

AIRFINANCE DEALS DATABASE

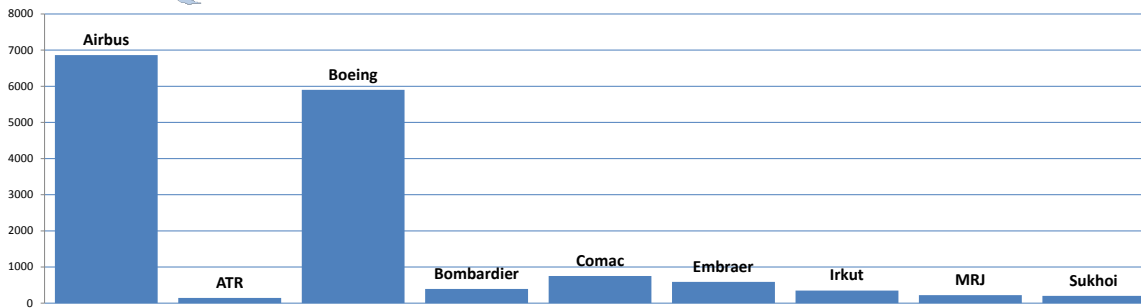
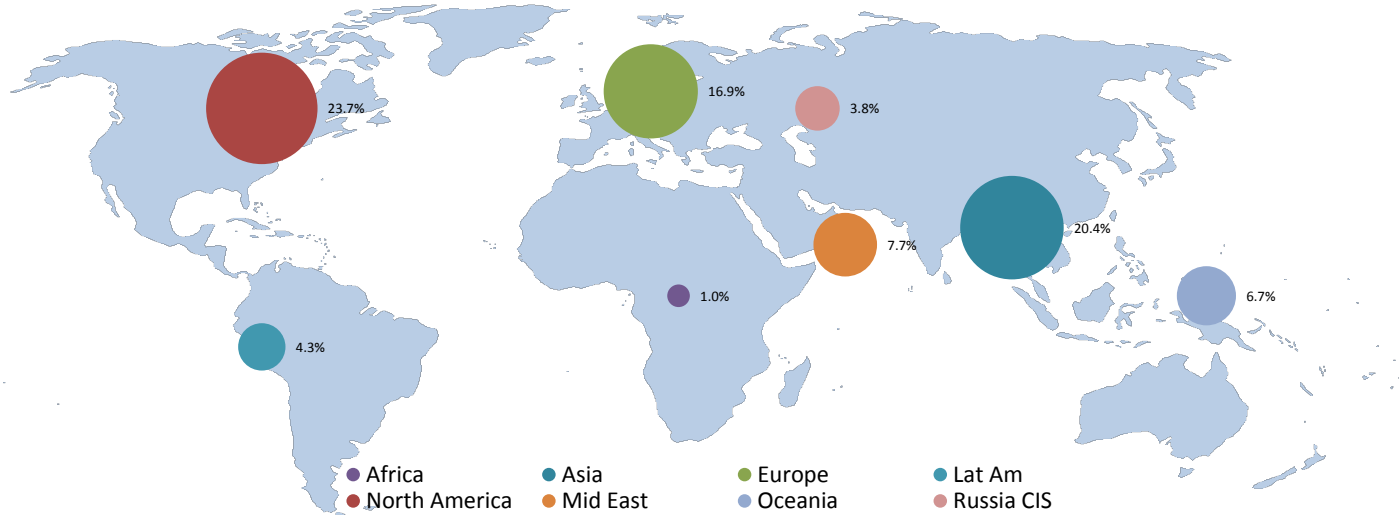
Orders and deliveries report

Q4 2015

www.airfinancejournal.com/dealsdatabase

BACKLOG OVERVIEW

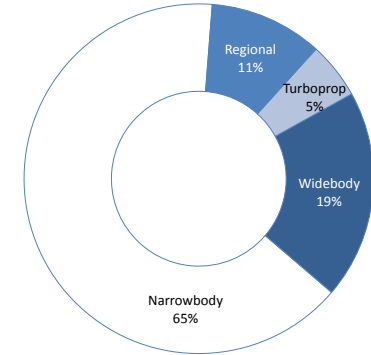
WORLD BACKLOG DISTRIBUTION



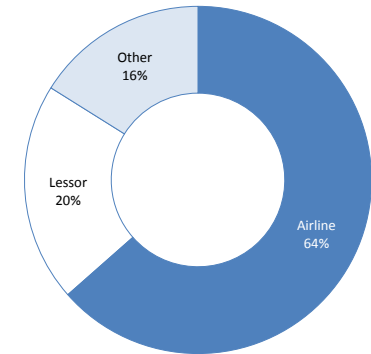
	Airbus		ATR		Boeing		Bombardier		Comac		Embraer		Irkut		MRJ		Sukhoi		Total	
	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Africa	60	0.9%	12	8.3%	61	1.0%	8	2.0%	3	0.4%	0	0.0%	6	1.7%	0	0.0%	0	0.0%	150	1.0%
Asia	1968	28.7%	20	13.9%	822	13.9%	14	3.6%	73	9.7%	66	11.2%	71	20.4%	53	23.8%	61	30.2%	3148	20.4%
Oceania	267	3.9%	4	2.8%	17	0.3%	53	13.6%	651	86.6%	36	6.1%	0	0.0%	0	0.0%	0	0.0%	1028	6.7%
Europe	1366	19.9%	35	24.3%	999	16.9%	115	29.4%	0	0.0%	67	11.4%	0	0.0%	0	0.0%	25	12.4%	2607	16.9%
Latin America	424	6.2%	-3	-2.1%	202	3.4%	0	0.0%	0	0.0%	30	5.1%	0	0.0%	0	0.0%	5	2.5%	658	4.3%
Middle East	561	8.2%	13	9.0%	567	9.6%	47	12.0%	0	0.0%	1	0.2%	0	0.0%	0	0.0%	0	0.0%	1189	7.7%
North America	1386	20.2%	-5	-3.5%	1577	26.7%	92	23.5%	25	3.3%	367	62.3%	0	0.0%	170	76.2%	36	17.8%	3648	23.7%
Russia CIS	85	1.2%	5	3.5%	116	2.0%	32	8.2%	0	0.0%	2	0.3%	266	76.4%	0	0.0%	75	37.1%	581	3.8%
Not Disclosed	748	10.9%	63	43.8%	1542	26.1%	30	7.7%	0	0.0%	20	3.4%	5	1.4%	0	0.0%	0	0.0%	2408	15.6%
Total	6865	44.5%	144	0.9%	5903	38.3%	391	2.5%	752	4.9%	589	3.8%	348	2.3%	223	1.4%	202	1.3%	15417	

	No		%		No		%		No		%		No		%		No		%	
	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Airline	4838	70.5%	46	31.9%	3407	57.7%	252	64.5%	394	52.4%	469	79.6%	37	10.6%	223	100.0%	124	61.4%	9790	63.5%
Lessor	1280	18.6%	36	25.0%	895	15.2%	105	26.9%	345	45.9%	100	17.0%	306	87.9%	0	0.0%	78	38.6%	3145	20.4%
Other	747	10.9%	62	43.1%	1601	27.1%	34	8.7%	13	1.7%	20	3.4%	5	1.4%	0	0.0%	0	0.0%	2482	16.1%

