

Airfinance Deals Database

Orders and
deliveries report

Q4 2016



airfinancejournal.com/dealsdatabase

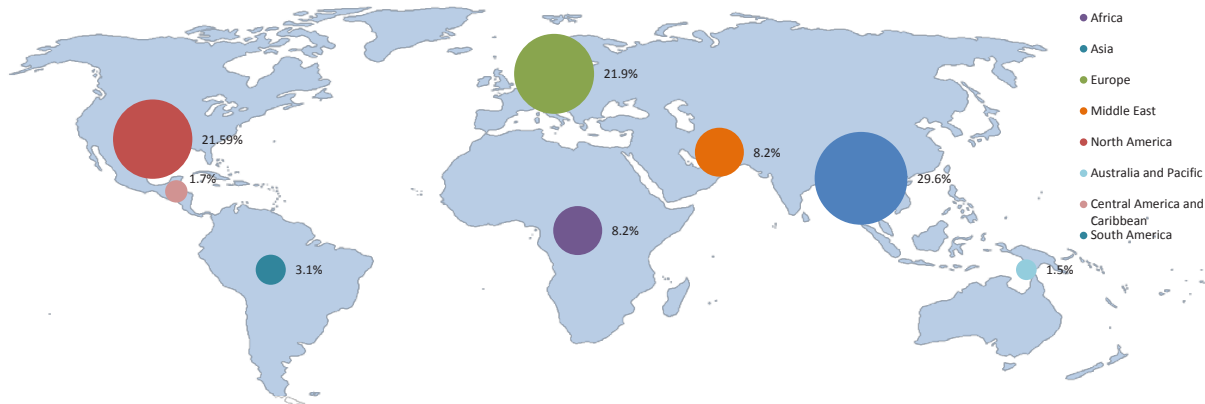


**AIRFINANCE
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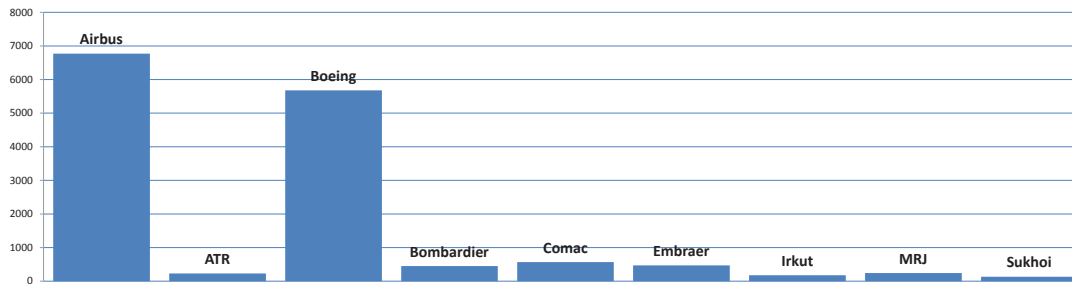
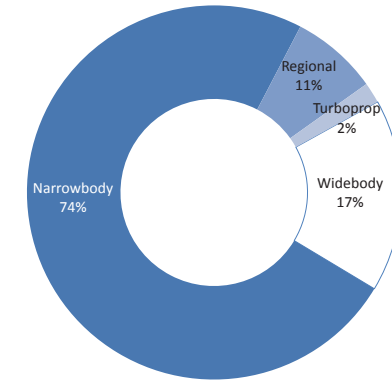
Backlog Overview

Manufacturers Report

WORLD BACKLOG DISTRIBUTION



BY ASSET CLASS



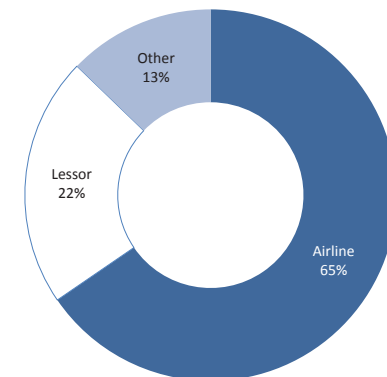
BACKLOG BY REGION AND MANUFACTURER

	Airbus		ATR		Boeing		Bombardier		Comac		Embraer		Irkut		MRJ		Sukhoi		Total	
	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Africa	46	0.7%	6	2.6%	48	0.8%	7	1.6%	3	0.5%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	110	0.7%
Asia	2159	31.9%	82	36.0%	1334	23.5%	42	9.4%	540	95.1%	98	20.9%	20	11.4%	53	21.8%	21	15.9%	4349	29.6%
Europe	1553	22.9%	63	27.6%	1092	19.2%	176	39.2%	0	0.0%	89	19.0%	155	88.6%	0	0.0%	99	75.0%	3227	21.9%
Middle East	602	8.9%	5	2.2%	557	9.8%	44	9.8%	0	0.0%	2	0.4%	0	0.0%	0	0.0%	0	0.0%	1210	8.2%
North America	1080	16.0%	13	5.7%	1453	25.6%	177	39.4%	25	4.4%	232	49.6%	0	0.0%	190	78.2%	6	4.5%	3176	21.6%
Australia and Pacific	120	1.8%	24	10.5%	72	1.3%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	216	1.5%
Central America and Caribbean	113	1.7%	7	3.1%	127	2.2%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	6	4.5%	253	1.7%
South America	321	4.7%	19	8.3%	86	1.5%	0	0.0%	0	0.0%	31	6.6%	0	0.0%	0	0.0%	0	0.0%	457	3.1%
Undisclosed	774	11.4%	9	3.9%	908	16.0%	3	0.7%	0	0.0%	16	3.4%	0	0.0%	0	0.0%	0	0.0%	1710	11.6%
Total	6768	46.0%	228	1.6%	5677	38.6%	449	3.1%	568	3.9%	468	3.2%	175	1.2%	243	1.7%	132	0.9%	14708	100.0%

BACKLOG BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Airline	4538	67.1%	150	65.8%	3747	66.0%	345	76.8%	200	35.2%	341	72.9%	30	17.1%	223	91.8%	52	39.4%	9626	65.4%
Lessor	1376	20.3%	66	28.9%	972	17.1%	97	21.6%	345	60.7%	111	23.7%	145	82.9%	20	8.2%	70	53.0%	3202	21.8%
Other	854	12.6%	12	5.3%	958	16.9%	7	1.6%	23	4.0%	16	3.4%	0	0.0%	0	0.0%	10	7.6%	1880	12.8%

