION



### BREAKDOWN BY MANUFACTURER



### BREAKDOWN BY CUSTOMER TYPE



AIRCRAFT DELIVERIES BY MANUFACTURER								
	Bombardier		Embraer		Sukhoi		TOTAL	
	No	%	No	%	No	%	No	%
Africa	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Asia	1	11.1%	5	35.7%	0	0.0%	6	21.4%
Asia Pacific	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Europe	1	11.1%	1	7.1%	0	0.0%	2	7.1%
Lat Am	0	0.0%	1	7.1%	2	40.0%	3	10.7%
Mid East	7	77.8%	7	50.0%	0	0.0%	14	50.0%
North America	0	0.0%	0	0.0%	3	60.0%	3	10.7%
Russia CIS	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Not Disclosed	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>9</b>		<b>14</b>		<b>5</b>		<b>28</b>	

ORDERS BY CUSTOMER PROFILE								
	Embraer		Bombardier		Sukhoi		TOTAL	
	No	%	No	%	No	%	No	%
Airline	8	88.9%	9	64.3%	4	80.0%	21	75.0%
Lessor	1	11.1%	5	35.7%	1	20.0%	7	25.0%
Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%

AVERAGE PRODUCTION RATES										
	Embraer				Bombardier					
	E170s		E190s		CRJ700s		CRJ900s		CRJ1000s	
	No	%	No	%	No	%	No	%	No	%
<b>Total</b>	<b>9</b>	<b>64.3%</b>	<b>5</b>	<b>35.7%</b>	<b>0</b>	<b>0.0%</b>	<b>8</b>	<b>88.9%</b>	<b>1</b>	<b>11.1%</b>

ORDERS BY CUSTOMER PROFILE										
	Embraer		Bombardier		Sukhoi		Bombardier		Sukhoi	
	No	%	No	%	No	%	No	%	No	%
Airline	8	88.9%	1	20.0%	0	0.0%	8	100.0%	0	0.0%
Lessor	1	11.1%	4	80.0%	0	0.0%	0	0.0%	1	100.0%
Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%

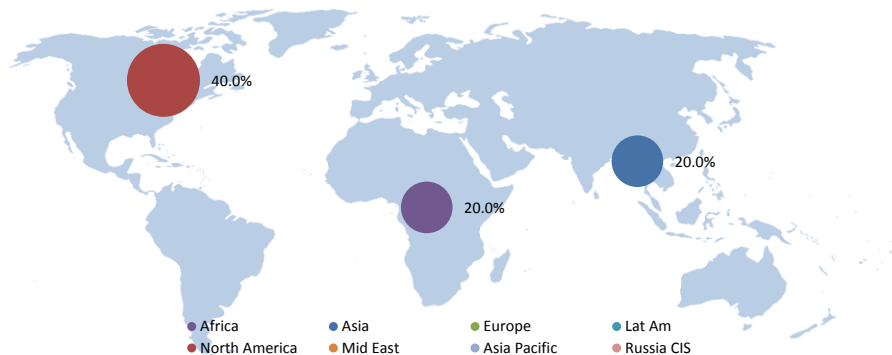
## DELIVERIES OVERVIEW-TURBOPROP AIRCRAFT

4 (80.0 %) DELIVERIES IN CAPE TOWN COUNTRIES

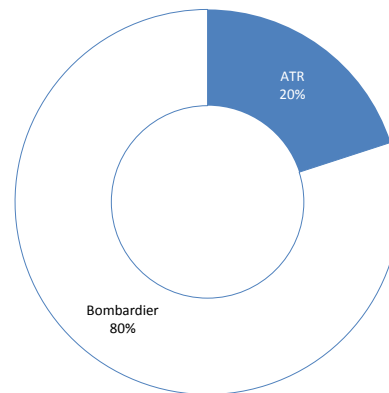
2 (40.0 %) DELIVERIES IN G8 COUNTRIES

0 (.0 %) DELIVERIES IN BRICS COUNTRIES

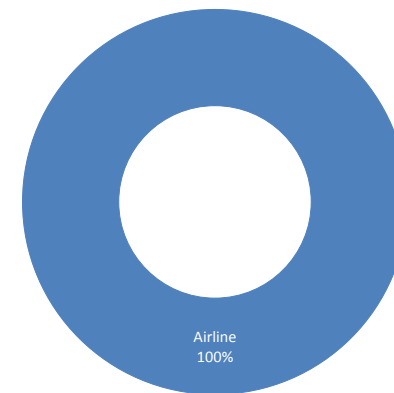
### GEOGRAPHIC DISTRIBUTION



### BREAKDOWN BY MANUFACTURER



### BREAKDOWN BY CUSTOMER TYPE



AIRCRAFT DELIVERIES BY MANUFACTURER						
	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	0	0.0%	1	25.0%	1	20.0%
Asia	1	100.0%	0	0.0%	1	20.0%
Asia Pacific	0	0.0%	0	0.0%	0	0.0%
Europe	0	0.0%	1	25.0%	1	20.0%
Lat Am	0	0.0%	0	0.0%	0	0.0%
Mid East	0	0.0%	0	0.0%	0	0.0%
North America	0	0.0%	2	50.0%	2	40.0%
Russia CIS	0	0.0%	0	0.0%	0	0.0%
Not Disclosed	0	0.0%	0	0.0%	0	0.0%
<b>Total</b>	<b>1</b>		<b>4</b>		<b>5</b>	

ORDERS BY CUSTOMER PROFILE						
	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Airline	1	100.0%	4	100.0%	5	100.0%
Lessor	0	0.0%	0	0.0%	0	0.0%
Other	0	0.0%	0	0.0%	0	0.0%

### AVERAGE PRODUCTION RATES

	ATR				Bombardier	
	ATR42s		ATR72s		Q400s	
	No	%	No	%	No	%
<b>Total</b>	<b>0</b>	<b>0.0%</b>	<b>1</b>	<b>100.0%</b>	<b>4</b>	<b>100.0%</b>

ORDERS BY CUSTOMER PROFILE						
	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Airline	0	0.0%	1	100.0%	4	100.0%
Lessor	0	0.0%	0	0.0%	0	0.0%
Other	0	0.0%	0	0.0%	0	0.0%



# Airfinance

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