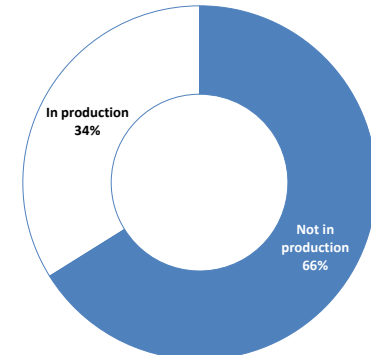
BY ASSET CLASS



BY CUSTOMER PROFILE

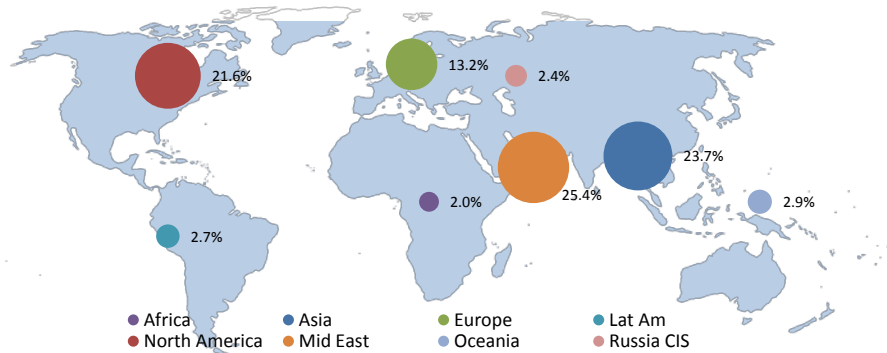


BY PROGRAMME STATUS



BACKLOG OVERVIEW-WIDEBODY AIRCRAFT

WORLD BACKLOG DISTRIBUTION



MARKET SHARE BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	41	3.2%	12	0.8%	53	2.0%
Asia	382	30.1%	258	18.0%	640	23.7%
Oceania	55	4.3%	24	1.7%	79	2.9%
Europe	209	16.5%	149	10.4%	358	13.2%
Lat Am	45	3.5%	29	2.0%	74	2.7%
Mid East	266	21.0%	421	29.3%	687	25.4%
North America	223	17.6%	361	25.1%	584	21.6%
Russia CIS	25	2.0%	40	2.8%	64	2.4%
Not Disclosed	22	1.7%	143	10.0%	165	6.1%
Total	1268	46.9%	1437	53.1%	2704	

ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	TOTAL
Airline	1078 85.0%	1122 78.1%	2199 81.3%
Lessor	164 12.9%	158 11.0%	322 11.9%
Other	26 2.1%	157 10.9%	183 6.8%

BACKLOG BY REGION AND MANUFACTURER

	IN PRODUCTION				NOT IN PRODUCTION			
	No		%		No		%	
Africa	37	12	4.3%	1.2%	4	0	1.0%	0.0%
Asia	255	166	29.5%	16.9%	127	92	30.2%	20.1%
Asia Pacific	55	24	6.4%	2.4%	0	0	0.0%	0.0%
Europe	160	117	18.5%	11.9%	49	32	11.6%	7.0%
Lat Am	42	29	4.9%	3.0%	3	0	0.7%	0.0%
Mid East	197	156	22.8%	15.9%	69	265	16.4%	58.0%
North America	82	303	9.5%	30.9%	141	58	33.5%	12.7%
Russia CIS	7	40	0.8%	4.1%	18	0	4.3%	0.0%
Not Disclosed	28	133	3.2%	13.6%	10	10	2.4%	2.2%
Total	863	980	46.8%	53.2%	421	457	47.9%	52.1%

ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Airbus	Boeing	TOTAL
Airline	735	715	85.2%	73.0%	343 407 81.5% 89.1%
Lessor	96	118	11.1%	12.0%	68 40 16.2% 8.8%
Other	32	147	3.7%	15.0%	0 10 0.0% 2.2%

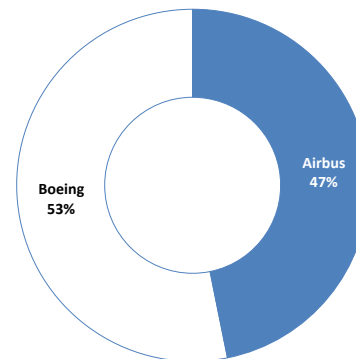
BACKLOG. WIDEBODY AIRCRAFT

AIRBUS		BOEING	
	Orders		Orders
1	AirAsia X 96	Emirates	192
2	Singapore Airlines 79	Ethiad Airways	92
3	Qatar Airways 78	FedEx	83
4	Ethiad Airways 68	Qatar Airways	69
5	Emirates 68	All Nippon Airways	65
6	Delta 56	ILFC	59
7	Air Lease Corporation 50	Air Lease Corporation	53
8	Cathay Pacific 46	United Airlines	48
9	United Airlines 35	American Airlines	31
10	Asiana Airlines 32	Korean Air	30
11	JAL 31	Singapore Airlines	30
12	CASC 30	British Airways	29
13	Iberia 28	Air Canada	27
14	CIT Aerospace 28	EVA Air	26
15	TAM Linhas Aéreas 27	Aeroflot	25

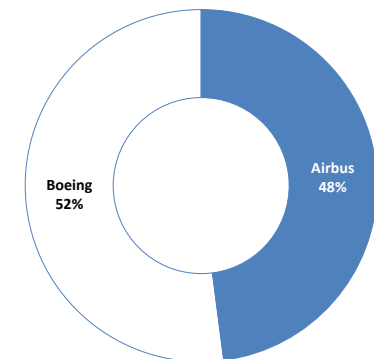
BACKLOG. AIRCRAFT IN PRODUCTION

AIRBUS		BOEING	
	Orders		Orders
1	Singapore Airlines 79	FedEx	83
2	Emirates 68	ILFC	59
3	Ethiad Airways 46	All Nippon Airways	42
4	Qatar Airways 41	Emirates	42
5	Delta 31	Ethiad Airways	37
6	CASC 30	American Airlines	31
7	AirAsia X 30	United Airlines	30
8	Iberia 28	Korean Air	30
9	TAM Linhas Aéreas 27	Air Canada	27
10	Air France-KLM Group 25	Aeroflot	25
11	Lufthansa 25	Air France-KLM Group	25
12	International Airfinance Corporation 22	Air Lease Corporation	23
13	Cathay Pacific 20	JAL	22
14	Air Lease Corporation 20	Norwegian Air Shuttle	19
15	Amedeo 20	Delta	18

AIRCRAFT IN PRODUCTION

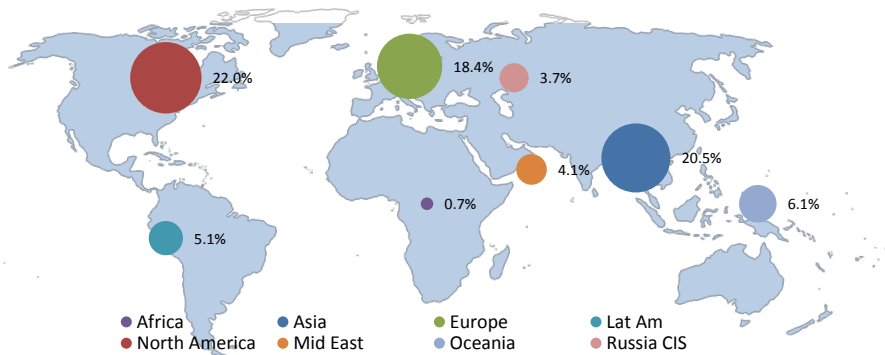


AIRCRAFT NOT IN PRODUCTION



BACKLOG OVERVIEW-NARROWBODY AIRCRAFT

WORLD BACKLOG DISTRIBUTION



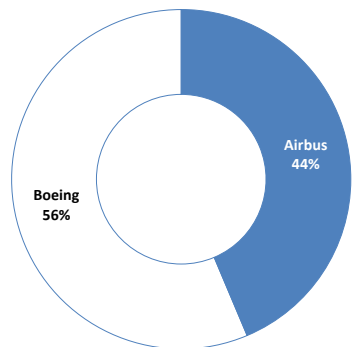
MARKET SHARE BY MANUFACTURER

	Airbus		Boeing		Comac		Irkut		TOTAL	
	No	%	No	%	No	%	No	%	No	%
Africa	19	0.3%	49	1.1%	0	0.0%	6	1.7%	74	0.7%
Asia	1588	28.3%	564	12.6%	20	4.0%	71	20.4%	2243	20.5%
Oceania	212	3.8%	-7	-0.2%	460	92.0%	0	0.0%	665	6.1%
Europe	1158	20.7%	850	19.0%	0	0.0%	0	0.0%	2008	18.4%
Lat Am	379	6.8%	173	3.9%	0	0.0%	0	0.0%	552	5.1%
Mid East	297	5.3%	146	3.3%	0	0.0%	0	0.0%	443	4.1%
North America	1163	20.8%	1216	27.2%	20	4.0%	0	0.0%	2399	22.0%
Russia CIS	60	1.1%	76	1.7%	0	0.0%	266	76.4%	402	3.7%
Not Disclosed	726	13.0%	1399	31.3%	0	0.0%	5	1.4%	2130	19.5%
Total	5602	51.3%	4466	40.9%	500	4.6%	348	3.2%	10916	