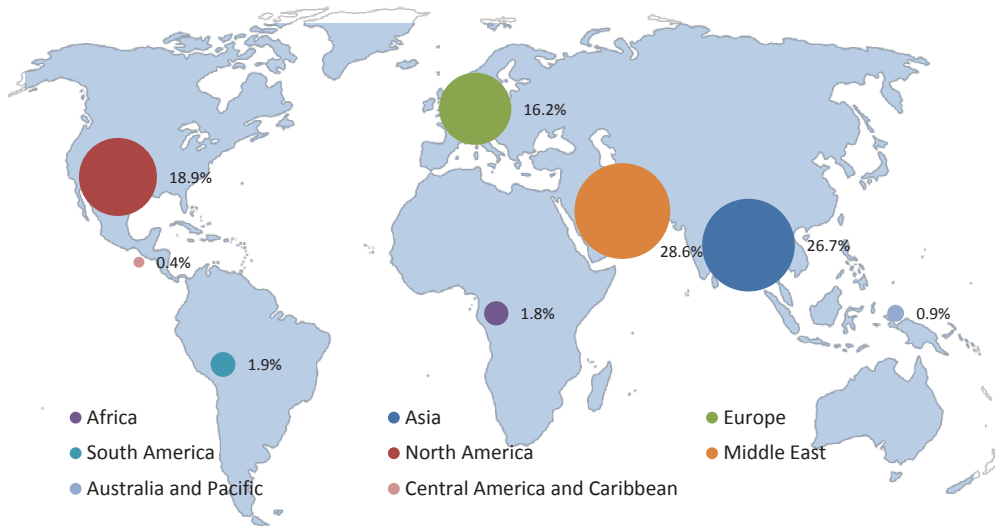
BY CUSTOMER PROFILE



Backlog Overview – Widebody Aircraft

Manufacturers Report

WORLD BACKLOG DISTRIBUTION

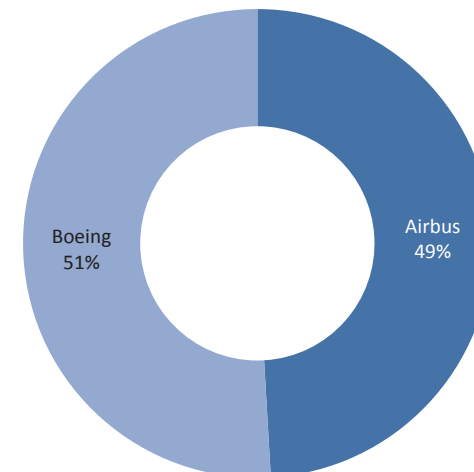


BACKLOG, WIDEBODY AIRCRAFT

AIRBUS		BOEING		
Rank	Orders	Rank	Orders	
1	AIRASIA X	76	EMIRATES	174
2	QATAR AIRWAYS	70	QATAR AIRWAYS	105
3	ETIHAD AIRWAYS	65	ETIHAD AIRWAYS	86
4	SINGAPORE AIRLINES	62	FEDEX	79
5	AIR LEASE CORPORATION	54	ALL NIPPON AIRWAYS	52
6	IRAN AIR	52	AIR LEASE CORPORATION	44
7	DELTA	51	AERCAP	34
8	EMIRATES	50	UNITED AIRLINES	31
9	CHINA EASTERN	38	SINGAPORE AIRLINES	30
10	CATHAY PACIFIC AIRWAYS	38	AIR FRANCE	25
11	UNITED AIRLINES	35	EVA AIR	25
12	HONG KONG AIRLINES	34	AEROFLOT	23
13	JAPAN AIRLINES	31	BDS USAF TANKER	23
14	ASIANA	30	CATHAY PACIFIC AIRWAYS	21
15	CASC	28	LUFTHANSA /KOREAN AIR	20

MARKET SHARE BY MANUFACTURER

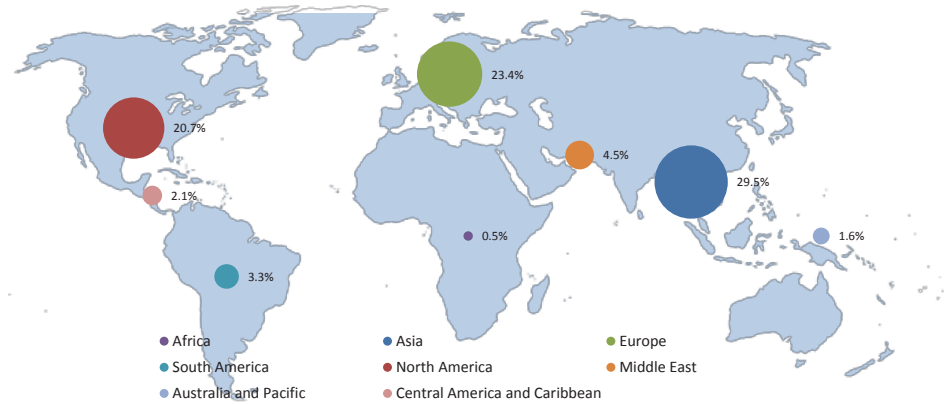
	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	34	2.8%	11	0.9%	45	1.8%
Asia	415	34.5%	240	19.2%	655	26.7%
Europe	212	17.6%	185	14.8%	397	16.2%
Middle East	278	23.1%	422	33.8%	700	28.6%
North America	199	16.5%	265	21.2%	464	18.9%
Australia and Pacific	8	0.7%	14	1.1%	22	0.9%
Central America and Caribbean	6	0.5%	3	0.2%	9	0.4%
South America	31	2.6%	16	1.3%	47	1.9%
Undisclosed	20	1.7%	92	7.4%	112	4.6%
Total	1203	49.1%	1248	50.9%	2451	100.0%
ORDERS BY CUSTOMER PROFILE						
Airline	980	81.5%	981	78.6%	1961	80.0%
Lessor	172	14.3%	135	10.8%	307	12.5%
Other	51	4.2%	132	10.6%	183	7.5%



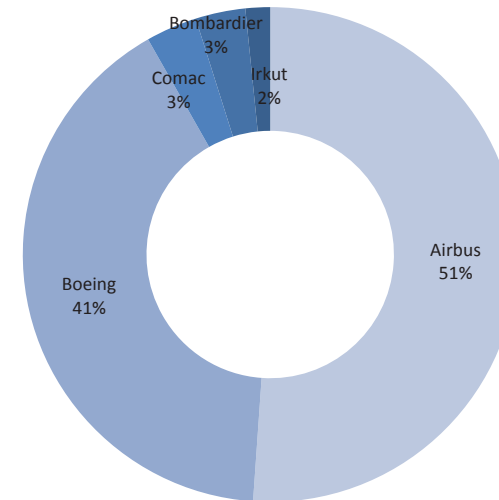
Backlog Overview – Narrowbody Aircraft

Manufacturers Report

WORLD BACKLOG DISTRIBUTION



MARKET SHARE BY MANUFACTURER



MARKET SHARE BY MANUFACTURER

	Airbus		Boeing		Comac		Bombardier		Irkut		TOTAL	
	No	%	No	%	No	%	No	%	No	%	No	%
Africa	12	0.8%	37	0.8%	0	0.0%	4	0.0%	0	0.0%	53	0.5%
Asia	1744	31.3%	1094	24.7%	345	94.5%	10	2.8%	20	11.4%	3213	29.5%
Europe	1341	24.1%	907	20.5%	0	0.0%	148	41.7%	155	88.6%	2551	23.4%
Middle East	324	5.8%	135	3.0%	0	0.0%	33	9.3%	0	0.0%	492	4.5%
North America	881	15.8%	1188	26.8%	20	5.5%	160	45.1%	0	0.0%	2249	20.7%
Australia and Pacific	112	2.0%	58	1.3%	0	0.0%	0	0.0%	0	0.0%	170	1.6%
Central America and Caribbean	107	1.9%	124	2.8%	0	0.0%	0	0.0%	0	0.0%	231	2.1%
South America	290	5.2%	70	1.6%	0	0.0%	0	0.0%	0	0.0%	360	3.3%
Undisclosed	754	13.5%	816	18.4%	0	0.0%	0	0.0%	0	0.0%	1570	14.4%
Total	5565	51.1%	4429	40.7%	365	3.4%	355	3.3%	175	1.6%	10889	100.0%

ORDERS BY CUSTOMER PROFILE

Airline	3558	80.3%	2766	757.8%	95	26.8%	30	17.1%	6720	61.7%
Lessor	1204	27.2%	837	229.3%	270	76.1%	145	82.9%	2536	23.3%
Other	803	18.1%	826	226.3%	0	0.0%	0	0.0%	1633	15.0%