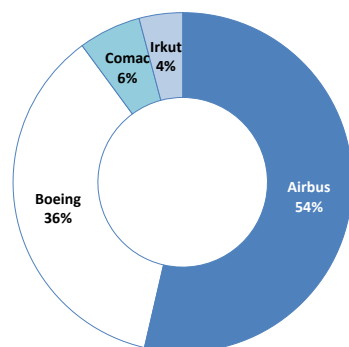
ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Comac	Irkut	TOTAL
Airline	3760 67.1%	2285 51.2%	240 48.0%	37 10.6%	6322 57.9%
Lessor	1116 19.9%	737 16.5%	260 52.0%	306 87.9%	2419 22.2%
Other	726 13.0%	1444 32.3%	0 0.0%	5 1.4%	2175 19.9%

AIRCRAFT IN PRODUCTION



AIRCRAFT NOT IN PRODUCTION



BACKLOG BY MANUFACTURER. NARROWBODY AIRCRAFT

	AIRBUS	Orders	BOEING	Orders	COMAC	Orders	IRKUT	Orders
1	IndiGo	430	Southwest Airlines	256	Henan Airlines	100	Avia Capital Services	85
2	AirAsia	309	Ryanair	254	CCB Financial Leasing	50	Rostekhnologii	50
3	Lion Air	221	Lion Air	245	ICBC Leasing	45	Ilyushin Finance	50
4	ILFC	214	American Airlines	142	ABC Financial Leasing	45	Crecom Burj Resources	50
5	Easyjet	181	Air Lease Corporation	138	BOCOM Leasing	30	VEB Leasing	30
6	American Airlines	175	Norwegian Air Shuttle	136	GECAS	20	Air Excellence Aviation	21
7	Wizz Air	146	GECAS	128	Air China	20	Sberbank Leasing	20
8	Air Lease Corporation	142	United Airlines	111	BOC Aviation	20	Nordwind Airlines	5
9	Avianca	142	BOC Aviation	97	China Aircraft Leasing C	20		
10	Lufthansa	136	Turkish Airlines	95	China Southern	20		
11	GECAS	122	SMBC Aviation Capital	90	Sichuan Airlines	20		
12	SMBC Aviation Capital	114	flydubai	86	Hainan Airlines	20		
13	BOC Aviation	109	AerCap	85	Hebei Airlines	20		
14	China Aircraft Leasing C	107	GOL Transportes Aereo	73	Industrial Bank Financia	20		
15	Turkish Airlines	104	Aviation Capital Group	72	China Eastern	20		

BACKLOG. AIRCRAFT IN PRODUCTION

	AIRBUS	Orders	BOEING	Orders
1	Easyjet	51	Southwest Airlines	256
2	BOC Aviation	47	Ryanair	254
3	Delta	45	Lion Air	245
4	American Airlines	45	American Airlines	142
5	Kingfisher Red	43	Air Lease Corporation	138
6	Lion Air	38	Norwegian Air Shuttle	136
7	Spirit Airlines	37	GECAS	128
8	Wizz Air	36	United Airlines	111
9	Lufthansa	35	BOC Aviation	97
10	China Aircraft Leasing Company	33	Turkish Airlines	95
11	TAM Linhas Aéreas	32	SMBC Aviation Capital	90
12	International Airfinance Corporation	30	flydubai	86
13	Aerospace International Group	27	AerCap	85
14	VietJetAir	25	GOL Transportes Aereos	73
15	Kingfisher Airlines	24	Aviation Capital Group	72

BACKLOG BY REGION AND MANUFACTURER

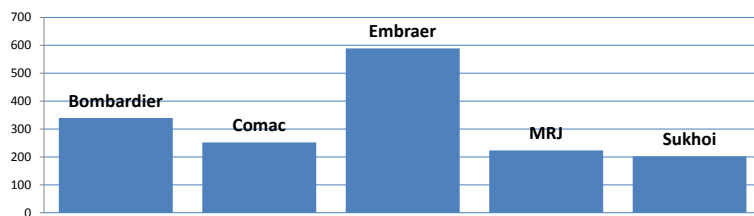
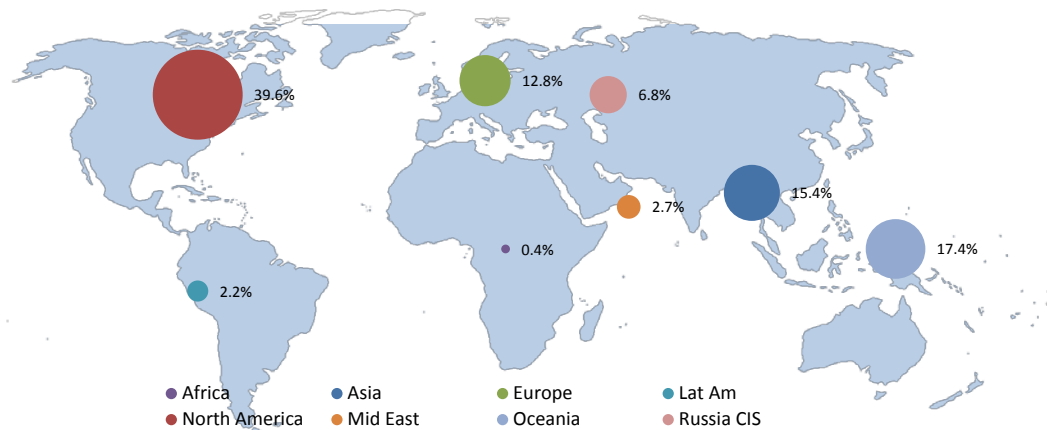
	IN PRODUCTION				NOT IN PRODUCTION			
	No	Boeing	Airbus	(%)	No	Boeing	Comac	Irkut
Africa	16	21	1.5%	1.5%	3	28	0	6
Asia	228	135	20.7%	9.5%	1360	429	20	71
Oceania	-1	-73	-0.1%	-5.1%	213	66	460	0
Europe	203	241	18.5%	17.0%	955	609	0	0
Lat Am	34	53	3.1%	3.7%	345	120	0	0
Mid East	64	31	5.8%	2.2%	233	115	0	0
North America	246	451	22.4%	31.8%	917	765	20	0
Russia CIS	60	76	5.5%	5.4%	0	0	0	266
Not Disclosed	249	484	22.7%	34.1%	477	915	0	5
Total	1099	1419	43.6%	56.4%	4503	3047	500	348

ORDERS BY CUSTOMER PROFILE

	Airbus	Boeing	Comac	Irkut	Airbus	Boeing	Comac	Irkut
Airline	646	741	58.8%	52.2%	3114	1544	240	37
Lessor	204	149	18.6%	10.5%	912	588	260	306
Other	249	529	22.7%	37.3%	477	915	0	5

BACKLOG OVERVIEW - REGIONAL AIRCRAFT

WORLD BACKLOG DISTRIBUTION



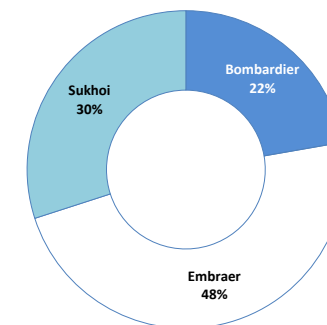
BACKLOG BY REGION AND MANUFACTURER

	Bombardier		Comac		Embraer		MRJ		Sukhoi		TOTAL	
	No	%	No	%	No	%	No	%	No	%	No	%
Africa	3	0.9%	3	1.2%	0	0.0%	0	0.0%	0	0.0%	6	0.4%
Asia	14	4.1%	53	21.0%	66	11.2%	53	23.8%	61	30.2%	247	15.4%
Oceania	53	15.6%	191	75.8%	36	6.1%	0	0.0%	0	0.0%	280	17.4%
Europe	114	33.5%	0	0.0%	67	11.4%	0	0.0%	25	12.4%	206	12.8%
Lat Am	0	0.0%	0	0.0%	30	5.1%	0	0.0%	5	2.5%	35	2.2%
Mid East	43	12.6%	0	0.0%	1	0.2%	0	0.0%	0	0.0%	44	2.7%
North America	58	17.1%	5	2.0%	367	62.3%	170	76.2%	36	17.8%	636	39.6%
Russia CIS	32	9.4%	0	0.0%	2	0.3%	0	0.0%	75	37.1%	109	6.8%
Not Disclosed	23	6.8%	0	0.0%	20	3.4%	0	0.0%	0	0.0%	43	2.7%
Total	340	21.2%	252	15.7%	589	36.7%	223	13.9%	202	12.6%	1606	

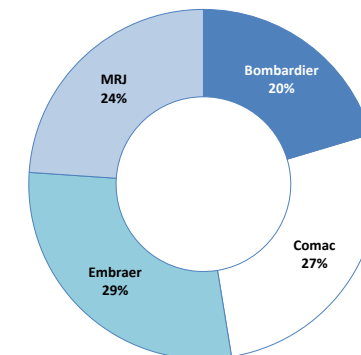
ORDERS BY CUSTOMER PROFILE

	Bombardier	Comac	Embraer	MRJ	Sukhoi	Total						
Airline	209	61.5%	154	61.1%	469	79.6%	223	100.0%	124	61.4%	1179	73.4%
Lessor	104	30.6%	85	33.7%	100	17.0%	0	0.0%	78	38.6%	367	22.9%
Other	27	7.9%	13	5.2%	20	3.4%	0	0.0%	0	0.0%	60	3.7%

AIRCRAFT IN PRODUCTION



AIRCRAFT NOT IN PRODUCTION



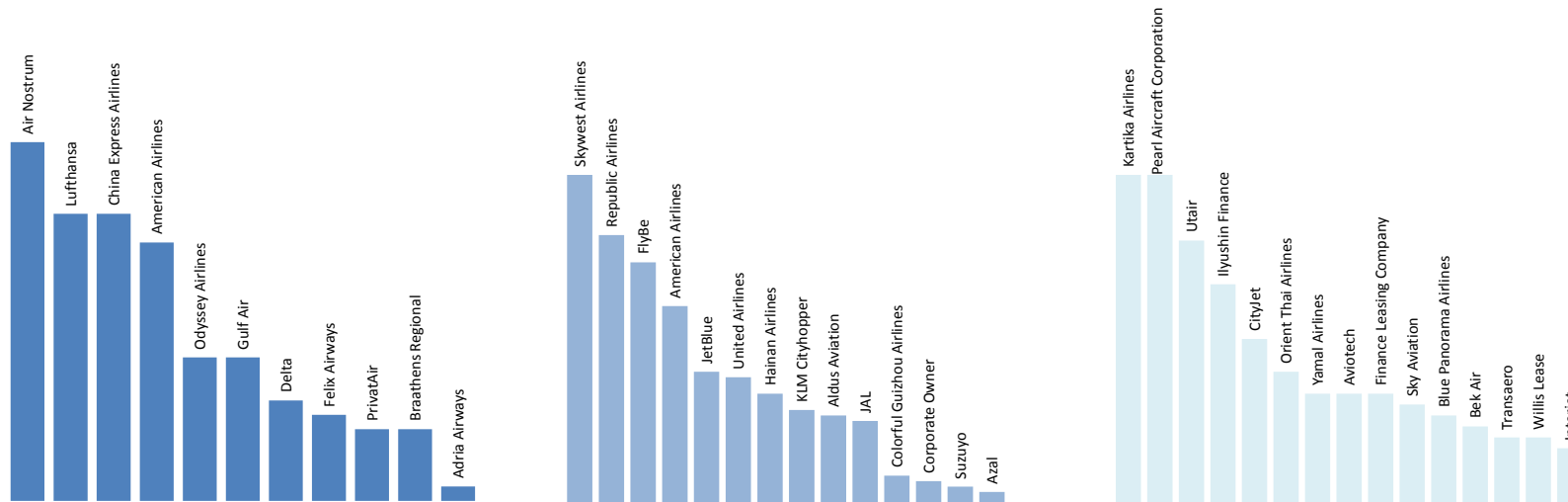
IN PRODUCTION											
Bombardier		Embraer		Sukhoi		TOTAL					
No	%	No	%	No	%	No	%				
3	2.0%	0	0.0%	0	0.0%	3	0.4%				
4	2.7%	16	5.0%	61	30.2%	81	12.0%				
13	8.7%	24	7.5%	0	0.0%	37	5.5%				
69	46.0%	67	20.8%	25	12.4%	161	23.9%				
0	0.0%	0	0.0%	5	2.5%	5	0.7%				
20	13.3%	1	0.3%	0	0.0%	21	3.1%				
18	12.0%	192	59.6%	36	17.8%	246	36.5%				
0	0.0%	2	0.6%	75	37.1%	43	6.4%				
23	15.3%	20	6.2%	0	0.0%	77	11.4%				
150	22.3%	322	47.8%	202	30.0%	674					

AIRCRAFT NOT IN PRODUCTION											
Bombardier		Embraer		Sukhoi		TOTAL					
No	%	No	%	No	%	No	%				
129	86.0%	287	89.1%	124	61.4%	540	80.1%				
-6	-4.0%	15	4.7%	78	38.6%	87	12.9%				
27	18.0%	20	6.2%	0	0.0%	47	7.0%				

BACKLOG OVERVIEW-REGIONAL AIRCRAFT

BACKLOG BY MANUFACTURER. REGIONAL AIRCRAFT

Bombardier Backlog		Comac Backlog		Embraer Backlog		MRJ Backlog		Sukhoi Backlog		
1	Republic Airlines	40	Joy Air	50	Skywest Airlines	160	Skywest Airlines	100	Kartika Airlines	30
2	Macquarie AirFinance	40	Merpati Nusantara Airlines	40	ILFC	50	Trans States Airlines	50	Pearl Aircraft Corporation	30
3	Ilyushin Finance	32	Shanghai Financial Leasing	30	Air Costa	50	JAL	32	Utair	24
4	Lufthansa	30	ICBC Leasing	30	Republic Airlines	49	Eastern Air Lines	20	Ilyushin Finance	20
5	Air Nostrum	25	Chengdu Airlines	29	FlyBe	44	Air Mandalay	6	CityJet	15
6	Lease Corporation Internationa	20	Shenzhen Financial Leasing	20	American Airlines	36			Orient Thai Airlines	12
7	China Express Airlines	20	Hebei Airlines	10	Azul Linhas Aereas	30			Yamal Airlines	10
8	American Airlines	18	Shandong Airlines	10	Aircastle	25			Aviotech	10
9	Al Qahtani Aviation Company	16	Merkukh Enterprises	9	JetBlue	24			Finance Leasing Company	10
10	AirBaltic	13	Xiamen Airlines	6	United Airlines	23			Sky Aviation	9
11	Braathens Regional	10	Shanghai Airlines	5	Hainan Airlines	22			Blue Panorama Airlines	8
12	Gulf Air	10	Myanma Airways	2	KLM Cityhopper	17			Bek Air	7
13	Korean Air	10			Aldus Aviation	16			Transaero	6
14	Odyssey Airlines	10			JAL	15			Willis Lease	6
15	Delta	7			ICBC Leasing	10			Interjet	5

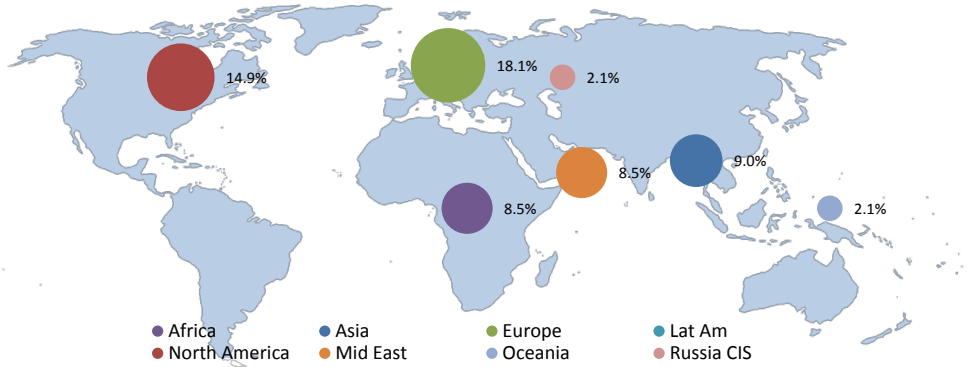


BACKLOG BY MANUFACTURER. REGIONAL AIRCRAFT (IN PRODUCTION)