BACKLOG BY MANUFACTURER. NARROWBODY AIRCRAFT

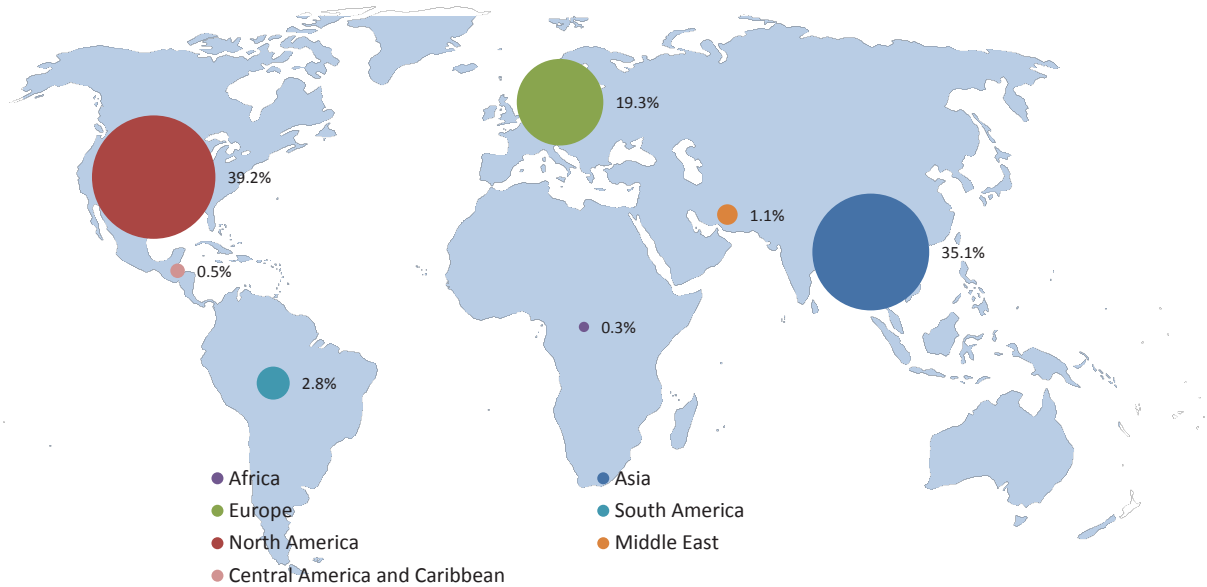
	AIRBUS	Orders	BOEING	Orders	COMAC	Orders	BOMBARDIER	Orders	IRKUT	Orders
1	INDIGO	416	SOUTHWEST AIRLINES	251	ICBC LEASING	55	DELTA	75	AVIACAPITAL SERVICE	85
2	AIRASIA	399	LION AIR	210	CHINA CONSTRUCTION BANK	50	AIR CANADA	45	ILYUSHIN FINANCE CORPORATION	40
3	AERCAP	199	RYANAIR	193	AGRICULTURAL BANK OF CHINA	45	REPUBLIC AIRLINES	40	VEB LEASING	20
4	LION AIR	199	GECAS	183	BOCOM LEASING	30	MACQUARIE AIRFINANCE	40	UTAIR	10
5	EASJET	162	UNITED AIRLINES	163	JOY AIR	20	LUFTHANSA	25	RED WINGS	10
6	AIR LEASE CORPORATION	140	SPICEJET	142	INDUSTRIAL BANK FINANCIAL LEASING	20	ILYUSHIN FINANCE CORPORATION	20	IRAERO	10
7	GOAIR	139	AIR LEASE CORPORATION	126	HEBEI AIRLINES	20	LEASE CORPORATION INTERNATIONAL	20		
8	AVIANCA	137	NORWEGIAN	123	HAINAN AIRLINES	20	AIR BALTIC	18		
9	WIZZ AIR	136	AMERICAN AIRLINES	118	GECAS	20	SAUDIGULF	16		
10	AMERICAN AIRLINES	118	VIEJTETAIR	100	SICHUAN AIRLINES	20	BRAATHENS REGIONAL	10		
11	GECAS	115	AERCAP	100	CHINA AIRCRAFT LEASING COMPANY	20	GULF AIR	10		
12	SMBC AVIATION CAPITAL	110	SMBC AVIATION CAPITAL	92	BOC AVIATION	20	KOREAN AIR	10		
13	JETBLUE	110	BOC AVIATION	91	CDB LEASING	10	ODYSSEY AIRLINES	10		
14	LUFTHANSA	100	FLYDUBAI	77	AIR CHINA	5	PRIVATAIR Switzerland	5		
15	QANTAS	99	JET AIRWAYS /TURKISH AIRLINES	75	CHINA SOUTHERN	5	IRAQI AIRWAYS	5		



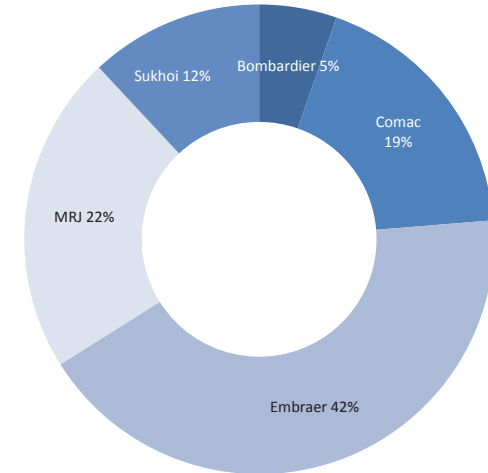
Backlog Overview – Regional Jet Aircraft

Manufacturers Report

WORLD BACKLOG DISTRIBUTION



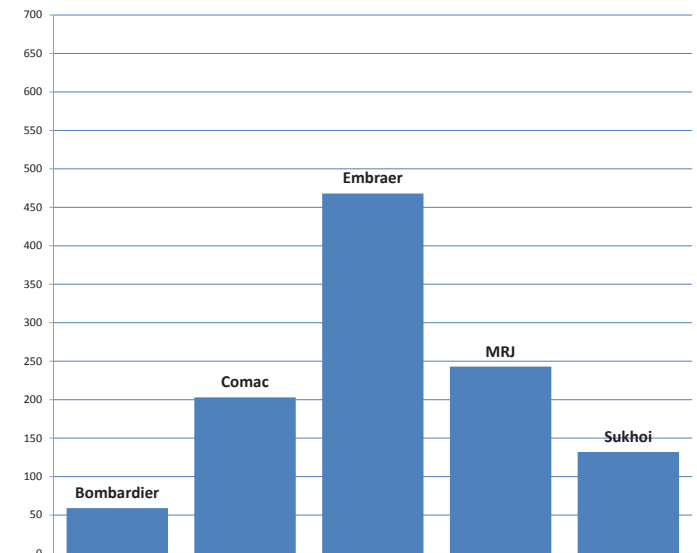
BACKLOG BY MANUFACTURER



BACKLOG BY REGION AND MANUFACTURER

	TOTAL										Total	
	Bombardier		Comac		Embraer		MRJ		Sukhoi			
	No	%	No	%	No	%	No	%	No	%	No	%
Africa	0	0.0%	3	1.5%	0	0.0%	0	0.0%	0	0.0%	3	0.3%
Asia	21	35.6%	195	96.1%	98	20.9%	53	21.8%	21	15.9%	388	35.1%
Europe	25	42.4%	0	0.0%	89	19.0%	0	0.0%	99	75.0%	213	19.3%
Middle East	10	16.9%	0	0.0%	2	0.4%	0	0.0%	0	0.0%	12	1.1%
North America	0	0.0%	5	2.5%	232	49.6%	190	78.2%	6	4.5%	433	39.2%
Australia and Pacific	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Central America and Carib	0	0.0%	0	0.0%	0	0.0%	0	0.0%	6	4.5%	6	0.5%
South America	0	0.0%	0	0.0%	31	6.6%	0	0.0%	0	0.0%	31	2.8%
Undisclosed	3	5.1%	0	0.0%	16	3.4%	0	0.0%	0	0.0%	19	1.7%
Total	59	5.3%	203	18.4%	468	42.4%	243	22.0%	132	11.9%	1105	100.0%

ORDERS BY CUSTOMER PROFILE												
	Bombardier		Comac		Embraer		MRJ		Sukhoi		Total	
	No	%	No	%	No	%	No	%	No	%	No	%
Airline	43	72.9%	105	51.7%	341	72.9%	223	91.8%	52	39.4%	764	69.1%
Lessor	13	22.0%	75	36.9%	111	23.7%	20	8.2%	70	53.0%	289	26.2%
Other	3	5.1%	23	11.3%	16	3.4%	0	0.0%	10	7.6%	52	4.7%