Bombardier Backlog		Embraer Backlog		Sukhoi Backlog		
1	Air Nostrum	25	Skywest Airlines	60	Kartika Airlines	30
2	Lufthansa	20	Republic Airlines	49	Pearl Aircraft Corporation	30
3	China Express Airlines	20	FlyBe	44	Utair	24
4	American Airlines	18	American Airlines	36	Ilyushin Finance	20
5	Odyssey Airlines	10	JetBlue	24	CityJet	15
6	Gulf Air	10	United Airlines	23	Orient Thai Airlines	12
7	Delta	7	Hainan Airlines	20	Yamal Airlines	10
8	Felix Airways	6	KLM Cityhopper	17	Aviotech	10
9	PrivatAir	5	Aldus Aviation	16	Finance Leasing Company	10
10	Braathens Regional	5	JAL	15	Sky Aviation	9
11	Adria Airways	1	Colorful Guizhou Airlines	5	Blue Panorama Airlines	8
12			Corporate Owner	4	Bek Air	7
13			Suzuyo	3	Transaero	6
14			Azal	2	Willis Lease	6
15					Interjet	5

BACKLOG OVERVIEW-TURBOPROP MARKET

WORLD BACKLOG DISTRIBUTION



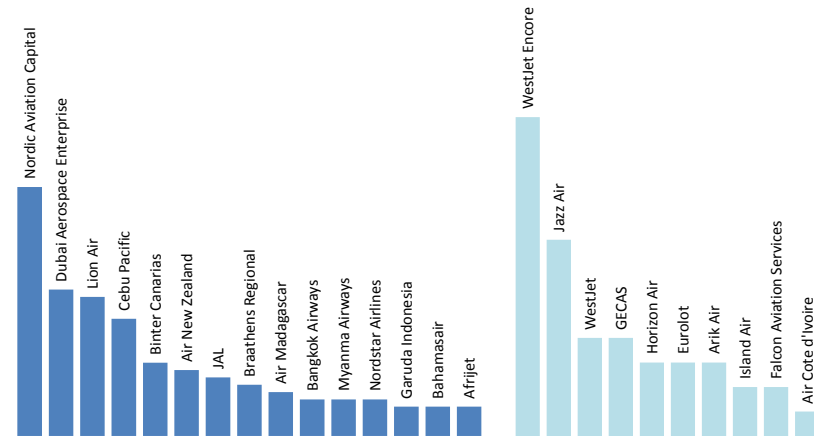
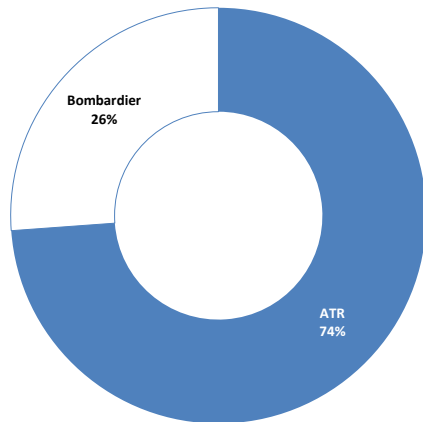
MARKET SHARE BY MANUFACTURER

	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	12	8.3%	5	9.8%	16	8.5%
Asia	20	13.9%	0	0.0%	17	9.0%
Oceania	4	2.8%	0	0.0%	4	2.1%
Europe	35	24.3%	1	2.0%	34	18.1%
Lat Am	-3	-2.1%	0	0.0%	-3	-1.6%
Mid East	13	9.0%	4	7.8%	16	8.5%
North America	-5	-3.5%	34	66.7%	28	14.9%
Russia CIS	5	3.5%	0	0.0%	4	2.1%
Not Disclosed	63	43.8%	7	13.7%	72	38.3%
Total	144	76.6%	51	27.1%	188	

BACKLOG BY CUSTOMER PROFILE

	ATR	Bombardier	TOTAL
Airline	46	43	85
Lessor	36	1	37
Other	62	7	66

AIRCRAFT IN PRODUCTION

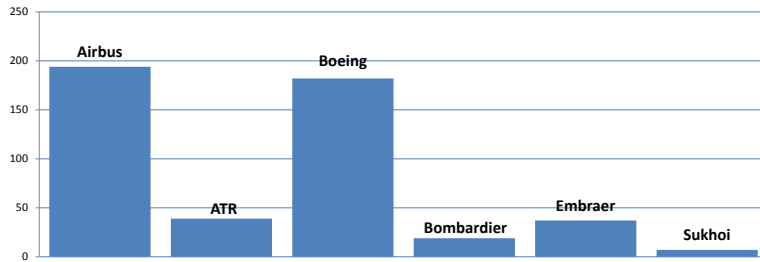
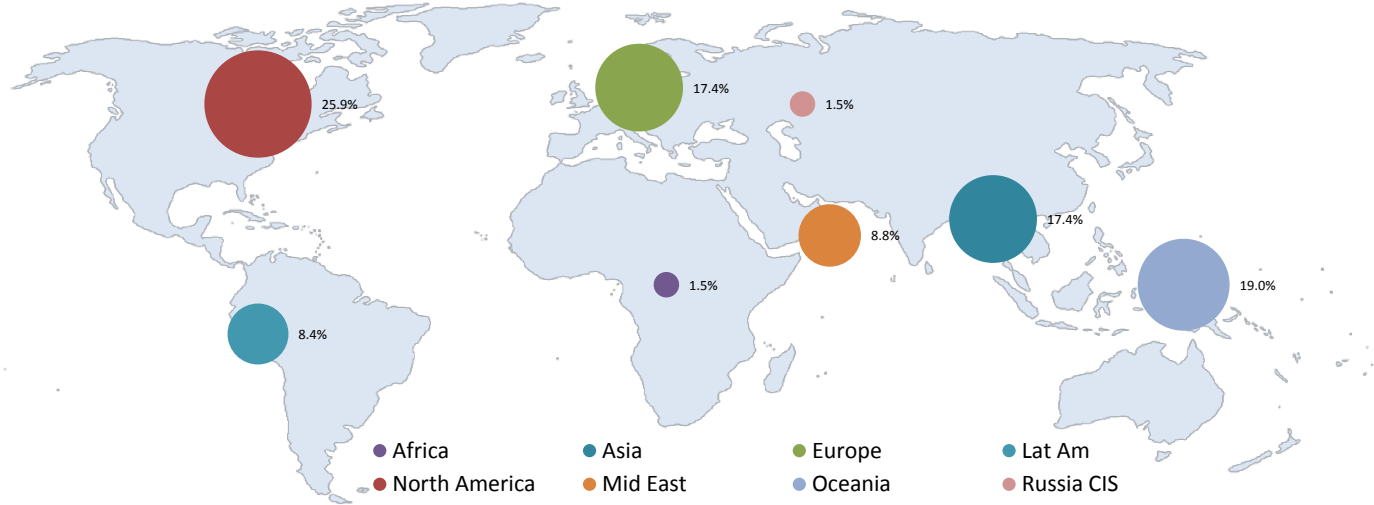


BACKLOG. TURBOPROP AIRCRAFT

ATR		Bombardier			
Rank	Orders	Rank	Orders		
1	Nordic Aviation Capital	34	1	WestJet Encore	13
2	Dubai Aerospace Enterprise	20	2	Jazz Air	8
3	Lion Air	19	3	WestJet	4
4	Cebu Pacific	16	4	GECAS	4
5	Binter Canarias	10	5	Horizon Air	3
6	Air New Zealand	9	6	Eurolot	3
7	JAL	8	7	Arik Air	3
8	Braathens Regional	7	8	Island Air	2
9	Air Madagascar	6	9	Falcon Aviation Services	2
10	Bangkok Airways	5	10	Air Cote d'Ivoire	1
11	Myanma Airways	5			
12	Nordstar Airlines	5			
13	Garuda Indonesia	4			
14	Bahamasair	4			
15	Afrijet	4			

DELIVERIES OVERVIEW

GEOGRAPHIC DISTRIBUTION



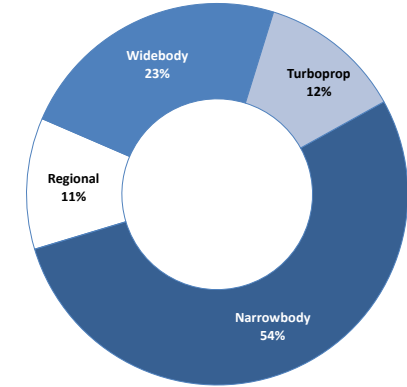
DELIVERIES BY REGION AND MANUFACTURER

	Airbus		ATR		Boeing		Bombardier		Embraer		Sukhoi		Total	
	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Africa	0	0.0%	1	2.6%	5	2.7%	1	5.3%	0	0.0%	0	0.0%	7	1.5%
Asia	39	20.1%	12	30.8%	28	15.4%	2	10.5%	2	5.4%	0	0.0%	83	17.4%
Oceania	41	21.1%	5	12.8%	39	21.4%	0	0.0%	6	16.2%	0	0.0%	91	19.0%
Europe	29	14.9%	12	30.8%	33	18.1%	5	26.3%	4	10.8%	0	0.0%	83	17.4%
Latin America	23	11.9%	2	5.1%	7	3.8%	0	0.0%	4	10.8%	4	57.1%	40	8.4%
Middle East	24	12.4%	3	7.7%	15	8.2%	0	0.0%	0	0.0%	0	0.0%	42	8.8%
North America	38	19.6%	4	0.0%	51	28.0%	11	57.9%	20	54.1%	0	0.0%	124	25.9%
Russia CIS	0	0.0%	0	0.0%	4	2.2%	0	0.0%	0	0.0%	3	42.9%	7	1.5%
Not Disclosed	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	2.7%	0	0.0%	1	0.2%
Total	194	40.6%	39	8.2%	182	38.1%	19	4.0%	37	7.7%	7	1.5%	478	

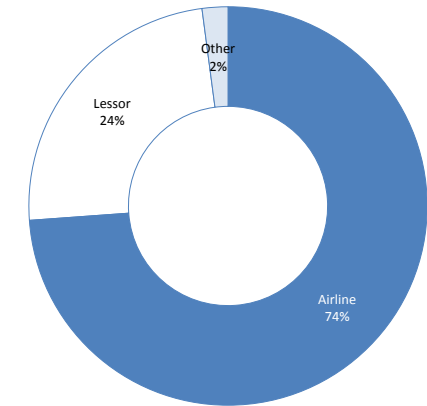
DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Airline	132	68.0%	21	53.8%	141	77.5%	16	84.2%	36	97.3%	7	100.0%	353	73.8%
Lessor	57	29.4%	18	46.2%	37	20.3%	3	15.8%	0	0.0%	0	0.0%	115	24.1%
Other	5	2.6%	0	0.0%	4	2.2%	0	0.0%	1	2.7%	0	0.0%	10	2.1%

BY ASSET CLASS



BY CUSTOMER PROFILE



307 (63.3%) DELIVERIES IN CAPE TOWN COUNTRIES



158 (32.6%) DELIVERIES IN G8 COUNTRIES



109 (22.5%) DELIVERIES IN BRICS COUNTRIES



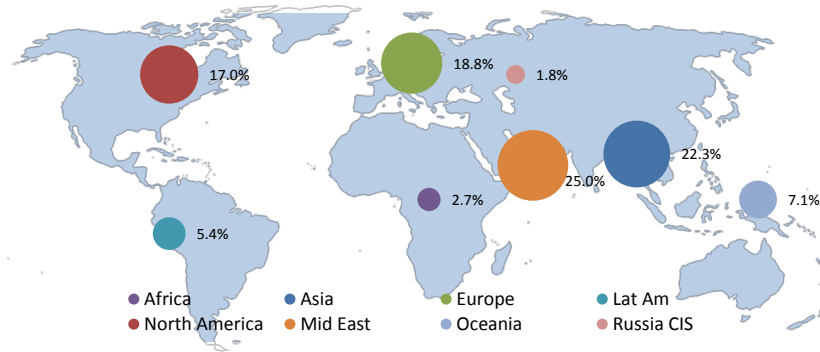
DELIVERIES OVERVIEW-WIDEBODY AIRCRAFT

68 (60.2%) DELIVERIES IN CAPE TOWN COUNTRIES

32 (28.3%) DELIVERIES IN G8 COUNTRIES

12 (10.6%) DELIVERIES IN BRICS COUNTRIES

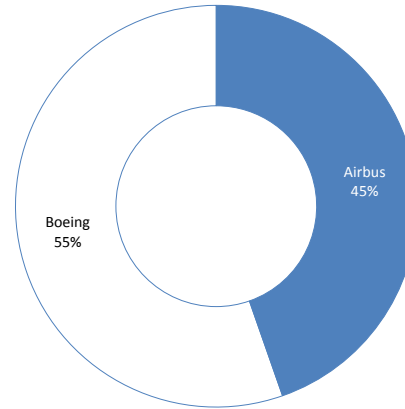
GEOGRAPHIC DISTRIBUTION



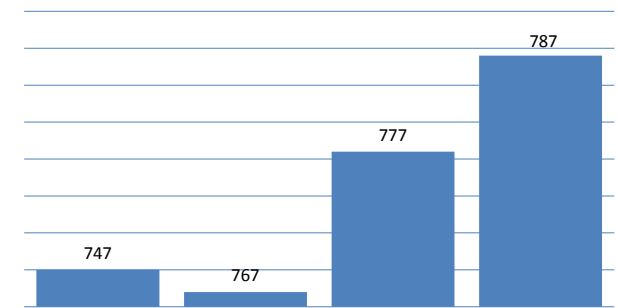
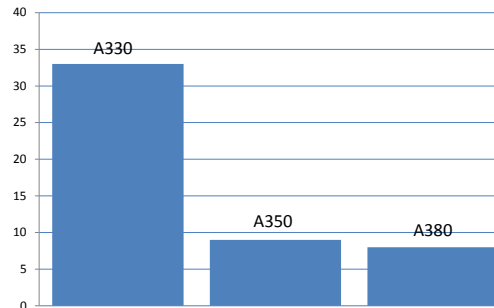
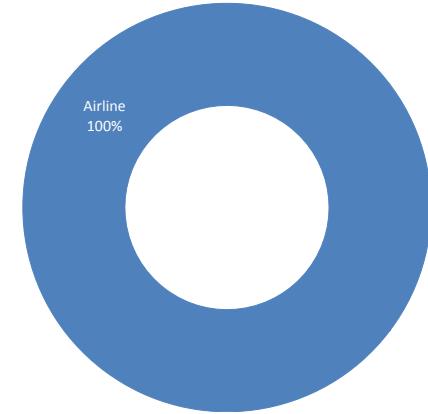
	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	0	0.0%	3	4.8%	3	2.7%
Asia	12	24.0%	13	21.0%	25	22.3%
Oceania	5	10.0%	3	4.8%	8	7.1%
Europe	11	22.0%	10	16.1%	21	18.8%
Lat Am	3	6.0%	3	4.8%	6	5.4%
Mid East	14	28.0%	14	22.6%	28	25.0%
North America	5	10.0%	14	22.6%	19	17.0%
Russia CIS	0	0.0%	2	3.2%	2	1.8%
Not Disclosed	0	0.0%	0	0.0%	0	0.0%
Total	50	44.6%	62	55.4%	112	

DELIVERIES BY CUSTOMER PROFILE						
Airline	35	70.0%	56	90.3%	91	81.3%
Lessor	15	30.0%	6	9.7%	21	18.8%
Other	0	0.0%	0	0.0%	0	0.0%

BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE



	AVERAGE PRODUCTION RATES					
	Airbus		Airbus		Airbus	
	A330	A350	A380	A330	A350	A380
Average (PM)	No	%	No	%	No	%
Oct	6	18.2%	4	44.4%	2	25.0%
Nov	10	30.3%	1	11.1%	3	37.5%
Dec	17	51.5%	4	44.4%	3	37.5%
Total	33	66.0%	9	18.0%	8	16.0%