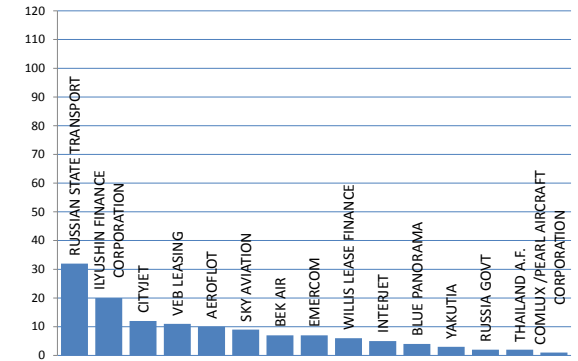
Backlog Overview – Regional Jet Aircraft

Manufacturers Report

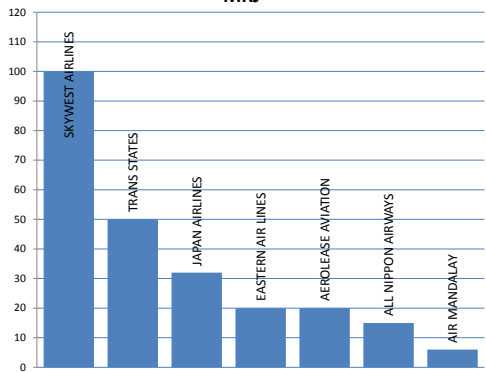
BACKLOG BY MANUFACTURER. REGIONAL AIRCRAFT

Bombardier Backlog		Comac Backlog		Embraer Backlog		MRJ Backlog		Sukhoi Backlog		
1	AIR NOSTRUM	17	HENAN AIRLINES	50	SKYWEST AIRLINES	114	SKYWEST AIRLINES	100	RUSSIAN STATE TRANSPORT	32
2	CHINA EXPRESS AIRLINES	11	ICBC LEASING	40	AIR COSTA	52	TRANS STATES	50	ILYUSHIN FINANCE CORPORATION	20
3	CIB LEASING	10	CHINA AIRCRAFT LEASING COM	30	AERCAP	48	JAPAN AIRLINES	32	CITYJET	12
4	FELIX AIRWAYS	6	CHENGDU AIRLINES	28	HORIZON AIR	33	EASTERN AIR LINES	20	VEB LEASING	11
5	TATARSTAN AIR	4	COMSYS AVIATION LEASING	20	AZUL LINHAS AEREAS	30	AEROLEASE AVIATION	20	AEROFLOT	10
6	IRAQI AIRWAYS	4	SHANDONG AIRLINES	10	AIRCASLE	25	ALL NIPPON AIRWAYS	15	SKY AVIATION	9
7	TRIDENT JET	3	HEBEI AIRLINES	10	JETBLUE	24	AIR MANDALAY	6	BEK AIR	7
8	ADRIA	1	SHANGHAI AIRLINES	5	NORDIC AVIATION CAPITAL	24			EMERCOM	7
9			GECAS	5	UNITED AIRLINES	24			WILLIS LEASE FINANCE	6
10			CONGO BRAZAVILLE	3	TIANJIN AIRLINES	14			INTERJET	5
11			MYANMAR AIRWAYS INT	2	KLM CITYHOPPER	13			BLUE PANORAMA	4
12					AMERICAN AIRLINES	12			YAKUTIA	3
13					ICBC LEASING	10			RUSSIA GOVT	2
14					J-AIR	9			THAILAND A.F.	2
15					CORPORATE OWNER	6			COMLUX / PEARL AIRCRAFT CORP	1

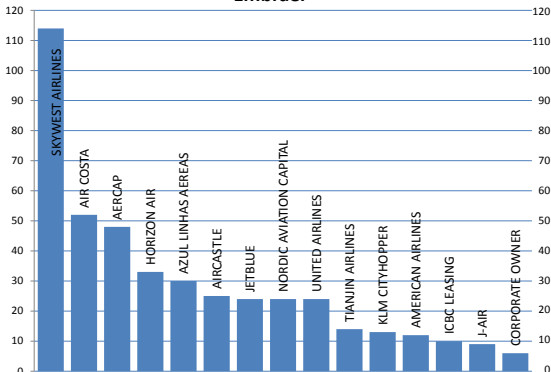
Sukhoi



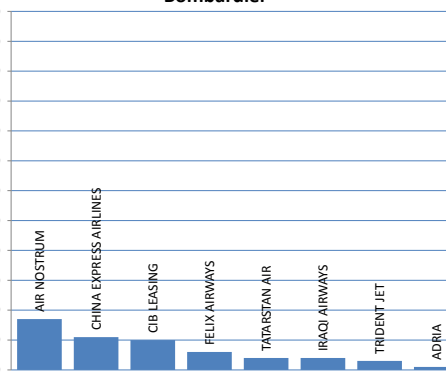
MRJ



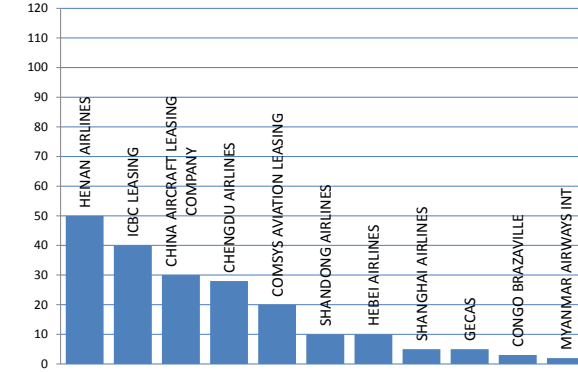
Embraer



Bombardier



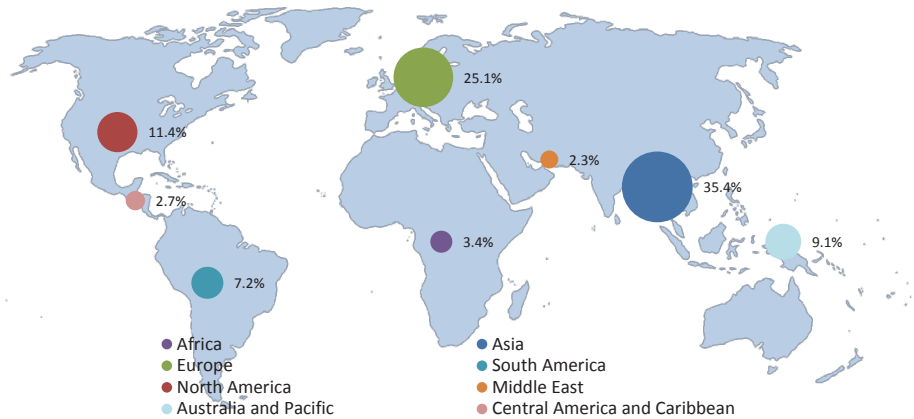
Comac



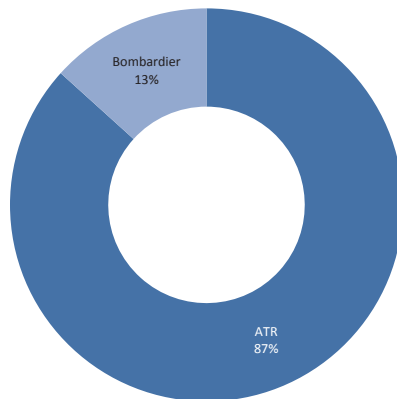
Backlog Overview – Turboprop Market

Manufacturers Report

WORLD BACKLOG DISTRIBUTION



MARKET SHARE BY MANUFACTURER

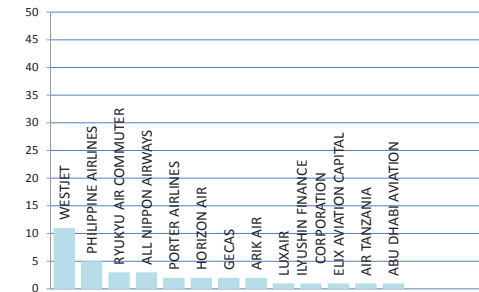
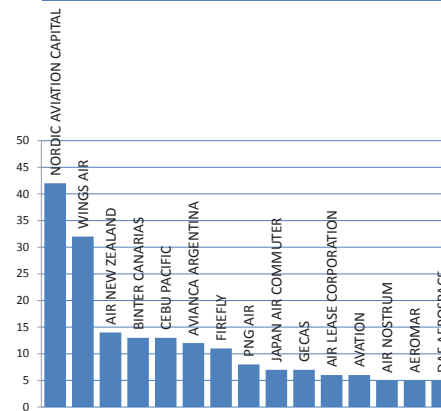