DELIVERIES BY CUSTOMER PROFILE						
Airline	20	60.6%	7	77.8%	8	100.0%
Lessor	13	39.4%	2	22.2%	0	0.0%
Other	0	0.0%	0	0.0%	0	0.0%

	AVERAGE PRODUCTION RATES							
	Boeing		Boeing		Boeing		Boeing	
	747	767	777	787	747	767	777	787
Average (PM)	No	%	No	%	No	%	No	%
Oct	1	20%	1	50.0%	6	28.6%	11	32.4%
Nov	4	80%	1	50.0%	9	42.9%	14	41.2%
Dec	0	0%	0	0.0%	6	28.6%	9	26.5%
Total	5	8%	2	3%	21	34%	34	55%

DELIVERIES BY CUSTOMER PROFILE									
Airline	5	100%	2	100.0%	19	90.5%	30	88.2%	
Lessor	0	0%	0	0.0%	2	9.5%	4	11.8%	
Other	0	0%	0	0.0%	0	0.0%	0	0.0%	

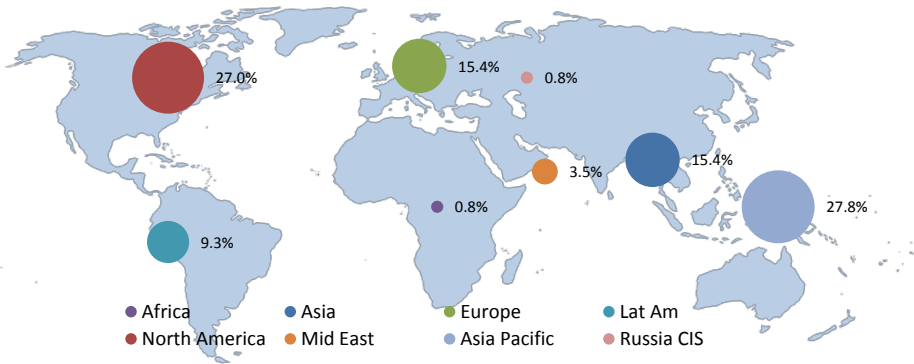
DELIVERIES OVERVIEW-NARROWBODY AIRCRAFT

174 (67.2%) DELIVERIES IN CAPE TOWN COUNTRIES

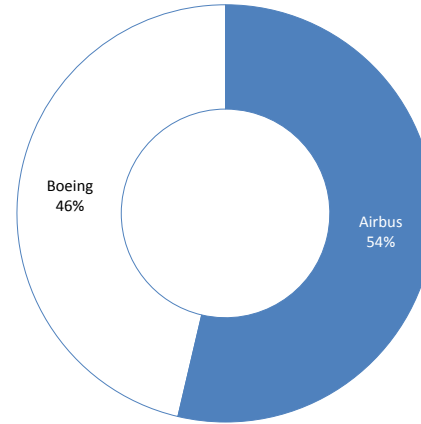
80 (30.9%) DELIVERIES IN G8 COUNTRIES

82 (31.7%) DELIVERIES IN BRICS COUNTRIES

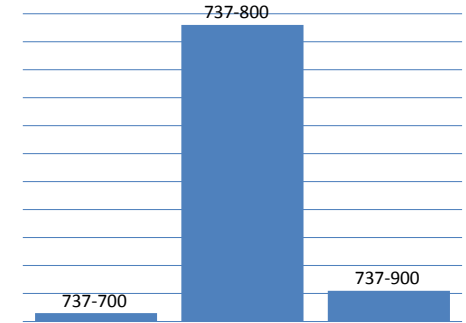
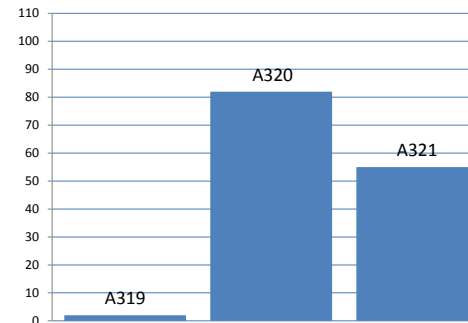
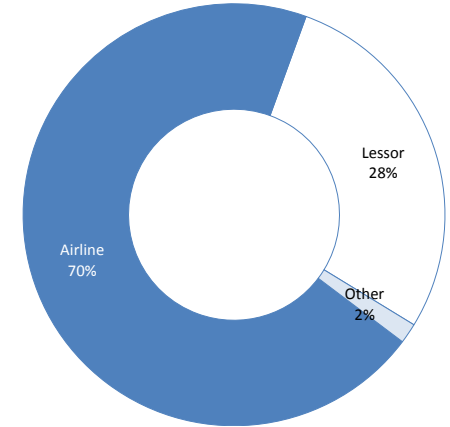
GEOGRAPHIC DISTRIBUTION



BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE



AIRCRAFT DELIVERIES BY MANUFACTURER

	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	0	0.0%	2	1.7%	2	0.8%
Asia	25	18.0%	15	12.5%	40	15.4%
Oceania	36	25.9%	36	30.0%	72	27.8%
Europe	17	12.2%	23	19.2%	40	15.4%
Lat Am	20	14.4%	4	3.3%	24	9.3%
Mid East	8	5.8%	1	0.8%	9	3.5%
North America	33	23.7%	37	30.8%	70	27.0%
Russia CIS	0	0.0%	2	1.7%	2	0.8%
Not Disclosed	0	0.0%	0	0.0%	0	0.0%
Total	139	53.7%	120	46.3%	259	

AVERAGE PRODUCTION RATES

	Airbus					
	A319		A320		A321	
	No	%	No	%	No	%
Average (PM)	0.7		27		18.3	
Oct	2	5.4%	18	48.6%	17	30.9%
Nov	0	0.0%	29	61.7%	18	32.7%
Dec	0	0.0%	35	63.6%	20	36.4%
Total	2	1.4%	82	59.0%	55	39.6%

	Boeing					
	737-700		737-800		737-900	
	No	%	No	%	No	%
Average (PM)	1.0		35.3		3.7	
1	33.3%		34	32.1%	4	36.4%
0	0.0%		38	35.8%	5	45.5%
2	66.7%		34	32.1%	2	18.2%
3	2.5%		106	88.3%	11	9.2%

DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	97	69.8%	85	70.8%	182	70.3%
Lessor	42	30.2%	31	25.8%	73	28.2%
Other	0	0.0%	4	3.3%	4	1.5%

DELIVERIES BY CUSTOMER PROFILE

	Airbus			Boeing			
	No	%		No	%		
Airline	2	100.0%		54	65.9%	41	75%
Lessor	0	0.0%		28	34.1%	14	25%
Other	0	0.0%		0	0.0%	0	0%