MARKET SHARE BY MANUFACTURER

	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	6	2.6%	3	8.6%	9	3.4%
Asia	82	36.0%	11	31.4%	93	35.4%
Europe	63	27.6%	3	8.6%	66	25.1%
Middle East	5	2.2%	1	2.9%	6	2.3%
North America	13	5.7%	17	48.6%	30	11.4%
Australia and Pacific	24	10.5%	0	0.0%	24	9.1%
Central America and Caribbean	7	3.1%	0	0.0%	7	2.7%
South America	19	8.3%	0	0.0%	19	7.2%
Undisclosed	9	3.9%	0	0.0%	9	3.4%
Total	228	86.7%	35	13.3%	263	100.0%

BACKLOG BY CUSTOMER PROFILE

	ATR	Bombardier	TOTAL
Airline	150	31	181
Lessor	66	4	70
Other	12	0	12



BACKLOG, TURBOPROP AIRCRAFT

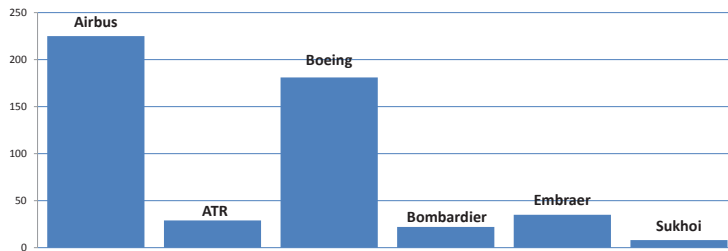
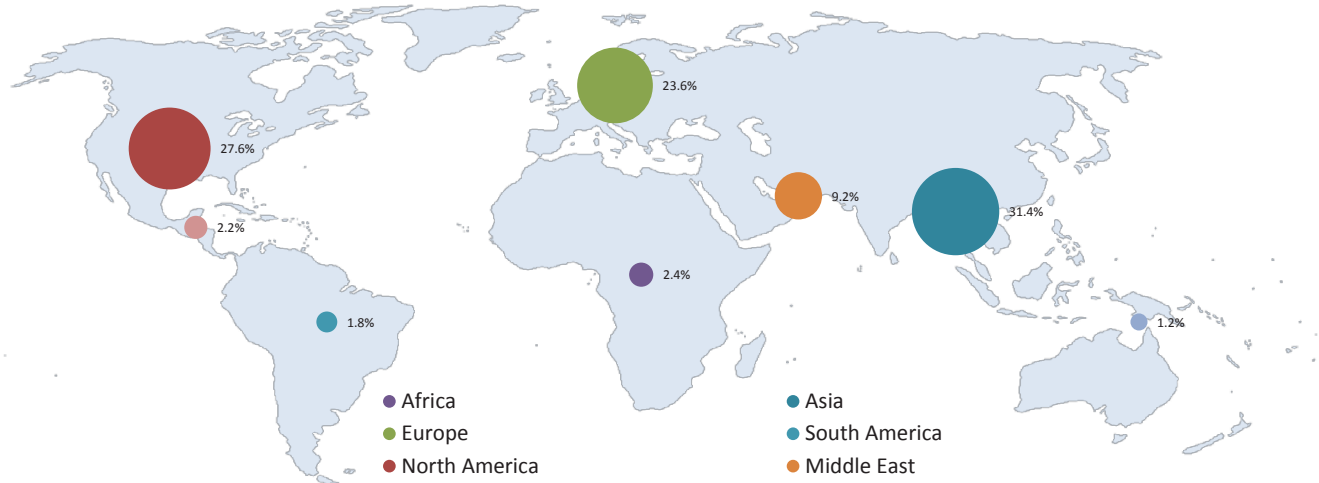
ATR		Bombardier	
Orders		Orders	
1	NORDIC AVIATION CAPITAL	42	WESTJET
2	WINGS AIR	32	PHILIPPINE AIRLINES
3	AIR NEW ZEALAND	14	RYUKYU AIR COMMUTER
4	BINTER CANARIAS	13	ALL NIPPON AIRWAYS
5	CEBU PACIFIC	13	PORTER AIRLINES
6	AVIANCA ARGENTINA	12	HORIZON AIR
7	FIREFLY	11	GECAS
8	PNG AIR	8	ARIK AIR
9	JAPAN AIR COMMUTER	7	LUXAIR
10	GECAS	7	ILYUSHIN FINANCE CORPORATION
11	AIR LEASE CORPORATION	6	ELIX AVIATION CAPITAL
12	AVATION	6	AIR TANZANIA
13	AIR NOSTRUM	5	ABU DHABI AVIATION
14	AEROMAR	5	
15	DAE AEROSPACE	5	



Deliveries Overview

Manufacturers Report

GEOGRAPHIC DISTRIBUTION



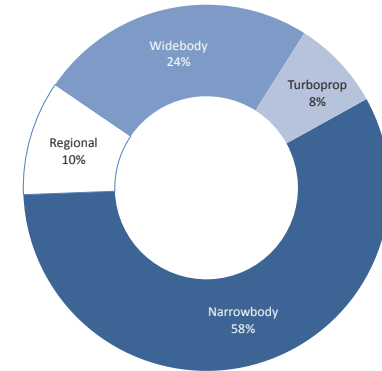
DELIVERIES BY REGION AND MANUFACTURER

	Airbus	ATR	Boeing	Bombardier	Embraer	Sukhoi	Total
Africa	4 1.8%	0 0.0%	8 4.4%	0 0.0%	0 0.0%	0 0.0%	12 2.4%
Asia	95 42.2%	6 20.7%	50 27.6%	0 0.0%	6 17.1%	0 0.0%	157 31.4%
Europe	53 23.6%	9 31.0%	37 20.4%	10 45.5%	1 2.9%	8 100.0%	118 23.6%
Middle East	24 10.7%	5 17.2%	17 9.4%	0 0.0%	0 0.0%	0 0.0%	46 9.2%
North America	37 16.4%	0 0.0%	62 34.3%	12 54.5%	27 77.1%	0 0.0%	138 27.6%
Australia and Pacific	1 0.4%	4 13.8%	1 0.6%	0 0.0%	0 0.0%	0 0.0%	6 1.2%
Central America and Caribbean	3 1.3%	4 3.4%	4 2.2%	0 0.0%	0 0.0%	0 0.0%	11 2.2%
South America	6 2.7%	1 3.4%	2 1.1%	0 0.0%	0 0.0%	0 0.0%	9 1.8%
Undisclosed	2 0.9%	0 0.0%	0 0.0%	0 0.0%	1 2.9%	0 0.0%	3 0.6%
Total	225 45.0%	29 5.8%	181 36.2%	22 4.4%	35 7.0%	8 1.6%	500 100.0%

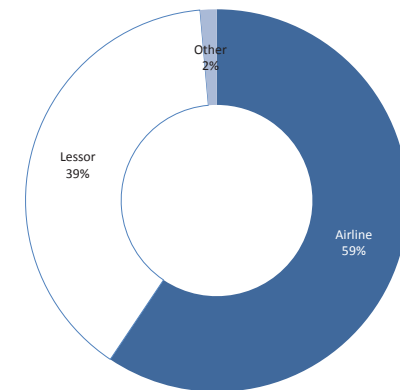
DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%	No	%		
Airline	121	53.8%	16	55.2%	117	64.6%	10	45.5%	32	91.4%	1	12.5%	297	59.4%
Lessor	102	45.3%	13	44.8%	62	34.3%	12	54.5%	0	0.0%	7	87.5%	196	39.2%
Other	2	0.9%	0	0.0%	2	1.1%	0	0.0%	3	8.6%	0	0.0%	7	1.4%