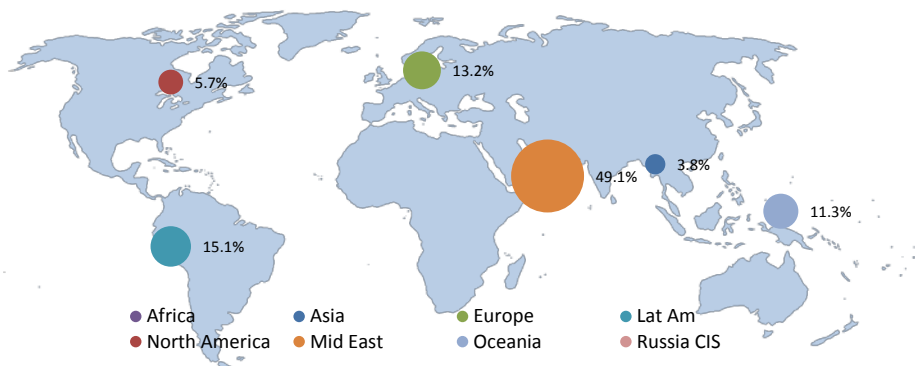
DELIVERIES OVERVIEW-REGIONAL AIRCRAFT

24 (44.4%) DELIVERIES IN CAPE TOWN COUNTRIES

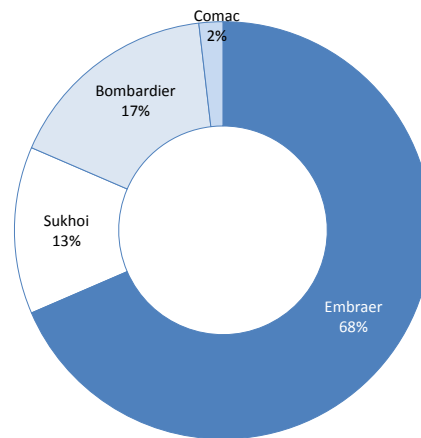
32 (59.3%) DELIVERIES IN G8 COUNTRIES

13 (24.1%) DELIVERIES IN BRICS COUNTRIES

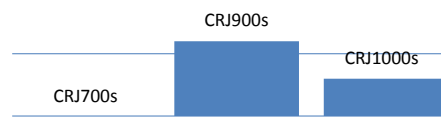
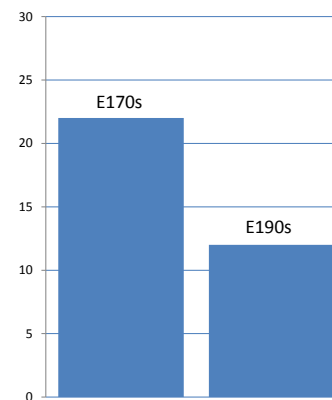
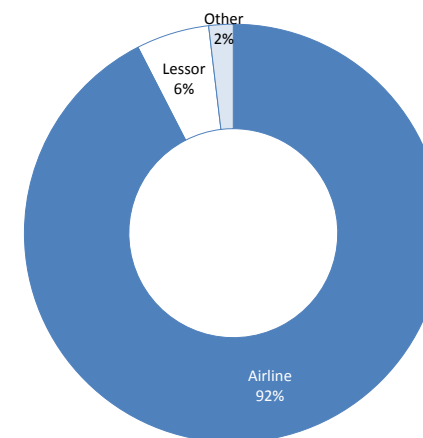
GEOGRAPHIC DISTRIBUTION



BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE



AIRCRAFT DELIVERIES BY MANUFACTURER

	Bombardier		Embraer		Sukhoi		TOTAL	
	No	%	No	%	No	%	No	%
Africa	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Asia	0	0.0%	2	5.4%	0	0.0%	2	3.8%
Oceania	0	0.0%	6	16.2%	0	0.0%	6	11.3%
Europe	3	33.3%	4	10.8%	0	0.0%	7	13.2%
Lat Am	0	0.0%	4	10.8%	4	57.1%	8	15.1%
Mid East	6	66.7%	20	54.1%	0	0.0%	26	49.1%
North America	0	0.0%	0	0.0%	3	42.9%	3	5.7%
Russia CIS	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Not Disclosed	0	0.0%	1	2.7%	0	0.0%	1	1.9%
Total	9	17.0%	37	69.8%	7	13.2%	53	

DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%
Airline	6	66.7%	36	97.3%	7	100.0%	49	92.5%
Lessor	3	33.3%	0	0.0%	0	0.0%	3	5.7%
Other	0	0.0%	1	2.7%	0	0.0%	1	1.9%

AVERAGE PRODUCTION RATES

	Embraer			
	E170s		E190s	
	No	%	No	%
Total	22	59.5%	12	32.4%

	Bombardier					
	CRJ700s		CRJ900s		CRJ1000s	
	No	%	No	%	No	%
Total	0	0.0%	6	66.7%	3	33.3%

DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%
Airline	22	100.0%	11	91.7%	0	0.0%	0	0.0%
Lessor	0	0.0%	0	0.0%	0	0.0%	3	100.0%
Other	0	0.0%	1	8.3%	0	0.0%	0	0.0%

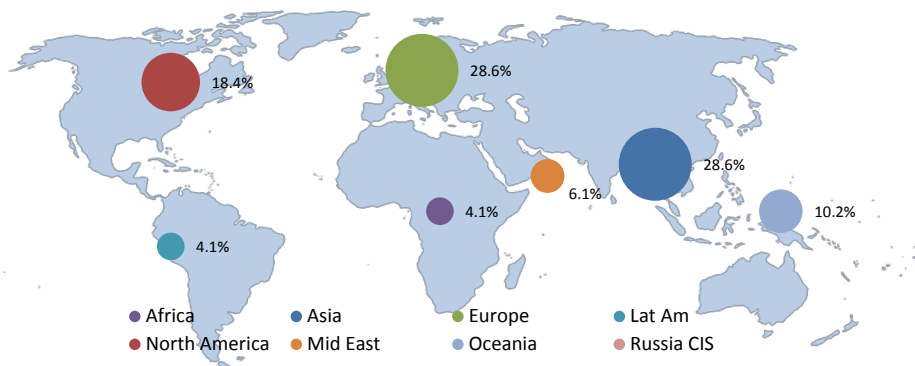
DELIVERIES OVERVIEW-TURBOPROP AIRCRAFT

41 (69.5%) DELIVERIES IN CAPE TOWN COUNTRIES

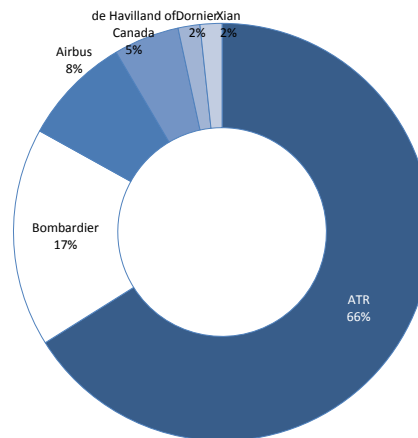
14 (23.7%) DELIVERIES IN G8 COUNTRIES

2 (3.4%) DELIVERIES IN BRICS COUNTRIES

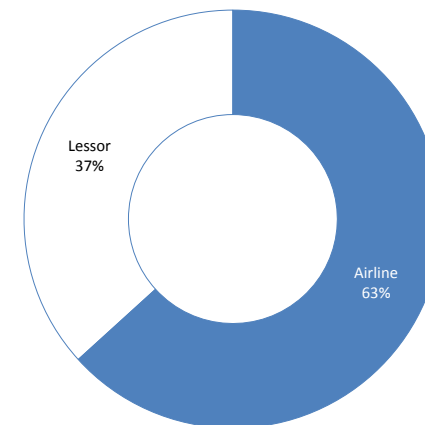
GEOGRAPHIC DISTRIBUTION



BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE

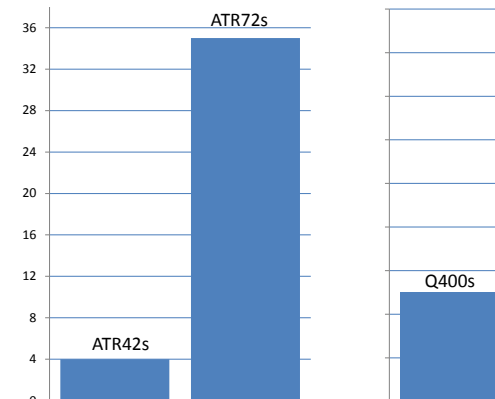


AIRCRAFT DELIVERIES BY MANUFACTURER

	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	1	2.6%	1	10.0%	2	4.1%
Asia	12	30.8%	2	20.0%	14	28.6%
Oceania	5	12.8%	0	0.0%	5	10.2%
Europe	12	30.8%	2	20.0%	14	28.6%
Lat Am	2	5.1%	0	0.0%	2	4.1%
Mid East	3	7.7%	0	0.0%	3	6.1%
North America	4	10.3%	5	50.0%	9	18.4%
Russia CIS	0	0.0%	0	0.0%	0	0.0%
Not Disclosed	0	0.0%	0	0.0%	0	0.0%
Total	39	79.6%	10	20.4%	49	

DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	21	53.8%	10	100.0%	31	63.3%
Lessor	18	46.2%	0	0.0%	18	36.7%
Other	0	0.0%	0	0.0%	0	0.0%



AVERAGE PRODUCTION RATES

	ATR				Bombardier	
	ATR42s		ATR72s		Q400s	
	No	%	No	%	No	%
Total	4	10.3%	35	89.7%	10	100.0%
DELIVERIES BY CUSTOMER PROFILE						
Airline	1	25.0%	20	57.1%	10	100.0%
Lessor	3	75.0%	15	42.9%	0	0.0%
Other	0	0.0%	0	0.0%	0	0.0%



Airfinance

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