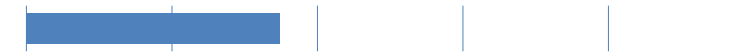
BY ASSET CLASS



BY CUSTOMER PROFILE



421 (83.7%) DELIVERIES IN CAPE TOWN COUNTRIES



174 (34.6%) DELIVERIES IN G8 COUNTRIES



79 (15.7%) DELIVERIES IN BRICS COUNTRIES



Deliveries Overview – Widebody Aircraft

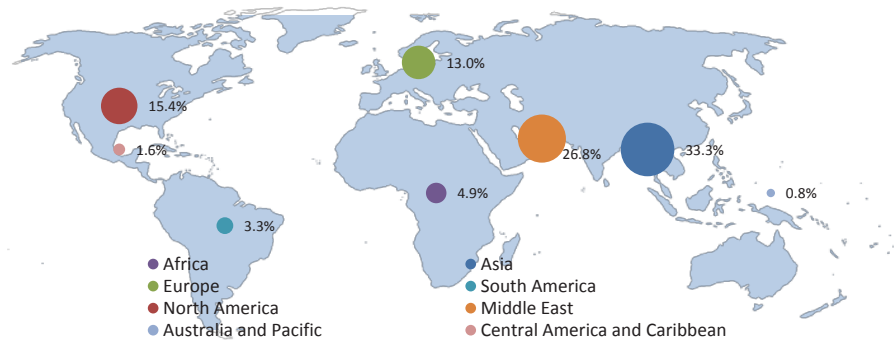
Manufacturers Report

96 (77.4%) DELIVERIES IN CAPE TOWN COUNTRIES

28 (22.6%) DELIVERIES IN G8 COUNTRIES

14 (11.3%) DELIVERIES IN BRICS COUNTRIES

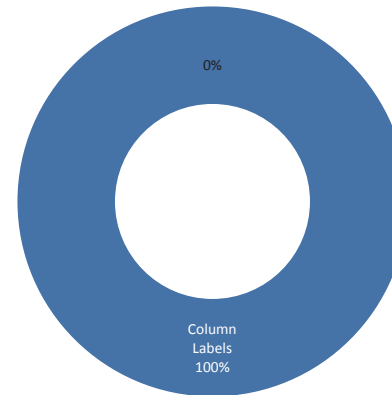
GEOGRAPHIC DISTRIBUTION



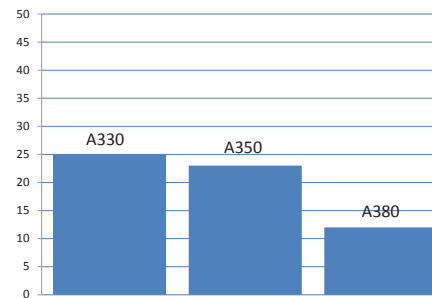
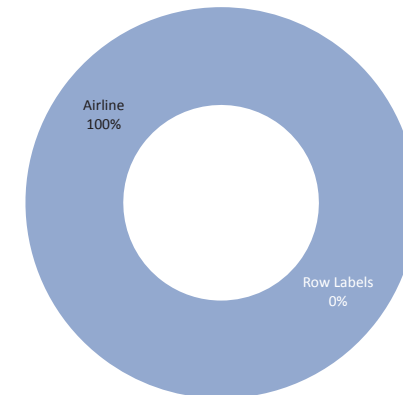
	Airbus		Boeing		TOTAL	
	No	%	No	%	No	%
Africa	4	6.7%	2	3.2%	6	4.9%
Asia	24	40.0%	17	27.0%	41	33.3%
Europe	7	11.7%	9	14.3%	16	13.0%
Middle East	19	31.7%	14	22.2%	33	26.8%
North America	2	3.3%	17	27.0%	19	15.4%
Australia and Pacific	0	0.0%	1	1.6%	1	0.8%
Central America and Carib	0	0.0%	2	3.2%	2	1.6%
South America	3	5.0%	1	1.6%	4	3.3%
Undisclosed	1	1.7%	0	0.0%	1	0.8%
Total	60	48.8%	63	51.2%	123	100%

DELIVERIES BY CUSTOMER PROFILE						
Airline	44	73.3%	42	66.7%	86	69.9%
Lessor	15	25.0%	21	33.3%	36	29.3%
Other	1	1.7%	0	0.0%	1	0.8%

BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE

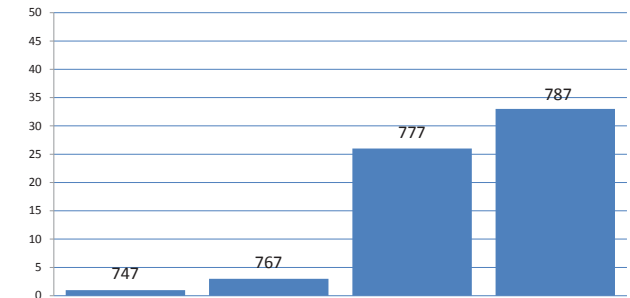


AVERAGE PRODUCTION RATES

	Airbus					
	A330		A350		A380	
	No	%	No	%	No	%
Average (PM)	8.3		7.7		4.0	
Oct	6	46.2%	4	30.8%	3	23.1%
Nov	7	53.8%	4	30.8%	2	15.4%
Dec	12	35.3%	15	44.1%	7	20.6%
Total	25	41.7%	23	38.3%	12	20.0%

DELIVERIES BY CUSTOMER PROFILE

Airline	16	64.0%	17	73.9%	11	91.7%
Lessor	8	32.0%	6	26.1%	1	8.3%
Other	1	4.0%	0	0.0%	0	0.0%



AVERAGE PRODUCTION RATES

	Boeing							
	747		767		777		787	
	No	%	No	%	No	%	No	%
Average (PM)	0.3		1.0		8.7		11.0	
Oct	0	0.0%	0	0.0%	7	35.0%	13	65.0%
Nov	0	0.0%	2	12.5%	5	31.3%	9	56.3%
Dec	1	3.7%	1	3.7%	14	51.9%	11	40.7%
Total	1	1.6%	3	4.8%	26	41.3%	33	52.4%

DELIVERIES BY CUSTOMER PROFILE

Airline	1	100%	3	100.0%	15	57.7%	23	69.7%
Lessor	0	0.0%	0	0.0%	11	42.3%	10	30.3%
Other	0	0.0%	0	0.0%	0	0.0%	0	0.0%



Deliveries Overview – Narrowbody Aircraft

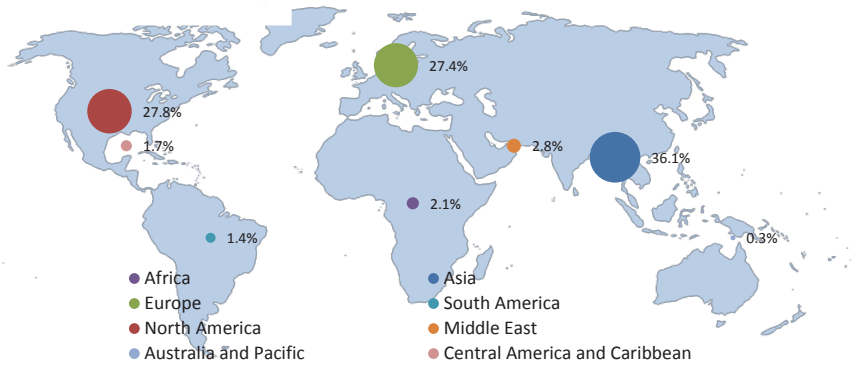
Manufacturers Report

253 (87.5%) DELIVERIES IN CAPE TOWN COUNTRIES

105 (36.3%) DELIVERIES IN G8 COUNTRIES

60 (20.8%) DELIVERIES IN BRICS COUNTRIES

GEOGRAPHIC DISTRIBUTION



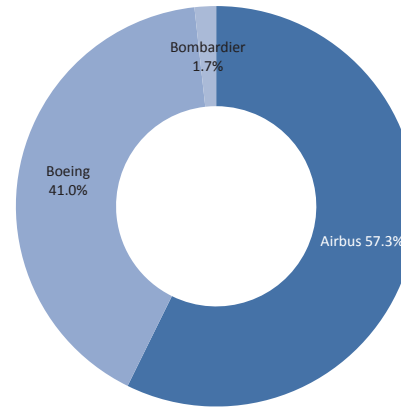
AIRCRAFT DELIVERIES BY MANUFACTURER

	Airbus		Bombardier		Boeing		TOTAL	
	No	%	No	%	No	%	No	%
Africa	0	0.0%	0	0.0%	6	5.1%	6	2.1%
Asia	71	43.0%	0	0.0%	33	28.0%	104	36.1%
Europe	46	27.9%	5	100.0%	28	23.7%	79	27.4%
Middle East	5	3.0%	0	0.0%	3	2.5%	8	2.8%
North America	35	21.2%	0	0.0%	45	38.1%	80	27.8%
Australia and Pacific	1	0.6%	0	0.0%	0	0.0%	1	0.3%
Central America and Caribbean	3	1.8%	0	0.0%	2	1.7%	5	1.7%
South America	3	1.8%	0	0.0%	1	0.8%	4	1.4%
Undisclosed	1	0.6%	0	0.0%	0	0.0%	1	0.3%
Total	165	57.3%	5	1.7%	118	41.0%	288	100.0%

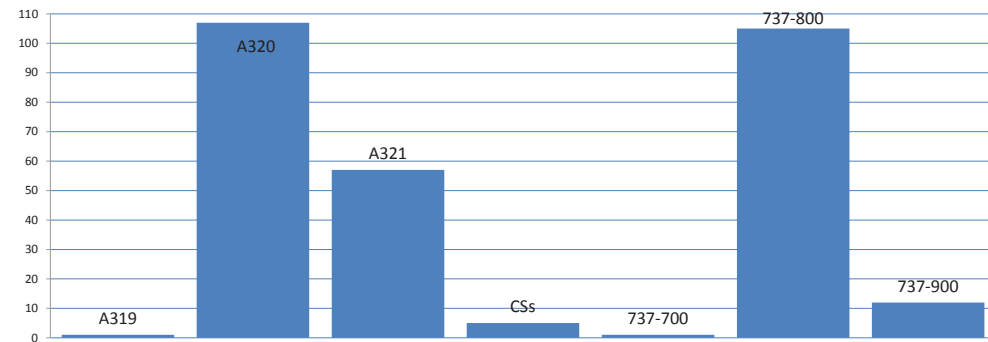
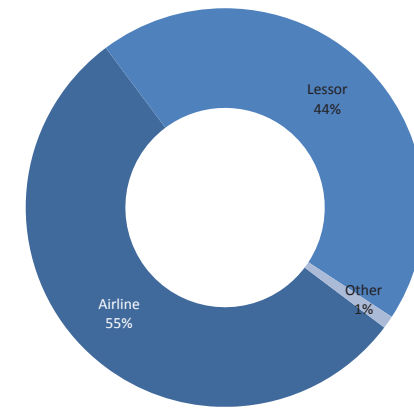
DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%
Airline	77	46.7%	5	100.0%	75	63.6%	157	54.5%
Lessor	87	52.7%	0	0.0%	41	34.7%	128	44.4%
Other	1	0.6%	0	0.0%	2	1.7%	3	1.0%

BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE



AVERAGE PRODUCTION RATES

	Airbus				Bombardier		Boeing							
	A319		A320		A321		CSs		737-700		737-800		737-900	
	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Average (PM)	0.3		35.7		19.0		1.7		0.3		35.0		4.0	
Oct	1	2.4%	21	51.2%	19	46.3%	1	100.0%	1	3.0%	28	84.8%	4	12.1%
Nov	0	0.0%	30	62.5%	18	37.5%	1	100.0%	0	0.0%	42	91.3%	4	8.7%
Dec	0	0.0%	56	73.7%	20	26.3%	3	100.0%	0	0.0%	35	89.7%	4	10.3%
Total	1	0.6%	107	64.8%	57	34.5%	5	100.0%	1	0.8%	105	89.0%	12	10.2%

DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%	No	%	No	%	No	%
Airline	1	100.0%	47	43.9%	29	51%	5	100.0%	1	100.0%	66	62.9%	8	66.7%
Lessor	0	0.0%	60	56.1%	27	47%	0	0.0%	0	0.0%	37	35.2%	4	33.3%
Other	0	0.0%	0	0.0%	1	2%	0	0.0%	0	0.0%	2	1.9%	0	0.0%



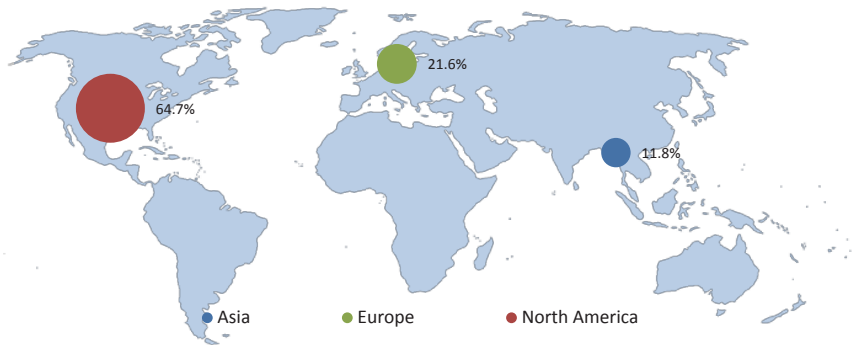
Deliveries Overview – Regional Jet Aircraft

42 (82.4%) DELIVERIES IN CAPE TOWN COUNTRIES

35 (68.6%) DELIVERIES IN G8 COUNTRIES

4 (7.8%) DELIVERIES IN BRICS COUNTRIES

GEOGRAPHIC DISTRIBUTION



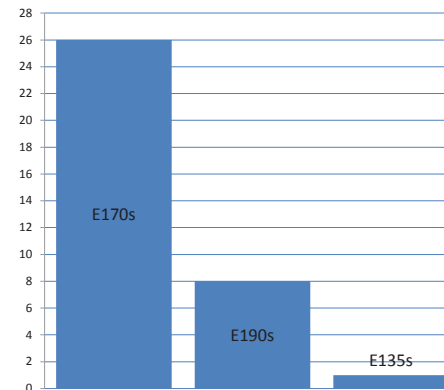
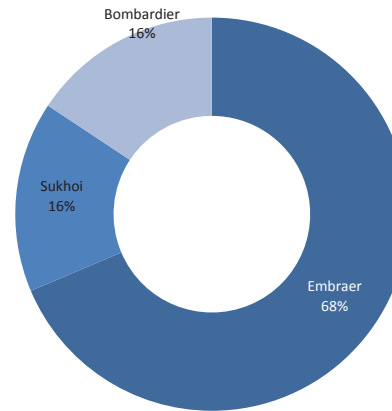
AIRCRAFT DELIVERIES BY MANUFACTURER

	Bombardier		Embraer		Sukhoi		TOTAL	
	No	%	No	%	No	%	No	%
Africa	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Asia	0	0.0%	6	17.1%	0	0.0%	6	11.8%
Europe	2	25.0%	1	2.9%	8	100.0%	11	21.6%
Middle East	0	0.0%	0	0.0%	0	0.0%	0	0.0%
North America	6	75.0%	27	77.1%	0	0.0%	33	64.7%
Australia and Pacific	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Central America and Caribbean	0	0.0%	0	0.0%	0	0.0%	0	0.0%
South America	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Undisclosed	0	0.0%	1	2.9%	0	0.0%	1	2.0%
Total	8	15.7%	35	68.6%	8	15.7%	51	100.0%

DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%	No	%
Airline	2	25.0%	32	91.4%	1	12.5%	35	68.6%
Lessor	6	75.0%	0	0.0%	7	87.5%	13	25.5%
Other	0	0.0%	3	8.6%	0	0.0%	3	5.9%

BREAKDOWN BY MANUFACTURER



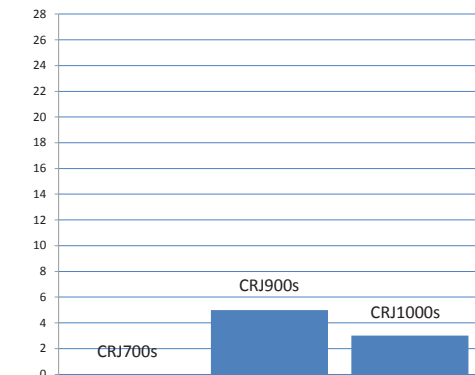
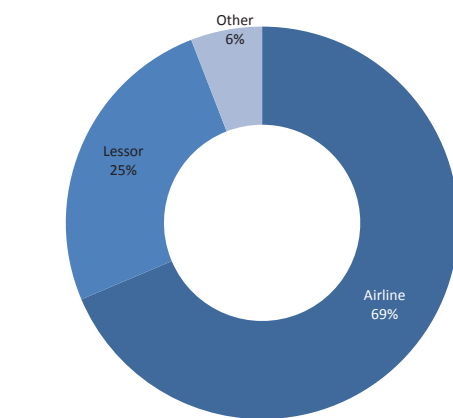
AVERAGE PRODUCTION RATES

	Embraer					
	E135		E170s		E190s	
	No	%	No	%	No	%
Average	0.3		8.7		2.7	
Oct	0	0.0%	8	72.7%	3	27.3%
Nov	1	10.0%	7	70.0%	2	20.0%
Dec	0	0.0%	11	78.6%	3	21.4%
Total	1	2.9%	26	74.3%	8	22.9%

DELIVERIES BY CUSTOMER PROFILE

	No	%	No	%	No	%
Airline	0	0.0%	26	100.0%	6	75.0%
Lessor	0	0.0%	0	0.0%	0	0.0%
Other	1	100.0%	0	0.0%	2	25.0%

BREAKDOWN BY CUSTOMER TYPE



AVERAGE PRODUCTION RATES

	Bombardier					
	CRJ700s		CRJ900s		CRJ1000s	
	No	%	No	%	No	%
Average	0.0		1.7		1.0	
Oct	0	0.0%	0	0.0%	0	0.0%
Nov	0	0.0%	0	0.0%	1	100.0%
Dec	0	0.0%	5	71.4%	2	28.6%
Total	0	0.0%	5	62.5%	3	37.5%

	No	%	No	%	No	%
Airline	0	0.0%	0	0.0%	2	66.7%
Lessor	0	0.0%	5	100.0%	1	33.3%
Other	0	0.0%	0	0.0%	0	0.0%



Deliveries Overview – Turboprop Aircraft

Manufacturers Report

31 (77.5%) DELIVERIES IN CAPE TOWN COUNTRIES



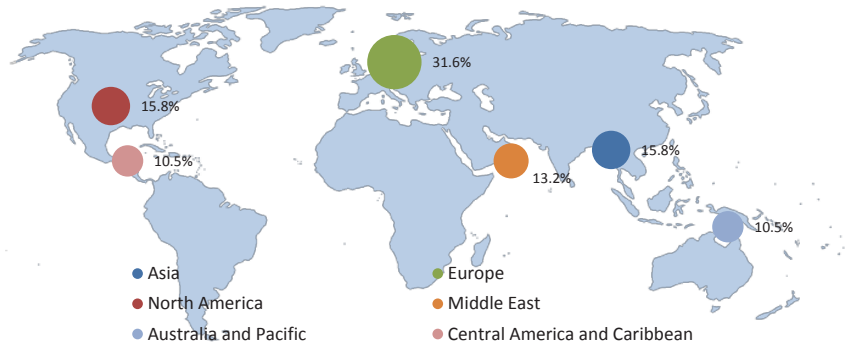
6 (15.0%) DELIVERIES IN G8 COUNTRIES



1 (2.5%) DELIVERIES IN BRICS COUNTRIES



GEOGRAPHIC DISTRIBUTION



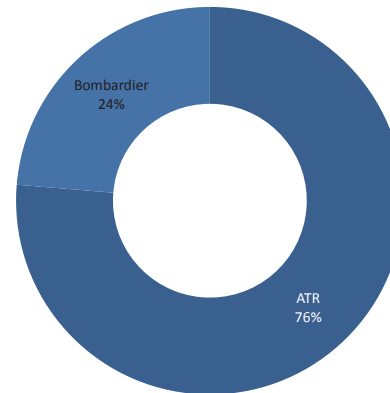
AIRCRAFT DELIVERIES BY MANUFACTURER

	ATR		Bombardier		TOTAL	
	No	%	No	%	No	%
Africa	0	0.0%	0	0.0%	0	0.0%
Asia	6	20.7%	0	0.0%	6	15.8%
Europe	9	31.0%	3	33.3%	12	31.6%
Middle East	5	17.2%	0	0.0%	5	13.2%
North America	0	0.0%	6	66.7%	6	15.8%
Australia and Pacific	4	13.8%	0	0.0%	4	10.5%
Central America and Caribbean	4	13.8%	0	0.0%	4	10.5%
South America	1	3.4%	0	0.0%	1	2.6%
Undisclosed	0	0.0%	0	0.0%	0	0.0%
Total	29	76.3%	9	23.7%	38	100.0%

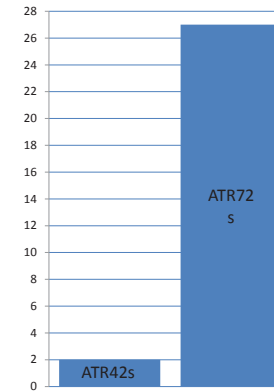
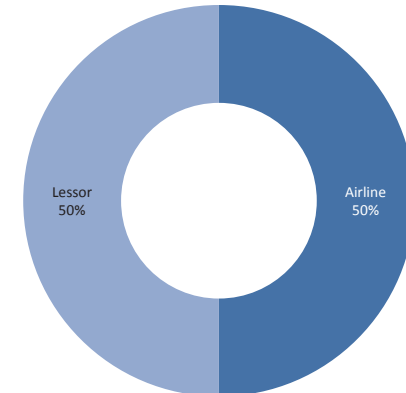
DELIVERIES BY CUSTOMER PROFILE

	ATR	Bombardier	TOTAL			
	No	%	No	%		
Airline	16	55.2%	3	33.3%	19	50.0%
Lessor	13	44.8%	6	66.7%	19	50.0%
Other	0	0.0%	0	0.0%	0	0.0%

BREAKDOWN BY MANUFACTURER



BREAKDOWN BY CUSTOMER TYPE



AVERAGE PRODUCTION RATES

	ATR			
	ATR42s		ATR72s	
	No	%	No	%
Average PM	0.7		9.0	
Oct	0	0.0%	5	100.0%
Nov	0	0.0%	6	100.0%
Dec	2	11.1%	16	88.9%
Total	2	6.9%	27	93.1%

DELIVERIES BY CUSTOMER PROFILE

	ATR	Bombardier		
	No	%	No	%
Airline	2	100.0%	14	51.9%
Lessor	0	0.0%	13	48.1%
Other	0	0.0%	0	0.0%

Bombardier Q400s

	No	%
3.0	1	100.0%
3	3	100.0%
5	5	100.0%
9	9	100.0%

3	33.3%
6	66.7%
0	0.0%



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